

TABLE OF CONTENTS

CHAPTER 1. INTRODUCTION (12/20/24)	11
CHAPTER 2. MORTGAGE LOAN ELIGIBILITY	12
2.1 LOAN LIMITS (12/17/25)	12
2.1.1 Conventional High-Balance Mortgage Loans	12
2.2 MORTGAGE LOAN ATTRIBUTES	12
2.2.1 Escrow Accounts	12
2.2.2 Principal Curtailments	13
2.3 MORTGAGE LOAN TERMS (1/31/25)	14
2.3.1 Maturity	15
2.3.2 Principal Amount.....	15
2.3.3 Monthly Payments.....	15
2.4 MAXIMUM LTV AND TLTV RATIOS	15
2.4.1 Calculating LTV and TLTV Ratios	15
2.4.2 LTV Ratios and Occupancy Eligibility for Conventional Conforming Mortgage Loans (8/27/24)	16
2.4.3 LTV Ratios and Occupancy Requirements for Conventional High- Balance Mortgage Loans.....	17
2.5 ADDITIONAL HIGH-BALANCE MORTGAGE LOAN REQUIREMENTS	19
2.6 ELIGIBLE TRANSACTIONS	19
2.6.1 Purchase Transactions (6/4/25)	19
2.6.2 Refinance Transactions	20
2.6.3 Construction-to-Permanent Transactions.....	26
2.6.4 New York Consolidation, Extension and Modification Agreements (CEMA)	29
2.6.5 Payoff of a Land Contract	30
2.6.6 Subordinate Finance Transactions	30
2.6.7 Property Assessed Clean Energy (PACE) Loans.....	32
2.6.8 Non-Arm’s Length Transactions	33
2.6.9 Temporary Buydowns (5/9/24)	33
2.6.10 Texas 50(a)(6) Mortgages (6/3/24).....	34
2.7 INELIGIBLE TRANSACTIONS, PRODUCTS OR ATTRIBUTES (4/3/25)	35
2.8 GOVERNMENT MORTGAGE LOAN ELIGIBILITY AND UNDERWRITING REQUIREMENTS	36
2.8.1 Maximum Loan Limits for Government Mortgage Loans (5/9/24)	36
2.8.2 Eligible Borrowers for Government Mortgage Loans	37
2.8.3 Eligible Property Types for Government Mortgage Loans	37
2.8.4 Government Mortgage Loan Streamline Refinances.....	37

MPF® Traditional Selling Guide

2.8.5	Properties Impacted by a Major Disaster	37
CHAPTER 3.	BORROWER ELIGIBILITY	38
3.1	BORROWER OVERVIEW	38
3.1.1	OFAC	38
3.1.2	Eligible Borrowers (12/31/25)	38
3.1.3	Co-Borrower	38
3.1.4	Non-Occupant Co-Borrower.....	39
3.1.5	Inter Vivos Revocable Trust.....	39
3.1.6	Illinois Land Trust.....	40
3.1.7	Non-U.S. Citizen	42
3.1.8	Social Security Number and Individual Taxpayer Identification Number Verification	42
3.1.9	Maximum Loans Per Borrower	42
CHAPTER 4.	UNDERWRITING STANDARDS	43
4.1	PERMITTED UNDERWRITING METHODS.....	43
4.2	CONVENTIONAL MORTGAGE LOANS.....	43
4.2.1	Automated Underwriting Systems (AUS) (4/3/25)	43
4.2.2	Manual Underwriting (3/21/24).....	52
4.3	GOVERNMENT MORTGAGE LOANS.....	52
4.3.1	FHA Mortgage Loans	52
4.3.2	VA Mortgage Loans.....	53
4.4	AFFORDABLE HOUSING PROGRAM (AHP) FUNDS	54
4.4.1	FHLB Funds	54
4.4.2	Non-FHLB Funds (5/27/25).....	54
4.4.3	Repayment Terms.....	55
CHAPTER 5.	UNDERWRITING THE BORROWER (3/21/24).....	56
5.1	DOCUMENTATION REQUIREMENTS	56
5.1.1	Complete Applications Required	56
5.1.2	Zero Tolerance	57
5.1.3	Age of Documents.....	57
5.1.4	Allowable Age of Federal Income Tax Returns.....	58
5.1.5	Direct Written Verifications	60
5.1.6	Verification of Borrower Identity	60
5.1.7	Blanket Authorization	61
5.2	AUTOMATED VALIDATION SERVICES	61
5.3	INCOME ASSESSMENT	61
5.3.1	General Income Information.....	62
5.3.2	Standards for Employment Documentation	67
5.3.3	Base Pay (Salary or Hourly), Bonus and Overtime Income	70
5.3.4	Commission income	71

5.3.5	Secondary Employment Income (Second Job and Multiple Jobs) and Seasonal Income.....	72
5.3.6	4506-C and Tax Transcripts (12/31/25)	73
5.3.7	Verbal Verification of Employment (5/27/25)	74
5.3.8	Rental Income	78
5.3.9	Other Sources of Income.....	87
5.4	SELF-EMPLOYMENT INCOME	108
5.4.1	Underwriting Factors and Documentation for a Self-employed Borrower	109
5.4.2	Business Structures	112
5.4.3	IRS Forms Quick Reference	117
5.5	SELF-EMPLOYMENT DOCUMENTATION REQUIREMENTS FOR AN INDIVIDUAL	117
5.5.1	General Information on Analyzing Individual Tax Returns.....	117
5.5.2	Income Reported on IRS Form 1040	118
5.5.3	Income or Loss Reported on IRS Form 1040, Schedule C	120
5.5.4	Income or Loss Reported on IRS Form 1040, Schedule D	120
5.5.5	Income or Loss Reported on IRS Form 1040 Schedule, E	121
5.5.6	Income or Loss Reported on IRS Form 1040, Schedule F.....	122
5.5.7	Income of Loss Reported on IRS Form 1065 or IRS Form 1120S, Schedule K-1 (5/9/24)	123
5.6	SELF-EMPLOYMENT DOCUMENTATION REQUIREMENTS FOR A BUSINESS.....	124
5.6.1	Analyzing Partnership Returns for a Partnership or LLC	124
5.6.2	Analyzing Returns for an S Corporation.....	126
5.6.3	Analyzing Returns for a Corporation.....	127
5.6.4	Analyzing Profit and Loss Statements	128
5.7	ASSET ASSESSMENT	129
5.7.1	Minimum Reserve Requirements.....	129
5.7.2	Interested Party Contributions (IPCs) (8/12/25).....	131
5.7.3	Lender Incentives (8/12/25)	135
5.7.4	Virtual Currency.....	136
5.8	VERIFICATION OF DEPOSITORY ASSETS	136
5.8.1	Verification of Deposits and Assets	136
5.8.2	Depository Accounts	138
5.8.3	Individual Development Accounts.....	140
5.8.4	Pooled Savings (Community Savings Funds).....	142
5.8.5	Foreign Assets.....	142
5.9	VERIFICATION OF NON-DEPOSITORY ASSETS	142
5.9.1	Stocks, Stock Options, Bonds, and Mutual Funds	142
5.9.2	Trust Accounts.....	143

MPF® Traditional Selling Guide

5.9.3	Retirement Accounts	144
5.9.4	Personal Gifts	144
5.9.5	Gifts of Equity	146
5.9.6	Grants and Lender Contributions	147
5.9.7	Disaster Relief Grants or Loans	149
5.9.8	Employer Assistance	149
5.9.9	Earnest Money Deposit	151
5.9.10	Anticipated Sales Proceeds	151
5.9.11	Trade Equity	152
5.9.12	Rent Credit for Option to Purchase (8/27/24)	153
5.9.13	Rent-Back Credit (8/27/24)	153
5.9.14	Sweat Equity	154
5.9.15	Bridge/Swing Loans	155
5.9.16	Borrowed Funds Secured by an Asset	155
5.9.17	Credit Card Financing and Reward Points	156
5.9.18	Personal Unsecured Loans	156
5.9.19	Sale of Personal Assets	156
5.9.20	Cash of Value of Life Insurance	157
5.9.21	Anticipated Savings and Cash-on-Hand	158
5.9.22	Borrower's Earned Real Estate Commission	158
5.10	CREDIT ASSESSMENT (3/21/24)	158
5.10.1	General Requirements for Credit Scores	159
5.10.2	Determining the Credit Score for a Mortgage Loan	160
5.10.3	Unobtainable Credit Score	160
5.11	CREDIT REPORTS	161
5.11.1	Requirements for Credit Reports	161
5.11.2	Types of Credit Reports	163
5.11.3	Accuracy of Credit Information in a Credit Report	165
5.12	TRADITIONAL CREDIT HISTORY	166
5.12.1	Number and Age of Accounts	166
5.12.2	Payment History	166
5.12.3	Previous Mortgage Payment History	166
5.12.4	Inquiries: Recent Attempts to Obtain New Credit	168
5.12.5	Credit Utilization	168
5.12.6	Authorized Users of Credit	168
5.12.7	Significant Derogatory Credit Events – Waiting Periods and Re-establishing Credit	169
5.12.8	Extenuating Circumstances for Derogatory Credit	174
5.13	NONTRADITIONAL CREDIT HISTORY	174
5.13.1	Eligibility Requirements for Loans with Nontraditional Credit	174
5.13.2	Number and Types of Nontraditional Credit Resources	176
5.13.3	Documentation and Assessment of Nontraditional Credit History ..	178
5.14	LIABILITY ASSESSMENT	180

MPF® Traditional Selling Guide

5.14.1	General Information on Liabilities.....	181
5.14.2	Monthly Housing Expense for the Subject Property.....	184
5.14.3	Monthly Debt Obligations	185
5.14.4	Qualifying Impact of Other Real Estate Owned	191
5.14.5	Debts Paid Off at or Prior to Closing	193
CHAPTER 6.	PROPERTY REQUIREMENTS	195
6.1	PROPERTY STANDARDS	195
6.1.1	Eligible Property Types (7/2/24).....	195
6.1.2	Multiple Parcels	195
6.1.3	Mixed-Use Properties	195
6.1.4	Rural Property	196
6.1.5	Properties with Solar Panels (8/27/24)	197
6.2	OCCUPANCY STATUS.....	200
6.2.1	Primary Residence.....	200
6.2.2	Second Home	201
6.3	PROPERTY CONDITION (6/3/24).....	202
6.4	ESCROW FOR COMPLETION/POSTPONED IMPROVEMENTS	202
6.4.1	Requirements for New or Proposed Constructions	202
6.4.2	Requirements for Existing Construction	203
6.5	TITLE (12/31/25).....	203
6.5.1	Fee Simple (12/31/25).....	203
6.5.2	Leasehold Estate	204
6.6	LEGAL DESCRIPTION	206
6.6.1	Conventional Mortgage Loans	206
6.7	OTHER REQUIREMENTS	207
6.7.1	Ownership History/Chain of Title.....	207
6.7.2	Property Flipping.....	207
6.7.3	Properties Subject to Age Restrictions	208
6.7.4	Properties Subject to Resale Restrictions (Income) (6/3/24)	208
6.7.5	Private Transfer Fee Covenants.....	209
6.8	MANUFACTURED HOUSING.....	209
6.8.1	Eligibility and General Requirements.....	209
6.8.2	Ineligible Manufactured Homes (5/9/24)	210
6.8.3	Purchase Transactions (5/9/24)	210
6.8.4	Limited Cash-Out Transactions	211
6.8.5	Cash-Out Refinance Transactions.....	212
6.8.6	Age of Home Requirements.....	212
6.8.7	Site	212
6.8.8	HUD Certification Label (6/3/24)	212
6.8.9	Structural Modifications or Additions	213

MPF® Traditional Selling Guide

6.8.10	Elevation Certificate	213
6.8.11	Appraisal Requirements (6/3/24).....	213
6.8.12	Title and Lien Requirements (5/9/24)	214
6.8.13	Master Commitment Requirements	215
CHAPTER 7.	APPRAISAL REQUIREMENTS	216
7.1	APPRAISER INDEPENDENCE.....	216
7.2	APPRAISAL REPORTS (6/3/24).....	217
7.2.1	FNMA 1004/FHLMC 70: Uniform Residential Appraisal Report (URAR)	218
7.2.2	FNMA 1004C/FHLMC 70B: Manufactured Home Appraisal Report	218
7.2.3	FNMA 1073/FHLMC 465: Individual Condominium Unit Appraisal Report (6/3/24)	219
7.2.4	FNMA 1073 Hybrid/FHLMC 465H Individual Condominium Unit Appraisal Report (Hybrid) (6/3/24)	219
7.2.5	FNMA 1025/FHLMC 72: Small Res. Income Property Appraisal Report.....	219
7.2.6	FNMA 1004D/FHLMC 442: Appraisal Update and/or Completion Report (1/18/24)	220
7.2.7	FNMA Form 1004 Desktop/ FHLMC Form 70D: Uniform Residential Appraisal Report (Desktop) (6/3/24).....	223
7.2.8	FNMA Form 1004 Hybrid/FHLMC 70H: Uniform Residential Appraisal Report (Hybrid) (6/3/24)	223
7.3	APPRAISAL STANDARDS	224
7.3.1	Appraisal Age	224
7.4	ZONING COMPLIANCE	225
7.5	ADVERSE ENVIRONMENTAL CONDITIONS.....	225
7.6	CHANGES IN VALUE	226
7.7	PRIOR SALES ACTIVITY.....	226
7.8	COMPARABLE SALES.....	226
7.8.1	General Requirements	226
7.8.2	New Projects/New Subdivision Requirements	227
7.9	MARKETABILITY/ PREDOMINANT VALUE.....	228
7.10	LOT SIZE (ACREAGE).....	228
7.11	ADJUSTMENTS	228
7.12	COST APPROACH	229
7.13	INCOME APPROACH	229
7.14	IMPROVEMENTS/COMMENTS SECTION.....	229
7.15	PROPERTIES LOCATED IN MAJOR DISASTER AREAS (10/6/25)	230
7.16	RECONCILIATION SECTION	232
7.17	RECONSIDERATION OF VALUE (10/23/25)	233
7.18	RESTRICTIONS	233
7.19	RACE OR RACIAL DISTRIBUTION	233
7.20	NEIGHBORHOOD.....	233

MPF® Traditional Selling Guide

7.21	DRAINAGE/FLOOD HAZARD	234
CHAPTER 8.	OTHER PROPERTY TYPES	235
8.1	PLANNED UNIT DEVELOPMENT	235
8.2	GENERAL CONDOMINIUM ELIGIBILITY REQUIREMENTS	235
8.2.1	Single Entity Ownership	236
8.2.2	Commercial Use	236
8.2.3	Right of First Refusal.....	236
8.2.4	Mortgagee Rights.....	236
8.2.5	Adverse Environmental Factors	237
8.2.6	Litigation	237
8.2.7	Delinquent HOA Dues/Special Assessments.....	237
8.2.8	Insurance	238
8.2.9	Agreement for Professional Management	238
8.2.10	Taxes, Assessments and Charges	238
8.2.11	Actions of Homeowners' Association.....	238
8.2.12	Phasing or Add-Ons.....	238
8.2.13	MPF Bank's Rights Confirmed	239
8.2.14	Amenities	239
8.2.15	Age of Project Eligibility Determination.....	239
8.3	CONDOMINIUM PROJECT CLASSIFICATION STANDARDS	239
8.3.1	Established Condominium Projects	239
8.3.2	New Condominium Projects.....	240
8.4	INELIGIBLE PROJECTS	241
8.4.1	Hotels or Motels.....	244
8.4.2	Projects in Need of Critical Repairs.....	245
8.4.3	Projects Terminating or Involved in Insolvency Proceedings (8/12/25)	247
8.5	UNPAID HOA ASSESSMENTS	247
8.6	PROJECT ELIGIBILITY	247
8.6.1	Limited Review (6/3/24).....	248
8.6.2	Full Review.....	248
8.6.3	Fannie Mae's Project Eligibility Review Service (PERS)	249
8.6.4	Fannie Mae's Condo Project Manager (CPM) (6/4/25).....	250
8.6.5	Location-Specific Condominium Project Requirements	250
8.6.6	Two- to Four-Unit Condominium Projects	251
8.6.7	Site Condominiums	251
CHAPTER 9.	INSURANCE REQUIREMENTS	253
9.1	GOVERNMENT MORTGAGE INSURANCE	253
9.2	CONVENTIONAL MORTGAGE INSURANCE	253
9.2.1	General Mortgage Insurance Requirements.....	253
9.2.2	Approved Mortgage Insurers.....	254

MPF® Traditional Selling Guide

9.2.3	Mortgage Insurance Coverage	254
9.2.4	Special Mortgage Insurance Requirements	255
9.3	TITLE INSURANCE	255
9.3.1	General Title Insurance Requirements (1/18/24)	255
9.3.2	Title Insurer Rating.....	256
9.3.3	ALTA Policy Form	256
9.3.4	Title Endorsements	257
9.3.5	Master Title Insurance Policy.....	257
9.4	SURVEY STANDARDS	258
9.5	OPINION OF TITLE	258
9.6	ACCEPTABLE TITLE EXCEPTIONS	259
9.6.1	Unexpired Redemption Periods.....	261
9.7	ADDITIONAL TITLE INSURANCE REQUIREMENTS FOR CONDOMINIUMS AND PUDS	261
9.8	PROPERTY INSURANCE	263
9.8.1	Insurer Requirements	263
9.8.2	Property Insurance Coverage Requirements.....	264
9.8.3	Deductibles	265
9.8.4	Additional Insurance Requirements for Condos and PUDs.....	265
9.8.5	Mortgagee Clause for Property and Flood Insurance.....	266
9.8.6	Evidence of Insurance (4/3/25)	266
9.8.7	Insurance Premiums	268
9.9	FLOOD INSURANCE (7/2/24)	268
9.9.1	Coverage Requirements for One- to Four-Unit Properties.....	269
9.9.2	Deductibles	269
9.9.3	Additional Flood Insurance Requirements for Condos	269
9.9.4	Coastal Barrier Resources System or Otherwise Protected Area.....	270
9.10	LIABILITY INSURANCE.....	270
9.11	FIDELITY INSURANCE.....	271
CHAPTER 10.	MORTGAGE LOAN DOCUMENT EXECUTION AND RETENTION	272
10.1	MORTGAGE LOAN FILE CONTENTS	272
10.1.1	Closing Documents (10/1/25).....	272
10.1.2	Underwriting Documents	273
10.1.3	Special Purpose Documents.....	274
10.1.4	Access to Records	275
10.2	DOCUMENT EXECUTION.....	275
10.2.1	Uniform Instruments and Notes.....	275
10.2.2	Master and Short Form Security Instruments	276
10.2.3	Security Instrument Preparation.....	276
10.2.4	Assignment Preparation	277

MPF® Traditional Selling Guide

10.2.5	Note Preparation.....	277
10.2.6	Power of Attorney	278
10.2.7	Facsimile Signatures.....	281
10.2.8	MERS Registration	282
10.2.9	Electronic Signatures	282
10.2.10	Notarization Standards.....	282
CHAPTER 11.	LOAN PRESENTMENT	284
11.1	LOAN PRESENTMENT OVERVIEW	284
11.1.1	Submission.....	284
11.1.2	Special Instructions.....	284
11.1.3	Resubmission	285
11.1.4	Inability to Obtain a Usable FICO Score	285
11.1.5	Loan Level Credit Enhancement Expiration	285
11.1.6	Use of Credit Enhancement Data.....	285
CHAPTER 12.	MASTER COMMITMENTS.....	287
12.1	MASTER COMMITMENT OVERVIEW	287
12.2	ESTABLISHING A MASTER COMMITMENT (3/30/26)	287
12.2.1	288	
12.2.2	Loan Level Credit Enhancement	288
12.2.3	Pool Level Credit Enhancement	289
12.2.4	Actual Credit Enhancement Amount.....	289
12.2.5	FLA Percentage.....	289
12.2.6	Credit Enhancement Income.....	290
12.3	FILLING A MASTER COMMITMENT	290
12.4	AMENDING A MASTER COMMITMENT	290
12.5	RESETTING THE PFI CREDIT ENHANCEMENT OBLIGATION	291
12.6	CLOSING A MASTER COMMITMENT	291
CHAPTER 13.	DELIVERY COMMITMENTS.....	292
13.1	OVERVIEW (2/18/26).....	292
13.2	ESTABLISHING A DELIVERY COMMITMENT	292
13.3	EXTENDING A DELIVERY COMMITMENT	293
13.4	MANDATORY DELIVERY COMMITMENT (2/18/26)	293
13.4.1	Mandatory Delivery Commitment Note Rate Range (2/18/26)	293
13.4.2	Closing a Mandatory Delivery Commitment (2/18/26)	294
13.4.3	Mandatory Delivery Commitment Pair-off Fees (2/18/26).....	294
13.4.4	Mandatory Delivery Commitment Calculation of the Pair-off Fee and the Price Adjustment Fee.....	295
13.5	BEST EFFORTS DELIVERY COMMITMENTS (2/18/26)	296
CHAPTER 14.	MORTGAGE LOAN PURCHASE.....	297
14.1	CONVENTIONAL MORTGAGE LOAN SEASONING REQUIREMENTS	297

MPF® Traditional Selling Guide

14.2	GOVERNMENT MORTGAGE LOAN SEASONING REQUIREMENTS ...	298
14.3	DATA TO BE SUBMITTED.....	299
14.4	PURCHASE REQUIREMENTS	301
14.5	AMOUNT TO BE PAID.....	302
14.5.1	Payment Method.....	302
14.5.2	Reconciliation	302
14.5.3	Premium Pricing Reimbursement.....	302
CHAPTER 15.	DOCUMENT DELIVERY TO THE CUSTODIAN	303
15.1	COLLATERAL FILE PACKAGE	303
15.1.1	New York Consolidation, Extension, and Modification Agreements.....	303
15.1.2	Data Accuracy	304
15.2	DOCUMENT SAFEGUARDING	304
15.2.1	Transit Insurance	304
15.3	INITIAL CERTIFICATION REVIEW (5/27/25).....	305
15.3.1	Correction of Exception (5/27/25).....	306
15.3.2	Loan Not Eligible	306
15.4	FINAL CERTIFICATION.....	306
15.4.1	Required Documentation	306
15.4.2	Past Due Final Certifications	307
15.5	MPF PROGRAM CUSTODIAN FEES AND SERVICE CHARGES	308
CHAPTER 16.	POST-CLOSING REQUIREMENTS.....	310
16.1	PAYMENTS AND CORRESPONDENCE	310
16.2	RESCISSION NOTICE	310
CHAPTER 17.	SERVICING REQUIREMENTS	311
17.1	SERVICING RETAINED	311
17.2	SERVICING RELEASED	311
17.2.1	Whole Loan Sale (7/2/24).....	312
17.2.2	Concurrent Sale of Servicing (7/2/24).....	312

MPF® Traditional Selling Guide

CHAPTER 1. INTRODUCTION (12/20/24)¹

The MPF® Tradition Selling Guide (“Selling Guide”), the [MPF Program Guide](#), the [MPF Traditional Servicing Guide](#), product specific manuals, forms, exhibits, (together referred to herein as the “Guides”), and the Applicable Agreements apply to all Participating Financial Institutions (PFIs) originating or delivering MPF Traditional Mortgage Loans into the MPF Program. This Selling Guide outlines the requirements and/or processes for PFIs to originate and deliver MPF Traditional Mortgage Loans under the MPF Program. All MPF Traditional Mortgage Loans delivered under the MPF Program must meet these guidelines. PFIs must abide by the procedures, terms, and conditions set forth in this Selling Guide, as it may be amended from time to time. Failure of a PFI to perform its obligations under either the Applicable Agreements or the Guides constitutes an Event of Default entitling the MPF Bank to exercise all available remedies as provided in the Guides and Applicable Agreements.

Unless otherwise provided for in an MPF Guide, whenever PFIs/Servicers have any questions or concerns, or are directed in an MPF Guide to contact the MPF Provider, to notify MPF Provider, to submit something to MPF Provider, this should be done by contacting the MPF Service Center through the [MPF Customer Service Portal](#) or contacting MPF Service Center (MPF-Help@fhfbc.com or 877.345.2673). Contact information for the MPF Banks, MPF Provider, Master Servicer, MPF Program Custodian, and MPF Government MBS Custodian, can be found in the MPF Directory ([Exhibit T](#)).

¹ MPF Announcement 2024-78 (12/20/24)

MPF® Traditional Selling Guide

CHAPTER 2. MORTGAGE LOAN ELIGIBILITY

2.1 Loan Limits (12/17/25)²

There is no minimum loan amount for Mortgage Loans delivered under the MPF Traditional Product. The following maximum original loan amounts apply to Conventional Mortgage Loans with a Funding Date on or after January 1, 2026.

Number of Units	Maximum Original Loan Amount for Conventional Mortgages (Properties in Contiguous States, District of Columbia & Puerto Rico)	Maximum Original Loan Amount for Conventional Mortgage Loans (Properties in Alaska, Guam, Hawaii & Virgin Islands)
1	\$832,750	\$1,249,125
2	\$ 1,066,250	\$ 1,599,375
3	\$ 1,288,800	\$ 1,933,200
4	\$ 1,601,750	\$2,402,625

2.1.1 Conventional High-Balance Mortgage Loans

To determine the maximum original loan amount for Conventional High-Balance Mortgage Loans, see the applicable Conventional High-Cost Area Loan Limits Exhibit ([Exhibit N](#)). Properties located in counties that are not listed on [Exhibit N](#) are subject to the Conventional Mortgage Loan limits above.

2.2 Mortgage Loan Attributes

An investment quality mortgage loan is a loan that is made to a Borrower, from whom repayment of the debt can be expected, is secured by one-to-four unit residential real property and is originated in accordance with the requirements of the MPF Guides, Government Agency and Applicable Laws. The PFI warrants that all Mortgage Loans delivered to the MPF Bank have the characteristics of an investment quality Mortgage Loan.

2.2.1 Escrow Accounts

Mortgage loans generally must provide for the deposit of escrow funds to pay as they come due, including taxes, ground rents, premiums for property insurance, and premiums

² MPF Announcement 2024-76 (12/9/24)
MPF Announcement 2025-97 (12/17/25)

for flood insurance. For the calculation of the monthly real estate tax payments, PFIs must comply with all federal, state, and local laws and regulations when calculating the amount to be collected for any established escrow account.

If a special assessment levied against the property was not paid at the loan closing, the Borrower's payment must include appropriate accruals to ensure that any estimated annual payment toward the assessment will be accumulated by the time it comes due.

2.2.1.2 Escrow Waivers

Subject to the Applicable Standards, the Servicer may waive the requirement for an Escrow Account only if a Borrower has a savings history, credit history, and/or income to pay for the escrow items when due. Servicers are required to follow the applicable Government Agency guidelines and MI company regarding waiving and reinstating Escrow. The Servicer may not waive the requirement to escrow MI premiums.

When the requirement for an escrow account is waived, the PFI must retain the MPF Program's right to enforce the requirement in appropriate circumstances.

The MPF Program advocates the establishment of an escrow account for the payment of taxes and insurance, particularly for the following:

- Borrowers with blemished credit histories,
- Mortgages to Borrowers that are First-Time Homebuyer,
- Mortgages secured by 2- to 4-unit properties,
- Mortgages secured by Manufactured Homes,
- Second home Mortgages,
- Mortgages where the Borrower has less than six months of reserves, or
- Refinance Mortgages where taxes were past due on the Mortgage being refinanced.

2.2.2 Principal Curtailments

A principal curtailment is the application of funds that are used to reduce the unpaid principal balance of the mortgage loan. The MPF Program permits certain curtailments prior to mortgage loan delivery for the following reasons:

- The PFI may apply a curtailment to refund the overpayment of fees or charges paid by the Borrower, in any amount, in accordance with applicable regulatory requirements.
- If the Borrower receives more cash back than is permitted for limited cash-out refinances, the PFI can apply a curtailment to reduce the amount of cash back to the Borrower to bring the mortgage loan into compliance with the maximum cash-back requirement. The maximum amount of the curtailment cannot exceed the lesser of \$2,500 or 2% of the original loan amount for the subject loan. For

MPF[®] Traditional Selling Guide

example, if the Borrower received \$3,500 cash back at closing on a loan amount of \$200,000, the PFI could apply a \$1,500 curtailment prior to delivery. This would result in “net cash back” to the Borrower of \$2,000, thus meeting limited cash-out refinance requirement.

- Additional principal payments remitted by a Borrower to prepay the mortgage loan as permitted by the loan documents. This includes curtailments applied to the principal balance to reduce the monthly mortgage payment.

If the curtailment is applied after closing, but before delivery, the Mortgage Loan File must be documented with the amount of the curtailment and the reason or source of the curtailment (for example, refund of overpayment of fees or borrower-initiated), and include any modification agreement used to reduce the monthly payment following the application of the curtailment.

2.2.2.1 Re-Amortized Mortgage Loans

Mortgage Loans that are re-amortized following the application of a principal curtailment received from the Borrower are eligible for delivery. The principal curtailment reduces the principal balance and the monthly mortgage payment over the remaining term of the Mortgage Loan. In order to be eligible for delivery the following requirements must be met:

- The only changes to the original Note terms are a corresponding reduction in the principal balance and a re-amortized reduction to the monthly mortgage payment (does not extend the term or change the Note Rate of the Mortgage Loan);
- The re-amortization and Note modification are in compliance with the applicable mortgage insurance company or Government Agency requirements;
- The original Note amount must comply with maximum loan limits in effect at the time of delivery;
- When the Mortgage Loan was underwritten, the Borrower was fully qualified based on the original Note amount; and
- An Agreement for Modification, Re-Amortization, or Extension of Mortgage ([Fannie Mae Form 181](#)) or its equivalent must be executed by all parties on the original Note. PFIs must retain a copy in the Mortgage Loan file and must deliver the completed documents to the MPF Program Custodian in accordance with the Guide. The delivery data must comply with the delivery instructions in [Section 14.3](#).

2.3 Mortgage Loan Terms (1/31/25)³

The Note must provide for a fixed interest rate and full amortization by maturity through regular fixed monthly payments up to a maximum term of thirty (30) years. Amortization

³ MPF Announcement 2025-11 (1/31/25)

must begin within sixty-two (62) days of the final disbursement of the Mortgage Loan proceeds.

Exception: The only exception to these requirements is for single-closing construction-to-permanent loans, which must have a loan term not exceeding 30 years that meet specific MPF Program requirements. See Section [2.6.3.2 Single Close Transactions](#).

2.3.1 Maturity

For the fifteen-year product type, the original maturity of the Mortgage Loan must be more than five (5) years and must not extend beyond fifteen (15) years from the Note date.

For the twenty-year product type, the original maturity of the Mortgage Loan must be more than fifteen (15) years and must not extend beyond twenty (20) years from the Note date.

For the thirty-year product type, the original maturity of the Mortgage Loan must be more than twenty (20) years and must not extend beyond thirty (30) years from the Note date.

2.3.2 Principal Amount

The entire principal amount of the Mortgage Loan must be fully disbursed to the Borrower or disbursed or advanced in accordance with the direction of the Borrower prior to the purchase of the Mortgage Loan by the MPF Bank or any other investor under the MPF Program. For example, a refinance Mortgage Loan cannot be purchased by the MPF Bank or any other investor under the MPF Program during any applicable rescission period for the refinance Mortgage Loan. The principal amount of the Mortgage Loan must be as represented to the MPF Bank by the Originator and must be fully secured by the Security Instrument, which must not allow the Borrower to borrow additional funds.

2.3.3 Monthly Payments

Monthly Payments must:

- Consist of Principal and Interest Payments that do not change for the life of the loan;
- Fully amortize the Mortgage Loan over the term of the loan; and
- Have no potential negative amortization, rate concessions or graduated-payment mortgage (GPM) features.

2.4 Maximum LTV and TLTV Ratios

This section describes acceptable LTV and TLTV.

2.4.1 Calculating LTV and TLTV Ratios

The LTV is determined by dividing the original mortgage amount (generally the purchase price less the down payment) by the value. For purchase Mortgage Loans (except manufactured homes), "value" is the lower of the appraised value of the Mortgaged Property at the time of Closing, or the purchase price. For refinance Mortgage Loans

MPF® Traditional Selling Guide

(except manufactured homes), "value" is the appraised value of the Mortgaged Property at the time the refinance Mortgage Loan is closed.

The Total Loan-to-Value Ratio (TLTV) is determined by dividing the sum of the original Mortgage Loan, and secondary financing amounts, including any eligible PACE obligation, by the value, as defined above.

The data delivery format for the LTV should be delivered in the following format: xxx.xxx (3 decimal places). (For example, 80.021 percent.)

2.4.2 LTV Ratios and Occupancy Eligibility for Conventional Conforming Mortgage Loans (8/27/24) ⁴

The following eligibility grids are for manually underwritten loans only. Loans underwritten with Desktop Underwriter® or Loan Product Advisor® must follow the eligibility requirements issued by the applicable agency (Fannie Mae or Freddie Mac). The eligibility grids for Fannie Mae can be found by clicking the following link: [Fannie Mae Eligibility Matrix](#).

The Freddie Mac eligibility grids can be found in the Freddie Mac Single-Family Seller/Servicer Guide.

Note: Loans underwritten manually or with an AUS are subject to a maximum LTV of 95%. See [Chapter 4](#) for additional requirements for loans underwritten with an AUS.

TERMS OF 30 YEARS OR LESS MANUAL UNDERWRITING			
PURCHASE AND LIMITED CASH-OUT REFINANCE TRANSACTIONS			
Property Type	Maximum LTV	Maximum TLTV*	Maximum TLTV where secondary financing is a HELOC**
1 Unit Primary Residence	95%	95%	95%
1 Unit Second Home	90%	90%	90%
2 Unit Dwelling	85%	85%	85%
3-4 Unit Dwelling	75%	75%	75%

⁴ MPF Selling Summary Announcements 2024-S10 (8/27/24)

MPF® Traditional Selling Guide

TERMS OF 30 YEARS OR LESS MANUAL UNDERWRITING			
PURCHASE AND LIMITED CASH-OUT REFINANCE TRANSACTIONS			
Property Type	Maximum LTV	Maximum TLTV*	Maximum TLTV where secondary financing is a HELOC**
Manufactured Housing with a term = <20 years (Primary Residence only)	95%	Sec. fin. not permitted	Sec. fin. not permitted
Manufactured Housing with a term >20 years (Primary Residence only)	90%	Sec. fin. not permitted	Sec. fin. not permitted

TERMS OF 30 YEARS OR LESS MANUAL UNDERWRITING			
CASH-OUT REFINANCE TRANSACTIONS			
Property Type	Maximum LTV	Maximum TLTV*	Maximum TLTV where sec. fin. is a HELOC**
1 Unit Primary Residence	90%	90%	90%
1 Unit Second Home	85%	85%	85%
2-4 Unit Dwelling	75%	75%	75%
Manufactured Housing with a term = < 20 Years (Primary Residence only)	65%	Sec. fin. not permitted	Sec. fin. not permitted

*Manufactured Housing with a term >20 years is not eligible for a cash-out refinance.

**If the secondary financing is a Home Equity Line of Credit (HELOC), use the first lien plus the full HELOC limit, even if undrawn, to determine the TLTV.

2.4.3 LTV Ratios and Occupancy Requirements for Conventional High-Balance Mortgage Loans

The following eligibility grids are for manually underwritten loans only. Loans underwritten with Desktop Underwriter® or Loan Product Advisor® must follow the eligibility

MPF® Traditional Selling Guide

requirements issued by the applicable agency (Fannie Mae or Freddie Mac). The eligibility grids for Fannie Mae can be found by clicking the following link: [Fannie Mae Eligibility Matrix](#).

The Freddie Mac eligibility grids can be found in the Freddie Mac Single-Family Seller/Servicer Guide.

TERMS OF 30 YEARS OR LESS MANUAL UNDERWRITING			
PURCHASE AND LIMITED CASH-OUT REFINANCE			
Purpose	Maximum LTV	Maximum TLTV	Minimum Primary Credit Score
1 Unit Primary Residence (ALL purchase transactions OR limited cash-out transactions)	90%	90%	700 > 75% LTV or TLTV 660 ≤ 75% LTV and TLTV
1 Unit Second Home	65%	65%	740
2-4 Unit Primary Residence	75%	75%	740
Manufactured Housing (Primary Residence only)	90%	Sec. fin. not permitted	700 > 75% LTV or TLTV 660 ≤ 75% LTV and TLTV

TERMS OF 30 YEARS OR LESS MANUAL UNDERWRITING			
CASH-OUT REFINANCE TRANSACTIONS			
Purpose	Maximum LTV	Maximum TLTV with Secondary Financing	Minimum Primary Credit Score
1 Unit Primary Residence only	60%	60%	740
Manufactured Housing with a term ≤ 20 years (Primary Residence only)	60%	Sec. fin. not permitted	740

2.5 Additional High-Balance Mortgage Loan Requirements

High-Balance Mortgage Loans are subject to the following criteria in addition to all other underwriting requirements:

- Expedited refinance transactions are not permitted;
- Cash-out refinance transactions are allowable only for primary residences;
- Cash-out refinance transactions are allowable only if the property was purchased more than six (6) months prior to the transaction;
- If mortgage insurance is financed, the maximum LTV, including the financed mortgage insurance premium, cannot exceed ninety percent (90%); and
- Every Borrower must have a valid FICO® score based on an established credit history.

The Appraisal for a condominium unit must contain at least two (2) comparable sales from outside the condominium project, in addition to a comparable sale from within the condominium project.

2.6 Eligible Transactions

This section addresses the transaction types that are eligible under the MPF Program.

2.6.1 Purchase Transactions (6/4/25)⁵

A purchase transaction allows the Borrower to use the proceeds to:

- finance the acquisition of the Mortgaged Property.
- pay off the outstanding balance owed on a land contract, or
- convert an interim construction loan into permanent financing.

The Borrower should not receive any cash at settlement other than the following:

- except reimbursement of overpaid fees and charges, or refunds required by regulation,
- reimbursement for costs paid in advance for such items as the Appraisal, earnest money, credit report, or
- a pro-rated real estate tax credit in areas where real estate taxes are paid in arrears.

Note: If the Borrower receives cash back for a permissible purpose as listed above, the PFI must confirm the minimum borrower contribution requirements associated with the selected mortgage product, if any, have been met.

⁵ MPF Announcement 2025-46 (6/4/25)

Reimbursements or refunds permitted above may also be applied as a principal curtailment in accordance with [Section 2.2.2 Principal Curtailments](#).

A prorated real estate tax credit is not an interested party contribution, and it cannot be considered when determining if the borrower has sufficient assets for the transaction. Except when the Closing Disclosure indicates an escrow account has been established and includes the portion of real estate taxes owed by the property seller for the period they owned the property, then a prorated real estate tax credit from the property seller may offset all or a portion of the funds needed for the escrow account.

The Borrower should not be on title to the Mortgaged Property prior to the Closing.

2.6.2 Refinance Transactions

A refinance Mortgage Loan is a transaction for which the proceeds are used to pay off an existing mortgage(s), and the current Borrower executes a new Note using the same property as security. The property may not be currently listed for sale.

2.6.2.1 Limited Cash-Out Refinance (12/9/25)⁶

A limited cash-out refinance allows a Borrower to pay off an existing mortgage by changing the rate and term and may also permit Borrower(s) to retain minimal cash from the proceeds of a new loan secured by the same property. The new loan may lower the interest rate, shorten the term, or convert from an adjustable-rate mortgage to a fixed-rate mortgage.

The proceeds from a limited cash-out refinance may be used for the following:

- Pay off the existing first mortgage, regardless of its age;
- Buy out equity of a co-owner who is a divorced spouse, a former domestic partner, or a family member in an inherited property situation;
- Payoff a non-purchase money subordinate loan that was used for repair of disaster-related property damage or to obtain reimbursement for out-of-pocket expenses used to complete repairs;
- Pay off any junior liens secured by the Mortgaged Property which were used in their entirety to acquire such property;
- Satisfy related closing costs, financing costs and prepaid items; real estate taxes that are less than 60 days delinquent can be included in the new loan amount provided:
 - the real estate taxes must be paid in full through the transaction, and

⁶ MPF Announcement 2025-16 (2/14/25)
MPF Announcement 2025-96 (12/9/25)

MPF® Traditional Selling Guide

- payment for the taxes must be disbursed to the taxing authority through the closing transaction, with no funds used for the taxes disbursed to the Borrower;
- Pay off an installment land contract, that was executed more than 12 months before the date of the application;
- Pay off a lease with option to buy, or a construction loan; and
- Disbursing cash back to the Borrower (or any other payee) in an amount that, in aggregate, does not exceed the greater of 1% of the Principal Balance of the new Mortgage Loan amount or \$2,000.

Limited cash-out refinance transactions must meet the following criteria:

- Payoff of the current mortgage (which may include additional amounts required to pay off the loan, such as prepayment penalties, a deferred balance resulting from completion of a prior loss mitigation solution, and late fees);
- If the first mortgage is a Home Equity Line of Credit, a copy of the Settlement Statement from the Borrower's purchase of the Mortgaged Property must be provided and retained in the Mortgage Loan File to evidence that the proceeds were fully disbursed on the date of the purchase-money loan and used entirely to acquire the Mortgaged Property;
- A copy of the Settlement Statement from the Borrower's purchase of the Mortgaged Property must be provided and retained in the Mortgage Loan File evidencing that any subordinate financing being paid off with the new Mortgage Loan was used in its entirety to acquire the Mortgaged Property;
- At least one Borrower on the new loan must be an owner (on title) of the subject property at the time of the initial application. Exceptions are allowed if the PFI documents that:
 - the Borrower acquired the property through an inheritance or was legally awarded the property (such as through a divorce, separation, or dissolution of a domestic partnership);
 - the property was previously owned by an inter vivos revocable trust and the Borrower is the primary beneficiary of the trust;
 - the Borrower is currently financially obligated on the mortgage loan being paid off but not on the title. (For example: loans where the property is currently owned by a limited liability corporation (LLC) that is majority owned or controlled by the borrower(s) and ownership is transferred into the name of the individual borrower(s)); or
 - the Borrower is paying off an installment land contract that was executed more than 12 months before the date of the loan application; and

MPF® Traditional Selling Guide

- The only fees included in the new Mortgage Loan are standard loan fees (e.g., closing costs on the new mortgage; prepaid items such as interest, taxes, insurance, etc.; and points).

The Borrower may be refunded overpaid fees and charges due to federal or state laws or regulations. Refunds such as these are not included in the maximum cash back limitation, provided the Settlement Statement clearly identifies the refund with a notation of the reason and the Mortgage Loan File includes documentation to support the amount and the reason for the refund.

When a new limited cash-out refinance transaction will not satisfy existing subordinate liens or will result in new subordinate financing, the refinance mortgage must meet the eligibility criteria for mortgages that are subject to subordinate financing in [Section 2.6.6](#).

The eligibility requirements for delivery of a limited cash-out refinance used to buy out the equity of a co-owner are as follows:

- The co-owner (other than a family member who inherited an interest in the Mortgaged Property) receiving the buy-out proceeds must have jointly owned the Mortgaged Property with the Borrower for a minimum of twelve (12) months prior to the initial Loan Application;
- All parties (other than parties who inherited an interest in the Mortgaged Property) must provide evidence that they occupied the Mortgaged Property as their Primary Residence from an acceptable source of verification, such as a driver's license, or a bank statement, credit card bill, utility bill, etc. that was mailed to the individual at the address of the Mortgaged Property;
- The co-owner receiving the buy-out proceeds must provide a written agreement, signed by all parties (including the Borrower), stating the terms of the property transfer and the disposition of the proceeds from the refinance transaction;
- The Borrower who retains ownership of the Mortgaged Property may not receive any buyout proceeds from the refinance transaction; and
- The Borrower who retains ownership of the Mortgaged Property must be able to qualify for the Mortgage Loan under the applicable underwriting guidelines.

When the following conditions exist, the transaction is ineligible as a limited cash-out refinance and must be treated as a cash-out refinance:

- no outstanding first lien on the subject property (except for single-closing construction-to-permanent transactions, which are eligible as a limited cash-out out refinance even though there is not an outstanding lien on the subject property);
- the proceeds are used to pay off a subordinate lien that was not used to purchase the property;
- the Borrower finances the payment of real estate taxes that are more than 60 days

delinquent for the subject property in the loan amount; and

- a short-term refinance mortgage loan that combines a first mortgage and a non-purchase-money subordinate mortgage into a new first mortgage or any refinance of that loan within six months.

2.6.2.1.1 Limited Cash-Out Refinance for Major Disaster Impacted Properties

Borrowers impacted by a Major Disaster are afforded certain flexibilities as to the requirements for limited cash-out refinance transactions. To be eligible, the following criteria must be met:

- The Mortgaged Property must be located in any county, municipality or parish that was designated by the Federal Emergency Management Agency (FEMA) as a Declared Disaster area no more than two (2) years prior to the date the Mortgage Loan is delivered into the MPF Program;
- The Mortgaged Property must be a Primary Residence;
- The Mortgage Property must be appraised “as is” with no conditions that affect the livability, soundness, or structural integrity of the property or appraised subject to completion of the specific repairs, and a completion report must be provided prior to delivery of the new Mortgage Loan;
- There must be no escrow for any incomplete repairs that affect the habitability or structural integrity of the Mortgaged Property prior to delivery into the MPF Program; and
- The cash-out amount must be:
 - for reimbursement of documented out-of-pocket expenses for the completed repair of disaster-related property damage in an amount not to exceed the lesser of \$15,000 or ten (10%) percent of the Principal Balance of the new Mortgage Loan; or
 - for documented consolidation any subordinate financing, including draws on HELOCs that post-date the disaster, used to repair disaster-related property damage.

Documentation for the disaster-related repairs must be obtained as evidence that a portion of the subordinate financing and/or the entire requested cash-out amount were used for disaster-related property repairs. Some examples of acceptable documentation are copies of cancelled checks, receipts, work orders, etc., related to the cost of materials and labor. The Borrower may not receive reimbursement for their "sweat equity" in connection with the repairs.

2.6.2.2 Cash-Out Refinance (12/9/25)⁷

A cash-out refinance transaction allows a Borrower to pay off an existing mortgage by obtaining new financing secured by the same property, or allows the Borrower to obtain a mortgage on a property that is currently owned free and clear. In order to be eligible for a cash-out refinance, an existing first mortgage loan must meet the following seasoning requirements*, as measured by the note date of the existing loan to the note date of the new loan:

- new loan note dated prior to May 1, 2023: at least six (6) months
- new loan note dated on or after May 1, 2023: at least twelve (12) months.

*The seasoning requirements do not apply to any existing subordinate liens being paid off through the transaction or when buying out a co-owner pursuant to a legal agreement.

The property must have been purchased or acquired by at least one Borrower no less than six (6) months prior to consummation of the new mortgage transaction, unless one of the following exceptions is met:

- The delayed financing requirements are met;
- The Borrower acquired the property through an inheritance or was legally awarded the property (i.e. divorce, separation, or dissolution of a domestic partnership).
- If an LLC that is majority-owned or controlled by the Borrower(s) owns the property prior to Closing, the time it was held by the LLC may be used to satisfy the Borrower's six-month ownership requirement. The ownership of the property must be transferred from the LLC's name to the individual Borrower's name in order to close the Mortgage Loan.
- If the property was owned prior to closing by an inter vivos revocable trust, the time held by the trust may be counted towards meeting the Borrower's six-month ownership requirement if the Borrower is the primary beneficiary of the trust.

The Mortgage Loan proceeds from a cash-out refinance may be used for the following:

- Pay off the UPB of the existing first mortgage, so long as the existing first mortgage meets the above seasoning requirements;
- Pay off any junior liens secured by the Mortgaged Property for which proceeds were not used solely to acquire such property;
- Satisfy related closing costs, financing costs and prepaid items; and / or
- Taking equity out of the subject property that may be used for any purpose.

The Mortgage Loan may not be subject to any temporary buydown plan.

⁷ MPF Announcement 2025-96 (12/9/25)

2.6.2.2.1 Delayed Financing Exception

Borrowers who have purchased the subject property within six (6) months of the disbursement date of the new mortgage loan are eligible for a cash-out refinance if in addition to meeting the eligibility requirements in the Guides, the Borrower also meets all of the following requirements:

- The original purchase transaction was an arms-length transaction;
- The purchase transaction must be documented as confirming no mortgage financing was used to obtain the property, either with a settlement statement or a recorded trustee's deed (or similar alternative) confirming the amount paid by the grantee to trustee;
- The preliminary title search or report must confirm that there are no existing liens on the subject property;
- The sources of funds for the purchase transaction are documented (such as bank statements, personal loan documents, or a HELOC on another property); and
 - If the source of funds was an unsecured loan or a loan secured by an asset other than the subject property (such as a HELOC secured by another property), the settlement statement for the new loan mortgage loan must reflect that all cash-out proceeds will be used to pay off or pay down, as applicable, the loan used to purchase the property. Any payments on the balance remaining from the original loan must be included in the debt-to-income ratio calculation for the new mortgage loan. Funds that are received as gifts and used to purchase the property may not be reimbursed with proceeds of the new mortgage loan.
- The new loan amount can be no more than the actual documented amount of the Borrower's initial investment in purchasing the property plus the financing of closing costs, prepaid fees, and points on the new mortgage loan (subject to the maximum LTV, CLTV, and HCLTV ratios for the cash-out transaction based on the current appraised value).

2.6.2.3 Unacceptable Refinance Practices

The PFI may not intentionally target Mortgage Loans delivered under the MPF Program for refinance. A PFI may not separate mortgages loans in its own portfolio or sold to other investors from those sold to an MPF Bank for differential treatment in terms of refinance advertising, offers, or practices.

The PFI must incorporate adequate controls in its origination and refinancing procedures to prevent unacceptable refinance practices by the Originator or any of its mortgage brokers and correspondents. If a PFI has knowledge or reason to believe a mortgage broker, a correspondent, Originator, or the PFI has received an application to refinance or has agreed to refinance a mortgage (either orally or in writing) that would violate the

MPF® Traditional Selling Guide

unacceptable refinance practices policy or Applicable Law, it may not deliver such mortgage under the MPF Program. The following are considered unacceptable refinance practices:

- The delivery of any Mortgage Loan that is in the process of being refinanced (even if no agreement for future refinancing was entered into at the time of origination);
- Refinancing activity that is prohibited by an applicable federal, state or local law or regulation; and
- Refinancing activity that causes the refinance loans or the refinance lender to be included within a category defined by applicable federal, state or local law, which is subject to additional restrictions, limitations or requirements as a result of being included in such category. Such categories include but are not limited to high-cost loans, high risk loans, and high-rate loans;

The PFI must monitor the prepayment levels of its Mortgage Loans, particularly refinance Mortgage Loans. If the PFI becomes aware of circumstances likely to result in unusually high prepayment rates on Mortgage Loans sold to the MPF Bank, it must notify its MPF Bank Representative immediately. If requested to do so by the MPF Bank, the PFI is obligated to cooperate fully and promptly with the MPF Bank personnel and to provide adequate information to determine the reason and solution for any high prepayment rates. The MPF Bank reserves the right to initiate an investigation of high prepayment rates of a particular PFI.

A PFI (i) engaging in unacceptable refinance practices, (ii) knowingly selling or delivering Mortgage Loans to the MPF Bank from mortgage brokers or correspondents it knew, or should have known, were engaging in unacceptable refinance practices, or (iii) failing to maintain proper controls for such Mortgage Loans being sold or delivered to the MPF Bank, will be subject to any and all the remedies available to the MPF Bank at law or in equity or pursuant to the Guides and the PFI Agreement, including, but not limited to, disqualification, suspension and / or requiring the PFI to make the MPF Bank whole for losses, including losses associated with repurchases at par for Mortgage Loans delivered at premium prices.

2.6.3 Construction-to-Permanent Transactions

The conversion of construction-to-permanent financing involves the granting of a long-term mortgage to a Borrower for the purpose of replacing construction (or interim) financing that the Borrower has obtained to fund construction of a new property. Construction-to-permanent loans are eligible under the MPF Program, so long as the construction phase is completed and permanent financing is in place prior to delivery to the MPF Bank.

The payoff of a construction loan or conversion to permanent financing may be accomplished in two ways:

- A single Closing; or

MPF® Traditional Selling Guide

- Dual Closings.

2.6.3.1 General Requirements (6/3/24)⁸

In addition to all other underwriting requirements in this Guide, the following additional requirements also apply to construction-to-permanent transactions:

- The underwriting analysis must be based upon the terms of the permanent Mortgage Loan and must comply with the MPF Program requirements in effect at the time of conversion to permanent financing, including the age of documentation and age of Appraisal requirements in MPF Traditional Selling Guide sections [5.1.3](#) and [7.3.1](#);
- An appraisal is required, an alternative property valuation is not accepted for this type of loan;
- The property type must not be a condo;
- The Mortgage Loan must not be an expedited refinance;
- The certificate of occupancy must have been issued; the Borrower must have accepted the Mortgaged Property as complete, and the loan must be amortizing with regularly scheduled Principal and Interest Payments. In a jurisdiction that does not issue certificates of occupancy or equivalent permission to occupy homes, the certification customary in that jurisdiction may be submitted;
- The Borrower must hold title to the lot, which was acquired previously or acquired as part of the transaction;
- The minimum Borrower contribution must be met unless the Borrower acquired the lot a year or more prior to the Mortgage Loan Application and uses the lot or land as their minimum funds requirement; and
- An Appraisal Update and / or Completion Report ([FNMA Form 1004D](#) / [FHLMC Form 442](#)) or permissible completion alternative pursuant to [7.2.5](#) is required for all Appraisals made subject to completion in accordance with plans and specifications. PFIs must retain in its individual loan file a [Form 1004D](#) or a completion alternative of the completed property.

2.6.3.2 Single Close Transactions (1/31/25)⁹

A construction-to-permanent single close loan is a residential Mortgage Loan that allows disbursements for construction of the improvements on the property through the initial phase of the loan. Upon completion of the property improvements, the loan converts to a

⁸ MPF Announcement 2024-41 (6/3/24)

⁹ MPF Announcement 2025-11 (1/31/25)

MPF® Traditional Selling Guide

fixed-rate, fully amortizing loan over the remaining term with an executed rider or modification.

Construction-to-permanent loans with a single Closing are eligible for delivery under the following MPF Traditional Products:

- MPF Original;
- MPF 125; and
- MPF 35.

Terms of Construction Loan Period

The construction loan period for single-closing construction-to-permanent transactions must not exceed 18 months. After conversion to permanent financing, the mortgage loan must have a loan term not exceeding 30 years, disregarding up to 18 months of the construction period.

Single Close Eligible Loan Purposes

Where the Borrower is **not** the owner of record prior to the construction (or interim) financing:

- The transaction must be delivered as a purchase transaction;
- The permanent Mortgage Loan File must contain evidence of the purchase price, which includes cost of the improvements and the lot (if acquired separately); and
- The LTV / TLTV must be based upon the lower of the appraised value or the purchase price.

Where the Borrower **is** the owner of record prior to the construction (or interim) financing,

- The transaction must be delivered as a limited cash-out refinance transaction;
- The permanent Mortgage Loan File must contain evidence of the date title to the lot was acquired; and
- The LTV / TLTV must be based upon the “as completed” appraised value of the lot and improvements.

Conversion to Permanent Financing

The construction financing must be converted to a permanent loan using one of the following methods:

- A construction rider is used subject to the following requirements:
 - The construction rider documents the terms of the construction financing and converts the Note to permanent financing upon completion of construction;
 - The rider must be referenced in and attached to the Uniform Instrument used for the permanent Mortgage Loan;

MPF® Traditional Selling Guide

- The construction provisions of the rider must become null and void at the completion of the construction phase and prior to the permanent Mortgage Loan's delivery under the MPF Program;
- A Loan Modification Agreement ([FNMA Form 3179](#)) is used subject to the following requirements:
 - The modification occurs prior to or at the time of conversion to permanent financing;
 - Only the interest rate, loan amount, loan term, and amortization type (from adjustable-rate to fixed-rate) may be modified;
 - If any other terms of the loan change, then the loan must be closed as a dual close transaction;
 - The loan amount may only be increased to cover documented increases in construction costs; and
 - The Loan Modification Agreement must be recorded in addition to the recording of the original security instrument.

2.6.3.3 Dual Close Transactions (5/9/24) ¹⁰

A construction-to-permanent dual close transaction includes a loan for the interim construction financing of a residential property and a separate loan for the permanent financing. Upon completion of the property improvements, the outstanding balance of the interim loan becomes due, and a new Note must be executed for the permanent financing. The interim loan cannot be modified into long-term financing.

A dual close transaction requires two separate loan Closings and two sets of Closing documents. The Mortgage Loan File must contain both sets of Closing documents.

Construction-to-permanent loans with a dual Closing are eligible for delivery under the following MPF Traditional Products:

- MPF Original;
- MPF 125; and
- MPF 35.

A dual close may be closed as a limited cash-out or cash-out transaction. The LTV/TLTV must be based upon the "as completed" appraised value of the property.

2.6.4 New York Consolidation, Extension and Modification Agreements (CEMA)

For Mortgaged Properties located in the state of New York that are being refinanced, the new Mortgage Loan may be documented with a Consolidation, Extension and Modification

¹⁰ MPF Announcement 2024-38 (5/9/24)

MPF® Traditional Selling Guide

Agreement (CEMA) ([FNMA / FHLMC Form 3172](#)), which consolidates into one document the terms of prior notes and mortgages related to the Mortgaged Property, and if new funds are advanced, the terms of the new Note and Security Instrument.

For CEMA, specific instructions for delivering documents to the Custodian can be found in MPF Traditional Selling Guide [15.1.1](#).

2.6.5 Payoff of a Land Contract

A Mortgage Loan in which the proceeds are used to pay off the unpaid balance under a land contract (also known as a contract or bond for deed) may be considered a purchase transaction or a limited cash-out refinance transaction. A Mortgage Loan which is used to pay off a land contract may not be underwritten as a cash-out refinance.

For the transaction to be considered a purchase, the land contract must have been executed less than twelve (12) months prior to the Loan Application Date, and all loan proceeds must be used to pay off the outstanding balance under the land contract, and no loan proceeds may be disbursed to the Borrower.

The LTV ratio for the purchase mortgage loan must be computed based by dividing the new loan amount by the lesser of the following:

- The appraised value at the time the new Mortgage Loan is closed; or
- The total acquisition cost (calculated by adding the purchase price indicated in the original land contract, or contract for deed, to the costs the Borrower has incurred for rehabilitation, renovation, refurbishment or energy conservation improvements). The Mortgage Loan File must contain documentation to support the calculated total acquisition cost.

For the transaction to be considered a limited cash-out refinance, the land contract must have been executed more than twelve (12) months prior to the Loan Application Date and, the LTV ratio for the mortgage loan must be computed based by dividing the new loan amount by the appraised value at the time the new Mortgage Loan is closed.

2.6.6 Subordinate Finance Transactions

Second trust deeds, junior liens and subordinate liens (subordinate financing) are defined as mortgages that have rights that are secondary (inferior) to that of another mortgage on the same property. Subordinate financing, new or existing, is acceptable, provided that, in addition to all other underwriting guidelines provided in this Guide, the following requirements are met:

- The monthly payments on the subordinate loan must be included in calculating the Borrower's monthly housing expense ratio;
- The following types of subordinate financing are acceptable:
 - If a closed-end loan, must be a "safe harbor" QM loan;

MPF® Traditional Selling Guide

- Open-end periodic payment mortgages, in which the payment amount does not change during the loan term, with a minimum payment that covers the interest due for the corresponding period;
 - Open-end periodic payment mortgages, in which the payment amount may vary from period to period, with the following restrictions:
 - The minimum payment covers the interest due for the corresponding period; and
 - The periodic payment must remain constant for each 12-month period over the term of the secondary mortgage, with the exception of home equity lines of credit (“HELOCs”) which may have monthly payments that do not remain constant for 12-month periods;
 - The maximum TLTV ratio for the first and second mortgage must comply with the limits outlined in this Selling Guide;
 - The subordination agreement must be recorded concurrently and clearly in second position with the first mortgage/deed of trust, as applicable;
 - “Piggy Back” or simultaneous second mortgages that are recorded in a clear second position, evidenced by the closing instructions and the final title policy when issued;
 - Seller financed mortgages at a market interest rate and with a minimum payment that covers the interest due for the corresponding period;
- Note:** If subordinate financing provided by the property seller is more than 2% below the typical interest rate for subordinate financing acquired through a state or federally regulated financial institution, the subordinate financing must be considered a sales concession and must be deducted from the sales price.
- Employer-funded subordinate financing structured in one of the following ways (the financing terms may provide for the employer to require full repayment of the debt if the Borrower’s employment is terminated before the maturity date of the subordinate financing):
 - Fully amortizing, level monthly principal and interest payments;
 - Payments deferred for a certain period before changing to fully amortizing, level principal and interest payments;
 - Payments are deferred over the entire term; or
 - The debt is forgiven over time.

The following types of subordinate financing are unacceptable:

- Mortgages with negative amortization;
- Mortgages that restrict prepayments, such as with prepayment penalties;

MPF® Traditional Selling Guide

- Mortgages that do not fully amortize under a level monthly payment plan where the maturity or balloon payment date is less than five years after the note date of the new first mortgage;
- Mortgages with “wraparound” terms that combine the indebtedness of the first mortgage with that of the secondary mortgage; and
- Mortgages where the terms of the note provide for future advances (excluding HELOCs).

2.6.6.1 New or Existing Subordinate Finance

New subordinate financing may not be provided by an interested party.

The Originator will need the following documentation at time of underwriting:

- Existing: A copy of the executed note, trust deed recordation of an agreement.
- New: A copy of the note that will be executed at closing on the new subordinate financing, if available.

2.6.6.2 Home Equity Lines of Credit (HELOCs)

Mortgaged Property secured by subordinate financing in the form of a HELOC is permitted.

The total of the first Mortgage Loan balance plus the HELOC limit may not exceed ninety-five percent (95%) of the Mortgaged Property value.

For the purposes of loan eligibility and Loan Presentment, the TLTV must be calculated using the full HELOC limit, even if undrawn.

The following table provides an example of how to calculate the TLTV for loan eligibility and Loan Presentment:

1) First Mortgage Amount	2) Full HELOC Limit	3) Outstanding HELOC Amount	4) Mortgaged Property Value	TLTV (1+2) / 4
\$50,000.00	\$40,000.00	\$10,000.00	\$100,000.00	90%

2.6.7 Property Assessed Clean Energy (PACE) Loans

Mortgage Loans secured by a Mortgaged Property with an outstanding PACE or similar program loan, are eligible for delivery under the MPF Program if the PACE or similar program loan’s lien is not superior to that of the Mortgage Loan.

An exception to these requirements is permitted if:

- The PACE or similar program’s loan was originated before July 6, 2010; and

MPF® Traditional Selling Guide

- The Mortgage Loan is a refinance of a Mortgage Loan acquired by an MPF Bank prior to July 6, 2010 (MPF-to-MPF refinance) that meets the following requirements:
 - The PACE loan must be paid in full if the Borrower has sufficient equity to pay off the PACE loan as part of a limited cash-out refinance or a cash-out refinance; or
 - If the Borrower does not have sufficient equity to pay off the PACE loan, the Mortgage Loan must be underwritten as a limited cash-out refinance with the PACE loan remaining in place. Under this circumstance, the PACE loan is not required to be included in the TLTV calculation; however, the PACE loan payment must be included in the monthly housing expense and DTI calculation.

2.6.8 Non-Arm's Length Transactions

A non-arm's-length transaction is a transaction where there exists a personal or business relationship between the Borrower and any party involved in the transaction.

A non-arm's-length transaction on a newly constructed second home is not permitted.

2.6.9 Temporary Buydowns (5/9/24)¹¹

A temporary buydown occurs when funds are provided to the Originator by the Borrower or a third party for the purpose of reducing the Borrower's monthly Principal and Interest Payment for short periods, such as one to three years. Any buydown that remains in effect for less than the full term of a loan is considered a temporary buydown. The Mortgage Loan must be qualified at the Note Rate.

Fixed-rate / fixed payment Mortgage Loans with temporary buydowns are eligible for delivery under the MPF Program under the following conditions:

Maximum LTV	Maximum annual buydown schedule
95%	2%-1%-0% ("2-1 Buydown")
90%	3%-2%-1% ("3-2-1 Buydown")
Qualification ratios	28%/36%
Qualification rate	Note Rate

¹¹ MPF Announcement 2024-38 (5/9/24)

MPF® Traditional Selling Guide

A temporary buydown is not permitted on a cash-out refinance or an expedited (streamlined) refinance.

Temporary buydown example:

Fixed Rate, 30-year loan, Primary Residence; 95% LTV; 2%-1%-0% buydown; Note Rate: 9% (Qualification Rate)	
Year 1:	9% (Note Rate)
	<u>-2% (temporary buydown)</u>
	7% payment rate / 1st year (start rate)
Year 2:	9% (Note Rate)
	<u>-1% (temporary buydown)</u>
	8% payment rate / 2nd year
Year 3:	9% (Note Rate)
	<u>-0% (temporary buydown)</u>
	9% payment rate / 3rd year through term

2.6.10 Texas 50(a)(6) Mortgages (6/3/24)¹²

A Texas Section 50(a)(6) loan originated in compliance with the provisions of Article XVI, Section 50(a)(6), of the Texas Constitution is eligible for delivery under the MPF Program. Some MPF Banks may impose additional restrictions on delivery of such loans; therefore, PFIs should contact their local MPF Bank before delivery of any Texas 50(a)(6) loans, to ensure compliance with MPF Bank specific requirements.

Because the MPF Program’s classification of mortgage transactions as “cash-out refinance” or “limited cash-out refinance” may differ from the way mortgage loans are classified under Texas law, PFIs should not rely on the MPF Program’s classification of mortgage transactions for purposes of determining whether compliance with the provisions of Article XVI, Section 50(a)(6), of the Texas Constitution is required.

¹² MPF Announcement 2024-41 (6/3/24)

MPF® Traditional Selling Guide

All Texas 50(a)(6) loans must be delivered with Special Feature Code 304 and must have appraisals. An appraisal is required, an alternative property valuation is not acceptable for this type of loan.

2.7 Ineligible Transactions, Products or Attributes (4/3/25) ¹³

Only MPF Traditional product offerings are eligible for delivery under the MPF Traditional product. No other investor products, including those from Fannie Mae and Freddie Mac, are eligible for delivery under the MPF Traditional products.

In addition, the following products or attributes are ineligible under the MPF Traditional product, regardless of underwriting method used (automated underwriting system or manual underwriting):

- Co-ops
- Investment properties
- Constructions loans unless the terms of Construction to Permanent Financing in Section [2.6.3](#) are followed.
- ARMs
- Balloon mortgages
- Interest only
- Home improvement/rehabilitation loans
- Condotels
- Time shares
- Unimproved land
- Agricultural properties, such as farms or ranches (other than when secondary use of the property is for insignificant farming activity such as hobby farms, as validated by income and appraisal)
- Properties that are not suitable for year-round occupancy, regardless of location
- Properties on the island of Hawaii located within lava zone 1 or 2, as defined by the U.S. Geological Survey Hawaiian Volcano Observatory
- Fannie Mae's Refi Plus and Freddie Mac's Open Access
- Fannie Mae's HomeReady
- Freddie Mac Home Possible

¹³ MPF Announcement 2025-29 (4/3/25)
MPF Announcement 2024-41 (6/3/24)

MPF[®] Traditional Selling Guide

- Mortgage Loans without an Appraisal, or without an acceptable DU or LPA eligible alternative property valuation all DU or LPA, MPF Program, and any specific MPF Bank requirements
- Freddie Mac's Relief Refinance MortgagesSM
- Mortgage Loans with Reduced Mortgage Insurance
- Single-Width Manufactured Homes
- Shared Equity Transactions

2.8 Government Mortgage Loan Eligibility and Underwriting Requirements

To be eligible under the MPF Program, Government Mortgage Loans must meet the MPF Program's eligibility requirements in addition to the following:

- Comply with the applicable Government Agency's standards;
- Comply with all Applicable Laws; and
- Maintain the associated Government Agency guaranty and/or insurance at all times until payoff or liquidation of the loan.

Government Mortgage Loans eligible for delivery under the MPF Program are one-to-four family fully amortizing fixed rate mortgages that are:

- FHA insured mortgages;
- HUD guaranteed Section 184 loans with an Indian Loan Guarantee Certificate;
- VA guaranteed mortgages; or
- RHS Section 502 guaranteed mortgages.

The Originator should comply with all of the specific underwriting requirements of the applicable insuring or guaranty Government Agency as identified below:

- For FHA/HUD, visit [<https://www.hud.gov/>]
- For VA, visit [<https://www.benefits.va.gov/homeloans/lenders.asp>]
- For Rural Housing Service, visit [<https://www.rd.usda.gov/programs-services/single-family-housing-programs/single-family-housing-guaranteed-loan-program>]

2.8.1 Maximum Loan Limits for Government Mortgage Loans (5/9/24)¹⁴

The maximum FHA, VA, HUD 184, and RHS 502 loan amounts are those established by the FHA/HUD, VA and RHS. The maximum LTV and TLTV limits for Government Mortgage Loans are those established by the applicable Government Agency.

Note: When locking a Deliver Commitment for an MPF Traditional Government loan in excess of the conventional conforming limits, the PFI must lock the Delivery Commitment

¹⁴ MPF Announcement 2024-36 (5/9/24)

under either the 15YR or 30YR Gov HB sub-product and contact the [Service Center](#) to assist in presenting the loan.

2.8.2 Eligible Borrowers for Government Mortgage Loans

Eligible Borrowers are those established by the applicable Government Agency.

2.8.3 Eligible Property Types for Government Mortgage Loans

Eligible property types are those established by the applicable Government Agency, other than commercial property. Mortgage Loans sold as Servicing Released must comply with any additional requirements or restrictions the Servicer has for manufactured homes, as is provided for in the applicable Servicer's Manual.

2.8.4 Government Mortgage Loan Streamline Refinances

FHA streamlined refinance loans, VA Interest Rate Reduction Refinance Loans (IRRRLs) and RHS streamlined refinance loans are eligible under the MPF Program.

For all Government Mortgage Loan streamline refinances, Borrower and co-Borrower income must be collected and delivered for the purpose of Loan Presentment, regardless of the requirements of the Government Agency that insures or guarantees the loan. The MPF Program does not require the income be used to qualify the Borrower(s) if the Government Agency does not require its use for qualification purposes.

2.8.5 Properties Impacted by a Major Disaster

Originators are required to follow the applicable Government Agency requirements for providing Major Disaster assistance.

CHAPTER 3. BORROWER ELIGIBILITY

3.1 Borrower Overview

This section describes the types of Borrowers who are eligible under the MPF Program.

3.1.1 OFAC

All Borrowers' names must be checked against Office of Foreign Asset Control (OFAC) lists of known or suspected terrorists or terrorist organizations including the Specifically Designated Nationals and Blocked Persons (SDN) list. The Mortgage Loan is ineligible for delivery under the MPF Program if a match is found.

3.1.2 Eligible Borrowers (12/31/25) ¹⁵

The Borrower should be of legal age per local and state jurisdiction and able to enter into a binding contract. All eligible Borrowers must be Natural Persons and have valid and verifiable Social Security numbers (SSN) or Individual Taxpayer Identification Numbers (ITINs). Other forms of taxpayer identification are not allowed. If any discrepancies are found involving Borrowers' SSN or ITIN, these must be resolved before Closing.

As outlined in Section [6.5 Title](#) requirements, the title commitment and title insurance policy must reflect that the Borrower (or one of the following) is the owner of the Mortgaged Property.

- Inter Vivos Revocable Trust that meets Guide eligibility requirements (see Section [3.1.5](#) for eligibility requirements); or
- Illinois Land Trust that meets Guide eligibility requirements (see Section [3.1.6](#) for eligibility requirements).

Because the Borrower must be a natural person, the following are not eligible Borrowers:

- Land trusts that are not Illinois Land Trusts;
- Any corporate entities such as corporations, general and limited partnerships, "Doing Business As" (d/b/a) entities;
- Religious or nonprofit organizations;
- Persons who are acting on behalf of another person involved in the transaction as a court appointed guardian.

3.1.3 Co-Borrower

The Co-Borrower, or joint applicant, is any Borrower other than the primary Borrower who has applied with the Borrower for joint credit. The Co-Borrower may, but is not required to, take title to the Mortgaged Property and will sign the Note and/or Security Instrument as their status requires.

¹⁵ MPF Announcement 2025-29 (4/3/25)
MPF Announcement 2025-104 (12/31/25)

3.1.4 Non-Occupant Co-Borrower

The non-occupant Co-Borrower applies with the Borrower for joint credit and may take title to the Mortgaged Property but will not occupy the property. The non-occupant Co-Borrower will be required to sign the Note and/or Security Instrument. The non-occupant Co-Borrower may not be an interested party (e.g., a real estate agent, builder, or seller).

The occupant Borrower must be able to qualify for the loan using solely his/her own income with a total debt ratio at or below 43%. Once that requirement is met, the non-occupant Co-Borrower's income may be used for qualifying purposes, subject to the following LTV and occupancy requirements:

LTV	Co-Borrower Occupancy Status
>95% (for loans with AHP funds only)	Co-Borrower must occupy the property
90.01%-95%	The Co-Borrower must occupy the property, unless the Mortgage Loan was underwritten and approved using DU or Loan Product Advisor
90% or below	The Co-Borrower is not required to occupy the property

3.1.5 Inter Vivos Revocable Trust

An inter vivos revocable trust is a trust that:

- One or more individuals create during his or her lifetime,
- Becomes effective during the creator's lifetime,
- Can be changed or canceled by its creator at any time for any reason, during that individual's lifetime,
- Names the creator as its beneficiary, and
- Has at least one of the creators as a trustee or an institutional trustee that customarily performs trust functions and is authorized to act as trustee under the laws of the applicable state.

Loans where title to the Mortgaged Property is held by an inter vivos revocable trust are eligible if a Borrower is the primary beneficiary of the trust and is the individual establishing the trust.

The Mortgage Loan must be underwritten with one of the individuals establishing the trust as the Borrower or Co-Borrower, and the beneficiary must become personally liable on the Note, acknowledge the Security Instrument and occupy the Mortgaged Property.

MPF® Traditional Selling Guide

As evidence that the trust meets state and MPF Program standards, the Mortgage Loan File must contain a copy of the trust agreement or trust certificate and at least one of the following:

- An attorney's opinion stating the trust meets all applicable state requirements; or
- Certification from a title company evidencing compliance with any applicable state requirements.

The trust agreement must state that the trustee is authorized to borrow money for the purpose of purchase or refinance (as applicable for the transaction being requested), and if consent of the beneficiary is required, such written consent must be obtained and retained in the Mortgage Loan File.

Title to the property must be vested solely in the trustee(s) of the inter vivos revocable trust, jointly in the trustee(s) of the inter vivos revocable trust and in the name of the individual Borrower or in the trustee(s) of more than one inter vivos revocable trust.

In addition, the following requirements must be met:

- The title insurance policy (or attorney's opinion of title) shall not list any exceptions with respect to the trustee holding title to the property or to the trust.
- Title held in the trust must not reduce the MPF Bank's rights, including the right to have full title to the property should foreclosure proceedings be initiated.
- The title insurance policy ensures full title protection to the MPF Bank.
- Title to the security property is vested solely in the trustee(s) of the inter vivos revocable trust, jointly in the trustee(s) of the inter vivos revocable trust and in the name(s) of the individual Borrower(s), or in the trustee(s) of more than one inter vivos revocable trust.

The Originator must ensure that all loan documents are properly executed according to Applicable Law to ensure the granting of a first lien is properly conveyed.

3.1.6 Illinois Land Trust

Loans where title to the Mortgaged Property is held by an Illinois Land Trust are eligible, provided the trust meets the following criteria:

- The land trustee must be a financial institution customarily engaged in the business of acting as trustee under Illinois land trusts (individuals are not acceptable as trustees);
- All primary beneficiaries of the land trust must be a qualifying Borrower and must execute the Note and Security Instrument as individuals, without any reference to the Borrower's status as beneficiary(ies), co-signer(s), guarantor(s), etc., of the trust;
- The land trustee must execute the Note, the Security Instrument, and if applicable,

any riders:

- The land trustee must execute the Security Instrument as trustee under the particular trust agreement dated a specified date and known as a specified trust number;
- The notary's certificate of acknowledgement should reflect that the execution is by the officer(s) of the institution acting as trustee, and specify the officer's(s') title(s); and
- The land trustee's execution of the Note and Security Instrument may either include a rider or stamp (whichever is customary) indicating that the trustee is not personally liable on the Note or on the Mortgage covenants and that the Mortgagee can only look to trust assets to satisfy those obligations of the trustee. However, the rider or stamp must not be more broadly stated than only relieving the trustee from personal liability;
- The Uniform Instrument, [Illinois Mortgage Form 3014](#), must be amended as follows:
 - In the "Definitions" on page 1, describe "Borrower" as both (i) an institution which is a trustee under the particular trust agreement dated a specified date and known as a specified trust number and (ii) the credit-seeking beneficiary(ies) of the trust.
 - PFI must add the following language to the second paragraph of "Transfer of Rights in the Property:"

"The term "Property" wherever used in this Security Instrument expressly includes all rights of the trust and of any beneficiary of the trust to receive the net proceeds from the rental, sale, hypothecation, or other disposition of the Property, whether or not such rights are classified as real or personal property or such proceeds are otherwise distributable to the beneficiaries of the trust pursuant to a trust agreement. The Borrower warrants that it possesses full power and authority to execute this Security Instrument.";
- The trustee and the beneficiary(ies) must sign an agreement substantially in the form of the "Agreement by Beneficiary and Trustee to Notify Lender of a Sale or Transfer of Interest" (the "Agreement"), [Exhibit P](#), which Agreement amends the trust agreement between the beneficiary(ies) and the trustee in order to protect the Mortgagee from transfers of beneficial interests in the trust without the Mortgagee's knowledge;
 - If the PFI cannot obtain an Agreement, an assignment of beneficial interest in lieu of the Agreement is acceptable.

3.1.7 Non-U.S. Citizen

A non-U.S. citizen Borrower, who is lawfully residing in the U.S. as a permanent or non-permanent resident alien, is eligible for a Mortgage Loan on the same terms as a U.S. citizen.

Borrowers must have current acceptable documentation from the Bureau of Citizenship and Immigration Services (BCIS), within the Department of Homeland Security, evidencing the person's legal residency status in the U.S.

3.1.8 Social Security Number and Individual Taxpayer Identification Number Verification

All Borrowers must have a valid Social Security Number (SSN) or, in the case of permanent or non-permanent resident alien who do not have a SSN, a valid Individual Taxpayer Identification Number (ITIN). The Borrower's SSN or ITIN must be consistent throughout the Mortgage Loan File. Minor name variations, such as a Borrower who uses a shortened or abbreviated name are acceptable when the Mortgage Loan File contains documentation that the Borrower is the same person as the name variation(s). When there are inconsistencies or multiple SSNs and/or ITINs for any Borrower(s), acceptable documentation resolving the discrepancies must be included in the Mortgage Loan File by either:

- Verification of the Borrower's SSN and/or ITIN directly through the Social Security Administration (SSA), such as through the submission of [Form SSA-89](#) (or any other form or method accepted by the SSA) to the SSA for validation; or a
- Verification of the Borrower's SSN and/or ITIN through a vendor that validates directly through the SSA.

If the SSN or ITIN cannot be validated with the SSA, the Mortgage Loan is not eligible for delivery under the MPF Program.

3.1.9 Maximum Loans Per Borrower

There are no restrictions regarding the maximum number of loans permitted for a single Borrower.

CHAPTER 4. UNDERWRITING STANDARDS

4.1 Permitted Underwriting Methods

Conventional Mortgage Loans and Government Mortgage Loans must be manually underwritten in accordance with the underwriting and eligibility guidelines of the Guides or applicable Government Agency. If a Mortgage Loan is underwritten using an automated underwriting system, the underwriting and eligibility guidelines of the applicable agency must be followed subject to the restrictions specified in this Selling Guide.

4.2 Conventional Mortgage Loans

This section contains guidance for underwriting methods to be used for Conventional Mortgage Loans.

4.2.1 Automated Underwriting Systems (AUS) (4/3/25)¹⁶

Mortgage Loans may be underwritten using Fannie Mae's Desktop Underwriter® (DU®) or Freddie Mac's Loan Product Advisor® automated underwriting system. Mortgage Loans underwritten with either AUS must follow the overall program requirements, underwriting requirements, meet all the QM safe harbor requirements including the applicable APR to average prime offer rate (APOR) spread and eligibility requirements of the applicable GSE for that Mortgage Loan and not the manual underwriting guidelines of this Selling Guide. The only MPF Program Requirements that supersede Fannie Mae/DU and Freddie Mac/Loan Product Advisor requirements are the following:

- Max LTV: 95%
- Minimum Representative FICO: 620
- Full Interior/Exterior Appraisal or, a valuation that is a DU or LPA eligible alternative property valuation that meets, the MPF Program and any specific MPF Bank requirements.
- Occupancy Requirements (See Section [6.2 Occupancy Status](#))
- Property Type Eligibility Criteria (for example: Co-ops are not eligible under the MPF Program). See [section 6.1.1 Eligible Property Types](#) and [2.7 Ineligible Transactions, Products, or Attributes](#)
- Products or loan attributes on the ineligible list (see Section [2.7 Ineligible Transactions, Products, or Attributes](#), [6.8.2 Ineligible Manufactured Homes](#), [8.4 Ineligible Projects](#).)

If a loan that is underwritten with an AUS and receives an ineligible recommendation due to guidelines that do not make the loan ineligible under the MPF Program, the PFI should contact its MPF Bank to confirm the Mortgage Loan is acceptable for delivery. If the

¹⁶ MPF Announcement 2025-29 (4/3/25)
MPF Announcement 2024-41 (6/3/24)

MPF® Traditional Selling Guide

Mortgage Loan is acceptable to the MPF Bank, the PFI must document the name of the individual from their MPF Bank that provided the approval and the date of approval on the [FNMA 1008/FHLMC 1077](#).

Mortgage loans underwritten using Fannie Mae's DU or Freddie Mac's Loan Product Advisor, must include the system generated representative credit score on the loan submission form ([FNMA 1008/FHLMC 1077](#)). Additionally, the original credit report must be included in the Mortgage Loan File showing the score and the credit score determined for each Borrower must be input in the Loan Presentment Form ([OG3](#)). The total debt ratio reported for Loan Presentment and any applicable AUS must reflect all the Borrower's obligations.

Automated validation services approved by Fannie Mae or Freddie Mac that are utilized in conjunction with Fannie Mae's DU or Freddie Mac's LPA to validate Borrower income, employment, and asset data are acceptable under the MPF Traditional product. However, unlike Fannie Mae and Freddie Mac, the MPF Program does not provide any representation and warranty relief.

PFI's are not required to obtain tax transcripts for a Borrower when all of that Borrower's income was validated by Fannie Mae's DU or Freddie Mac's LPA validation service. Borrowers that have not had their income validated through the Fannie Mae's DU or Freddie Mac's LPA validation service are still required to obtain the tax transcripts.

In order to be eligible, Mortgage Loans must have received an acceptable DU or LPA recommendation as provided for in this Guide or must be manually underwritten pursuant to MPF Program underwriting guidelines.

4.2.1.1 Fannie Mae Desktop Underwriter (DU)

Fannie Mae's DU guidelines provided in this Guide do not apply to the use of Fannie Mae's Desktop Originator® (DO®), which is an ineligible AUS System under the MPF Program.

4.2.1.1.1 Loans with an "Approve/Eligible" Recommendation

Mortgage Loans must receive an "Approve/Eligible" recommendation from DU, and any verification messages or approval conditions specified on the Desktop Underwriter Findings Report must be satisfactorily resolved before Closing. Terms and conditions of the closed Mortgage Loan and underwriting information in the Mortgage Loan File must match the data on which the DU recommendation/verification messages are based.

4.2.1.1.2 Loans with Alternative Property Valuations (6/3/24)¹⁷

MPF Traditional Mortgage Loans with alternative property valuations (in lieu of obtaining an appraisal) are eligible for delivery under the MPF Program if the PFI delivering such a

¹⁷ MPF Announcement 2024-41 (6/3/24)

MPF® Traditional Selling Guide

Mortgage Loan ensures it meets the DU eligibility criteria, all MPF Guide eligibility requirements, and the PFI:

- Must receive a valid alternative property valuation offer on its final submission to DU;
- Must ensure an Appraisal is not required by Applicable Law (including but not limited to laws relating to the placement of mortgage insurance);
- Must ensure an Appraisal is not required by the mortgage insurance (MI) provider (if applicable);
- Must ensure there are no other factors that would warrant an Appraisal, such as, for example, the occurrence of a natural disaster or event potentially causing damage to the property;
- Must ensure the transaction is eligible to receive such offer under DU and is not one that DU was unable to identify as having ineligible criteria;
- Must ensure an Appraisal was not obtained;
- Must ensure the property is not subject to Article XVI, Section 50(a)(6) of the Texas Constitution;
- Must ensure the loan meets the property eligibility type for sale into the MPF Program;
- Must ensure the condition of the Mortgaged Property meets the requirements of the Guides as of the date of loan delivery into the MPF Program;
- Must comply with all responsible lending practices as set forth in the Fannie Mae guides, such as ensuring all property data collection conforms to the applicable Property Data Collector Independence requirements;
- Represents and warrants that no PFI employee or representatives have made any statements to any third party (including a Borrower) that the PFI or another person on behalf of the PFI performed or will perform a property valuation review or obtained an Appraisal of the Mortgage Property;
- Represents and warrants that all data pertaining to the Mortgaged Property submitted through DU is accurate and complete;
- Represents and warrants the property value estimate entered into DU; and
- Represents and warrants that the Mortgage Loan meets all other requirements of the MPF Traditional product as set forth in the Guides.

MPF® Traditional Selling Guide

4.2.1.1.2.1 Value Acceptance (10/6/25)¹⁸

MPF Traditional Mortgage Loans with an eligible Value Acceptance offer issued through DU and accepted by the Originator, are eligible for delivery under the MPF Program.

In addition to confirming the Mortgage Loan meets all MPF Guide eligibility requirements, PFIs are required to ensure the transaction is eligible for a Value Acceptance in accordance to the Fannie Mae guides and meets all applicable DU guidelines. When delivering a Mortgage Loan with a Value Acceptance offer, the PFI:

- Must ensure the date of the DU Value Acceptance does not precede the date of the Note and Security Instrument by more than four months;
- Must ensure that, if the Mortgaged Property is located in a Major Disaster area, the Value Acceptance offer is obtained at least 120 days after the disaster ended;
- Must select “DU – Approve/Eligible” as the “Automated Underwriting System”, identify the appropriate appraisal type (i.e. Value Acceptance) in the [eMPF](#) website and leave “Appraiser’s State License Number” blank; and
- Must submit the Mortgage Loan using Special Feature Code (SFC) 801.

4.2.1.1.2.2 Desktop Appraisals (6/3/24)¹⁹

MPF Traditional Mortgage Loans with a desktop appraisal offer eligible through DU and accepted by the Originator, are eligible for delivery under the MPF Program. The desktop appraisal must be reported on the *Uniform Residential Appraisal Report (Desktop)* (FNMA [Form 1004 Desktop](#)).

In addition to confirming the Mortgage Loan meets all MPF Guide eligibility requirements, PFIs are required to ensure the transaction is eligible for a desktop appraisal in accordance to the Fannie Mae guides and meets all applicable DU guidelines.

The desktop appraisal must be upgraded to an appraisal in accordance to Fannie Mae requirements, including when one or more of the following conditions exist:

- The appraiser cannot obtain sufficient information about both the interior and exterior physical characteristics of the subject property from third-party data sources in order to develop an accurate and adequately supported appraisal;
- The appraiser cannot reconcile significant discrepancies (e.g., room count, gross living area, size, condition, etc.) among available data sources to develop a credible and adequately supported appraisal;
- The subject property is undergoing renovation or rehabilitation; or
- The data sources used to develop the appraisal, including the sales contract, reflect the presence of physical deficiencies or an adverse condition(s).

¹⁸ MPF Announcement 2024-41 (6/3/24)

¹⁹ MPF Announcement 2024-41 (6/3/24)

4.2.1.1.2.3 Value Acceptance + Property Data (6/3/24) ²⁰

MPF Traditional Mortgage Loans with a Value Acceptance + Property Data offer that was eligible through DU and accepted by the Originator, are eligible for delivery under the MPF Program. The value acceptance + property data is an option that requires an interior and exterior property data collection to verify property eligibility prior to the Note date.

In addition to confirming the Mortgage Loan meets all MPF Guide eligibility requirements, PFIs are required to ensure the transaction is eligible for Value Acceptance + Property Data in accordance to the Fannie Mae guides and meets all applicable DU guidelines.

The property data collection consists of a visual observation of the interior and exterior areas of the subject property. It must be performed by a trained and vetted property data collector and must adhere to Fannie Mae's Property Data Standard and must be successfully submitted to Fannie Mae's Property Data API.

PFIs must only exercise a value acceptance + property data in accordance with the Fannie Mae eligibility guidelines and must ensure the value acceptance + property data remains eligible through closing.

PFIs that elect to exercise value acceptance + property data must include Special Feature Code 774 at loan delivery.

The property data collection is only valid for 12 months from date of collection.

4.2.1.1.2.4 Hybrid Appraisals (6/3/24) ²¹

MPF Traditional Mortgage Loans with a hybrid appraisal offer that was eligible through DU and accepted by the Originator, are eligible for delivery under the MPF Program. A hybrid appraisal must be reported on the Uniform Residential Appraisal Report (Hybrid) ([Form 1004 Hybrid](#)) and is permitted for certain transactions.

PFIs must only exercise a hybrid appraisal in accordance to the Fannie Mae eligibility guidelines and must ensure that all of the necessary preconditions are met.

In addition to confirming the Mortgage Loan meets all MPF Guide eligibility requirements, PFIs are required to ensure the transaction is eligible for Hybrid Appraisal in accordance to the Fannie Mae guides and meets all applicable DU guidelines.

4.2.1.1.3 Delivery Requirements

Any mortgage loan to be delivered for purchase as a DU underwritten Mortgage Loan must include all applicable DU reports as listed below:

- Underwriting Findings (includes Risk/Eligibility, Findings, Verification Messages/Approval Conditions, and Observations);
- Credit Report Summary; and

²⁰ MPF Announcement 2024-41 (6/3/24)

²¹ MPF Announcement 2024-41 (6/3/24)

- Underwriting Analysis Report.

4.2.1.2 Freddie Mac Loan Product Advisor®

4.2.1.2.1 Loans with an “Accept” Risk Class (6/3/24)²²

Mortgage Loans must receive an “Accept” risk class from Loan Product Advisor, and any verification messages or approval conditions specified on the last Loan Product Advisor Feedback Certificate must be satisfactorily resolved before Closing. Terms and conditions of the closed Mortgage Loan and underwriting information in the Mortgage Loan File must match the data on which the Loan Product Advisor “Accept” risk class is based.

4.2.1.2.2 Loans with Alternative Property Valuations (6/3/24)²³

MPF Traditional Mortgage Loans with alternative property valuations (in lieu of obtaining an appraisal) are eligible for delivery under the MPF Program if the PFI delivering such a Mortgage ensures it meets the LPA eligibility criteria, all MPF Guide eligibility requirements, and the PFI:

- Must receive a valid alternative property valuation offer on its final submission to LPA;
- Must ensure an Appraisal is not required by Applicable Law (including but not limited to laws relating to the placement of mortgage insurance);
- Must ensure an Appraisal is not required by the mortgage insurance (MI) provider (if applicable);
- Must ensure there are no other factors that would warrant an Appraisal, such as, for example, the occurrence of a natural disaster or event potentially causing damage to the property;
- Must ensure the transaction is eligible to receive such offer under LPA and is not one that LPA was unable to identify as having ineligible criteria;
- Must ensure an Appraisal was not obtained;
- Must ensure the property is not subject to Article XVI, Section 50(a)(6) of the Texas Constitution;
- Must ensure the loan meets the property eligibility type for sale into the MPF Program;
- Must ensure the condition of the Mortgaged Property meets the requirements of the Guides as of the date of loan delivery into the MPF Program;

²² MPF Announcement 2024-41 (6/3/24)

²³ MPF Announcement 2024-41 (6/3/24)

MPF® Traditional Selling Guide

- Must comply with all responsible lending practices as set forth in the Freddie Mac guides, such as ensuring all property data collection conforms to the applicable Property Data Collector Independence requirements;
- Represents and warrants that no PFI employee or representatives have made any statements to any third party (including a Borrower) that the PFI or another person on behalf of the PFI performed or will perform a property valuation review or obtained an Appraisal of the Mortgage Property;
- Represents and warrants that all data pertaining to the Mortgaged Property submitted through LPA is accurate and complete;
- Represents and warrants the property value estimate entered into LPA; and
- Represents and warrants that the Mortgage Loan meets all other requirements of the MPF Traditional product as set forth in the Guides.

4.2.1.2.3 Appraisal Waivers (6/3/24)²⁴

MPF Traditional Mortgage Loans with an eligible ACE Appraisal Waiver offer issued through LPA that is accepted by the Originator, are eligible for delivery under the MPF Program.

In addition to confirming the Mortgage Loan meets, all MPF Guide eligibility requirements, PFIs are required to ensure the transaction is eligible for an ACE Appraisal Waiver in accordance to the Freddie Mac Guides and meets all applicable LPA guidelines. When delivering a Mortgage Loan with an Appraisal Waiver offer, the PFI:

- Must ensure the date of the ACE LPA Appraisal Waiver does not precede the date of the Note and Security Instrument by more than four months;
- Must ensure that, if the Mortgaged Property is located in a Major Disaster area, the Appraisal Waiver offer is obtained at least 120 days after the disaster ended; and
- Must select “LP – Accept” as the “Automated Underwriting System”, and identify the appropriate appraisal type (i.e. Appraisal Waiver) in the [eMPF](#) website and leave “Appraiser’s State License Number” blank.

4.2.1.2.4 Desktop Appraisals (6/3/24)²⁵

MPF Traditional Mortgage Loans with a desktop appraisal offer that was eligible through LPA and accepted by the Originator, are eligible for delivery under the MPF Program. The desktop appraisal must be reported on the *Uniform Residential Appraisal Report (Desktop)* ([FHLMC 70D](#)).

²⁴ MPF Announcement 2024-41 (6/3/24)

²⁵ MPF Announcement 2024-41 (6/3/24)

MPF® Traditional Selling Guide

In addition to confirming the Mortgage Loan meets all MPF Guide eligibility requirements, PFIs are required to ensure the transaction is eligible for a desktop appraisal in accordance to the Freddie Mac Guides and meets all applicable LPA guidelines.

The desktop appraisal must be upgraded to an appraisal in accordance to Freddie Mac's requirements, including when one or more of the following conditions exist:

- The appraiser cannot obtain sufficient information about both the interior and exterior physical characteristics of the subject property from third-party data sources in order to develop an accurate and adequately supported appraisal;
- The appraiser cannot reconcile significant discrepancies (e.g., room count, gross living area, size, condition, etc.) among available data sources to develop a credible and adequately supported appraisal;
- The subject property is undergoing renovation or rehabilitation; or
- The data sources used to develop the appraisal, including the sales contract, reflect the presence of physical deficiencies or an adverse condition(s).

4.2.1.2.5 ACE+PDR (6/3/24)²⁶

MPF Traditional Mortgage Loans with an ACE+PDR option that was eligible through LPA and accepted by the Originator, are eligible for delivery under the MPF Program. The ACE+PDR is an option that requires an interior and exterior property data collection to verify property eligibility prior to the Note date.

In addition to confirming the Mortgage Loan meets all MPF Guide eligibility requirements, PFIs are required to ensure the transaction is eligible for ACE+PDR in accordance to the Freddie Mac guides and meets all applicable LPA guidelines.

The property data collection consists of a visual observation of the interior and exterior areas of the subject property. It must be performed by a trained and vetted property data collector and must adhere to Freddie Mac's Property Data Standard.

PFIs must only exercise an ACE+PDR in accordance to the Freddie Mac eligibility guidelines and must ensure the ACE+PDR remains eligible through closing.

The ACE+ PDR offer provided through the Loan Product Advisor Feedback Certificate message is valid for 120 days. If the offer is more than 120 days old on the Note Date, a resubmission to Loan Product Advisor is required to determine ongoing ACE+ PDR eligibility.

To deliver the ACE+PDR, PFIs must:

- Include Special Feature Code 774 at loan delivery; and

²⁶ MPF Announcement 2024-41 (6/3/24)

- For each Mortgage delivered with an ACE+ PDR, the PFI must deliver the following ULDD Data Points:
 - Property Structure Built Year (Sort ID 67) and leave blank or enter a valid value of “9999”
 - Property Valuation Method Type (Sort ID 89) and enter a valid value of “None”
 - Property Valuation Amount (Sort ID 83) and enter the “Borrower Estimated Value” that was provided in Loan Product Advisor for refinance Mortgages
 - Investor Collateral Program Identifier (Sort ID 376) and enter a valid value of “Property Inspection Alternative.”

4.2.1.2.6 Hybrid Appraisals (6/3/24)²⁷

MPF Traditional Mortgage Loans with a hybrid appraisal offer that was eligible through LPA and accepted by the loan originator, are eligible for delivery under the MPF Program. A hybrid appraisal must be reported on the Uniform Residential Appraisal Report (Hybrid) ([Form 70H](#)) and is permitted for certain transactions.

PFI's must only exercise a hybrid appraisal in accordance to the Freddie Mac eligibility guidelines and must ensure that all of the necessary preconditions are met.

In addition to confirming the Mortgage Loan meets all MPF Guide eligibility requirements, PFI's are required to ensure the transaction is eligible for Hybrid Appraisal in accordance to the Freddie Mac guides and meets all applicable LPA guidelines.

When there are characteristics or conditions that require an ACE+PDR to be upgraded to a hybrid appraisal or an appraisal, PFI's may obtain an interior and exterior inspection appraisal reported on [Form 70H](#) with the PDR performed a trained data collector through an on-site property data collection. The PDR must be retained in the Mortgage file and may either be included as an addendum to [Form 70H](#) be submitted to Freddie Mac through the Beyond ACE application programming interface (bACE API).

4.2.1.2.7 Loan Product Advisor Delivery Requirements

Any Mortgage Loan File delivered as a Loan Product Advisor underwritten Mortgage Loan must include:

- Loan Product Advisor Feedback Certificate; and
- Credit documentation as required by Loan Product Advisor, including all credit reports and all credit scores generated.

Additional submission requirements may apply.

²⁷ MPF Announcement 2024-41 (6/3/24)

4.2.2 Manual Underwriting (3/21/24)²⁸

PFI's who choose to manually underwrite Conventional Mortgage Loans must:

verify the Borrower's current or reasonably expected income, assets other than the value of the dwelling (including any real property attached to the dwelling) that secures the loan, and the Borrower's current debt obligations, alimony, and child support, using verification standards pursuant to Regulation Z. The relevant verification provisions from [Fannie Mae's Single Family Selling Guide](#) Sections B3-3 through B3-6 as provided for in Regulation Z and have been incorporated in [Chapter 5 – Underwriting the Borrower](#) of this Guide.

To the extent the guidance for verification requirements in this MPF Traditional Selling Guide contradict what is provided in the aforementioned sections of the [Fannie Mae's Single Family Selling Guide](#), the more restrictive verification policy will supersede.

The Fannie Mae Selling Guides sections referenced should only be used for verification purposes. Nothing in the Fannie Mae guides supersede a PFI's obligation to considering Borrower's current or reasonably expected income, or assets other than the value of the dwelling (including any real property attached to the dwelling) that secures the loan, debt obligations, alimony, child support, and DTI ratio or residual income, as provided for in TILA/Regulation Z (including 12 CFR 1026.43), and the underwriting and eligibility guidelines of the MPF Guides.

4.3 Government Mortgage Loans

This section contains guidance for underwriting methods to be used for Government Mortgage Loans.

4.3.1 FHA Mortgage Loans

FHA Mortgage Loans may be underwritten manually in compliance with the requirements of this Selling Guide as well as FHA requirements or underwritten using DU or Loan Product Advisor as described below.

4.3.1.1 DU Underwritten FHA Mortgage Loans

Any FHA Mortgage Loan underwritten using DU must comply with the following requirements:

- DU for FHA Mortgage Loans must include the Underwriting Findings report(s) in the file;
- All conditions and requirements identified through DU must be included in the file; and
- Files must be packaged in accordance with FHA published requirements.

²⁸ MPF Announcement 2024-17 (3/21/24)

Any FHA Mortgage Loan underwritten using DU must comply with the terms of the FHA Lenders Handbook and Fannie Mae's Desktop User Guide. Any FHA Mortgage Loans underwritten using DU, except a Streamline Refinance and assumption, must be scored through TOTAL Mortgage Scorecard. TOTAL Mortgage Scorecard is not an AUS, but a scorecard that interfaces with an AUS such as DU and provides a Feedback Certificate/Finding Report. The TOTAL Mortgage Scorecard Feedback Certificate/Finding Report used in the underwriting decision must be included in the FHA case binder. All data entered into the AUS must be verified as accurate and complete, and the entire mortgage application must comply with all FHA requirements.

4.3.1.2 Loan Product Advisor Underwritten FHA Mortgage Loans

Any FHA Mortgage Loan underwritten using Loan Product Advisor must have Mortgage Files that include:

- Loan Product Advisor Feedback Certificate; and
- All documents as indicated by the Loan Product Advisor Feedback Certificate, including all conditions.

Any FHA Mortgage Loan, except a Streamline Refinance and assumption, must be scored through TOTAL Mortgage Scorecard. TOTAL Mortgage Scorecard is not an AUS, but a scorecard that interfaces with an AUS such as Loan Product Advisor and provides a Feedback Certificate/Finding Report. The TOTAL Mortgage Scorecard Feedback Certificate/Finding Report used in the underwriting decision must be included in the FHA case binder. All data entered into the AUS must be verified as accurate and complete, and the entire mortgage application must comply with all FHA requirements.

4.3.2 VA Mortgage Loans

VA Mortgage Loans may be underwritten manually in compliance with the requirements of this Selling Guide as well as VA requirements or underwritten using DU or Loan Product Advisor as described below.

4.3.2.1 DU Underwritten VA Mortgage Loans

Any VA Mortgage Loan underwritten using DU must comply with the terms of the VA Lenders Handbook and Fannie Mae's DU requirements.

Any VA Mortgage Loan underwritten using DU must include the Underwriting Reporting the Mortgage Loan File as well as meet all conditions and requirements identified by DU.

4.3.2.2 Loan Product Advisor Underwritten VA Mortgage Loans

Any VA Mortgage Loan underwritten using Loan Product Advisor must comply with the terms of the VA Lenders Handbook and the Freddie Mac Loan Product Advisor requirements.

Loan Product Advisor Mortgage Files must include:

- Loan Product Advisor Feedback Certificate; and

MPF[®] Traditional Selling Guide

All documents as indicated by the Loan Product Advisor Feedback Certificate, including all conditions.

4.4 Affordable Housing Program (AHP) Funds

This section describes the requirements for affordable housing financing that is provided by a Federal Home Loan Bank (FHLB) or provided by another third party.

Mortgage Loans with AHP funds must be a purchase or a limited cash-out refinance transaction.

The maximum LTV for Mortgage Loans with AHP funds is one hundred percent (100%), with the exception of Conventional High-Balance Mortgage Loans, which are subject to a maximum LTV of ninety percent (90%). The maximum TLTV (first Mortgage Loan plus the grant and any subordinate financing, if applicable) for loans with AHP funds is one-hundred and five percent (105%).

The income limits established by the AHP funds provider must be followed.

4.4.1 FHLB Funds

The FHLB Affordable Housing Program provides subsidies (grants) to member institutions to assist in the creation and preservation of housing for lower income individuals and families.

Mortgage Loans with FHLB AHP funds may be delivered to a participating MPF Bank. Down Payment Plus/Plus Advantage Grants or equivalent funds from an FHLB are eligible.

Prior to the delivery of Mortgage Loans with FHLB funds, the participating MPF Bank's AHP must be approved for use under the MPF Program. The PFI should contact its MPF Bank for more information.

4.4.2 Non-FHLB Funds (5/27/25)²⁹

Non-FHLB AHP funds may be provided by:

- A federal agency, municipality, state, or county;
- State or local housing finance agency; or
- A nonprofit organization.

Non-FHLB AHP funds must meet the following requirements:

- AHP funds may not be provided by the property seller or another interested party to the transaction;
- AHP funds are only permitted for Primary Residences;
- AHP funds cannot be used for manufactured homes; and

²⁹ MPF Announcement 2025-45 (5/27/25)

MPF® Traditional Selling Guide

- AHP funds may be used toward the Borrower's down payment, closing costs, property renovations, or a permanent interest rate buydown.

The Originator must ensure all AHP second lien programs comply with the requirements in this Guide.

The Non-FHLB AHP Program Guide Checklist ([Exhibit U](#)) may be used to assess whether a Non-FHLB AHP program is acceptable.

4.4.3 Repayment Terms

The following repayment terms are acceptable for AHP funds:

- Fully amortizing, level monthly payments;
- Payments deferred for a period of time that are subsequently changed to fully amortizing, level monthly payments;
- Payments deferred for the entire loan term that only become due and payable if the Borrower pays off the mortgage or sells the Mortgaged Property prior to the maturity date of the AHP second; and
- A loan that is forgiven over time.

If the loan terms provide for payments that are deferred for five years or more, then the monthly payment of the AHP second is not required to be included in the debt-to-income ratio. If the payments are deferred for less than five (5) years, then the monthly payment of the AHP second must be included in the debt-to-income ratio.

CHAPTER 5. UNDERWRITING THE BORROWER (3/21/24)³⁰

5.1 Documentation Requirements

The following requirements apply when documenting Mortgage Loans underwritten manually:

- The Mortgage Loan File must contain acceptable documentation to support the underwriting decision;
- When standard documentation does not provide sufficient information to support the decision, additional explanatory statements or documentation must be provided;
- Documentation requirements must comply with MPF Program Requirements;
- All required documentation must be verified and retained in the Mortgage Loan File;
- Certified true copies may be individually stamped certified true and exact (the signature must contain at least the first initial of the signer and the full surname), or a “blanket” true and exact certification identifying the loan and the name of the person certifying the documents may be included;
 - Erasures and white-outs are not permitted on any document.
- Letters of explanation regarding financial circumstances must specifically address the financial or credit concern presented and must contain a complete explanation in the Borrower’s own words, and be signed and dated by the Borrower; and
- Any documentation discrepancies must be adequately explained and documented in the Mortgage Loan File.

5.1.1 Complete Applications Required

All Loan Applications ([Fannie Mae Form 1003](#)/[Freddie Mac Form 65](#)) submitted to underwriting must be accurate and complete with the following information for each Borrower:

- Borrower name;
- A full two-year history of employment and residency;
- Social Security Number or Individual Taxpayer Identification Number;
- Address of the Mortgaged Property;
- Estimate of the property value; and
- Mortgage Loan amount sought.

In addition, a complete Loan Application requires the following:

³⁰ MPF Announcement 2024-17 (3/21/24)

MPF® Traditional Selling Guide

- All declaration questions must be marked and indicate how the Loan Application was taken.
 - If the interview is conducted face to face, the government monitoring information must be completed. If the Borrower chooses not to participate, the interviewer must complete the government monitoring section based on observation.
- The interviewer’s name and employer must be completed, including NMLS numbers for each.
- Supplement Consumer Information Form (SCIF) ([Fannie Mae/Freddie Mac Form 1103](#)) (**Note:** PFIs must retain a copy of the completed form in the Mortgage File in accordance with [Section 10.1.1](#))
- The final Loan Application must include the Borrower’s complete and accurate financial information as relied upon by the underwriter and must be signed and dated by all parties.

All Loan Applications must be reviewed for reasonability as part of the underwriting process. The feasibility of occupancy claims and the overall financial picture of the Borrowers must be reasonable. Where conflicting information exists between or within documents, an adequate explanation must be obtained and documented in the Mortgage Loan File.

5.1.2 Zero Tolerance

The MPF Program has a zero-tolerance policy on matters relating to fraud or misrepresentation. Originators must have appropriate processes in place to escalate and report suspicious activities.

5.1.3 Age of Documents

Information used to make the credit decision must be current. The maximum age of documents at closing is as follows:

Table 5 - 1			
Item	Existing Property Age as of Note Date	New Construction Age as of Note Date	Properties Impacted by a Major Disaster Age as of Note Date
Initial Application (1003)	120 days	120 days	180 days
Credit Report	120 days	120 days	180 days

MPF® Traditional Selling Guide

Table 5 - 1

Item	Existing Property Age as of Note Date	New Construction Age as of Note Date	Properties Impacted by a Major Disaster Age as of Note Date
Income Documentation	120 days	120 days	180 days
Asset Documentation	120 days	120 days	180 days

Some documents, such as tax returns or divorce decrees, are not subject to these timeframes, as their validity does not change over time.

5.1.4 Allowable Age of Federal Income Tax Returns

For some types of sources of income, the MPF Program requires PFIs to obtain copies of federal income tax returns (personal returns and, if applicable, business returns). The “most recent year’s” tax return is defined as the last return scheduled to have been filed with the IRS. For example,

If Today’s Date is....	Then the Most Recent Year’s Tax Return would be...
February 15, 2023	2021
April 16, 2023	2022
December 15, 2023	2022

The following table describes the requirements for documenting the most recent year's tax return based on the application date and disbursement date of the loan. The mortgage loan file must always include the last tax return filed by the Borrower and the minimum number of years of tax returns required by as noted in various sections of this Selling Guide for manually underwritten loans.

Application Date	Disbursement Date	Documentation Required
October 15 ¹ , [current year minus 1] to April 14 ² , current year	October 15 ¹ [current year minus 1] to April 14 ² , current year	The most recent year’s tax return is required. The use of a Tax Extension (IRS Form 4868) is not permitted.

MPF® Traditional Selling Guide

	<p>April 15¹, current year to June 30, current year</p>	<p>The most recent year's tax return is recommended; however, the previous year(s) is also acceptable.</p> <p>In the event the most recent year's tax return is not obtained, the loan file must include a completed and signed IRS Form 4506-C for transcripts of tax returns provided by the Borrower to the PFI.</p>
	<p>July 1, current year to October 14², current year</p>	<p>The most recent year's tax return is recommended; however, the previous year(s) is also acceptable.</p>
<p>April 15¹, current year to October 14², current year</p>	<p>April 15¹, current year to December 31, current year</p>	<p>In the event the most recent year's tax return is not obtained, the PFI must perform all of the following:</p> <ul style="list-style-type: none"> • Obtain one of the following documents from the Borrower: <ul style="list-style-type: none"> ○ copy of IRS Form 4868 (Application for Automatic Extension of Time to File U.S. Individual Income Tax Return) filed with the IRS. ○ proof of the e-filing of Form 4868, or ○ confirmation of electronic payment(s), including confirmation number, of all or part of the estimated income taxes. • Review the total tax liability reported on IRS Form 4868 or paid by the borrower and compare it with the Borrower's tax liability from the most recent year obtained as a measure of income source stability and continuance. An estimated tax liability that is inconsistent with previous years may make it necessary for the PFI to require the current returns in order to proceed. • Obtain IRS response from the filing of IRS Form 4506-C confirming that no transcripts are available for the applicable tax year. (Alternatives, PFIs may, at their own discretion, rely on Borrower provided evidence that no transcripts are available

MPF® Traditional Selling Guide

		for applicable tax years when that evidence is obtained directly from the IRS website). Note: Any documents provided by the Borrower must clearly identify the source of information including identifying information in the internet banner on the document.
	January 1, [current year plus 1] to April 14 ² , [current year plus 1]	The most recent year's tax return is required. The use of a Tax Extension (IRS Form 4868) is not permitted.

¹Or the April/October filing dates for the year in question as published or extended by the IRS.

²Or the day prior to the April/October filing dates for the year in question as published or extended by the IRS.

Exception for business tax returns, if the Borrower's business uses a fiscal year (a year ending on the last day of any month except December), the PFI may adjust the dates in the above chart to determine what year(s) of business tax returns are required in relation to the application date/disbursement date of the new mortgage loan.

5.1.5 Direct Written Verifications

Written verifications for employment, deposit accounts and/or mortgage/rental history (VOE/VOD/VOM/VOR) must pass directly between the Originator and employer, financial institution, mortgagor/landlord, as applicable, without being handled by any third party (including the Borrower). Documentation must not contain any alterations, erasures, correction fluid, or correction tape.

5.1.6 Verification of Borrower Identity

The Borrower's identity must be confirmed and established with acceptable documentation such as:

- State issued identification (ID), such as a driver's license or state ID with photo; or
- Federally issued identification, such as a passport (may be a foreign passport for legal resident aliens).

Any other documents deemed necessary to comply with federal obligations (birth certificate, social security card, military ID, US alien registration, etc.) must be verified by the Originator.

Copies of government issued identification should not be maintained in the Mortgage Loan File when prohibited by law. The following steps are required to document verification of Borrower's identity:

- Verify the accuracy of the data contained on the ID against the information provided by the Borrower;

MPF® Traditional Selling Guide

- Record the following information on a document to be retained in the Mortgage Loan File:
 - a. The type of ID provided (state issued I.D., passport, etc.);
 - b. The expiration date of the ID document provided by the Borrower;
 - c. Any unique number assigned to the ID by the issuer of the ID (driver's license number, passport number, etc.);
 - d. Personal data listed on the identification that specifically identifies the Borrower (photograph, home address, social security number, birth date, etc.); and
 - e. Any additional information regarding other steps or procedures the Originator performed in order to validate the Borrower's identity.

The verification of the documentation should be signed and dated by the individual completing the validation of the Borrower's identity and clearly identify the type of ID used.

5.1.7 Blanket Authorization

A Borrower's consent to verification and subsequent reverification must be evidenced by a signed form. If a blanket authorization form is obtained from the Borrower, the PFIs must attach a copy of the executed blanket authorization form to each Verification of Deposit or Verification of Employment forms sent to the verifying institution. The information must be requested directly from the institution. The completed form(s) must be signed and dated, and must be sent directly from the verifying institution to the Originator/requesting institution, not the Borrower.

5.2 Automated Validation Services

Automated validation services approved by Fannie Mae or Freddie Mac that are utilized in conjunction with Fannie Mae's DU or Freddie Mac's LPA to validate Borrower income, employment, and asset data are acceptable under the MPF Traditional product. However, unlike Fannie Mae and Freddie Mac, the MPF Program does not provide any representation and warranty relief.

5.3 Income Assessment

To ensure QM Status, PFIs are required to verify the Borrower's current or reasonably expected income, pursuant to TILA/Regulation Z (including 12 CFR 1026.43). The verification requirements outlined in this section and this Guide are intended to meet TILA/Regulation Z and its official commentary which permits Originators to rely on GSE validation standards to provide reasonably reliable evidence (specifically [Fannie Mae Single Family Selling Guide](#) Sections B3-3). Any deviations in this Guide from the GSE's verification standards were only intended to impose more restrictive requirements, and not intend to be more permissive. To the extent the guidance for verification requirements in this MPF Traditional Selling Guide contradict what is provided in aforementioned sections of [Fannie Mae's Single Family Selling Guide](#), the more restrictive policy will supersede.

MPF® Traditional Selling Guide

The referenced Fannie Mae Selling Guide sections should only be used for verification purposes. Nothing in the Fannie Mae guides supersedes a PFI's obligation to considering Borrower's current or reasonably expected income as provided for in TILA/Regulation Z (including 12 CFR 1026.43), and this is the stated intent for verification standards only, as a result, the underwriting and eligibility guidelines of the MPF Guides apply to MPF Traditional mortgage loans.

5.3.1 General Income Information

5.3.1.1 Stable and Predictable Income

The MPF Program underwriting guidelines emphasize the continuity of a Borrower's stable income. The stable and reliable flow of income is a key consideration in mortgage loan underwriting. Individuals who change jobs frequently, but who are nevertheless able to earn consistent and predictable income, are also considered to have a reliable flow of income for qualifying purposes.

To demonstrate the likelihood that a consistent level of income will continue to be received for Borrowers with less predictable sources of income, the PFI must obtain information about prior earnings. Examples of less predictable income sources include commissions, bonuses, substantial amounts of overtime pay, or employment that is subject to time limits, such as contract employees or tradesmen. Considerations in determining stable monthly income are the type of income received, the length of time received and whether the income is likely to continue. In addition, for salaried Borrowers, considerations in determining stable monthly income are the length of time employed in the current position and in a current profession. Borrowers who change jobs frequently within the same line of work but who advance in income and benefits are considered to have stable income.

5.3.1.2 Variable Income

All income that is calculated by an averaging method must be reviewed to assess the Borrower's history of receipt, the frequency of payment, and the trending of the amount of income being received. Examples of income of this type include income from hourly workers with fluctuating hours, or income that includes commissions, bonuses, or overtime.

History of Receipt: Two or more years of receipt of a particular type of variable income is recommended; however, variable income that has been received for 12 to 24 months may be considered as acceptable income, as long as the Borrower's loan application demonstrates that there are positive factors that reasonably offset the shorter income history.

Frequency of Payment: The PFI must determine the frequency of the payment (weekly, biweekly, monthly, quarterly, or annually) to arrive at an accurate calculation of the monthly income to be used in the trending analysis (see below). Examples:

If a Borrower is paid an annual bonus on March 31st of each year, the amount of the March bonus should be divided by 12 to obtain an accurate calculation of the current monthly bonus amount. Note that dividing the bonus received on March 31st by three months produces a much higher, inaccurate monthly average. If a Borrower is paid overtime on a biweekly basis, the most recent paystub must be analyzed to determine that both the current overtime earnings for the period and the year-to-date overtime earnings are consistent and, if not, why. There are legitimate reasons why these amounts may be inconsistent yet still eligible for use as qualifying income. For example, Borrowers may have overtime income that is cyclical (transportation employees who operate snow plows in winter, package delivery service workers who work longer hours through the holidays). PFIs must investigate the difference between current period overtime and year-to-date earnings and document the analysis before using the income amount in the trending analysis.

Income Trending: After the monthly year-to-date income amount is calculated, it must be compared to prior years' earnings using the Borrower's W-2's or signed federal income tax returns (or a standard Verification of Employment completed by the employer or third-party employment verification vendor).

- If the trend in the amount of income is stable or increasing, the income amount should be averaged.
- If the trend was declining but has since stabilized and there is no reason to believe that the Borrower will not continue to be employed at the current level, the current, lower amount of variable income must be used.
- If the trend is declining, the income may not be stable. Additional analysis must be conducted to determine if any variable income should be used, but in no instance may it be averaged over the period when the declination occurred.

5.3.1.3 Continuity of Income (7/2/24)³¹

Unless the PFI has knowledge to the contrary, if the income does not have a defined expiration date and the applicable history of receipt of the income is documented (per the specific income type), the PFI may conclude that the income is stable, predictable, and likely to continue. The PFI is not expected to request additional documentation from the Borrower.

If the income source does have a defined expiration date or is dependent on the depletion of an asset account or other limited benefit, the PFI must document the likelihood of continued receipt of the income for at least three years.

³¹ MPF Announcement 2024-45 (7/2/24)
MPF Announcement 2024-35 (5/9/24)

MPF® Traditional Selling Guide

If the PFI is notified that the Borrower is transitioning to a lower pay structure, for example due to pending retirement or a new job, the PFI must use the lower amount to qualify the Borrower.

The following table contains examples of income types with and without defined expiration dates. This information is provided to assist PFIs in determining whether additional income documentation may be necessary to support a three-year continuance. Note that PFIs remain responsible for making the final determination of whether the Borrower's specific income source has a defined expiration date.

Expiration Date Not Defined	Defined Expiration Date*
<p>PFI does not need to document 3-year continuance</p> <ul style="list-style-type: none"> • automobile allowance • base salary • bonus, overtime, commission, or tip income • capital gains income • corporate retirement or pension • disability income — long-term • foster-care income • interest and dividend income (unless other evidence that asset will be depleted) • military income • mortgage credit certificates • part-time job, second job, or seasonal income • rental income • self-employment income • Social Security, VA, or other government retirement or annuity • Time-based restricted stock units or restricted stock income when awarded in multiple consecutive years 	<p>PFI must document 3-year continuance</p> <ul style="list-style-type: none"> • alimony, child support, or separate maintenance • distributions from a retirement account – for example, 401(k), IRA, SEP, Keogh • mortgage differential payments • notes receivable • public assistance (not including Section 8 Housing Choice Voucher Homeownership payments) • royalty payment income • Social Security (not including retirement or long-term disability) • Time-based restricted stock units or restricted stock income when receipt was a one-time event • VA benefits (not including retirement or long-term disability) <p>Note: Because these income sources have a defined expiration date or allow the depletion of an asset, care must be taken when this is the sole source or the majority of qualifying income. PFIs must consider the borrower's continued capacity to repay the mortgage loan when the income source expires, or the distributions will deplete the asset prior to maturation of the loan.</p>

Trust Income: Note that continuity of income for trust income must be based on the type of income received through the trust. For example, if the income from the trust is derived from rental income, then three-year continuance is not required. However, if the income is a fixed payment derived from a depleting asset, then three-year continuance must be determined.

Income sources that are not listed above will require PFI judgment to determine if documentation of continuance must be obtained.

5.3.1.4 Determining the Need for Federal Income Tax Returns

The PFI must obtain copies of the Borrower's signed federal income tax returns filed with the IRS for the past one or two years (depending on the income type) for the following sources of income or employment.

Tax returns are required if the Borrower:

- is employed by family members (two years' returns);
- is employed by interested parties to the property sale or purchase (two years' returns);
- receives rental income from an investment property;
- receives income from temporary or periodic employment (or unemployment) or employment that is subject to time limits, such as a contract employee or a tradesman;
- receives income from capital gains, royalties, or other miscellaneous non-employment earnings reported on IRS Form 1099;
- receives income that cannot otherwise be verified by an independent and knowledgeable source (two years' returns);
- uses foreign income to qualify;
- uses interest and dividend income to qualify;
- uses tip income reported on [IRS Form 4137](#) that was not reported by the employer on the W-2 to qualify; or
- receives income from sole proprietorships, limited liability companies, partnerships, or corporations, or any other type of business structure in which the Borrower has a 25% or greater ownership interest. Borrowers with a 25% or greater ownership interest are considered self-employed. The PFI must document and underwrite the loan application using the requirements for self-employed Borrowers, as described in this Guide.

5.3.1.5 Verification of Income for Non-U.S. Citizen Borrowers

The following table describes income verification requirements for Borrowers who are non-U.S. citizens:

MPF® Traditional Selling Guide

Employment Type	Employment and Income Verification Requirements
Salaried or commissioned Borrower employed by a U.S. company or individual	Same as for a U.S. citizen, as provided for in this Guide.
Self-employed	Same as for a U.S. citizen, as provided for in this Guide.
Employed by a foreign corporation or a foreign government and paid in foreign currency (“foreign income”)	<p>The PFI must obtain:</p> <ul style="list-style-type: none"> • copies of the Borrower's signed federal income tax returns filed with the IRS for the most recent two-year period, and • documentation to satisfy the standard documentation requirements in this Chapter. <p>Note: All income must be translated to U.S. dollars.</p>

5.3.1.6 Using Nontaxable Income to Adjust the Borrower’s Gross Income (7/2/24)³²

The PFI should give special consideration to regular sources of income that may be nontaxable, such as child support payments, Social Security benefits, workers’ compensation benefits, certain types of public assistance payments, and food stamps.

The PFI must verify that the particular source of income is nontaxable unless the source of income meets one of the exceptions below. Documentation that can be used for this verification includes award letters, policy agreements, account statements, or any other documents that address the nontaxable status of the income.

If the income is verified to be nontaxable, and the income and its tax-exempt status are likely to continue, the PFI should develop an “adjusted gross income” for the Borrower by adding an amount equivalent to 25% of the nontaxable income to the Borrower’s income.

If the actual amount of federal and state taxes that would generally be paid by a wage earner in a similar tax bracket is more than 25% of the Borrower’s nontaxable income, the PFI may use that amount to develop the adjusted gross income, which should be used in calculating the Borrower’s qualifying ratio.

PFI’s are not required to provide documentation to support that the income is nontaxable for the following:

³² MPF Announcement 2024-45 (7/2/24)
MPF Announcement 2024-35 (5/9/24)

MPF® Traditional Selling Guide

- Child support income: PFIs may treat the full amount of qualifying child support income as nontaxable and gross-up the income as described above.
- Social Security income: PFI may treat 15% of the income as nontaxable and gross-up the income as described above.
- Section 8 Housing Choice Voucher Homeownership Program payments: The full amount of income from these payments is nontaxable.

Example:

Benefit amount: \$1,500

Nontaxable amount: $\$1,500 \times 15\% = \225

Gross-up amount: $\$225 \times 25\% = \56 (rounded to the nearest dollar)

Qualifying income: \$1,556 (does not require additional documentation)

Note: If PFIs opt to gross-up more than 15% of Social Security income, documentation to support that the additional income is nontaxable must be included in the loan file.

5.3.1.7 Unacceptable Types of Income (2/14/25)³³

In addition to any income that may be deemed ineligible pursuant to other sections of this Guide, the following are unacceptable sources of income and may not be used to qualify for the loan:

- Income based on trailing spouse income;
- Draw income;
- VA education benefits;
- Income derived from illegal activity;
- Taxable income not listed on tax returns;
- Any income that cannot be documented and/or verified;
- Income that is not stable; and
- Income paid or earned in the form of Virtual Currency and/or Cryptocurrency.

5.3.2 Standards for Employment Documentation

PFIs must verify employment income for all Borrowers whose income is used to qualify for the mortgage loan. This verification can be provided by the Borrower, by the Borrower's employer, or by a third-party employment verification vendor.

³³ MPF Announcement 2025-15 (2/14/25)

MPF® Traditional Selling Guide

5.3.2.1 Employment Documentation Provided by the Borrower

The following table provides requirements for documentation provided by the Borrower.

✓	Requirements – Paystubs and W-2s
	<p>The paystub must be dated no earlier than 30 days prior to the initial loan application date and it must include all year-to-date earnings. Additionally, the paystub must include sufficient information to appropriately calculate income; otherwise, additional documentation must be obtained.</p> <p>Paystubs must comply with the allowable age of documentation requirements of this Guide. See Section 5.1.3 Age of Documents.</p>
	<p>IRS W-2 forms must cover the most recent one- or two-year period, based on the documentation requirements for the particular income type. The W-2 forms must clearly identify the Borrower as the employee.</p> <p>”Most recent” W-2 is defined as the W-2 for the calendar year prior to the current calendar year. Alternative documentation, such as an IRS Wage and Income (W-2) Transcript, a written Request for Verification of Employment (PFIs may use Fannie Mae’s Form 1005 or Form 1005(S)) (see below) or the final year-to-date paystub, may be used as long as adequate information is provided.</p>
	<p>Documents must be computer-generated or typed by the Borrower’s employer(s), although paystubs that the Borrower downloads from the Internet are also acceptable. Documents must clearly identify the employer’s name and source of information.</p>
	<p>The documents must clearly identify the Borrower as the employee.</p>
	<p>The information must be complete and legible.</p>
	<p>The original source of the information must be a third party, such as the Borrower’s human resources department, personnel office, payroll department, company’s payroll vendor, or supervisor.</p>
✓	Requirements – Tax Returns
	<p>When required, personal federal income tax returns must be copies of the original returns that were filed with the IRS. All supporting schedules must be included. Alternatively, the PFI may obtain applicable transcripts of federal income tax returns. “Most recent” tax return is defined as the last return scheduled to have been filed with the IRS.</p>
	<p>The information must be complete and legible.</p>

MPF® Traditional Selling Guide

Each tax return must be signed by the Borrower unless the PFI has obtained one of the following signature alternatives:

- documentation confirming that the tax returns were filed electronically,
- a completed [IRS Form 4506-C](#) (signed by the Borrower) for the year in question, or
- IRS transcripts that validate the tax return.

5.3.2.2 Employment Documentation provided by the Borrower's Employer

PFI may use Fannie Mae's *Request for Verification of Employment* ([Form 1005](#) or [Form 1005\(S\)](#)) or its equivalent that at minimum contains the same information as the [Form 1005](#) or [1005\(S\)](#) to document income for a salaried or commissioned Borrower. The date of the completed form must comply with Section [5.1.3 Age of Documents](#) and [5.1.4 Allowable Age of Federal Income Tax Returns](#) requirements of this Guide.

The information on the [Form 1005](#) or [Form 1005\(S\)](#) or equivalent must be legible.

The following fields on the form are optional:

Field #	Title of Optional Field
11	Probability of continued employment
14	If overtime or bonus is applicable, is its continuance likely?
16	Date of applicant's next pay increase
17	Projected amount of next pay increase
18	Date of applicant's last pay increase
19	Amount of last pay increase
24	Reason for leaving (Part III — Verification of Previous Employment)

The remaining fields on the form must be completed as applicable to the Borrower. For example, overtime may not be completed if the Borrower is in a position that does not pay overtime.

When the Borrower authorizes the PFI to obtain verifications of employment and income directly from the employer, the PFI must have the Borrower sign [Form 1005](#) or [Form 1005\(S\)](#) or its equivalent.

5.3.2.3 Employment Documentation Provided by a Third-Party Employment Verification Vendor

The PFI may receive employment and income verification directly from a third-party employment verification vendor. These verifications are acceptable as long as:

- the Borrower provided proper authorization for the PFI to use this verification method,

MPF® Traditional Selling Guide

- the date of the completed verification is in compliance with Age of Document requirements of this Guide,
- the PFI has determined that the vendor has made provisions to comply with reasonable quality control requests from both the PFI and any subsequent mortgagee, and
- the PFI understands it will be held accountable for the integrity of the information obtained from this source.

If necessary, the PFI must supplement these verifications by obtaining any missing information from the Borrower or his or her employer.

5.3.3 Base Pay (Salary or Hourly), Bonus and Overtime Income

The following table provides verification requirements for base pay, bonus, and overtime income:

✓	Verification of Base Pay, Bonus, and Overtime Income
	A minimum history of two years of employment income is recommended. However, income that has been received for a shorter period of time may be considered as acceptable income, as long as the Borrower's employment profile demonstrates that there are positive factors to reasonably offset the shorter income history. Borrowers relying on overtime or bonus income for qualifying purposes must have a history of no less than 12 months to be considered stable.
	<p>Base Pay (Salary and Hourly): Obtain the following documents:</p> <ul style="list-style-type: none"> • a completed Request for written Verification of Employment or • the Borrower's recent paystub and IRS W-2 forms covering the most recent two-year period.
	<p>Bonus or Overtime: Obtain the following documents:</p> <ul style="list-style-type: none"> • a completed written Verification of Employment, or • the Borrower's recent paystub and IRS W-2 forms covering the most recent two-year period.
	See 5.3.1.2 Variable Income , for additional information on calculating variable income (applies to hourly paid employees with fluctuating hours and bonus and overtime).
	If the Borrower has recently changed positions with his or her employer, determine the effect of the change on the Borrower's eligibility and opportunity to receive bonus or overtime pay in the future.
	If a Borrower who has historically been employed on a part-time basis indicates that he or she will now be working full-time, obtain written confirmation from the Borrower's employer.

MPF® Traditional Selling Guide

	A verbal VOE is required from each employer. See 5.3.7 Verbal Verification of Employment , for specific requirements.
	See 5.3.2 Standards for Employment Documentation , for additional information about verifying employment income.

5.3.3.1 Base Income Calculation Guidelines

After the applicable income documentation has been obtained, the PFI must calculate the Borrower's eligible qualifying base income. The following table provides guidance for standard employment documentation:

How Often Paid	How to Determine Monthly Income
Annually	Annual gross pay / 12 months
Monthly	Use monthly gross payment amount
Twice Monthly	Twice monthly gross pay x 2 pay periods
Biweekly	(Biweekly gross pay x 26 pay periods) / 12 months
Weekly	(Weekly gross pay x 52 pay periods) / 12 months
Hourly	(Hourly gross pay x average # of hours worked per week x 52 weeks) / 12 months

All of the above calculations must be compared with the documented year-to-date base earnings (and past year earnings, if applicable) to determine if the income amount appears to be consistent.

5.3.3.2 Military Income

Military personnel may be entitled to different types of pay in addition to their base pay. Flight or hazard pay, rations, clothing allowance, quarters' allowance, and proficiency pay are acceptable sources of stable income, as long as the PFI can establish that the particular source of income will continue to be received in the future. To verify military base pay and entitlements, the PFI must obtain the Borrower's most recent Leave and Earnings Statement (LES).

Income paid to military reservists while they are satisfying their reserve obligations also is acceptable if it satisfies the same stability and continuity tests applied to secondary employment.

5.3.4 Commission income

The following requirements apply for verifying commission income:

- A minimum history of 2 years of commission income is recommended; however, commission income that has been received for 12 to 24 months may be considered as acceptable income, as long as there are positive factors to reasonably offset the shorter income history.
- One of the following must be obtained to document commission income:
 - a completed Request for Verification of Employment ([Form 1005](#) or [Form 1005\(S\)](#)) or its equivalent, or

MPF® Traditional Selling Guide

- the Borrower's recent paystub and [IRS W-2](#) forms covering the most recent two-year period.
- A verbal VOE is required from each employer. See [5.3.7 Verbal Verification of Employment](#), for specific requirements.

See [5.3.1 General Income Information](#), for additional information about calculating variable income.

See [5.3.2 Standards for Employment Documentation](#), for additional information about verifying employment income.

5.3.5 Secondary Employment Income (Second Job and Multiple Jobs) and Seasonal Income

5.3.5.1 Documentation Requirements

The income sources discussed in this topic must be documented by obtaining the following:

- a completed *Request for Verification of Employment* ([Form 1005](#) or [Form 1005\(S\)](#)) or its equivalent; or
- the Borrower's recent paystub and [IRS W-2](#) forms covering the most recent two-year period. (Signed federal income tax returns may also be required to verify unemployment income related to seasonal employment.)

A verbal VOE is also required from each employer. [5.3.7 Verbal Verification of Employment](#), for specific requirements.

As these income types may be hourly or seasonal, refer to [5.3.1 General Income Information](#), for additional information on calculating variable income. Also refer to [5.3.2 Standards for Employment Documentation](#), for additional information about verifying employment income.

5.3.5.2 Verification of Secondary Employment Income

Secondary employment income is income that is derived from a second job or multiple jobs the Borrower may have. The PFI must verify the following.

✓	Verification of Secondary Employment Income
	Verification of a minimum history of two years secondary employment income is recommended. However, income that has been received for a shorter period of time (but, no less than 12 months) may be considered as acceptable income, as long as there are positive factors to reasonably offset the shorter income history.
	A Borrower may have a history that includes different employers, which is acceptable as long as income has been consistently received. In no instance may the Borrower have any gap in employment greater than one month in the most

recent 12-month period unless the secondary employment is considered seasonal income (subject to the requirements below).

5.3.5.3 Verification of Seasonal Income

The PFI must verify the following for seasonal income:

- Verify the Borrower has at least a two-year history of seasonal employment and income.
- For seasonal unemployment compensation, verify that it is appropriately documented, clearly associated with seasonal layoffs, expected to recur, and reported on the Borrower's signed federal income tax returns. See [5.3.9 Other Sources of Income](#), for more information on unemployment benefits.

5.3.6 4506-C and Tax Transcripts (12/31/25)³⁴

If tax returns were used in the underwriting of the Mortgage Loan, the PFI may obtain transcripts for the same tax years as documented by the tax returns. For self-employed Borrowers whose income documentation includes both individual and business tax returns, the PFI may obtain transcripts for both the individual and the business returns. The PFI must reconcile the transcript information received from the IRS with the income documents in the Mortgage Loan File. PFIs are required to provide express consent from the taxpayers as permitted by applicable law, this includes the Taxpayer First Act.

If tax transcripts are not obtained during the origination process, the PFI is required to obtain the tax transcripts from the IRS (or designee) using the [Form 4506-C](#) or an acceptable alternative IRS form signed at Closing for all Mortgage Loans the MPF Program selects for a post-Closing QC review (including targeted reviews as applicable), regardless of the type of income documentation provided in the Mortgage Loan File. In lieu of the [4506-C](#), an alternative form (for example, [IRS Form 8821](#)) or process is also acceptable if it authorizes the release of comparable tax information from the IRS.

When the Originator requests tax transcripts prior to Closing, the transcripts must be returned/mailed directly to the Originator's underwriting or processing staff.

Transcripts must match the tax returns exactly.

The following table shows the minimum transcript information to request from the IRS under four typical income documentation scenarios:

³⁴ MPF Announcement 2024-56 (8/27/24)
MPF Announcement 2025-103 (12/31/25)

MPF® Traditional Selling Guide

	The 4506-C Request must be for the most recent filing(s) of:			
If the level of income documentation used for underwriting the loan and reported on the Loan Presentment is:	1040	1120 or 1065	1099	W-2
YTD Paystub & Two W-2s				2 years
YTD Income Information & Two 1099s/1040s	2 years		2 years	
Two Years Personal Returns	2 years			
Two Years Personal Returns & Two Years Business Returns	2 Years	2 Years		

If a second home Borrower owns five (5) to ten (10) financed properties, and the rental income is reflected on the Borrower's tax returns, tax transcripts must be obtained to validate the accuracy of the tax returns prior to closing. If the five (5) to ten (10) financed properties were acquired since the Borrower's last tax return was filed (and therefore not reported as rental income), tax transcripts are not required.

When tax transcripts are obtained prior to Closing, the level of income documentation selected for Loan Presentment should be: Documentation Type 20 = "24 months or more income/employment verification & tax transcripts acquired using [IRS Form 4506-C](#)" (See [OG3](#) Instructions for additional information to complete a Loan Presentment). In order to use this Documentation Type Code, the transcripts must validate the income documentation used to calculate the Borrower's income.

The IRS tax return transcripts are not to be used to calculate the Borrower's income. They are only to be used to validate the income documentation provided by the Borrower that was used as income verification during the underwriting process.

5.3.7 Verbal Verification of Employment (5/27/25)³⁵

PFIs must obtain a verbal verification of employment (verbal VOE) for each Borrower using employment or self-employment income to qualify. The verbal VOE must be

³⁵ MPF Announcement 2025-45 (5/27/25)
MPF Announcement 2024-19 (3/21/24)

MPF® Traditional Selling Guide

obtained within 10 business days prior to the Note date for employment income, and within 120 calendar days prior to the Note date for self-employment income. The verbal VOE requirement is intended to help PFIs mitigate risk by confirming, as late in the process as possible, that the Borrower remains employed as originally disclosed on the loan application. A change in the Borrower’s employment status could have a significant impact on that Borrower’s capacity to repay the mortgage loan and must be fully reevaluated.

Alternatively, PFIs may obtain the verbal VOE after closing, confirming that the Borrower remains employed as originally disclosed on the loan application, up to the time of loan delivery. If the verbal VOE (or allowable alternative) cannot be obtained prior to delivery, the loan is ineligible for delivery.

Note: If the employer confirms the Borrower is currently on temporary leave, the PFI must consider the Borrower “employed.” See [5.3.9 Other Sources of Income](#), for details on temporary leave.

The following table describes the requirements for a verbal VOE and allowable alternatives:

Type of Income	Verbal VOE Requirements
Hourly, Salary, and Commission Income (Non-Military)	<p>PFIs must use the Exhibit R: Verbal Verification of Employment or an equivalent to document the verbal verification provided it includes all of the following requirements:</p> <ul style="list-style-type: none"> • The PFI must independently obtain a phone number and, if possible, an address for the Borrower’s employer. This can be accomplished by using a telephone book, the Internet, directory assistance, or by contacting the applicable licensing bureau. • The PFI must contact the employer verbally and confirm the Borrower’s current employment status within 10 business days prior to the Note date. <p>Note: If the employer confirms the Borrower is currently on temporary leave, the PFI must consider the Borrower “employed.” See 5.3.9 Other Sources of Income, for details on temporary leave.</p> <ul style="list-style-type: none"> • The conversation must be documented. It should include the following: <ul style="list-style-type: none"> ○ name and title of the person who confirmed the employment for the PFI, ○ name and title of the person who completed the verification for the employer, ○ applicant’s dates of employment,

	<ul style="list-style-type: none">○ applicant's current employment status,○ how applicant is related to the owner of business, if applicable,○ applicant's percentage of ownership in business, if applicable,○ date of the call, and○ the source of the phone number. <p>Alternative Methods to Verify Employment:</p> <ul style="list-style-type: none">● The PFI can obtain<ul style="list-style-type: none">○ a written verification confirming the Borrower's current employment status within 10 business days prior to the Note date. The written documentation must include the name and title of the person who completed the verification for the employer.● PFIs can obtain an email exchange with the Borrower's employer from the employer's work email address within 10 business days prior to the Note date.<ul style="list-style-type: none">○ The PFI must conduct additional due diligence to confirm that the email address for the employer is accurate. Examples of due diligence include, but are not limited to, searches of domain name on employer website (review for match to employer email address), employer directory on the internet, or other professional networking or business profile websites.○ The email exchange must include Borrower's name and employer's name; name, title, and work email address of the individual contacted at the employer; date of contact; and Borrower's current employment status.● Within 15 business days prior to the Note date, the borrower can provide either<ul style="list-style-type: none">○ the most recent available paystub as of that date that, meets the requirements in 5.3.2 Standards for Employment Documentation; reflects information for the most recent expected pay period based on the date it is provided and the borrower's pay cadence; and does not include any
--	---

MPF® Traditional Selling Guide

	<p>information indicating the borrower may not be actively employed.</p> <ul style="list-style-type: none"> ○ Bank statements dated no earlier than 15 business days prior to the note date that <ul style="list-style-type: none"> ▪ meet the requirements in 5.8.1 Verification of Deposits and Assets, ▪ reflects information for the most recent expected pay period based on the date of the statement and the borrower's pay cadence, and ▪ does not include any information indicating the borrower may not be actively employed. • If the Borrower is a union member who works in an occupation that results in a series of short-term job assignments (such as a skilled construction worker, longshoreman, or stagehand), and the union facilitates the Borrower's placement in each assignment, the PFI may obtain the verbal VOE from the union. • If the employer uses a third-party employment verification vendor, the PFI must obtain written verification from the vendor of the Borrower's current employment status within the same time frame as the verbal VOE requirements. <p>Note: Because third-party vendor databases are typically updated monthly, the verification must evidence that the information in the vendor's database was no more than 35 days old as of the Note date.</p>
Military Personnel	<p>If the Borrower is in the military, in lieu of a verbal or written VOE, the PFI must obtain either</p> <ul style="list-style-type: none"> • a military Leave and Earnings Statement dated within 120 calendar days prior to the note date, or • a verification of employment through the Defense Manpower Data Center.
Self-Employed Income	<p>Requirements:</p> <ul style="list-style-type: none"> • The PFI must verify the existence of the Borrower's business within 120 calendar days prior to the note date

	<ul style="list-style-type: none">○ from a third party, such as a CPA, regulatory agency, or the applicable licensing bureau, if possible; or○ by verifying a phone listing and address for the Borrower's business using a telephone book, the internet, or directory assistance.● The PFI must document the source of the information obtained and the name and title of the PFIs employee who obtained the information.
--	--

5.3.8 Rental Income

In conjunction with the policies in this topic, PFIs must also comply with, as applicable, but not limited to, the policies in the following:

- [5.3.1.3 Continuity of Income](#);
- [5.7.1 Minimum Reserve Requirements](#); and
- [5.14.4 Qualifying Impact of Other Real Estate Owned](#).

5.3.8.1 Eligible Properties

Rental income is an acceptable source of stable income if it can be established that the income is likely to continue. If the rental income is derived from the subject property, the property must be a two- to four-unit principal residence property in which the Borrower occupies one of the units.

If the income is derived from a property that is not the subject property, there are no restrictions on the property type. For example, rental income from a commercial property owned by the Borrower is acceptable if the income otherwise meets all other requirements.

5.3.8.2 Ineligible Properties

Generally, rental income from the Borrower's principal residence (a one-unit principal residence or the unit the Borrower occupies in a two- to four-unit property) or a second home cannot be used to qualify the Borrower. However, there are certain exceptions to this policy for boarder income.

5.3.8.3 General Requirements for Documenting Rental Income (3/21/24)³⁶

If a Borrower has a history of renting the subject or another property, generally the rental income will be reported on [IRS Form 1040, Schedule E](#) of the Borrower's personal tax returns or on Rental Real Estate Income and Expenses of a Partnership or an S

³⁶ MPF Announcement 2024-16 (3/21/24)

MPF® Traditional Selling Guide

Corporation form ([IRS Form 8825](#)) of a business tax return. If the Borrower does not have a history of renting the subject property or if, in certain cases, the tax returns do not accurately reflect the ongoing income and expenses of the property, the PFI may be justified in using a fully executed current lease agreement. Examples of scenarios that justify the use of a lease agreement are

- purchase transactions;
- refinance transactions in which the Borrower purchased the rental property during or subsequent to the last tax return filing;
- refinance transactions of a property that experienced significant rental interruptions such that income is not reported on the recent tax return (for example, major renovation to a property occurred in the prior year that affected rental income); and
- transactions where rental income is being used to qualify for any property placed in service in the current calendar year, for example, when converting a principal residence to an investment property.

When the subject property is a two- to four-unit property that will generate rental income used for qualifying purposes, PFIs must use Small Residential Income Property Appraisal Report ([Form 1025/Freddie Mac Form 72](#)) or an equivalent form containing at minimum the same information required in the GSE form.

Note: The rental payment on the lease must be reflected in U.S. dollars (cannot be in virtual currency).

5.3.8.4 Documenting Rental Income from a 2–4-unit Primary Residence Subject Property

PFI must obtain documentation that is used to calculate the monthly rental income generated from a subject property that is a 2–4-unit primary residence, used for qualifying purposes. The documentation may vary depending on whether the Borrower has a history of renting the property, and whether the prior year tax return includes the income.

Does the Borrower Have a History of Receiving Rental Income from the Subject Property?	Transaction Type	Documentation Requirements
Yes	Refinance	Fannie Mae Form 1025/Freddie Mac Form 72 , as applicable, and either <ul style="list-style-type: none"> • the Borrower’s most recent year of signed federal income tax returns, including Schedule 1 and Schedule E, or • copies of the current lease agreement(s) if the Borrower

MPF® Traditional Selling Guide

		can document a qualifying exception (see Reconciling Partial or No Rental History on Tax Returns below).
No	Purchase	<p>Fannie Mae Form 1025/Freddie Mac Form 72, as applicable, and copies of the current lease agreement(s) if transferred to the Borrower.</p> <p>If the property is not currently rented or if the existing lease agreement is not being transferred to the borrower, then, lease agreements are not required Fannie Mae Form 1025/Freddie Mac Form 72 may be used.</p> <p>If there is a lease on the property that is being transferred to the Borrower, see Section 9.6 Acceptable Title Exceptions for additional information.</p>
No	Refinance	<p>Fannie Mae Form 1025/Freddie Mac Form 72, as applicable, and</p> <ul style="list-style-type: none"> copies of the current lease agreement(s).

If the Borrower is not using any rental income from the subject property to qualify, the gross monthly rent must still be documented for PFI reporting purposes.

5.3.8.5 Documenting Rental Income from Property Other than the Subject Property (3/21/24)³⁷

When the Borrower owns property – other than the subject property – that is rented, the PFI must document the monthly gross (and net) rental income with the Borrower’s most recent signed federal income tax return that includes [Schedule 1](#) and [Schedule E](#). Copies of the current lease agreement(s) may be substituted if the Borrower can document a qualifying exception. See [5.3.8.6 Reconciling Partial or No Rental History on Tax Returns](#) below and [Calculating Monthly Qualifying Rental Income \(or Loss\)](#).

³⁷ MPF Announcement 2024-16 (3/21/24)

MPF® Traditional Selling Guide

5.3.8.6 Reconciling Partial or No Rental History on Tax Returns

In order for the PFI to determine qualifying rental income, the PFI must determine whether or not the rental property was in service for the entire tax year or only a portion of the year. In some situations, the PFI's analysis may determine that using alternative rental income calculations or using lease agreements to calculate income are more appropriate methods for calculating the qualifying income from rental properties. This policy may be applied to refinances of a subject rental property or to other rental properties owned by the Borrower.

If the Borrower is able to document (per the table below) that the rental property was not in service the previous tax year, or was in service for only a portion of the previous tax year, the PFI may determine qualifying rental income by using;

- [Schedule E](#) income and expenses, and annualizing the income (or loss) calculation; or
- fully executed lease agreement(s) to determine the gross rental income to be used in the net rental income (or loss) calculation.

If ...	Then ...
the property was acquired or placed into service during the most recent tax filing year,	<ul style="list-style-type: none"> • the PFI must confirm the purchase date using the settlement statement or other documentation, and • Fair Rental Days on Schedule E of the most recently filed tax return must confirm partial year rental income.
the property was acquired during or placed into service subsequent to the most recent tax filing year,	<ul style="list-style-type: none"> • the PFI must confirm the purchase date using the settlement statement or other documentation, if applicable and • Schedule E (Fair Rental Days) or the most recently filed tax return must confirm no reflect rental income or expenses for this property.
the rental property was out of service for an extended period,	<ul style="list-style-type: none"> • Repair expenses on Schedule E of the most recently filed tax return must reflect the costs for renovation or rehabilitation. Additional documentation may be required to ensure that the expenses support a significant

MPF® Traditional Selling Guide

	<p>renovation that supports the amount of time that the rental property was out of service.</p> <ul style="list-style-type: none"> • Schedule E (Fair Rental Days) of the most recently filed tax return must confirm the number of days that the rental unit was in service, which must support the unit being out of service for all or a portion of the year.
the PFI determines that some other situation warrants an exception to use a lease agreement,	<ul style="list-style-type: none"> • the PFI must provide an explanation and justification in the loan file.

If the Borrower is converting a principal residence to an investment property, see [5.14.4 Qualifying Impact of Other Real Estate Owned](#), for guidance in using that rental income to qualify the Borrower.

5.3.8.7 Calculating Monthly Qualifying Rental Income or Loss (3/21/24)³⁸

To determine the amount of rental income from the subject property that can be used for qualifying purposes when the Borrower is purchasing or refinancing a two- to four-unit principal residence, the PFI must consider the following:

- The PFI must establish a history of property management experience by obtaining one of the following:

If the Borrower...	And rental income is from the...	Then for qualifying purposes...
<ul style="list-style-type: none"> • currently owns a principal residence (or has a current housing expense), and • has at least a one-year history of receiving rental income or at least one year of documented 	subject property or non-subject property	<ul style="list-style-type: none"> • there are no restrictions on the amount of rental income that can be used.

³⁸ MPF Announcement 2024-16 (3/21/24)

MPF® Traditional Selling Guide

property management experience		
<ul style="list-style-type: none"> • does not currently have a housing expense, and • has at least one-year of receiving rental income from the property 	non-subject property (in service for at least a year)	
<ul style="list-style-type: none"> • currently owns a principal residence (or has a current housing expense), and • has less than one-year history of receiving rental income from the related property or documented property management experience 	subject property	<ul style="list-style-type: none"> • for a principal residence, rental income in an amount not exceeding PITIA of the subject property can be added to the borrower's gross income.
	non-subject property (new or newly placed in service less than a year)	<ul style="list-style-type: none"> • for a principal residence, rental income added to the borrower's gross monthly income is restricted to an amount not exceeding PITIA of the related property. • for an investment property, rental income can only be used to offset the PITIA of the related property (in other words, is limited to zero positive cash flow).
<ul style="list-style-type: none"> • does not own a principal residence, and • does not have a current housing expense 	subject property	rental income from the subject property cannot be used.
	non-subject property (new or newly	rental income from the property cannot be used.

MPF® Traditional Selling Guide

	placed in service less than a year)	
--	--	--

- The Borrower's most recent signed federal income tax return, including Schedules 1 and E. [Schedule E](#) should reflect rental income received for any property and Fair Rental Days of 365;
- If the property has been owned for at least one year, but there are less than 365 Fair Rental Days on [Schedule E](#), a current signed lease agreement may be used to supplement the federal income tax return; or
- A current signed lease may be used to supplement a federal income tax return if the property was out of service for any time period in the prior year. [Schedule E](#) must support this by reflecting a reduced number of days in use and related repair costs.

Method for Calculating the Income

The method for calculating rental income (or loss) for qualifying purposes is dependent upon the documentation that is being used.

Federal Income Tax Returns, Schedule E. When Schedule E is used to calculate qualifying rental income, the PFI must add back any listed depreciation, interest, homeowners' association dues, taxes, or insurance expenses to the Borrower's cash flow. Non-recurring property expenses may be added back, if documented accordingly.

If the property was in service:

- for the entire tax year, the rental income must be averaged over 12 months; or
- for less than the full year, the rental income must be averaged over the number of months that the Borrower used the property as a rental unit.

See Treatment of the Income (or Loss) below for further instructions.

Lease Agreements, [Form 1007](#) or [Form 1025](#): When current lease agreements or market rents reported on [Form 1007](#) or [Form 1025](#) are used, the PFI must calculate the rental income by multiplying the gross monthly rent(s) by 75%. The remaining 25% of the gross rent will be absorbed by vacancy losses and ongoing maintenance expenses.

When using a lease agreement, the lease agreement amount must be supported by:

- [Fannie Mae Form 1007](#) or [Fannie Mae Form 1025](#), as applicable, or
- evidence the terms of the lease have gone into effect. Evidence may include:
 - two months consecutive bank statements or electronic transfers of rental payments for existing lease agreements, or
 - copies of the security deposit and first month's rent check with proof of deposit for newly executed agreements.

MPF[®] Traditional Selling Guide

See [Treatment of the Income \(or Loss\)](#) below for further instructions.

5.3.8.8 Treatment of the Income (or Loss) (3/21/24)³⁹

The treatment and amount of monthly qualifying rental income (described in [5.3.8.7 Calculating Monthly Rental Income](#) (or Loss)) used in the calculation of the Borrower's total debt-to-income ratio — varies depending on whether the Borrower occupies the rental property as their principal residence.

If the rental income relates to the Borrower's principal residence:

- The monthly qualifying rental income (as defined above) must be added to the Borrower's total monthly income. (The income is not netted against the PITIA of the property.)
- The full amount of the mortgage payment (PITIA) must be included in the Borrower's total monthly obligations when calculating the debt-to-income ratio.

If the rental income (or loss) relates to a property other than the Borrower's principal residence:

- If the monthly qualifying rental income (as defined above) minus the full PITIA is positive, it must be added to the Borrower's total monthly income. (subject to the limits in [5.3.8.7 Calculating Monthly Rental Income \(or Loss\)](#))
- If the monthly qualifying rental income minus PITIA is negative, the monthly net rental loss must be added to the Borrower's total monthly obligations.
- The full PITIA for the rental property is factored into the amount of the net rental income (or loss); therefore, it should not be counted as a monthly obligation.
- The full monthly payment for the Borrower's principal residence (full PITIA or monthly rent) must be counted as a monthly obligation.

Note: When a borrower owns multiple rental properties, the rental income for all non-subject properties is first calculated for each property, then aggregated. The aggregate total of the income (or loss) is then added to the borrower's total monthly income or included in their monthly obligations, as applicable.

5.3.8.9 Offsetting Monthly Obligations for Rental Property Reported through a Partnership or an S Corporation

If the Borrower is personally obligated on the mortgage debt (as evidenced by inclusion of the related mortgage(s) on the credit report) and gross rents and related expenses are reported through a partnership or S corporation, the business tax returns may be used to offset the property's PITIA. The steps described below should be followed:

1. Obtain the Borrower's business tax returns, including [IRS Form 8825](#) for the most recent year.

³⁹ MPF Announcement 2024-16 (3/21/24)

MPF® Traditional Selling Guide

2. Evaluate each property listed on [Form 8825](#), as shown below:
 - From total gross rents, subtract total expenses. Then add back insurance, mortgage interest, taxes, homeowners' association dues (if applicable), depreciation, and non-recurring property expenses (if documented accordingly).
 - Divide by the number of months the property was in service.
 - Subtract the entire PITIA (proposed for subject property or actual for real estate owned) to determine the monthly property cash flow.
3. If the resulting net cash flow is positive, the PFI may exclude the property PITIA from the Borrower's monthly obligations when calculating the debt-to-income ratio.
4. If the resulting net cash flow is negative (that is, the rental income derived from the investment property is not sufficient to fully offset the property PITIA), the calculated negative amount must be included in the Borrower's monthly obligations when calculating the debt-to-income ratio.

In order to include a positive net rental income received through a partnership or an S corporation in the Borrower's monthly qualifying income, the PFI must evaluate it according to the requirements for income received from a partnership or an S corporation. See [5.6.1 Analyzing Partnership Returns for a Partnership or LLC](#) and [5.6.2 Analyzing Returns for an S Corporation](#).

5.3.8.10 Rental Income Calculation Worksheets

PFI's may use Fannie Mae's worksheets to calculate rental income. Use of these worksheets is optional. The worksheets are:

- Rental Income Worksheet – Principal Residence, 2– to 4–unit Property ([Form 1037](#)),
- Rental Income Worksheet – Individual Rental Income from Investment Property(s) (up to 4 properties) ([Form 1038](#)),
- Rental Income Worksheet – Individual Rental Income from Investment Property(s) (up to 10 properties) ([Form 1038A](#)), and
- Rental Income Worksheet – Business Rental Income from Investment Property(s) ([Form 1039](#)).

5.3.8.11 Reporting of Gross Monthly Rent (3/21/24)⁴⁰

Eligible rents on the subject property (gross monthly rent) must be reported in the loan delivery data for all two- to four-unit principal residence properties, regardless of whether the Borrower is using rental income to qualify for the mortgage loan. If the Borrower is

⁴⁰ MPF Announcement 2024-16 (3/21/24)

MPF® Traditional Selling Guide

using rental income from the subject property to qualify for the mortgage loan, all of the applicable requirements above must be followed to document and calculate the income.

If the Borrower is not using any rental income from the subject property to qualify, gross monthly rent must be documented only for PFI reporting purposes. The Borrower can provide one of the sources listed above, or may provide one of the following sources (listed in order of preference):

- the appraisal report for a one-unit investment property or two- to four-unit property, or Single-Family Comparable Rent Schedule ([Form 1007](#)), provided neither the applicable appraisal nor [Form 1007](#) is dated 12 months or more prior to the date of the Note;
- if the property is not currently rented, the PFI may use the opinion of market rents provided by the appraiser; or
- if an appraisal or [Form 1007](#) is not required for the transaction, the PFI may rely upon either a signed lease from the Borrower or may obtain a statement from the Borrower of the gross monthly rent being charged (or to be charged) for the property. The monthly rental amounts must be stated separately for each unit in a two- to four-unit property. The disclosure from the Borrower must be in the form of one of the following:
 - a written statement from the Borrower, or
 - an addition to the Mortgage Loan Application ([Form 1003](#)).

The PFI must retain the documentation in the loan file that was relied upon to determine the amount of eligible rent reported.

5.3.9 Other Sources of Income

5.3.9.1 Documentation Requirements for Current Receipt of Income

The documentation required for each income source is described below. The documentation must support the history of receipt, if applicable, and the amount, frequency, and duration of the income. In addition, evidence of current receipt of the income must be obtained in compliance with the Age of Documents policy, unless specifically excluded below.

Current receipt may be documented by various means, depending on the income type. Examples include but are not limited to;

- current paystubs,
- bank statements confirming direct deposit,
- canceled checks from the payer's account to the Borrower,
- court records, or

MPF® Traditional Selling Guide

- copies of the Borrower’s bank statements showing the regular deposit of these funds.

Note: Any income received by the Borrower in the form of virtual currency, such as cryptocurrencies, is not eligible to be used to qualify for the mortgage loan. For income types that require sufficient remaining assets to establish continuance, those assets cannot be in the form of virtual currency.

5.3.9.2 Alimony, Child Support, or Separate Maintenance

The following table provides verification requirements for alimony, child support, or separate maintenance.

✓	Verification of Income From Alimony, Child Support, or Separate Maintenance
	Document that alimony, child support, or separate maintenance will continue to be paid for at least three years after the date of the mortgage application, as verified by one of the following: <ul style="list-style-type: none"> • A copy of a divorce decree or separation agreement (if the divorce is not final) that indicates the monthly payment and states the amount of the award and the period of time over which it will be received. Note: If a Borrower who is separated does not have a separation agreement that specifies alimony or child support payments, the PFI should not consider any proposed or voluntary payments as income. • Any other type of written legal agreement or court decree describing the payment terms. • Documentation that verifies any applicable state law that mandates alimony, child support, or separate maintenance payments, which must specify the conditions under which the payments must be made.
	Check for limitations on the continuance of the payments, such as the age of the children for whom the support is being paid or the duration over which alimony is required to be paid.
	Document no less than six months of the Borrower’s most recent regular receipt of the full payment.
	Review the payment history to determine its suitability as stable qualifying income. To be considered stable income, full, regular, and timely payments must have been received for six months or longer. Income received for less than six months is considered unstable and may not be used to qualify the Borrower for the mortgage. In addition, if full or partial payments are made on an inconsistent or sporadic basis, the income is not acceptable for the purpose of qualifying the Borrower.

MPF® Traditional Selling Guide

Note: The PFI may include alimony, child support, or separate maintenance as income only if the Borrower discloses it on the loan application ([Fannie Mae Form 1003](#) / [Freddie Mac Form 65](#)) and requests that it be considered in qualifying for the loan.

5.3.9.3 Automobile Allowance

For an automobile allowance to be considered as acceptable stable income, the Borrower must have received payments for at least two years. The PFI must add the full amount of the allowance to the Borrower's monthly income, and the full amount of the lease or financing expenditure to the Borrower's monthly debt obligations.

5.3.9.4 Boarder Income

A boarder is a non-Borrower who currently lives in the Borrower's Primary Residence — not in a rental unit — in exchange for regular, timely rent payments. The MPF Program accepts Boarder income, PFIs may use Boarder income to qualify provided the income is expected to continue.

The following table provides verification requirements for income from boarders.

✓	Verification of Income from Boarders
	Obtain documentation of the boarder's history of shared residency (such as a copy of a driver's license, bills, bank statements, or W-2 forms) that shows the boarder's address as being the same as the Borrower's address.
	Obtain documentation of the boarder's rental payments for the most recent 12 months.

5.3.9.5 Capital Gains Income

Income received from capital gains is generally a one-time transaction; therefore, it should not be considered as part of the Borrower's stable monthly income. However, if the Borrower needs to rely on income from capital gains to qualify, the income must be verified in accordance with the following requirements.

✓	Verification of Capital Gains Income
	Document a two-year history of capital gains income by obtaining copies of the Borrower's signed federal income tax returns for the most recent two years, including IRS Form 1040, Schedule D .
	Develop an average income from the last two years and use the averaged amount as part of the Borrower's qualifying income as long as the Borrower provides current evidence that he or she owns additional property or assets that can be sold if extra income is needed to make future mortgage loan payments. Note: Capital losses identified on IRS Form 1040, Schedule D , do not have to be considered when calculating income or liabilities, even if the losses are recurring.

MPF® Traditional Selling Guide

Due to the nature of this income, current receipt of the income is not required to comply with the Age of Documents policy. However, documentation of the asset ownership must be in compliance with the [5.1.3 Age of Documents](#).

MPF® Traditional Selling Guide

5.3.9.6 Disability Income – Long-Term

The following table provides verification requirements for long-term disability income. It does not apply to disability income that is received from the Social Security Administration. See [5.3.9.23 Social Security Income](#) for more information.

✓	Verification of Long-Term Disability Income
	Obtain a copy of the Borrower’s disability policy or benefits statement from the benefits payer (insurance company, employer, or other qualified disinterested party) to determine: <ul style="list-style-type: none"> • the Borrower’s current eligibility for the disability benefits, • the amount and frequency of the disability payments, and • if there is a contractually established termination or modification date.
	Generally, long-term disability will not have a defined expiration date and must be expected to continue. The requirement for re-evaluation of benefits is not considered a defined expiration date. If a Borrower is currently receiving short-term disability payments that will decrease to a lesser amount within the next three years because they are being converted to long-term benefits, the amount of the long-term benefits must be used as income to qualify the Borrower. For additional information on short-term disability, see 5.3.9.24 Temporary Leave Income .

5.3.9.7 Employment Offers or Contracts (1/18/24)⁴¹

A Mortgage Loan may close prior to the Borrower beginning new employment and receiving income if the Borrower provided it meets the requirements in this section.

If the Borrower is scheduled to begin employment under the terms of an employment offer or contract, the PFI may deliver the loan in accordance with one of the options outlined below.

✓	Option 1 -- Paystub Obtained Before Loan Delivery
	The PFI must obtain an executed copy of the Borrower's offer or contract for future employment and anticipated income. Note: The Borrower cannot be employed by a family member or by an interested party to the transaction.
	Prior to delivering the mortgage loan, the PFI must obtain a paystub from the Borrower that includes sufficient information to support the income used to qualify

⁴¹ MPF Announcement 2024-04 (1/18/24)

MPF® Traditional Selling Guide

	the Borrower based on the offer or contract. The paystub must be retained in the mortgage loan file.						
✓	Option 2 -- Paystub Not Obtained Before Loan Delivery						
	<p>This option is limited to loans that meet the following criteria:</p> <ul style="list-style-type: none"> • purchase transaction, • principal residence, • one-unit property, • the Borrower is not employed by a family member or by an interested party to the transaction, and • the Borrower is qualified using only fixed base income. 						
	<p>The PFI must obtain and review the Borrower's offer or contract for future employment. The employment offer or contract must:</p> <ul style="list-style-type: none"> • clearly identify the employer and the Borrower, be signed by the employer, and be accepted and signed by the Borrower, • clearly identify the terms of employment, including position, type and rate of pay, and start date, and • be non-contingent. <p>Note: If conditions of employment exist, the PFI must confirm prior to closing that all conditions of employment are satisfied either by verbal verification or written documentation. This confirmation must be noted in the mortgage loan file.</p> <p>Also note that for a union member who works in an occupation that results in a series of short-term job assignments (such as a skilled construction worker, longshoreman, or stagehand), the union may provide the executed employment offer or contract for future employment.</p>						
	<p>The Borrower's start date must be no earlier than 30 days prior to the Note date or no later than 90 days after the Note date.</p> <p>Prior to delivery, the PFI must obtain the following documentation depending on the Borrower's employment start date:</p> <table border="1"> <thead> <tr> <th>If the Borrower's start date is...</th> <th>Documentation Required</th> </tr> </thead> <tbody> <tr> <td>The note date or no more than 30 days prior to the note date</td> <td> <ul style="list-style-type: none"> • Employment offer or contract; and • Verbal verification of employment that confirms active employment status </td> </tr> <tr> <td>No more than 90 days after the Note date</td> <td>Employment offer or contract</td> </tr> </tbody> </table>	If the Borrower's start date is...	Documentation Required	The note date or no more than 30 days prior to the note date	<ul style="list-style-type: none"> • Employment offer or contract; and • Verbal verification of employment that confirms active employment status 	No more than 90 days after the Note date	Employment offer or contract
If the Borrower's start date is...	Documentation Required						
The note date or no more than 30 days prior to the note date	<ul style="list-style-type: none"> • Employment offer or contract; and • Verbal verification of employment that confirms active employment status 						
No more than 90 days after the Note date	Employment offer or contract						
	The PFI must document, in addition to the amount of reserves required for the transaction, one of the following:						

MPF® Traditional Selling Guide

	<ul style="list-style-type: none"> • Financial reserves sufficient to cover principal, interest, taxes, insurance, and association dues (PITIA) for the subject property for six months; or • Financial resources sufficient to cover the monthly liabilities included in the debt-to-income ratio, including the PITIA for the subject property, for the number of months between the note date and the employment start date, plus one. For calculation purposes, consider any portion of a month as a full month. <p>Financial resources may include:</p> <ul style="list-style-type: none"> • financial reserves, and • current income. <p>Current income refers to net income that is currently being received by the Borrower (or co-Borrower), may or may not be used for qualifying, and may or may not continue after the Borrower starts employment under the offer or contract. For this purpose, the PFI may use the amount of income the Borrower is expected to receive between the note date and the employment start date. If the current income is not being used or is not eligible to be used for qualifying purposes, it can be documented by the PFI using income documentation, such as a paystub, but a verification of employment is not required.</p>
--	--

5.3.9.8 Employment-Related Assets as Qualifying Income

The following table provides the requirements for employment-related assets that may be used as qualifying income.

✓	Asset Requirements
	<p>Assets used for the calculation of the monthly income stream must be owned individually by the Borrower, or the co-owner of the assets must be a co-Borrower of the mortgage loan.</p> <p>The documentation must be in compliance with the Age of Documents policy.</p>
	<p>Assets must be liquid and available to the Borrower and must be sourced as one of the following:</p> <ul style="list-style-type: none"> • A non-self-employed severance package or non-self-employed lump sum retirement package (a lump sum distribution) — these funds must be documented with a distribution letter from the employer (Form 1099-R) and deposited to a verified asset account. • For 401(k) or IRA, SEP, Keogh retirement accounts – the Borrower must have unrestricted access to the funds in the accounts and can only use the accounts if distribution is not already set up or the distribution amount is not enough to qualify. The account and its asset composition must be documented with the most recent monthly, quarterly, or annual statement.

MPF® Traditional Selling Guide

	If a penalty would apply to a distribution of funds from the account made at the time of calculation, then the amount of such penalty applicable to a complete distribution from the account (after costs for the transaction) must be subtracted to determine the income stream from these assets.
	A Borrower must only be considered to have unrestricted access to a 401(k) or IRA, SEP, Keogh retirement account if the Borrower has, as of the time of calculation, the unqualified and unlimited right to request a distribution of all funds in the account (regardless of any possible tax withholding or applicable penalty applied to such distribution).
	“Net documented assets” are equal to the sum of eligible assets minus: (a) the amount of the penalty that would apply if the account was completely distributed at the time of calculation; and (b) the amount of funds used for down payment, closing costs, and required reserves.
	Ineligible assets are non-employment-related assets (for example, stock options, non-vested restricted stock, lawsuits, lottery winnings, sale of real estate, inheritance, and divorce proceeds). Checking and savings accounts are generally not eligible as employment-related assets, unless the source of the balance in a checking or savings account was from an eligible employment-related asset (for example, a severance package or lump sum retirement distribution). Virtual currency is not an eligible asset.
	If eligible employment-related assets have been liquidated and placed into a trust within 12 months of the mortgage loan's application date, income must be calculated in accordance with the requirements in this table.
	Example: Calculation of Net Documented Assets
	IRA (made up of stocks and mutual funds) \$500,000
	Minus 10% of \$500,000 (\$500,000 x .10) (Assumes a 10% penalty applies for early distribution, which must be levied against any cash being withdrawn for closing the transaction as well as the remaining funds used to calculate the income stream.) (-) \$50,000
	Total eligible documented assets (=) \$450,000
	Minus funds required for closing (down payment, closing costs, reserves) (-) \$100,000
	Net Documented Assets (=) \$350,000
	Monthly income calculation (\$350,000/360 (or applicable term of loan in months)) See Income Calculation/Payout Stream in table below. \$972.22/ month

All of the following loan parameters must be met in order for employment-related assets to be used as qualifying income:

MPF® Traditional Selling Guide

Loan Parameter	Requirement
Maximum LTV, CLTV, and HCLTV Ratio	70% 80% if the owner of the asset(s) being used to qualify is at least 62 years old at the time of closing. If the asset(s) is jointly owned, all owners must be a Borrower on the loan and the Borrower using the income to qualify must be at least 62 years old at the time of closing.
Loan Purpose	Purchase and limited cash-out refinance only
Occupancy	Principal residence and second home only
Number of Units	As permitted by occupancy type
Income Calculation/Payout Stream	Divide “Net Documented Assets” by the amortization term of the mortgage loan (in months).

Note: If the mortgage loan does not meet the above parameters, employment-related assets may still be eligible under other standard income guidelines, such as “Interest and Dividends Income,” or “Retirement, Government Annuity, and Pension Income.”

5.3.9.9 Foreign Income

Foreign income is income that is earned by a Borrower who is employed by a foreign corporation or a foreign government and is paid in foreign currency. Borrowers may use foreign income to qualify if the following requirements are met.

✓	Verification of Foreign Income
	Copies of signed federal income tax returns for the most recent two years that include foreign income.
	The PFI must satisfy the standard documentation requirements based on the source and type of income as outlined in Income Assessment. All documents of a foreign origin must be completed in English, or the Originator must provide a translation, attached to each document, and ensure the translation is complete and accurate. Note: All income must be translated to U.S. dollars.

5.3.9.10 Foster-Care Income

Income received from a state- or county-sponsored organization for providing temporary care for one or more children may be considered acceptable stable income if the following requirements are met.

MPF® Traditional Selling Guide

✓	Verification of Foster-Care Income
	Verify the foster-care income with letters of verification from the organizations providing the income.
	Document that the Borrower has a two-year history of providing foster-care services. If the Borrower has not been receiving this type of income for two full years, the income may still be counted as stable income if <ul style="list-style-type: none"> • the Borrower has at least a 12-month history of providing foster-care services, and • the income does not represent more than 30% of the total gross income that is used to qualify for the mortgage loan.

5.3.9.11 Housing or Parsonage Allowance

A housing or parsonage allowance may be considered qualifying income if there is documentation that it has been received for the most recent 12 months and the allowance is likely to continue for the next three years. The housing allowance may be added to income but may not be used to offset the monthly housing payment.

Note: This requirement does not apply to military quarters' allowance. For information on military housing, refer to [5.3.3 Base Pay \(Salary or Hourly\), Bonus, and Overtime Income](#).

5.3.9.12 Interest and Dividends

The following table provides verification requirements for interest and dividends income.

✓	Verification of Income From Interest and Dividends
	Verify the Borrower's ownership of the assets on which the interest or dividend income was earned. Documentation of asset ownership must be in compliance with the Age of Documents policy.
	Document a two-year history of the income, as verified by <ul style="list-style-type: none"> • copies of the Borrower's signed federal income tax returns, or • copies of account statements.
	Develop an average of the income received for the most recent two years. Refer to the 5.3.1.2 Variable Income , for additional information.
	Subtract any assets used for down payment or closing costs from the Borrower's total assets before calculating expected future interest or dividend income.

5.3.9.13 Mortgage Credit Certificates

States and municipalities can issue mortgage credit certificates (MCCs) in place of, or as part of, their authority to issue mortgage revenue bonds. MCCs enable an eligible first-time homebuyer to obtain a mortgage secured by his or her principal residence and to claim a federal tax credit for a specified percentage (usually 20% to 25%) of the mortgage interest payments.

MPF® Traditional Selling Guide

When calculating the Borrower's DTI ratio, treat the maximum possible MCC income as an addition to the Borrower's income, rather than as a reduction to the amount of the Borrower's mortgage payment. Use the following calculation when determining the available income:

$[(\text{Mortgage Amount}) \times (\text{Note Rate}) \times (\text{MCC \%})] \div 12 = \text{Amount added to Borrower's monthly income.}$ For example, if a Borrower obtains a \$100,000 mortgage that has a note rate of 7.5% and he or she is eligible for a 20% credit under the MCC program, the amount that should be added to his or her monthly income would be \$125 ($\$100,000 \times 7.5\% \times 20\% = \$1500 \div 12 = \$125$).

The PFI must obtain a copy of the MCC and the PFI documented calculation of the adjustment to the Borrower's income and include them in the mortgage loan file.

For refinance transactions, the PFI may allow the MCC to remain in place as long as it obtains confirmation prior to loan closing from the MCC provider that the MCC remains in effect for the new mortgage loan. Copies of the MCC documents, including the reissue certification, must be maintained in the new mortgage loan file.

Note: Because the MCC is transaction specific, it does not have to comply with the Age of Documents policy.

5.3.9.14 Mortgage Differential Payments Income

An employer may subsidize an employee's mortgage payments by paying all or part of the interest differential between the employee's present and proposed mortgage payments.

When calculating the qualifying ratio, the differential payments should be added to the Borrower's gross income.

The payments may not be used to directly offset the mortgage payment, even if the employer pays them to the mortgage PFI rather than to the Borrower.

The following table provides verification requirements for mortgage differential payment income.

✓	Verification of Income from Mortgage Differential Payments
	Obtain written verification from the Borrower's employer confirming the subsidy and stating the amount and duration of the payments.
	Verify that the income can be expected to continue for a minimum of three years from the date of the mortgage application. If this income is used on a purchase transaction, current receipt is not required to be documented except as verified in the employer letter. For refinance transactions where the income is continuing with the new loan, the recent receipt must be in compliance with the Age of Documents.

5.3.9.15 Non-Occupant Borrower Income

MPF® Traditional Selling Guide

Income from a non-occupant Borrower may be considered as acceptable qualifying income. This income can offset certain weaknesses that may be in the occupant Borrower's loan application, such as limited income, financial reserves, or limited credit history. However, it may not be used to offset significant or recent instances of major derogatory credit in the occupant Borrower's credit history. The occupant Borrower must still reasonably demonstrate a willingness to make the mortgage payments and maintain homeownership. If the income from a non-occupant Borrower is used for qualifying, subject to the LTV requirements in [3.1.4 Non-Occupant Co-Borrower](#).

5.3.9.16 Notes Receivable Income

The following table provides verification requirements for Notes receivable income.

✓	Verification of Income from Notes Receivable
	Verify that the income can be expected to continue for a minimum of three years from the date of the mortgage application.
	Obtain a copy of the note to establish the amount and length of payment.
	Document regular receipt of income for the most recent 12 months. Payments on a note executed within the past 12 months, regardless of the duration, may not be used as stable income.

5.3.9.17 Public Assistance Income (7/2/24) ⁴²

The following table provides verification requirements for public assistance income.

✓	Verification of Public Assistance Income
	Document the Borrower's receipt of public assistance income with letters or exhibits from the paying agency that state the amount, frequency, and duration of the benefit payments.
	Verify that the income can be expected to continue for a minimum of three years from the date of the mortgage application.

The Housing Choice Voucher Program (more commonly known as Section 8) is also an acceptable source of qualifying income. There is no requirement for the Section 8 voucher payments to have been received for any period of time prior to the date of the mortgage application or for the payments to continue for any period of time from the date of the mortgage application.

✓	Verification of Section 8 Payment Vouchers
	Determine the monthly payment amount from the public agency that issues the voucher. Because this income is nontaxable, the PFI can develop an adjusted gross income for the Borrower in accordance to this Guide.

⁴² MPF Announcement 2024-45 (7/2/24)

5.3.9.18 Income from Unemployment Benefits

Income from unemployment benefits and any income from an employer-initiated action (such as furlough or layoff) are typically short-term in nature and can be considered when qualifying the Borrower in the following scenarios:

- The income has been consistently received for at least two years as verified by copies of the signed federal income tax returns that reflect the unemployment income is associated with seasonal employment.
- The income from unemployment benefits can be used in the calculation of financial resources that are required under Option 2 in Employment Offers or Contracts above.

5.3.9.19 Restricted Stock Units and Restricted Stock Employment Income (5/9/24)⁴³

Restricted stock units and restricted stock (referred to collectively as "restricted stock") are granted by an employer to its employees as a form of compensation based on either performance or time. They can be awarded as either stock or an equivalent cash value of the number of shares awarded and usually vest over a certain number of years. After they vest, the employee may sell the shares at the current price or hold the stock for future sale.

The following table provides verification requirements for restricted stock income.

✓	Verification of Restricted Stock Income
	<p>To be used as qualifying income, the restricted stock must have vested and been distributed to the borrower without restrictions.</p> <p>For performance-based awards: A minimum history of 24 months restricted stock income from the current employer is recommended. Restricted stock income received for 12 to 24 months from the current employer may be considered as acceptable income if there are positive factors to offset the shorter income history such as:</p> <ul style="list-style-type: none"> • future vesting equal to or greater than previous vesting and that will continue for at least 24 months; or

⁴³ MPF Announcement 2024-35 (5/9/24)



Verification of Restricted Stock Income

- restricted stock income received for the previous 5 years from any employer.

For time-based awards: A minimum history of 12 months restricted stock income from the current employer is required.

The PFI must confirm continuance of income pursuant to [5.3.1.3 Continuity of Income](#).

Note: Sign-on bonuses received in the form of restricted stock that vest over any length of time cannot be considered by as qualifying income.

PFI's must document all the following:

- evidence stock is publicly traded;
- current vesting schedule reflecting past and future vesting;
- brokerage or bank statement showing receipt of previous year(s) distribution of restricted stock and, at a minimum, the number of vested shares or cash equivalent;
- a completed Verification of Employment that shows restricted stock distributions, or the borrower's recent paystub showing receipt of restricted stock income; and
- the borrower's [IRS W-2](#) forms covering the most recent two-year period.

The calculation method for restricted stock income will vary depending on whether payment is made in shares or cash.

For income paid in shares:

- $(200\text{-Day Moving Average of share price} \times \text{total number of distributed vested shares (pre-tax) in most recent 24 months}) / 24 \text{ months}$

For income paid in cash:

- Total cash distributed (pre-tax) equal to the total value of vested shares in the most recent 24 months / 24 months

MPF® Traditional Selling Guide

✓	Verification of Restricted Stock Income
	<p>Note: When the borrower has a history of income ranging from 12-24 months, the PFI must use the actual number of months the borrower has received the income rather than 24 months.</p> <p>See section 5.3.1.2 Variable Income in for additional information about calculating variable income.</p>

5.3.9.20 Retirement, Government Annuity, and Pension Income

The following table provides verification requirements for retirement, government annuity, and pension income.

✓	Verification of Retirement, Government Annuity, and Pension Income
	<p>Document current receipt of the income, as verified by</p> <ul style="list-style-type: none"> • a statement from the organization providing the income, • a copy of retirement award letter or benefit statement, • a copy of financial or bank account statement, • a copy of signed federal income tax return, • an IRS W-2 form, or • an IRS 1099 form.
	<p>If income from a government annuity or a pension account will begin on or before the first payment date, document the income with a benefit statement from the organization providing the income. The statement must specify the income type, amount and frequency of the payment, and include confirmation of the initial start date.</p>
	<p>If retirement income is paid in the form of a distribution from a 401(k), IRA, or Keogh retirement account, determine whether the income is expected to continue for at least three years after the date of the mortgage application. Eligible retirement account balances (from a 401(k), IRA, or Keogh) may be combined for the purpose of determining whether the three-year continuance requirement is met.</p> <p>Note: The Borrower must have unrestricted access to the accounts without penalty.</p>

5.3.9.21 Royalty Payment Income

The following table provides verification requirements for royalty income.

✓	Verification of Income from Royalty Payments
	Obtain copies of the:

MPF® Traditional Selling Guide

	<ul style="list-style-type: none"> royalty contract, agreement, or statement confirming amount, frequency, and duration of the income; and Borrower’s most recent signed federal income tax return, including the related IRS Form 1040, Schedule E.
	Confirm that the Borrower has received royalty payments for at least 12 months and that the payments will continue for a minimum of three years after the date of the mortgage application.

5.3.9.22 Schedule K-1 Income (5/9/24)⁴⁴

The following table provides verification of income requirements for Borrowers with less than 25% ownership of a partnership, an S corporation, or an LLC. For borrowers who have more than 25% ownership, PFIs must follow the verification of income requirements for self-employed borrowers. See [5.4.1 Underwriting Factors and Documentation for a Self-employed Borrower](#).

✓	Verification of Schedule K-1 Income
	<p>The borrower must provide the most recent two years of</p> <ul style="list-style-type: none"> signed individual federal income tax returns, and IRS Schedule K-1.
	<p>Income reported on Schedule K-1 can only be considered if the PFI obtains documentation verifying that:</p> <ul style="list-style-type: none"> the income was actually distributed to the borrower and is consistent with the level of business income being used to qualify, or the business has adequate liquidity to support the withdrawal of earnings. The PFI may use discretion in the method used to confirm the business has adequate liquidity.
	<p>The PFI is not required to analyze the viability of the business in accordance with self-employment requirements and may only use the borrower's proportionate share of earnings reflected on Schedule K-1 when calculating the borrower's income.</p>
	<p>If the Borrower has a two-year history of receiving “guaranteed payments to the partner” from a partnership or an LLC, these payments can be added to the Borrower’s cash flow.</p> <p>Note: An exception to the two-year requirement of receiving “guaranteed payments to the partner” is if a Borrower has recently acquired nominal ownership in a professional services partnership (for example, a medical practice or a law firm) after having an established employment history with the partnership. In this situation, the PFI may rely on the Borrower’s guaranteed compensation. This must</p>

⁴⁴ MPF Announcement 2024-32 (5/9/24)

MPF® Traditional Selling Guide

be evidenced by the Borrower's partnership agreement and further supported by evidence of current year-to-date income.

5.3.9.23 Social Security Income

The following table provides verification requirements for Social Security income.

✓	Verification of Social Security Income	
	<p>Social Security income for retirement or long-term disability that the Borrower is drawing from their own account/work record will not have a defined expiration date and must be expected to continue.</p> <p>Social Security income based on another person's account/work record or from the Borrower's own work record, but for the benefit of another (such as a dependent) may also be used in qualifying, provided the PFI documents a 3-year continuance.</p>	
	<p>Document regular receipt of payments, as verified by the following, depending on the type of benefit and the relationship of the beneficiary (self or other) as shown in the table below.</p>	
Documentation Requirements		
Type of Social Security benefit	Borrower is drawing Social Security benefits from own account/work record ¹	Borrower is drawing Social Security benefits from another person's account/work record or from their own account/work record for the benefit of another ²
Retirement	<ul style="list-style-type: none"> • Social Security Administration's (SSA) Award letter, • SSA-1099, • Most recent signed federal income tax returns (or tax transcripts³), or • Proof of current receipt 	<ul style="list-style-type: none"> • SSA Award letter, • Proof of current receipt, and • Three-year continuance⁴
Disability	<ul style="list-style-type: none"> • SSA Award letter, • SSA-1099, • Most recent signed federal income tax returns (or tax transcripts³), or • Proof of current receipt 	<ul style="list-style-type: none"> • SSA Award letter, • Proof of current receipt, and • Three-year continuance⁴
Survivor benefits	NA	<ul style="list-style-type: none"> • SSA Award letter, • Proof of current receipt, and

MPF® Traditional Selling Guide

		<ul style="list-style-type: none"> • Three-year continuance⁴
Supplement Security Income (SSI)	<ul style="list-style-type: none"> • SSA Award letter, and • Proof of current receipt 	NA

¹ An SSA Award letter may be used to document the income if the Borrower is receiving Social Security payments or if the Borrower will begin receiving payments on or before the first payment date of the subject mortgage as confirmed by a recently issued award letter.

² Examples of how a Borrower might draw Social Security benefits from another person's account/work record and use the income for qualifying:

- A Borrower may be eligible for benefits from a spouse, ex-spouse, or dependent parents (the benefit is paid to the Borrower on behalf of the spouse, etc.); or
- A Borrower may use Social Security income received by a dependent (a minor or disabled dependent).

³ If joint tax returns or tax transcripts include income that is not associated with a Borrower on the loan transaction, the PFI must obtain additional documentation supporting the amount of income from the SSA being used in qualifying, such as the SSA-1099.

⁴ Confirmation of three-year continuance does not require documentation that provides a defined expiration date and can be assessed by verifying the SSA's requirements related to the specific benefit(s) being paid. For example, if the SSA ties receipt of the benefits to the beneficiary's age, confirmation of a three-year continuance can be met by verifying that the beneficiary's age supports that benefit(s) will continue for at least three years from the date of the loan application.

5.3.9.24 Temporary Leave Income

Temporary leave from work is generally employee-initiated short in duration and for reasons of maternity or parental leave, short-term medical disability, or other temporary leave types that are acceptable by law or the Borrower's employer. Borrowers on temporary leave may or may not be paid during their absence from work.

Note: Mandatory leave initiated by an employer, such as a furlough or layoff, is not considered temporary leave regardless of an expected return to work date. For income from unemployment benefits received as a result of mandatory leave initiated by an employer, see [Public Assistance Income](#) above.

If a PFI is made aware that a Borrower will be on temporary leave at the time of closing of the mortgage loan and that Borrower's income is needed to qualify for the mortgage loan, the PFI must determine allowable income and confirm employment as described below.

✓	Temporary Leave -- Employment Requirements
	The Borrower's employment and income history must meet standard eligibility requirements as described in this Guide.
	The Borrower must provide written confirmation of his or her intent to return to work.
	The PFI must document the Borrower's agreed-upon date of return by obtaining, either from the Borrower or directly from the employer (or a designee of the employer when the employer is using the services of a third party to administer

MPF® Traditional Selling Guide

	<p>employee leave), documentation evidencing such date that has been produced by the employer or by a designee of the employer.</p> <p>Examples of the documentation may include, but are not limited to, previous correspondence from the employer or designee that specifies the duration of leave or expected return date or a computer printout from an employer or designee’s system of record. (This documentation does not have to comply with the Age of Documents policy.)</p>
	<p>The PFI must receive no evidence or information from the Borrower’s employer indicating that the Borrower does not have the right to return to work after the leave period.</p>
	<p>The PFI must obtain a verbal verification of employment in accordance with 5.3.7 Verbal Verification of Employment. If the employer confirms the Borrower is currently on temporary leave, the PFI must consider the Borrower employed.</p>
	<p>The PFI must verify the Borrower’s income in accordance with 5.3 Income Assessment. The PFI must obtain</p> <ul style="list-style-type: none"> • the amount and duration of the Borrower’s “temporary leave income,” which may require multiple documents or sources depending on the type and duration of the leave period; and • the amount of the “regular employment income” the Borrower received prior to the temporary leave. Regular employment income includes, but is not limited to, the income the Borrower receives from employment on a regular basis that is eligible for qualifying purposes (for example, base pay, commissions, and bonus). <p>Note: Income verification may be provided by the Borrower, by the Borrower’s employer, or by a third-party employment verification vendor.</p>

Requirements for Calculating Income Used for Qualifying

If the Borrower will return to work as of the first mortgage payment date, the PFI can consider the Borrower’s regular employment income in qualifying.

If the Borrower will not return to work as of the first mortgage payment date, the PFI must use the lesser of the Borrower’s temporary leave income (if any) or regular employment income. If the Borrower’s temporary leave income is less than his or her regular employment income, the PFI may supplement the temporary leave income with available liquid financial reserves (see [Minimum Reserve Requirements](#)). Following are instructions on how to calculate the “supplemental income”:

Supplemental income amount = available liquid reserves divided by the number of months of supplemental income

MPF® Traditional Selling Guide

- *Available liquid reserves*: subtract any funds needed to complete the transaction (down payment, closing costs, other required debt payoff, escrows, and minimum required reserves) from the total verified liquid asset amount.
- *Number of months of supplemental income*: the number of months from the first mortgage payment date to the date the Borrower will begin receiving his or her regular employment income, rounded up to the next whole number.

After determining the supplemental income, the PFI must calculate the total qualifying income.

Total qualifying income = supplemental income plus the temporary leave income

The total qualifying income that results may not exceed the Borrower's regular employment income.

Example:

Regular income amount: \$6,000 per month

Temporary leave income: \$2,000 per month

Total verified liquid assets: \$30,000

Funds needed to complete the transaction: \$18,000

Available liquid reserves: \$12,000

First payment date: July 1

Date Borrower will begin receiving regular employment income: November 1

Supplemental income: $\$12,000/4 = \$3,000$

Total qualifying income: $\$3,000 + \$2,000 = \$5,000$

Note: These requirements apply if the PFI becomes aware through the employment and income verification process that the Borrower is on temporary leave. If a Borrower is not currently on temporary leave, the PFI must not ask if he or she intends to take leave in the future.

5.3.9.25 Tip Income

The following table provides verification requirements for tip income.

✓	Verification of Tip Income
	Obtain the following documents: <ul style="list-style-type: none"> • a completed <i>Request for Verification of Employment</i> (Form 1005 or Form 1005(S)), or • the Borrower's recent paystub, and • IRS W-2 forms covering the most recent two-year period or the most recent two years tax returns with IRS Form 4137, Social Security and Medicare Tax on Unreported Tip Income, to verify tips not reported by the employer.

MPF® Traditional Selling Guide

	See 5.3.2 Standards for Employment Documentation , for additional information.
	Tip income may be used to qualify the Borrower if the PFI verifies that the Borrower has received it for the last two years.
	The PFI must determine the amount of tip income that may be considered in qualifying the Borrower. Refer to 5.3.1.2 Variable Income section for additional information.

5.3.9.26 Trust Income (7/2/24)⁴⁵

The following table provides verification requirements for trust income.

✓ To verify trust income the PFI must...	
	<p>Obtain one or more of the following trust verification documents to confirm the amount, frequency, type of income being received, and the date the trust was created:</p> <ul style="list-style-type: none"> • Copy of the trust agreement, • The trustee's statement, • The trust's federal income tax returns, or • A letter from an accountant or attorney who reviewed the trust documents, when the above documents are not available or when the Borrower is the trustee. <p>Note: A borrower who is also a trustee may not supply the trustee's statement.</p> <p>Confirm the trust was established for 12 months or longer, unless the following requirements are met:</p> <ul style="list-style-type: none"> • The trust verification documentation reflects fixed payments, • The Borrower is not the grantor, and • At least one payment is received prior to closing. <p>Trusts created in the previous 12 months using a borrower's eligible employment-related assets, as defined in 5.3.9.8 Employment-Related Assets as Qualifying Income, may still be used as stable income but must meet the income calculation and all other requirements in Employment-Related Assets as Qualifying Income.</p>
	<p>Confirm continuance of income per Continuity of Income in 5.3.1 General Income Information. This confirmation must be based on the type of income received through the trust.</p> <p>For example, if the income from the trust is derived from rental income, then three-year continuance is not required. However, if the income is a fixed payment derived from a depleting asset, then three-year continuance must be determined. If any assets from the trust are being used for down payment, closing costs, or reserves,</p>

⁴⁵ MPF Announcement 2024-45 (7/2/24)

MPF® Traditional Selling Guide

those assets must be subtracted from the total amount before determining if the trust income meets the Continuity of Income requirements.

If eligible employment-related assets have been liquidated and placed into a trust within 12 months of the loan's application date, the income calculation requirements in [5.3.9.8 Employment-Related Assets as Qualifying Income](#) apply.

Requirements for Trust with Fixed Payments	Requirements for Trust with Variable Payments
<p>Use the fixed payment amount from the trust verification documentation as the Borrower's qualifying income, converting it to a monthly amount, as applicable.</p> <p>Document current receipt of trust income with one month's bank statement or other equivalent documentation.</p>	<p>Calculate the qualifying income amount per Variable Income in 5.3.1 General Income Information.</p> <p>Document the following:</p> <ul style="list-style-type: none"> • A minimum 24-month history of trust income by obtaining copies of the borrower's signed federal tax income tax returns for the most recent two years, and • Current receipt of trust income with one month's bank statement or other equivalent documentation. <p>Note: Income received for 12 to 24 months may be considered as acceptable income when other positive factors are present that reasonably offset a shorter income history.</p>

5.3.9.27 VA Benefits Income

The following table provides verification requirements for income from VA benefits.

Note: Education benefits are not acceptable income because they are offset by education expenses.

✓	Verification of VA Benefits Income
	Document the Borrower's receipt of VA benefits with a letter or distribution form from the VA.
	Verify that the income can be expected to continue for a minimum of three years from the date of the mortgage application. (Verification is not required for VA retirement or long-term disability benefits.)

5.4 Self-Employment Income

5.4.1 Underwriting Factors and Documentation for a Self-employed Borrower

When determining the appropriate qualifying income for a self-employed Borrower, it is important to note that business income (specifically from a partnership or S corporation) reported on an individual [IRS Form 1040](#) may not necessarily represent income that has actually been distributed to the Borrower. The fundamental exercise, when conducting a self-employment income cash flow analysis, is to determine the amount of income that can be relied on by the Borrower in qualifying for their personal mortgage obligation. When underwriting these Borrowers, it is important to review business income distributions that have been made or could be made to these Borrowers while maintaining the viability of the underlying business. This analysis includes assessing the stability of business income and the ability of the business to continue to generate sufficient income to enable these Borrowers to meet their financial obligations.

5.4.1.1 Factors to Consider for a Self-Employed Borrower

Any individual who has a 25% or greater ownership interest in a business is considered to be self-employed.

The following factors must be analyzed before approving a mortgage for a self-employed Borrower:

- the stability of the Borrower's income,
- the location and nature of the Borrower's business,
- the demand for the product or service offered by the business,
- the financial strength of the business, and
- the ability of the business to continue generating and distributing sufficient income to enable the Borrower to make the payments on the requested mortgage.

5.4.1.2 Length of Self-Employment (1/18/24)⁴⁶

The MPF Program generally requires PFIs to obtain a two-year history of the Borrower's prior earnings as a mean of demonstrating the likelihood that the income will continue to be received.

Where self-income is being used, and the Borrower has less than two-year history of self-employment, the self-employed income may be considered in the borrower's two-year income history, as long as the Borrower's most recent signed personal and business federal income tax returns reflect a full year (12 months) of self-employment income from the current business.

⁴⁶ MPF Announcement 2024-04 (1/18/24)

The mortgage loan file must contain documentation to support the history of receipt of prior income at the same level or greater and:

- in a field that provides the same products or services as the current business, or
- in an occupation in which he or she had similar responsibilities to those undertaken in connection with the current business.

In such cases, the PFI must give careful consideration to the nature of the Borrower's level of experience, and the amount of debt the business has acquired.

5.4.1.3 Verification of Income (1/18/24)⁴⁷

The PFI may verify a self-employed Borrower's employment and income by obtaining from the Borrower copies of his or her signed federal income tax returns (both individual returns and in some cases, business returns) that were filed with the IRS for the past two years (with all applicable schedules attached).

Alternatively, the PFI may use IRS-issued transcripts of the Borrower's individual and business federal income tax returns that were filed with the IRS for the most recent two years, as long as the information provided is complete and legible and the transcripts include the information from all of the applicable schedules.

The PFI may provide one year of personal and business tax returns if the following requirements are met:

- the business from which the Borrower is using self-employed income must have been in existence for five years as reflected on the [Form 1003](#), and the Borrower has had an ownership share of 25% or more for the past five years consecutively, and
 - for partnerships, S corporations and corporations, the federal income tax return for the business must support the information reflected on the [Form 1003](#). If the business was in existence prior to the borrower having 25% or ownership, then the leader must demonstrate the borrower has had 25% or more ownership for at least five years consecutively.
 - for sole proprietorships, the individual federal tax return and any other documentation or information received must support the information reflected on the [Form 1003](#) for the number of years the business has been in existence.
- all businesses are assessed separately for the five-years in existence benchmark and the number of years of personal and federal income tax returns required could differ when there are multiple self-employment income sources.

⁴⁷ MPF Announcement 2024-04 (1/18/24)

MPF® Traditional Selling Guide

- the PFI must complete Fannie Mae's Cash Flow Analysis ([Form 1084](#)) or any other type of cash flow analysis form that applies the same principles. A copy of the written analysis must be included in the permanent loan file.

Note: Alternative documentation to establish the number of years the borrower has ownership of 25% or more in a business may be obtained as long as the documentation clearly identifies the specific business listed on the [Form 1003](#) and is supported by the most recent year tax returns. Documentation must be obtained through a reliable source, such as an IRS-Issued Employer Identification Number Confirmation letter, business license, articles of incorporation, or partnership agreements.

When two years of signed individual federal tax returns are provided, the PFI may waive the requirement for business tax returns if:

- the Borrower is using his or her own personal funds to pay the down payment and closing costs and satisfy applicable reserve requirements,
- the Borrower has been self-employed in the same business for at least five years, (requirements noted above), and
- the Borrower's individual tax returns show an increase in self-employment income over the past two years from the respective business.

5.4.1.4 Analysis of Borrower's Personal Income

The PFI must prepare a written evaluation of its analysis of a self-employed Borrower's personal income, including the business income or loss, reported on the Borrower's individual income tax returns.

The purpose of this written analysis is to determine the amount of stable and continuous income that will be available to the Borrower. This is not required when a Borrower is qualified using only income that is not derived from self-employment and self-employment is a secondary and separate source of income (or loss). Examples of income not derived from self-employment include salary and retirement income.

To determine a self-employed Borrower's income, an Income Analysis Form ([Form 1084/Fannie Mae](#), [Form 91/Freddie Mac](#)) or equivalent must be completed and included in the Mortgage Loan File.

5.4.1.5 Analysis of Borrower's Business Income

When a Borrower is relying upon self-employed income to qualify for a mortgage and the requirements that permit the PFI to waive business tax returns are not met, the PFI must prepare a written evaluation of its analysis of the Borrower's business income. The PFI must evaluate the Borrower's business through its knowledge of other businesses in the same industry to confirm the stability of the Borrower's business income and estimate the potential for long-term earnings.

The purpose of this analysis is to:

- consider the recurring nature of the business income, including identification of pass-through income that may require additional evaluation;
- measure year-to-year trends for gross income, expenses, and taxable income for the business;
- determine (on a yearly or interim basis) the percentage of gross income attributed to expenses and taxable income; and
- determine a trend for the business based on the change in these percentages over time.

The PFI may use Fannie Mae's Comparative Income Analysis ([Form 1088](#)) or any other method of trend analysis that enables it to determine a business's viability, as long as the method used fairly presents the viability of the business and results in a degree of accuracy and a conclusion that is comparable to that which would be reached by use of [Form 1088](#).

A copy of the written analysis and conclusions must be retained in the individual mortgage file.

5.4.1.6 Use of Business Assets

When a Borrower is using self-employment income to qualify for the loan and also intends to use assets from their business as funds for the down payment, closing costs, and/or financial reserves, the PFI must perform a business cash flow analysis to confirm that the withdrawal of funds for this transaction will not have a negative impact on the business. To assess the impact, the PFI may require a level of documentation greater than what is required to evaluate the Borrower's business income (for example, several months of recent business asset statements in order to see cash flow needs and trends over time, or a current balance sheet).

This may be due to the amount of time that has elapsed since the most recent tax return filing, or the PFI's need for information to perform its analysis. See [5.8.2 Depository Accounts](#), for requirements when self-employment income is not being used to qualify, but business assets are being used for the down payment, closing costs, and/or financial reserves.

5.4.1.7 Income Verification for Self-Employed Co-Borrowers

When co-Borrower income that is derived from self-employment is not being used for qualifying purposes, the PFI is not required to document or evaluate the co-Borrower's self-employment income (or loss). Any business debt on which the Borrower is personally obligated must be included in the total monthly obligations when calculating the debt-to-income ratio.

5.4.2 Business Structures

The legal structure of a business determines the following:

- the way business income or loss is reported to the IRS,
- the taxes that are paid,
- the ability of the business to accumulate capital, and
- the extent of the owner's liability.

There are five principal business structures: sole proprietorships, partnerships, limited liability companies (LLCs), S corporations, and corporations. Knowledge of the structure of a self-employed Borrower's business will assist the PFI in analyzing and evaluating the stability of the business and the degree of the Borrower's involvement.

5.4.2.1 Sole Proprietorships

A sole proprietorship is an unincorporated business that is individually owned and managed. The individual owner has unlimited personal liability for all debts of the business. If the business fails, the Borrower not only will have to replace his or her lost income, but also will be expected to satisfy the outstanding obligations of the business. Since no distinction is made between the owner's personal assets and the assets used in the business, creditors may take either (or both) to satisfy the Borrower's business obligations.

The financial success or failure of this type of business depends solely on the owner's ability to obtain capital and to manage the various aspects of the business. Poor management skills or an inability to secure capital to keep the business running will compromise the continuance of the Borrower's business (and income). The owner's death terminates the business and may cause the assets to be placed into probate, thus delaying the disposition of the assets to creditors and heirs.

The income, expenses, and taxable profits of a sole proprietorship are reported on the owner's [IRS Form 1040, Schedule C](#), and are taxed at the tax rates that apply to individuals. (See [Income or Loss Reported on IRS Form 1040, Schedule C](#).)

When evaluating a sole proprietorship, the PFI must:

- review the owner's most recent signed federal income tax returns to ensure that there is sufficient and stable cash flow to support both the business and the payments for the requested mortgage, and
- determine whether the business can accommodate the withdrawal of assets or revenues should the Borrower need them to pay the mortgage payment and/or other personal expenses.

5.4.2.2 Partnerships

A partnership is an arrangement between two or more individuals who have pooled their assets and skills to form a business and who will share profits and losses according to

MPF® Traditional Selling Guide

predetermined proportions that are set out in the partnership agreement. A partnership may be either a general partnership or a limited partnership:

- **General Partnership** — Under a general partnership, each partner has responsibility for running the business, is personally liable for the debts of the entire business and is responsible for the actions of every other partner (unless otherwise specified in the partnership agreement). A general partnership is dissolved immediately on the death, withdrawal, or insolvency of any of the partners, although the personal liability to partnership creditors exists even after the partnership is dissolved. However, the partnership's assets will first be applied to the creditors of the business and the partners' individual assets will be first be applied to their personal creditors, with any surplus in a partner's personal assets then being applied to the remaining business creditors.
- **Limited Partnership** — Under a limited partnership, a limited partner has limited liability based on the amount he or she invested in the partnership, does not typically participate in the management and operation of the business, and has limited decision-making ability. A limited partnership will have at least one general partner who manages the business and is personally liable for the debts of the entire business. A limited partner's death, withdrawal, or insolvency does not dissolve the partnership. Because limited partnerships often are formed as tax shelters, it is more likely that [IRS Form 1065, Schedule K-1](#), will reflect a loss instead of income. In such cases, the Borrower's ability to deduct the loss will be limited by the "at risk" amount of his or her limited partnership interest (and will probably be subject to passive loss limitations).

The partnership must report its profit or loss on [IRS Form 1065](#) and each partner's share of the profit or loss on [IRS Form 1065, Schedule K-1](#); however, the partnership pays no tax on the partnership income.

Each partner uses the information from [IRS Form 1065, Schedule K-1](#), to report his or her share of the partnership's net profit or loss (and special deductions and credits) on his or her [IRS Form 1040](#)—whether or not the partner receives a cash distribution from the partnership. Individual partners pay taxes on their proportionate share of the net partnership income at their individual tax rates.

To quantify the level of the Borrower's financial risk, the PFI must:

- determine whether the Borrower has guaranteed any loans obtained by the partnership (other than loans that are considered as nonrecourse debt or qualified nonrecourse debt),
- determine if the Borrower received a distribution from the partnership, and
- determine the Borrower's share of non-cash expenses that can be added back to the cash flow of the partnership business.

For additional information, see the following:

- Section [5.5.7 Income of Loss Reported on IRS Form 1065 or IRS Form 1120S, Schedule K-1](#)
- Section [5.6.1 Analyzing Partnership Returns for a Partnership or LLC](#)

5.4.2.3 Limited Liability Companies

A limited liability company (LLC) is a hybrid business structure that is designed to offer its member-owners the tax efficiencies of a partnership and the limited liability advantages of a corporation. The member-owners of the LLC (or their assigned managers) can sign contracts, sell assets, and make other important business decisions. The LLC operating agreement may set out specific divisions of power among the member-owners (or managers). Although the member-owners generally have limited liability, there may be some instances in which they are required to personally guarantee some of the loans that the LLC obtains. Profits from the operation of the LLC may be distributed beyond the pool of member-owners, such as by offering profit distributions to managers.

The LLC may report its profit or loss on [IRS Form 1065](#) or [IRS Form 1120S](#) with each member-owner's share of the profit or loss on Schedule K-1, IRS Form 1065 or IRS Form 1120S; however, the LLC pays no tax on its income. Each member-owner uses the information from Schedule K-1 to report his or her share of the LLC's net profit or loss (and special deductions and credits) on his or her individual [IRS Form 1040](#), whether or not the member-owner receives a cash distribution from the LLC. Individual member-owners pay taxes on their proportionate share of the LLC's net income at their individual tax rates.

The PFI must evaluate the LLC using [IRS Form 1065](#) or [IRS Form 1120S](#) along with the Schedule K-1, as applicable, to determine the following:

- whether the Borrower actually received a cash distribution from the LLC, since profits may or may not be distributed to the individual member-owners; and
- whether the Borrower has guaranteed any loans obtained by the LLC (other than Mortgage Loans that are considered as nonrecourse debt or qualified nonrecourse debt).

For additional information, see the following:

- Section 5.5.7 [Income of Loss Reported on IRS Form 1065 or IRS Form 1120S, Schedule K-1](#)
- Section [5.6.1 Analyzing Partnership Returns for a Partnership or LLC](#)

5.4.2.4 S Corporations

MPF® Traditional Selling Guide

An S corporation is a legal entity that has a limited number of stockholders and elects not to be taxed as a regular corporation. Business gains and losses are passed on to the stockholders. An S corporation has many of the characteristics of a partnership. Stockholders are taxed at their individual tax rates for their proportionate share of ordinary income, capital gains, and other taxable items.

The ordinary income for an S corporation is reported on [IRS Form 1120S](#), with each shareholder's share of the income reported on [IRS Form 1120S, Schedule K-1](#).

Because this income from the distribution of corporate earnings may or may not be distributed to the individual shareholders, the PFI must determine if the Borrower received a cash distribution from the S corporation.

The cash flow of an S corporation is otherwise evaluated similarly to that of a regular corporation.

For additional information, see the following:

- Section [5.5.7 Income of Loss Reported on IRS Form 1065 or IRS Form 1120S, Schedule K-1](#)
- Section [5.6.2 Analyzing Returns for an S Corporation](#)

5.4.2.5 Corporations

A corporation is a state-chartered legal entity that exists separately and distinctly from its owners (who are called stockholders or shareholders). It is the most flexible form of business organization for purposes of obtaining capital. A corporation can sue; be sued; hold, convey, or receive property; enter into contracts under its own name; and does not dissolve when its ownership changes. There are two types of corporations—publicly owned (widely held) corporations and privately owned (closely held) corporations.

Because more than 50% of the outstanding stock of a privately owned corporation is owned directly or indirectly by no more than five people, the corporation has little or no access to public funds and must raise capital through institutional financing.

Although legal control of the corporation rests with its stockholders, they typically are not responsible for the day-to-day operations of the business since they elect a board of directors to manage the corporation and delegate responsibility for the day-to-day operations to the directors and officers of the company. The distribution of profits earned by the business is determined by the corporation's board of directors or other entities that have a significant financial interest in the business. However, the profits usually are filtered down to the owners in the form of dividends. Since a stockholder is not personally liable for the debts of the corporation, losses are limited to his or her individual investment in the corporation's stock.

Corporations must report income and losses on [IRS Form 1120](#) and pay taxes on the net income. The corporation distributes profits to its shareholders in the form of dividends,

MPF® Traditional Selling Guide

which it reports on [IRS Form 1099-DIV](#). The shareholders must then report the dividends as income on their individual [IRS Form 1040](#).

For additional information, see:

- Section [5.5.7 Income of Loss Reported on IRS Form 1065 or IRS Form 1120S, Schedule K-1](#)
- Section [5.6.3 Analyzing Returns for a Corporation](#)

5.4.3 IRS Forms Quick Reference

The following table lists the IRS forms referenced in this section and provides the full titles.

IRS Form Number	Title
Form 990	Return of Organization Exempt From Income Tax Form
Form 1040	U.S. Individual Income Tax Return
Form 1040, Schedule B	Interest and Ordinary Dividends
Form 1040, Schedule C	Profit or Loss from Business (Sole Proprietorship)
Form 1040, Schedule D	Capital Gains and Losses
Form 1040, Schedule E	Supplemental Income and Loss
Form 1040, Schedule F	Profit or Loss From Farming
Form 1065	U.S. Return of Partnership Income
Form 1065, Schedule K-1	Partner's Share of Income, Deductions, Credits, etc.
Form 1099-A	Acquisition or Abandonment of Secured Property
Form 1099-C	Cancellation of Debt
Form 1099-DIV	Dividends and Distributions
Form 1099-MISC	Miscellaneous Income
Form 1120	U.S. Corporation Income Tax Return
Form 1120-S	U.S. Income Tax Return for an S Corporation
Form 1120-S, Schedule K-1	Shareholder's Share of Income, Deductions, Credits, etc.
Form 2106	Employee Business Expenses
IRS Form 4506-C	IVES Request for Transcript of Tax Return
Form 4797	Sales of Business Property
Form 6252	Installment Sale Income
Form 8825	Rental Real Estate Income and Expenses of a Partnership or an S Corporation
Form W-4	Employee's Withholding Allowance Certificate

5.5 Self-Employment Documentation Requirements for an Individual

5.5.1 General Information on Analyzing Individual Tax Returns

MPF® Traditional Selling Guide

In analyzing a self-employed Borrower's personal income, the PFI should focus on earnings trends and the actual sources of the income, not just on the total amount of the income. The PFI must confirm the stability and likelihood of continuance for each source of income that the Borrower reports on his or her [IRS Form 1040](#). The PFI should not include any income that does not appear to be stable or likely to continue. The PFI should, however, consider all recurring income that the Borrower can expect to continue receiving over time.

Income may be considered as recurring if the Mortgage Loan application package does not include any specific indication of an upcoming change in the Borrower's employment or income, the Borrower's employment history has no gaps or other significant fluctuations in income, and any income received under a contractual agreement (other than an "at will" contract) will continue to be received for at least three years.

Examples of recurring income include:

- regular salaries or wages,
- bonus or commission income that has been received on a consistent basis,
- interest income from long-term investments that are not being liquidated in connection with the mortgage transaction, and
- earnings from the operation of the Borrower's business.

Any nonrecurring loss (such as an extraordinary one-time expense) should not be included in the cash flow analysis; therefore, in developing the Borrower's qualifying income, the PFI should adjust the Borrower's cash flow by the amount of any nonrecurring loss.

5.5.2 Income Reported on IRS Form 1040

To get an accurate picture of the Borrower's cash flow, the PFI will need to make certain adjustments to some of the income (or loss) that the Borrower reported on [IRS Form 1040](#) since it may not be recurring income. The PFI also may need to further analyze the accompanying tax schedules or supplemental tax forms.

This section describes how the PFI should treat various components of the income (or loss) that a self-employed Borrower reported on [IRS Form 1040](#) in its cash flow analysis.

Note: Eligibility criteria for accepting income from specific non-business sources is generally the same as that for salaried or commissioned Borrowers (see [5.3.1 General Income Information](#)).

5.5.2.1 Wages, Salary, and Tips

If an amount is shown for wages, salary, or tips for a self-employed Borrower, it may mean:

- the Borrower operates as a corporation and pays himself or herself a salary; or
- the Borrower's spouse is employed and receives a salary (either from the Borrower's business or from another employer).

If the income relates to the Borrower's spouse who is employed by another company and the income will be used in qualifying for the mortgage, the spouse's income must be verified directly with his or her employer since it may be more appropriate to use the spouse's current earnings in underwriting the mortgage. Any income that is based on current earnings or that will not be used for qualifying purposes should be deducted from the Borrower's cash flow.

5.5.2.2 Interest and Dividend Income

The taxable interest and dividend income that is reported on [IRS Form 1040, Schedule B](#), may be counted as stable income only if it has been received for the past two years. However, the income cannot be counted if the Borrower is using the interest-bearing or dividend-producing asset as the source of the down payment or closing costs.

Any taxable interest or dividend income that is not recurring must be deducted from the Borrower's cash flow.

Tax-exempt interest income may be counted as stable income only if it has been received for the past two years and is expected to continue. If so, this income can be added to the Borrower's cash flow.

5.5.2.3 State and Local Tax Refunds

Taxable state and local tax refunds, credits, or offsets of state and local income taxes should not be used as qualifying income since the income was accounted for in the previous year's tax returns. Therefore, the Borrower's cash flow must be adjusted accordingly.

5.5.2.4 Alimony Received

Alimony may be accepted as qualifying income if it meets the requirements described in [Other Sources of Income](#). Any reported alimony received that is determined to be nonrecurring must be deducted from the Borrower's total income reported on [IRS Form 1040](#).

5.5.2.5 IRA Distributions, Pensions and Annuities, and Social Security Benefits

Income received from IRA distributions, pensions, annuities, and Social Security benefits may be accepted as qualifying income. See [Other Sources of Income](#), for specific requirements.

The nontaxable portion of such recurring income must be added to the Borrower's cash flow. The tax-exempt portion of income from these sources may be increased to reflect the tax savings, as described in [General Income Information](#). If the income from these sources is determined to be nonrecurring, the income must be deducted from the Borrower's cash flow.

5.5.2.6 Unemployment Compensation

Unemployment compensation may be considered as acceptable qualifying income if it meets the requirements described in [Other Sources of Income](#). Any reported unemployment compensation that is determined to be nonrecurring must be deducted from the Borrower's cash flow.

5.5.2.7 Other Income (or Loss)

If the Borrower reported income from other sources, the PFI must verify that the income is an eligible source for qualifying purposes per the requirements described in [Other Sources of Income](#), for the applicable income source. Income that is determined to be nonrecurring or ineligible for qualifying purposes must be deducted from the Borrower's cash flow. If the Borrower reported any nonrecurring losses, the Borrower's cash flow should be increased by the amount of the losses.

5.5.3 Income or Loss Reported on IRS Form 1040, Schedule C

5.5.3.1 Income (or Loss) from a Sole Proprietorship

The income (or loss) from a Borrower's sole proprietorship is calculated on [IRS Form 1040, Schedule C](#), then transferred to [IRS Form 1040](#).

The PFI may need to make certain adjustments to the net profit or loss shown on [Schedule C](#) to arrive at the Borrower's cash flow. For example, [Schedule C](#) may include income that was not obtained from the profits of the Borrower's business. If the PFI determines that such income is not recurring, it should adjust the Borrower's cash flow by deducting the nonrecurring income.

5.5.3.2 Recurring vs. Non-recurring Income Expenses

The PFI must determine whether income is recurring or non-recurring.

Non-recurring income must be deducted in the cash flow analysis, including any exclusion for meals and entertainment expenses reported by the Borrower on [Schedule C](#).

The following recurring items claimed by the Borrower on [Schedule C](#) must be added back to the cash flow analysis: depreciation, depletion, business use of a home, amortization, and casualty losses.

5.5.4 Income or Loss Reported on IRS Form 1040, Schedule D

[IRS Form 1040, Schedule D](#), is used to report capital gains and losses. Income received from a capital gain is generally a one-time transaction; therefore, it should not usually be considered part of the Borrower's stable monthly income.

5.5.4.1 Calculating Borrower Cash Flow from Schedule D and Required Documentation

If the income calculated on the [Schedule D](#) shows that the Borrower has realized capital gains for the last two years, as may be the case when the Borrower's business has a constant turnover of assets that produces regular gains, the recurring gains can be

MPF® Traditional Selling Guide

considered in determining the Borrower's stable monthly income. In this case, the Borrower must provide evidence of ownership of additional property or assets that can be sold if extra income is needed to make future mortgage payments.

The table below provides the requirements for calculating cash flow from [Schedule D](#) and the associated required documentation.

If ...	Then ...
recurring capital gains relate to the sale of business property,	PFIs must obtain a copy of the applicable Sale of Business Property (IRS Form 4797) to support the recurring nature of the capital gains.
Schedule D includes principal payments on an installment sales contract,	PFIs must obtain a copy of <ul style="list-style-type: none"> • the Installment Sale Income (IRS Form 6252), and • the note or contract to verify that the Borrower will continue to receive the payments for at least three years.
the capital gain on the principal payment and interest income from an installment sales contract is determined to be nonrecurring,	the amount must be deducted from the Borrower's cash flow.

Note: Capital losses identified on [IRS Form 1040, Schedule D](#), do not have to be considered when calculating income or liabilities, even if the losses are recurring.

5.5.5 Income or Loss Reported on IRS Form 1040 Schedule, E

Income received from rents, royalties, and distributions from partnerships, corporations, estates, trusts, etc., is calculated on [IRS Form 1040, Schedule E](#), and transferred to [IRS Form 1040](#).

Rather than using [Schedule E](#) for income related to distributions from partnerships, corporations, estates, and trusts, the PFI should rely on Schedule K-1 (see [Section 5.5.7 Income or Loss Reported on IRS Form 1065 or IRS Form 1120S, Schedule K-1](#)).

5.5.5.1 Royalty Income

[Schedule E](#) should be used to determine the supplemental income to use for royalties. The PFI must include the total amount of royalty payments received, and must document the Borrower's receipt of royalty income for 12 months and the likelihood of continued receipt of such income for at least three years (see [Section 5.3.9 Other Sources of Income](#)).

5.5.5.2 Rental Income

If rental income is reported on [Schedule E](#), only the rental income that relates to properties shown on the Schedule of Real Estate Owned on the Borrower's loan application should be included.

All regular and ongoing expenses for the properties, such as maintenance, advertising, management fees, utilities, homeowners' association dues, and supply costs, should be subtracted from the Borrower's cash flow.

Depending on the approach used to calculate cash flow, adjustments will need to be made for depreciation and any one-time extraordinary expenses, such as the costs of repairing damage that resulted from a natural disaster.

In most situations, the full amount of the mortgage payment for a rental property will be factored into the net rental income calculation, but it may also be counted as part of the liabilities that are considered in the calculation of the Borrower's total debt-to-income ratio. Therefore, the PFI must add back any portion of the mortgage payment, including interest, taxes, and insurance, necessary to avoid double counting of these expenses.

The PFI must pay particular attention to the effect of "passive loss" limitations or prior "carryovers" related to the Borrower's rental properties and, depending on the method it uses for the cash flow analysis, make any special adjustments necessary to account for them.

5.5.6 Income or Loss Reported on IRS Form 1040, Schedule F

Income received from farming is calculated on [IRS Form 1040, Schedule F](#), and transferred to [IRS Form 1040](#).

Note: Other income on [Schedule F](#) may represent income that is not obtained from the Borrower's farming operations.

The PFI may need to make certain adjustments to the net income amount that was transferred to [IRS Form 1040](#). For example, certain federal agricultural program payments, co-op distributions, and insurance or loan proceeds are not fully taxable, so they would not be reported on [IRS Form 1040](#). These income sources may or may not be stable or continuous and could be a one-time occurrence.

If the PFI verifies that the net income amounts that were transferred to [IRS Form 1040](#) are stable, consistent, and continuing, the Borrower's cash flow must be adjusted by the nontaxable portion of any recurring income from these sources. Otherwise, the income must be deducted from the Borrower's cash flow.

The PFI can adjust the Borrower's cash flow by adding the amount of any deductions the Borrower claimed on [Schedule F](#) for depreciation, amortization, casualty loss, depletion, or business use of his or her home.

5.5.7 Income of Loss Reported on IRS Form 1065 or IRS Form 1120S, Schedule K-1 (5/9/24)⁴⁸

The version of Schedule K-1 that is utilized to report a Borrower's share of income (or loss) is based on how the business reports earnings for tax purposes:

- Partnership — reported on [IRS Form 1065, Schedule K-1](#);
- S corporation — reported on [IRS Form 1120S, Schedule K-1](#); and
- LLC — reported on either IRS Form 1065 or IRS Form 1120S, Schedule K-1, depending on how the federal income tax returns are filed for the LLC.

The PFI must use caution when including income that the Borrower draws from the Borrower's partnership or S corporation as qualifying income. Ordinary income, net rental real estate income, and other net rental income reported on Schedule K-1 may be included in the Borrower's cash flow provided the PFI can confirm that the business has adequate liquidity to support the withdrawal of earnings, as described below:

- If the Borrower has a two-year history of receiving "guaranteed payments to the partner" from a partnership or an LLC, these payments can be added to the Borrower's cash flow.
- If the Schedule K-1 reflects a documented, stable history of receiving cash distributions of income from the business consistent with the level of business income being used to qualify, then no further documentation of access to the income or adequate business liquidity is required. But if the Schedule K-1 does not reflect a documented, stable history, then the PFI must confirm adequate business liquidity, as discussed below.

If business tax returns are required, then the PFI must consider the type of business structure and analyze the business returns, according to the requirements described in Underwriting Factors and Documentation for a Self-Employed Borrower.

The PFI may use discretion in selecting the method to confirm that the business has adequate liquidity to support the withdrawal of earnings. When business tax returns are provided, for example, the PFI may calculate a ratio using a generally accepted formula that measures business liquidity by deriving the proportion of current assets available to meet current liabilities.

It is important that the PFI select a business liquidity formula based on how the business operates.

For example:

- The Quick Ratio (also known as the Acid Test Ratio) is appropriate for businesses that rely heavily on inventory to generate income. This test excludes inventory from

⁴⁸ MPF Announcement 2024-32 (5/9/24)

MPF® Traditional Selling Guide

current assets in calculating the proportion of current assets available to meet current liabilities.

Quick Ratio = (current assets — inventory) ÷ current liabilities

- The Current Ratio (also known as the Working Capital Ratio) may be more appropriate for businesses not relying on inventory to generate income.

Current Ratio = current assets ÷ current liabilities

While a result of one or greater is generally sufficient to confirm adequate business liquidity to support the withdrawal of earnings, PFIs may support adequate liquidity using alternative methods with a documented rationale.

5.5.7.1 Documentation Requirements

The following table describes the documentation that the Borrower must provide. The Borrower must select one item from each row.

✓	Documentation Requirements
	<ul style="list-style-type: none">• the most recent two years of signed individual federal income tax returns—IRS Form 1040; or
	<ul style="list-style-type: none">• the most recent two years of IRS Schedule K-1; or
	<ul style="list-style-type: none">• the most recent two years of business federal income tax returns (IRS Form 1065 or IRS Form 1120S), unless the requirements to waive business tax returns have been met

5.6 Self-Employment Documentation Requirements for a Business

5.6.1 Analyzing Partnership Returns for a Partnership or LLC

Partnerships and some LLCs use [IRS Form 1065](#) for filing informational federal income tax returns for the partnership or LLC. The partner's or member-owner's share of income (or loss) is carried over to [IRS Form 1040, Schedule E](#). See [Business Structures](#), for more information on partnerships and LLCs.

A Borrower with an ownership interest in a partnership or LLC may receive income in the form of wages or other compensation from the partnership or LLC in addition to the Borrower's proportionate share of income (or loss) reported on the Schedule K-1.

5.6.1.1 Evaluating the Business Income

When the Borrower has 25% or more ownership interest in the business and business tax returns are required, the PFI must perform a business cash flow analysis and evaluate the overall financial position of the Borrower's business to determine whether:

- income is stable and consistent, and
- sales and earnings trends are positive.

If the business does not meet these standards, business income cannot be used to qualify the Borrower.

5.6.1.2 Borrower's Proportionate Share of Income or Loss

The Borrower's proportionate share of income or loss is based on the Borrower's partnership percentage of Ending Capital in the business as shown on [IRS Form 1065, Schedule K-1](#).

The PFI can only consider the Borrower's proportionate share of the business income or loss after making the adjustments to the business cash flow analysis discussed below.

5.6.1.3 Adjustments to Business Cash Flow

Items that can be added back to the business cash flow include depreciation, depletion, amortization, casualty losses, and other losses that are not consistent and recurring.

The following items should be subtracted from the business cash flow:

- travel and meals exclusion,
- other reported income that is not consistent and recurring, and
- the total amount of obligations on mortgages, notes, or bonds that are payable in less than one year.

These adjustments are not required for lines of credit or if there is evidence that these obligations roll over regularly and/or the business has sufficient liquid assets to cover them.

5.6.1.4 Income from Partnerships, LLCs, Estates, and Trusts (5/9/24)⁴⁹

Income from partnerships, LLCs, estates, or trusts can only be considered if the PFI obtains documentation, such as the Schedule K-1, verifying that:

- the income was actually distributed to the Borrower, or
- the business has adequate liquidity to support the withdrawal of earnings. If the Schedule K-1 provides this confirmation, no further documentation of business liquidity is required.

The PFI may use discretion in selecting the method to confirm that the business has adequate liquidity to support the withdrawal of earnings. When business tax returns are provided, for example, the PFI may calculate a ratio using a generally accepted formula that measures business liquidity by deriving the proportion of current assets available to meet current liabilities.

It is important that the PFI select a business liquidity formula based on how the business operates.

For example:

- The Quick Ratio (also known as the Acid Test Ratio) is appropriate for businesses that rely heavily on inventory to generate income. This test excludes inventory from

⁴⁹ MPF Announcement 2024-32 (5/9/24)

MPF[®] Traditional Selling Guide

current assets in calculating the proportion of current assets available to meet current liabilities.

Quick Ratio = (current assets — inventory) ÷ current liabilities

- The Current Ratio (also known as the Working Capital Ratio) may be more appropriate for businesses not relying on inventory to generate income.

Current Ratio = current assets ÷ current liabilities

While a result of one or greater is generally sufficient to confirm adequate business liquidity to support the withdrawal of earnings, PFIs may support adequate liquidity using alternative methods with a documented rationale.

5.6.2 Analyzing Returns for an S Corporation

S corporations and some LLCs pass gains and losses on to their shareholders, who are then taxed at the tax rates for individuals. S corporations and some LLCs use [IRS Form 1120S, Schedule K-1](#), for filing federal income tax returns for the corporation. The shareholder's share of income or loss is carried over to [IRS Form 1040, Schedule E](#). See [Business Structures](#), for more information on S corporations. A Borrower with an ownership interest in an S corporation or LLC may receive income in the form of wages or dividends in addition to his or her proportionate share of business income (or loss) reported on Schedule K-1

5.6.2.1 Evaluating the Business Income

When the Borrower has 25% or more ownership interest in the business, the PFI must perform a business cash flow analysis in order to evaluate the overall financial position of the business and confirm:

- the business income is stable and consistent, and
- the sales and earnings trends are positive.

If the business does not meet these standards, business income cannot be used to qualify the Borrower.

5.6.2.2 Borrower's Proportionate Share of Income or Loss (5/9/24)⁵⁰

The Borrower's proportionate share of income or loss is based on the Borrower's (shareholder) percentage of stock ownership in the business for the tax year as shown on [IRS Form 1120S, Schedule K-1](#). The cash flow analysis should consider only the Borrower's proportionate share of the business income (or loss), taking into account any adjustments to the business income that are discussed below. Business income may only be used to qualify the Borrower if the PFI obtains documentation verifying that:

- the income was actually distributed to the Borrower consistent with the level of business income reflected on the Schedule K-1, or

⁵⁰ MPF Announcement 2024-32 (5/9/24)

- the business has adequate liquidity to support the withdrawal of earnings.

The PFI may use discretion in selecting the method to confirm that the business has adequate liquidity to support the withdrawal of earnings. When business tax returns are provided, for example, the PFI may calculate a ratio using a generally accepted formula that measures business liquidity by deriving the proportion of current assets available to meet current liabilities.

It is important that the PFI select a business liquidity formula based on how the business operates. For example:

- The Quick Ratio (also known as the Acid Test Ratio) is appropriate for businesses that rely heavily on inventory to generate income. This test excludes inventory from current assets in calculating the proportion of current assets available to meet current liabilities.

$$\text{Quick Ratio} = (\text{current assets} - \text{inventory}) \div \text{current liabilities}$$

- The Current Ratio (also known as the Working Capital Ratio) may be more appropriate for businesses not relying on inventory to generate income.

$$\text{Current Ratio} = \text{current assets} \div \text{current liabilities}$$

While a result of one or greater is generally sufficient to confirm adequate business liquidity to support the withdrawal of earnings, PFIs may support adequate liquidity using alternative methods with a documented rationale.

5.6.2.3 Adjustments to Business Cash flow

Items that can be added back to the business cash flow include depreciation, depletion, amortization, casualty losses, and other losses that are not consistent and recurring.

The following items should be subtracted from the business cash flow:

- travel and meals exclusion,
- other reported income that is not consistent and recurring, and
- the total amount of obligations on mortgages, notes, or bonds that are payable in less than one year.

These adjustments are not required for lines of credit or if there is evidence that these obligations roll over regularly and/or the business has sufficient liquid assets to cover them.

5.6.3 Analyzing Returns for a Corporation

Corporations use [IRS Form 1120](#) to report their taxes. See [Section 5.4.2 Business Structures](#), for more information on corporations.

5.6.3.1 Corporate Fiscal Year

When funds from a corporation that operates on a fiscal year that is different from the calendar year are used in qualifying a self-employed Borrower, the PFI must make time

adjustments to relate the corporate income to the Borrower's individual tax return, which is on a calendar year basis.

5.6.3.2 Determining the Corporation's Financial Position

After determining the income available to the Borrower for qualifying purposes, the PFI must evaluate the overall financial position of the corporation. Ordinary income from the corporation can be used to qualify the Borrower only if the following requirements are met:

- the business income must be stable and consistent,
- the sales and earnings trends must be positive, and
- the business must have adequate liquidity to support the Borrower's withdrawals of cash without having severe negative effects.

5.6.3.3 Borrower's Share of Income or Loss

The cash flow analysis can only consider the Borrower's share of the business income or loss, taking into consideration adjustments to business income provided below. Earnings may not be used unless the Borrower owns 100% of the business.

5.6.3.4 Adjustments to Cash Flow

Items that can be added back to the business cash flow include depreciation, depletion, amortization, casualty losses, net operating losses, and other special deductions that are not consistent and recurring.

The following items should be subtracted from the business cash flow:

- travel and meals exclusion,
- tax liability and amount of any dividends, and
- the total amount of obligations on mortgages, notes, or bonds that are payable in less than one year. These adjustments are not required if there is evidence that these obligations roll over regularly and/or the business has sufficient liquid assets to cover them.

5.6.4 Analyzing Profit and Loss Statements

The PFI may use a profit and loss statement—audited or unaudited—for a self-employed Borrower's business to support its determination of the stability or continuance of the Borrower's income. A typical profit and loss statement has a format similar to [IRS Form 1040, Schedule C](#).

A year-to-date profit and loss statement is not required for most businesses, but if the Borrower's loan application is dated more than 120 days after the end of the business's tax year, the PFI may choose to require this document if it believes that it is needed to support its determination of the stability or continuance of the Borrower's income.

If the PFI did not count the Borrower's year-to-date salary or draws in determining the Borrower's qualifying income, it may add them to the net profit shown on the profit and

MPF® Traditional Selling Guide

loss statement as well as adding any of the allowable adjustments it used in analyzing the tax returns for the business, such as nonrecurring income and expenses, depreciation, and depletion.

However, only the Borrower's proportionate share of these items may be considered in determining the amount of income from the business that the Borrower can use for qualifying purposes.

5.7 Asset Assessment

To ensure QM Status, PFIs are required to verify the Borrower's current assets pursuant to TILA/Regulation Z (including 12 CFR 1026.43) and the applicable verification requirements outlined in [Fannie Mae Single Family Selling Guide](#) Sections B3-4. The verification requirements outlined in this section and this Guide are intended to meet TILA/Regulation Z and its official commentary which permits originators to rely on GSE validation standards to provide reasonably reliable evidence (specifically and the applicable verification requirements outlined in [Fannie Mae Single Family Selling Guide](#) Sections B3-3 through B3-6). Any deviations in this Guide from those the GSE's verification standards were only intended to impose more restrictive requirements, and not intend to be more permissive. In some circumstances more restrictive, which are provided within this section. To the extent the guidance for verification requirements in this MPF Traditional Selling Guide contradict what is provided in aforementioned sections of [Fannie Mae's Single Family Selling Guide](#), the more restrictive policy will supersede. The Fannie Mae Selling Guides should only be used for verification purposes. Nothing in the Fannie Mae guides supersede a PFI's obligation to considering Borrower's current or reasonably expected income as provided for in TILA/Regulation Z (including 12 CFR 1026.43), and this is the stated intent for verification standards only, as a result, the underwriting and eligibility guidelines of the MPF Guides apply to MPF Traditional mortgage loans.

5.7.1 Minimum Reserve Requirements

Liquid financial reserves are those liquid or near liquid assets that are available to a Borrower after the mortgage closes. Liquid financial reserves include cash and other assets that are easily converted to cash by the Borrower by

- drafting or withdrawing funds from an account,
- selling an asset,
- redeeming vested funds, or
- obtaining a loan secured by assets from a fund administrator or an insurance company.

Reserves are measured by the number of months of the qualifying payment amount for the subject mortgage (based on PITIA) that a Borrower could pay using his or her financial assets.

MPF® Traditional Selling Guide

For monthly housing expense and qualifying payment requirements, see 5.14.2 [Monthly Housing Expense for the Subject Property](#).

Funds to close are subtracted from available assets when considering sufficient assets for reserves.

5.7.1.1 Acceptable Sources of Reserves

Examples of liquid financial assets that can be used for reserves include readily available funds in

- checking or savings accounts;
- investments in stocks, bonds, mutual funds, certificates of deposit, money market funds, and trust accounts;
- the amount vested in a retirement savings account; and
- the cash value of a vested life insurance policy.

5.7.1.2 Unacceptable Sources of Reserves

The following cannot be counted as part of the Borrower's reserves:

- funds that have not been vested;
- funds that cannot be withdrawn under circumstances other than the account owner's retirement, employment termination, or death;
- stock held in an unlisted corporation;
- non-vested stock options and non-vested restricted stock;
- personal unsecured loans;
- interested party contributions (IPCs) (see [Interested Party Contributions \(IPCs\)](#));
- any amount of a lender contribution (see [Grants and Lender Contributions](#));
- cash proceeds from a cash-out refinance transaction on the subject property;
- A cash advance on a revolving charge account or unsecured line of credit;
- Salary advances; and
- Funds in a Custodial or "In Trust For" Account.

5.7.1.3 Supplementing Borrower Funds

Funds received from acceptable sources may be used to supplement the Borrower's funds to satisfy any financial reserve requirement.

Note: Eligible gift funds (but not gifts of equity) may be used to satisfy reserve requirements.

5.7.1.4 Determining Required Minimum Reserves

Minimum required reserves vary depending on

MPF[®] Traditional Selling Guide

- the transaction,
- the occupancy status and amortization type of the subject property,
- the number of units in the subject property, and
- the number of other financed properties the Borrower currently owns.

MPF Program requires that for manually underwritten conventional Mortgage Loans with an LTV less than or equal to 80%, PFIs are expected to determine the level of reserves to require based on overall risk assessment of the Mortgage Loan. If the LTV is greater than 80% then the PFI must meet the reserve requirements of the MI Company.

For second home occupancy types, a minimum of two (2) months PITIA cash reserves are required. The reserve requirements may not be waived.

5.7.2 Interested Party Contributions (IPCs) (8/12/25)⁵¹

Interested party contributions (IPCs) are costs that are contributions made by third parties with a vested interest in the transaction. These funds are used to cover costs that are typically the buyer's responsibility. IPCs may include financing or sales concessions, as described within this section. The MPF Program does not permit IPCs to be used to make the borrower's down payment, included as financial reserves, or meet minimum borrower contribution requirements.

The MPF Program considers the following to be IPCs:

- funds paid directly from the interested party to the Borrower;
- funds that flow from through a third-party organization, including nonprofit entities, from the interested party to the Borrower;
- funds provided to the transaction on the Borrower's behalf by an interested party, including a third-party organization or nonprofit agency; and
- funds donated by an interested party to a third party, which then pays some or all of the closing costs for a specific transaction.

Interested parties to a transaction include, but are not limited to,

- the property seller,
- the builder/developer,
- the real estate agent or broker,
- any affiliate of the above, or
- any party that can benefit from the sale of the property at the highest price possible and influence the sales price or real estate transaction.

⁵¹ MPF Announcement 2025-62 (8/12/25)

MPF® Traditional Selling Guide

Note: A lender or employer is not considered an interested party to a sales transaction unless it is the property seller or is affiliated with the property seller or another interested party to the transaction.

(For MPF Program purposes, an affiliation exists when there is direct common ownership or control by the entity originating the loan over the interested party, by the interested over both the entity originating the loan and the interested party.)

Note: See [5.9.4 Personal Gifts](#) for an exception when the seller of the subject property is also an acceptable donor.

5.7.2.1 Financing Concessions (8/12/25)⁵²

Financing concessions are financial contributions towards the loan transaction from interested parties. Financing concessions are acceptable when they are contributed towards:

- Borrower closing costs, including prepaids; or
- Borrower homeowners' association (HOA) assessments covering any period after the settlement date (limited to no more than 12 months).

5.7.2.2 Maximum Financing Concessions (8/12/25)⁵³

The table below provides maximum financing concessions for conventional mortgages, which are calculated using the lower of the sales price or appraised value (not the loan amount) of the subject transaction. Typical fees and/or closing costs paid by a seller in accordance with local custom, known as common and customary fees or costs, are not subject to Fannie Mae maximum financing concessions.

Financing that exceed the below limits are considered sales concessions and must be deducted from the property's sales price. As a result the maximum LTV/CLTV ratios must be recalculated using the reduced sales price or appraised value. Additionally, financing concessions must be equal to or less than the sum of the borrower's closing costs. Any amount exceeding the borrower's closing costs must be treated as a sales concession.

Occupancy Type	LTV/CLTV Ratio	Maximum IPC
Principal residence or second home	Greater than 90%	3%
	75.01% – 90%	6%
	75% or less	9%

⁵² MPF Announcement 2025-62 (8/12/25)

⁵³ MPF Announcement 2025-62 (8/12/25)

5.7.2.3 Sales Concessions (8/12/25)⁵⁴

Sales concessions are IPCs that take the form of non-realty items and may be paid prior to, at or after closing of the transaction. They include, but are not limited to:

- contributions such as cash/cash-like gifts;
- rebates, such as realtor rebates, which are not credited towards the transaction;
- furniture, automobiles, decorator allowances, moving costs, and other giveaways;
- lender incentives as described in [5.7.3 Lender Incentives](#) for Borrowers, from a lender who is, or is affiliated with, an interested party; and
- financing concessions that exceed the maximum financing concessions.

Sales concessions must be deducted from the property's sales price and the lower of the reduced sales price or appraised value must be used to calculate LTV/CLTV ratios for underwriting and eligibility purposes.

5.7.2.4 IPC Exclusions (8/12/25)⁵⁵

The following are not considered to be IPCs and are not subject to the requirements described in this topic.

- A lender credit derived from premium pricing, even if the lender is an interested party to the transaction;
- Gift funds or gift of equity from a seller who is also an acceptable donor provided that:
 - The donor is not a builder, or another interested party, and has no affiliation with any other interested party to the transaction, and
 - All requirements pertaining to gift funds and gift of equity from an acceptable donor as stated in [5.9.4 Personal Gifts](#) and [5.9.5 Gifts of Equity](#).
- A legitimate pro-rated real estate tax credit in places where real estate taxes are paid in arrears; and
- Fees for standby commitments (refer to Interest Rate Buydowns section below).

5.7.2.5 Undisclosed IPCs (8/12/25)⁵⁶

Mortgages with undisclosed IPCs are not eligible for delivery. Examples of these types of contributions include, but are not limited to,

- moving expenses,
- payment of various fees on the Borrower's behalf,

⁵⁴ MPF Announcement 2025-62 (8/12/25)

⁵⁵ MPF Announcement 2025-62 (8/12/25)

⁵⁶ MPF Announcement 2025-62 (8/12/25)

- “silent” second mortgages held by the property seller, and
- other contributions that are given to the Borrower outside of closing and are not disclosed on the settlement statement.

5.7.2.6 Interested Rate Buydowns (8/12/25)⁵⁷

If a temporary or permanent interest rate buydown is being offered to the Borrower, and the subsidy is funded by an interested party or a lender affiliated one, the cost of that subsidy must be included in the IPC calculation.

The PFI must ensure the subsidy cost meets allowable maximum financing concessions. This can be accomplished by confirming the current market interest rate, —in other words, the rate that is offered without the payment of any discount points—and the discount points being charged to obtain the interest rate being offered with the buydown.

Note: Fees for standby commitments that a builder obtains for blanket coverage before it enters into a contract with a Borrower are not subject to IPC limits because they are not attributable to the specific mortgage transaction.

5.7.2.7 Payment Abatements (8/12/25)⁵⁸

Mortgage loans with any type of payment abatements of any type are not eligible for delivery regardless of whether they are disclosed on the settlement statement. This prohibition applies when an interested party funds the abatement directly and/or through another entity, such as a nonprofit down payment assistance program.

Note: The payment of HOA fees is not considered an abatement unless the payment of the fee extends for more than 12 months. Paying HOA fees for 12 months or less is considered an interested party contribution.

5.7.2.8 Down Payment Assistance Programs

Funds that are donated to third parties which are then applied toward some or all of the Borrower’s closing costs for a specific transaction are sometimes referred to as Down Payment Assistance Programs (DAPs). As long as the DAP allows such uses, these funds may also be used to pay for energy-related improvements that meet the requirements described in this Guide.

IPC funds that flow through a DAP may be used for allowable closing costs, prepaids, and energy-related expenses in compliance with the MPF Programs IPC limits.

⁵⁷ MPF Announcement 2025-62 (8/12/25)

⁵⁸ MPF Announcement 2025-62 (8/12/25)

MPF® Traditional Selling Guide

5.7.2.9 Checklist for IPCs

✓	Checklist for IPCs
	Ensure that any and all IPCs have been identified and taken into consideration.
	Provide the appraiser with all appropriate financing data and IPCs for the subject property granted by anyone associated with the transaction.
	Ensure that the property value is adequately supported.
	Ensure that the LTV and CLTV ratios, after any IPCs are taken into consideration, remain within eligibility limits for the particular product.
	Ensure that mortgage insurance coverage, if applicable, has been obtained, based on the LTV ratio after any IPC adjustments have been made.
	Scrutinize all loan and sales contract documents, including but not limited to the sales contract, the loan estimate, the loan application, the appraisal report, and the settlement statement.
	Ensure that all elements of the settlement statement were taken into consideration during the underwriting process.
	Ensure that fees and expenses are consistent between all documents. Analyze any differences and review any discrepancies.

5.7.3 Lender Incentives (8/12/25)⁵⁹

The Lender may provide the Borrower, either directly, or through a third party, with an incentive such as cash, a cash-like (e.g., a gift card), or other item of value that is not a lender credit toward the loan transaction. The incentive may be offered on all loans as part of a promotion or lender program, provided that:

- the incentive is not sourced from the loan transaction (for example, premium pricing),
- the borrower qualifies without consideration of the incentive (for example, the incentive cannot be considered borrower assets, used to reduce the payment on outstanding credit card account, or included in maximum cash back to borrower at closing calculation),
- no repayment is required.

When the Lender is, or affiliated with, an interested party to the transaction, the incentive must be treated as a sales concession.

Note: If the Lender is providing a credit towards the borrower's closing costs and/or prepaid items, those funds are considered a lender contribution (not a lender incentive).

See [5.9.6 Grants and Lender Contributions](#).

⁵⁹ MPF Announcement 2025-62 (8/12/25)

5.7.4 Virtual Currency

Virtual currency that has been exchanged into U.S. dollars is acceptable for the down payment, closing costs, and financial reserves provided the following requirements are met:

- there is documented evidence that the virtual currency has been exchanged into U.S. dollars and is held in a U.S. or state regulated financial institution, and
- the funds are verified in U.S. dollars prior to the loan closing.

A large deposit may be from virtual currency that was exchanged into U.S. dollars. The PFI must obtain sufficient documentation to verify the funds originated from the Borrower's virtual currency account.

Virtual currency may not be used for the deposit on the sales contract (earnest money) for the purchase of the subject property.

5.8 Verification of Depository Assets

5.8.1 Verification of Deposits and Assets

The PFI can use any of the following types of documentation to verify that a Borrower has sufficient funds for closing, down payment, and/or financial reserves:

- PFIs may use Fannie Mae's Form Request for Verification of Deposit ([Form 1006](#) or [Form 1006\(S\)](#)) or its equivalent, which must contain at minimum the information required by these forms. The information must be requested directly from the depository institution, and the complete, signed, and dated document must be sent directly from the depository institution.
- Copies of bank statements or investment portfolio statements. All statements must:
 - clearly identify the financial institution,
 - clearly identify the Borrower as the account holder,
 - include at least the last four digits of the account number,
 - include the time period covered by the statement,
 - include all deposits and withdrawal transactions (for depository accounts),
 - include all purchase and sale transactions (for financial portfolio accounts), and
 - include the ending account balance.

If the PFI is the holder of the Borrower's account, the PFI may produce a printout or other alternative verification of the asset(s) directly from its system. The printout or alternative verification is acceptable as long as all required data (above) is supplied and documented.

MPF® Traditional Selling Guide

- Copies of retirement account statements. They must be the most recent statements, and they must identify the Borrower's vested amount and the terms. (See [5.9.3 Retirement Accounts](#), for additional information.)
- The MPF Program requires the Bank statements must be dated within 120 days of Closing.

The number of required bank or investment portfolio statements varies per transaction type as shown in the following table.

Documentation Requirements	
Purchase transactions	The statements must cover the most recent full two-month period of account activity (60 days, or, if account information is reported on a quarterly basis, the most recent quarter).
Refinance transactions	The statements must cover the most recent full one-month period of account activity (30 days, or, if account information is reported on a quarterly basis, the most recent quarter).

If the latest bank statement is more than 45 days earlier than the date of the loan application, the PFI should ask the Borrower to provide a more recent, supplemental, bank-generated form that shows at least the last four digits of the account number, balance, and date. The statements may be computer-generated forms, including online account or portfolio statements downloaded by the Borrower from the Internet.

Documents that are faxed to the PFI or downloaded from the Internet must clearly identify the name of the depository or investment institution and the source of information—for example, by including that information in the Internet or fax banner at the top of the document.

If necessary, the PFI must supplement these verifications by obtaining any missing information from the Borrower or the depository institution.

5.8.1.1 Asset Documentation Provided by Third-Party Asset Verification Vendor

Direct verification by a third-party asset verification vendor. These verifications are acceptable as long as:

- the Borrower provided proper authorizations for the PFI to use the verification method,
- the verified information provided must conform with the information that would be provided on [Form 1006/Form 1006\(S\)](#) or an equivalent form, or on bank statements,
- the date of the completed verification is no more than 120 days old at Closing.
- the PFI has determined that the vendor maintains reasonable practices that ensure reliable and authorized verifications of deposit and asset information, and

MPF® Traditional Selling Guide

- the PFI understands it will be held accountable for the integrity of the information obtained from this source.

5.8.1.2 Blanket Authorization Form

Rather than having the applicant sign multiple forms, the PFI may have the applicant sign an authorization form which gives the PFI blanket authorization to request the information it needs to evaluate the applicant's creditworthiness. When the PFI uses this type of blanket authorization, it must attach a copy of the authorization form to each [Form 1006/Form 1006\(S\)](#) or an equivalent form, it sends to the depository institutions in which the applicant has accounts.

5.8.2 Depository Accounts

Funds held in a checking, savings, money market, certificate of deposit, or other depository accounts may be used for the down payment, closing costs, and financial reserves. The funds must be verified as described in [Verification of Deposits and Assets](#). Unverified funds are not acceptable for the down payment, closing costs, or financial reserves.

The PFI must investigate any indications of borrowed funds. These must be identified differently based upon how the asset account was verified.

5.8.2.1 Business Assets

Business assets may be an acceptable source of funds for the down payment, closing costs, and financial reserves. The Borrower must be listed as an owner of the account and the account must be verified in accordance with [Verification of Deposits and Assets](#). If the Borrower is also using self-employment income from this business to qualify, see [5.4 Self-Employment Income](#), for additional information on the analysis of a self-employed Borrower.

5.8.2.2 Evaluating Large Deposits

A large deposit is defined as a single deposit that exceeds 50% of the total monthly qualifying income for the Mortgage Loan. When bank statements (typically covering the most recent two months) are used, the PFI must evaluate large deposits. See [5.7.4 Virtual Currency](#) for additional information when a large deposit may be from virtual currency that was exchanged into U.S. dollars. Requirements for evaluating large deposits vary based on the transaction type, as shown in the table below.

Transaction Type	Evaluation Requirements
Refinance transactions	Documentation or explanation for large deposits is not required; however, the PFI remains responsible for ensuring that any borrowed funds, including any related liability, are considered.
Purchase transactions	<ul style="list-style-type: none">• If funds from a large deposit are needed to complete the purchase transaction (that is, are used for the down payment, closing costs,

or financial reserves), the PFI must document that those funds are from an acceptable source. Occasionally, a Borrower may not have all of the documentation required to confirm the source of a deposit. In those instances, the PFI must use reasonable judgment based on the available documentation as well as the Borrower's debt-to-income ratio and overall income and credit profile. Examples of acceptable documentation include the Borrower's written explanation, proof of ownership of an asset that was sold, or a copy of a wedding invitation to support receipt of gift funds. The PFI must place in the mortgage loan file written documentation of the rationale for using the funds.

- Verified funds must be reduced by the amount (or portion) of the undocumented large deposit (as defined above), and the PFI must confirm that the remaining funds are sufficient for the down payment, closing costs, and financial reserves. When the PFI uses a reduced asset amount, net of the unsourced amount of a large deposit that reduced amount must be used for underwriting purposes.

Note: When a deposit has both sourced and unsourced portions, only the unsourced portion must be used to calculate whether or not it must be considered a large deposit.

Examples

- **Scenario 1:** Borrower has monthly income of \$4,000 and an account at ABC Bank with a balance of \$20,000. A deposit of \$3,000 is identified, but \$2,500 of that deposit is documented as coming from the Borrower's federal income tax refund.

Only the unsourced \$500 [the deposit of \$3,000 minus the documented \$2,500] must be considered in calculating whether it meets the large deposit definition.

The unsourced \$500 is 12.5% of the Borrower's \$4,000 monthly income, falling short of the 50% definition of a large deposit.

Therefore, it is not considered a large deposit and the entire \$20,000 balance in the ABC Bank account can be used for underwriting purposes.

- **Scenario 2:** Using the same Borrower example, a deposit of \$3,000 is identified, but only \$500 is documented as coming from the Borrower's federal income tax refund, leaving \$2,500 unsourced.

In this instance, the unsourced \$2,500 is 63% of the Borrower's \$4,000 monthly income, which does meet the definition of a large deposit.

	Therefore, the un sourced \$2,500 must be subtracted from the account balance of \$20,000 and only the remaining \$17,500 may be used for underwriting purposes.
--	--

Note: If the source of a large deposit is readily identifiable on the account statement(s), such as a direct deposit from an employer (payroll), the Social Security Administration, or IRS or state income tax refund, or a transfer of funds between verified accounts, and the source of the deposit is printed on the statement, the PFI does not need to obtain further explanation or documentation. However, if the source of the deposit is printed on the statement, but the PFI still has questions as to whether the funds may have been borrowed, the PFI should obtain additional documentation.

5.8.2.3 Request for Verification of Deposit

When a Verification of Deposit ([Form 1006](#) or [Form 1006\(S\)](#)) or its equivalent that at minimum contains the same information as the Form 1006 (VOD) is used and depository activity is not included, the PFI must verify the source of funds for

- accounts opened within the last 90 days of the application date, and
- account balances that are considerably greater than the average balance reflected on the VOD.

5.8.3 Individual Development Accounts

Some nonprofit agencies will match the funds a Borrower regularly deposits into a savings account that has been designated as an account that is used solely for the accumulation of funds to purchase a home. Such accounts are referred to as individual development accounts, or IDAs.

Nonprofit agencies that offer IDA programs have options with respect to accumulating and holding the matching funds, which include:

- the use of a parallel “savings” account that is separate from the homebuyer’s savings account;
- separately designated matching funds within a single agency account via accounting processes to allocate matching funds to a particular homebuyer; and
- the use of a trustee account that contains both the homebuyer’s funds and the agency’s matching funds.

When a homebuyer reaches the target amount and is ready to complete the home purchase, the funds are disbursed from the nonprofit agency account to the closing agent via a single check or multiple checks.

If the agency’s matching funds are held in an account that is separate from the homebuyer’s account, the matching funds need not be commingled with the homebuyer’s funds prior to disbursement to the closing agent. It is acceptable to allow the separate

MPF® Traditional Selling Guide

disbursement of funds from the agency and from the homebuyer, as long as the terms of the IDA program are met.

Funds that the Borrower deposited into an IDA may be used for either closing costs or the down payment.

5.8.3.1 Use of IDA Funds to Meet Borrower Minimum Contribution Requirements

Funds that the Borrower deposited into an IDA may be used for either the closing costs or the down payment. Depending on the repayment terms of the IDA program, the Borrower may or may not be required to meet the minimum down payment requirements from his or her own funds, as outlined below:

IDA Repayment Terms	Allowable Use of Matching Funds
<p>The nonprofit agency</p> <ul style="list-style-type: none"> requires repayment of the matching funds, agrees to defer or forgive repayment provided that certain conditions are met, or files a lien against the property. 	<p>The Borrower may use the matching funds to supplement the down payment provided he or she has met the minimum Borrower contribution requirements. The minimum Borrower contribution must come from the Borrower's own funds unless:</p> <ul style="list-style-type: none"> the LTV or CLTV ratio is less than or equal to 80%; or the Borrower is purchasing a one-unit principal residence and meets the requirements to use gifts, donated grant funds, or funds received from an employer to pay for some or all of the Borrower's minimum contributions. See 5.9.4 Personal Gifts; 5.9.6 Grants and Lender Contributions; and 5.9.8 Employer Assistance, for additional information.
<p>The nonprofit agency</p> <ul style="list-style-type: none"> does not require repayment of the matching funds and does not file a lien against the property. 	<p>The Borrower may use the matching funds for some or all of the down payment without first being required to meet the minimum Borrower contribution requirement from his or her own funds.</p>

5.8.3.2 Checklist for IDAs

The PFI must ensure that all of the following requirements for an IDA are satisfied:

✓	PFI Checklist for IDAs
	Document how the nonprofit agency's IDA program operates.

MPF® Traditional Selling Guide

	Verify the rate at which the agency matches Borrower deposits into the account.
	Determine that the Borrower satisfied the program's vesting requirements.
	Document the Borrower's regular payments into the account and the agency's regular deposits of matching funds into the account.

5.8.4 Pooled Savings (Community Savings Funds)

Funds from a community savings account or any other type of pooled savings may be used for the down payment if the Borrower can document regular contributions to the fund. Acceptable documentation includes written confirmation from the party managing the pooled savings fund and documentation of regular Borrower contributions.

The Borrower's obligation to continue making contributions to the fund must be considered as part of the Borrower's debt when calculating the total debt-to-income ratio.

5.8.5 Foreign Assets

The PFI must document all sources of funds used for down payments, closing costs and financial reserves. All documents of a foreign origin must be completed in English, or the PFI must provide a translation, attached to each document, and ensure the translation is complete and accurate.

When the source of those funds originates from assets located outside of the U.S. and its territories, those assets require:

- documented evidence of the foreign assets exchanged into U.S. dollars and held in a U.S. or state regulated financial institution, and
- verification of the funds in U.S. dollars prior to the loan closing.

The PFI must evaluate large deposits in accordance with [5.8.2 Depository Accounts](#).

5.9 Verification of Non-Depository Assets

5.9.1 Stocks, Stock Options, Bonds, and Mutual Funds

Vested assets in the form of stocks, government bonds, and mutual funds are acceptable sources of funds for the down payment, closing costs, and reserves provided their value can be verified. The PFI must verify the Borrower's ownership of the account or asset. The value of the asset and any related documentation must meet the requirements outlined in the table below.

Asset Type	A Determining the Value of the Asset
Stocks and mutual funds	The PFI must determine the value of the asset (net of any margin accounts) by obtaining either

MPF® Traditional Selling Guide

	<ul style="list-style-type: none"> the most recent monthly or quarterly statement from the depository or investment firm; or a copy of the stock certificate, accompanied by a newspaper stock list that is dated as of or near the date of the loan application.
Stock options	<p>The value of vested stock options can be documented by</p> <ul style="list-style-type: none"> a statement that lists the number of options and the option price, and using the current stock price to determine the gain that would be realized from exercise of an option and the sale of the optioned stock. <p>Note: Non-vested stock options are not an acceptable source of funds for the down payment, closing costs, or reserves and should not be entered on the loan application.</p>
Government bonds	The value of government bonds must be based on their purchase price unless the redemption value can be documented.

When used for the down payment or closing costs, if the value of the asset (as determined above) is at least 20% more than the amount of funds needed for the down payment and closing costs, no documentation of the Borrower's actual receipt of funds realized from the sale or liquidation is required. Otherwise, evidence of the Borrower's actual receipt of funds realized from the sale or liquidation must be documented.

When used for reserves, 100% of the value of the assets (as determined above) may be considered, and liquidation is not required.

Refer to [5.9.3 Retirement Accounts](#), for the requirements pertaining to the use of retirement accounts for the down payment, closing costs, or reserves.

5.9.2 Trust Accounts

Funds disbursed from a Borrower's trust account are an acceptable source for the down payment, closing costs, and reserves provided the Borrower has immediate access to the funds.

To document trust account funds, the PFI must:

- obtain written documentation of the value of the trust account from either the trust manager or the trustee, and
- document the conditions under which the Borrower has access to the funds and the effect, if any, that the withdrawal of funds will have on trust income used in qualifying the Borrower for the mortgage.

5.9.3 Retirement Accounts

Vested funds from individual retirement accounts (IRA/SEP/Keogh accounts) and tax-favored retirement savings accounts (401(k) accounts) are acceptable sources of funds for the down payment, closing costs, and reserves. The PFI must verify the ownership of the account and confirm that the account is vested and allows withdrawals regardless of current employment status.

If the retirement assets are in the form of stocks, bonds, or mutual funds, the account must meet the requirements of Stocks, Stock Options, Bonds, and Mutual Funds, for determining value and whether documentation of the Borrower's actual receipt of funds is required when used for the down payment and closing costs. When funds from retirement accounts are used for reserves, the MPF Program does not require the funds to be withdrawn from the account(s).

5.9.4 Personal Gifts

A Borrower of a mortgage loan secured by a principal residence or second home may use funds received as a personal gift from an acceptable donor. Gift funds may fund all or part of the down payment, closing costs, or financial reserves subject to the minimum Borrower contribution requirements below.

Note: A gift of equity may not be used for financial reserves. For additional information, see [5.9.5 Gifts of Equity](#).

5.9.4.1 Acceptable Donors (4/23/26)⁶⁰

A gift can be provided by:

- a relative, defined as the Borrower's spouse, child, or other dependent, or by any other individual who is related to the Borrower by blood, marriage, adoption, or legal guardianship; or
- a non-relative that shares a familial relationship with the Borrower defined as a domestic partner (or relative of the domestic partner), individual engaged to marry the Borrower, former relative, or an individual with a long-standing familial-like or mentorship relationship with the borrower.

The donor may not be, or have any affiliation with, the builder, the developer, the real estate agent, or any other interested party to the transaction.

Note: Gift funds from the seller who is also an acceptable donor and not affiliated with any other interested party to the transaction are allowed. The donor of a gift of equity is not considered an interested party to the transaction.

⁶⁰ MPF Announcement 2026-20 (4/23/26)

MPF® Traditional Selling Guide

5.9.4.2 Minimum Borrower Contribution Requirements

The following table describes the minimum Borrower contribution requirements for transactions that contain gifts.

LTV, CLTV, or HCLTV Ratio	Minimum Borrower Contribution Requirement from Borrower's Own Funds	
80% or less	One- to four-unit principal residence Second home	A minimum Borrower contribution from the Borrower's own funds is not required. All funds needed to complete the transaction can come from a gift.
Greater than 80%	One-unit principal residence	A minimum Borrower contribution from the Borrower's own funds is not required. All funds needed to complete the transaction can come from a gift.
	Two- to four-unit principal residence Second home	The Borrower must make a 5% minimum Borrower contribution from his or her own funds. After the minimum Borrower contribution has been met, gifts can be used to supplement the down payment, closing costs, and reserves.*

*If the Borrower receives a gift from an acceptable donor who has lived with the Borrower for the last 12 months, the gift is considered the Borrower's own funds and may be used to satisfy the minimum Borrower contribution requirement as long as both individuals will use the home being purchased as their principal residence.

5.9.4.3 Documentation Requirements

Gifts must be evidenced by a letter signed by the donor, called a gift letter. When the gift is sourced by a trust established by an acceptable donor or an estate of an acceptable donor, the gift letter must be signed by the donor and list the name of the trust or the estate account.

The gift letter must:

- specify the actual or the maximum dollar amount of the gift;
- include the donor's statement that no repayment is expected; and
- indicate the donor's name, address, telephone number, and relationship to the Borrower.

Note: PFI must verify the Borrower has sufficient funds for closing, down payment and/or financial reserves.

When a gift from an acceptable donor is being pooled with the Borrower's funds to make up the required minimum cash down payment, the following items must also be included:

MPF® Traditional Selling Guide

- A certification from the donor stating that he or she has lived with the Borrower for the past 12 months and will continue to do so in the new residence.
- Documents that demonstrate a history of Borrower and donor shared residency. The donor's address must be the same as the Borrower's address. Examples include but are not limited to a copy of a driver's license, a bill, or a bank statement.

5.9.4.4 Verifying Donor Availability of Funds and Transfer of Gift Funds

The PFI must verify that sufficient funds to cover the gift are either in the donor's account (such as a checking, savings or investment account, or trust or estate account owned by the donor) or have been transferred to the Borrower's account. Acceptable documentation includes the following:

- a copy of the donor's check and the Borrower's deposit slip,
- a copy of the donor's withdrawal slip and the Borrower's deposit slip,
- evidence of the electronic transfer of funds from the donor's account to the Borrower's account or to the closing agent,
- a copy of the donor's check to the closing agent, or
- a settlement statement showing receipt of the donor's check.

When the funds are not transferred prior to settlement, the PFI must document that the donor gave the closing agent the gift funds in the form of an electronic transfer, certified check, a cashier's check, or other official check.

5.9.5 Gifts of Equity

A "gift of equity" refers to a gift provided by the seller of a property to the buyer. The gift represents a portion of the seller's equity in the property and is transferred to the buyer as a credit in the transaction.

A gift of equity:

- is permitted for principal residence and second home purchase transactions;
- can be used to fund all or part of the down payment and closing costs (including prepaid items); and
- cannot be used towards financial reserves.

The acceptable donor and minimum Borrower contribution requirements for gifts also apply to gifts of equity. When a gift of equity is provided by an acceptable donor, the donor is not considered to be an interested party and the gift of equity is not subject to interested party contribution requirements (see [5.7.2 Interested Party Contributions \(IPCs\)](#)).

The following documents must be retained in the mortgage loan file:

- a signed gift letter (see [5.9.4 Personal Gifts](#)), and

- the settlement statement listing the gift of equity.

5.9.6 Grants and Lender Contributions

5.9.6.1 Donations from Entities – Grants

Borrowers of a loan secured by a principal residence may use funds donated from acceptable entities for all or part of the down payment, closing costs, or financial reserves subject to the minimum Borrower contribution requirements described below. These funds are referred to as a grant.

Grants must be funded by one of the following entities, provided they are not the property seller or other interested party in the transaction:

- a federal agency, state, county, or similar political subdivision of a state;
- any city, town, village, or borough of a state that
 - has a local government and that has been created by a special legislative act,
 - has been otherwise individually incorporated or chartered pursuant to state law, or
 - is recognized as such under the constitution or by the laws of the state in which it is located;
- a housing finance agency as defined in 24 C.F.R. §266.5;
- a nonprofit organization exempt from taxation under Section 501(c)(3) of the Internal Revenue Code;
- an FHLB AHP; or
- an employer where the Borrower is an employee (see [Employer Assistance](#)).

Down payment assistance may not be funded in any way through the first mortgage, such as through premium pricing.

Grant funds may also be applied towards energy-related improvements if:

- the program under which the funds are made available allows such a use, and
- the minimum Borrower contribution requirements are met.

5.9.6.2 Minimum Borrower Contribution Requirements

The following table describes the minimum Borrower contribution requirements for transactions that contain grants.

MPF® Traditional Selling Guide

LTV, CLTV, or HCLTV Ratio	Minimum Borrower Contribution Requirement from Borrower's Own Funds	
80% or less	One- to four-unit principal residence	A minimum Borrower contribution from the Borrower's own funds is not required. All funds needed to complete the transaction can come from a grant.
Greater than 80%	One-unit principal residence	A minimum Borrower contribution from the Borrower's own funds is not required. All funds needed to complete the transaction can come from a grant.
	Two- to four-unit principal residence	The Borrower must make a 5% minimum Borrower contribution from their own funds. After the minimum Borrower contribution has been met, grants can be used to supplement the down payment, closing costs, reserves, and energy-related improvements.

5.9.6.3 Documentation Requirements

The grant must be documented with a copy of the letter awarding the grant to the Borrower or a copy of the legal agreement that specifies the terms and conditions of the grant. The document must include language indicating that repayment of the grant is not expected, and how the funds will be transferred to the Borrower, Originator, or closing agent.

The transfer of grants must be documented with a copy of the donor's canceled check, a copy of the settlement statement showing receipt of the check, or similar evidence. The documentation must be included in the individual loan file.

5.9.6.4 Lender Contributions

The Originator may provide the Borrower with a contribution to fund Borrower-paid closing costs and prepaid fees in the following cases:

- The credit is derived from premium pricing, or
- The credit is sourced directly from the Lender funds with no expectation for repayment or financial obligation apart from the subject mortgage. Funds passed to the Lender from a third party, for the purpose of providing a credit, are not eligible as a Lender contribution.

The amount of the Lender contribution should not exceed the amount of Borrower-paid closing costs and prepaid fees and may not be used to fund any portion of the down payment or financial reserve requirements. Lender contributions are not considered grants.

When the Lender is an interested party to a purchase transaction, any amount of a Lender contribution not derived from premium pricing, must be considered as an IPC when calculating the maximum IPC limit for eligibility purposes.

Any excess Lender credit required to be returned to the Borrower in accordance with applicable regulatory requirements is considered an overpayment of fees and charges and may be applied as a principal curtailment or returned in cash to the Borrower.

Lenders may also provide Borrowers with cash or cash-like incentives that do not need to be reflected on the settlement statement. See [5.7.2 Interested Party Contributions \(IPCs\)](#) for additional information.

Note: Mortgage loans where a Lender is required to provide down payment assistance to satisfy a legal settlement or judgement, enforcement action or other regulatory action are not eligible for delivery.

5.9.7 Disaster Relief Grants or Loans

Borrowers may use lump-sum disaster relief grants or loans to satisfy minimum Borrower contribution requirement. No Borrower contribution is required.

5.9.8 Employer Assistance

An employer may provide financing to a transferred employee or a newly hired employee who is purchasing a Primary Residence at a new job location. The definition of employee includes military personnel. Employer financing must be made pursuant to an established corporate employee relocation program that is administered by the employer or its agent. The employer financing may consist of any of the following:

- A buydown or subsidy of the Note Rate;
- Funds to cover the down payment and/or closing costs;
- The funding of a below-market Note Rate or no-interest bridge loan; and/or
- Payment of the difference between the property tax and/or Note obligation for the employee's previous Primary Residence and the employee's new Primary Residence.

A Borrower of a mortgage loan secured by a principal residence may use funds provided by an employer to fund all or part of the down payment or closing costs subject to the minimum Borrower contribution requirements below. Employer assistance can also be used for financial reserves for all types of assistance with the exception of unsecured loans (which may only be used for the down payment and closing costs). Employer assistance funds are not allowed on a second home.

Funds must come directly from the employer, including through an employer-affiliated credit union.

When employer assistance is extended as a secured second mortgage, the transaction must satisfy the eligibility criteria for mortgages that are subject to subordinate financing.

MPF® Traditional Selling Guide

If the secured second mortgage or unsecured loan does not require regular payments of either principal and interest or interest only, the PFI does not need to calculate an equivalent payment for consideration as part of the Borrower's monthly debt. If regular payments are required for the secured second mortgage, the payments must be included in the calculation of the debt-to-income ratio.

5.9.8.1 Minimum Borrower Contribution Requirements

The following table describes the minimum Borrower contribution requirements for transactions that contain employer assistance.

LTV, CLTV, or HCLTV Ratio	Minimum Borrower Contribution Requirement from Borrower's Own Funds	
80% or less	One- to four-unit principal residence	A minimum Borrower contribution from the Borrower's own funds is not required. All funds needed to complete the transaction can come from employer assistance.
Greater than 80%	One-unit principal residence	A minimum Borrower contribution from the Borrower's own funds is not required. All funds needed to complete the transaction can come from employer assistance.
	Two- to four-unit principal residence	The Borrower must make a 5% minimum Borrower contribution from his or her own funds. After the minimum Borrower contribution has been met, employer assistance can be used to supplement the down payment, closing costs, and reserves (except for unsecured loans, which may not be applied to reserves).

5.9.8.2 Documentation Requirements

The PFI must document:

- that the program is an established company program, not just an accommodation developed for an individual employee.
- the dollar amount of the employer's assistance.
- an unsecured loan from an employer with an award letter or legal agreement from the note holder and must disclose the terms and conditions of the loan.
- the terms of any other employee assistance being offered to the Borrower (such as relocation benefits or gifts).
- That the Borrower received the employer assistance funds directly from the employer (or through the employer affiliated credit union).

MPF® Traditional Selling Guide

5.9.9 Earnest Money Deposit

5.9.9.1 Sales Contract Deposit

The deposit on the sales contract (earnest money) for the purchase of the security property is an acceptable source of funds for both the down payment and the closing costs.

5.9.9.2 Verification of Source of Funds

If the deposit is being used as part of the Borrower's minimum contribution requirement, the PFI must verify that the funds are from an acceptable source. See 5.8.1 [Verification of Deposits and Assets](#).

A Request for Verification of Deposit ([Form 1006](#) or [Form 1006\(S\)](#) or its equivalent) must indicate that the average balance for the past two months was large enough to support the amount of the deposit.

Bank statements must evidence that the average balance for the past two months was large enough to support the amount of the deposit. If a copy of the canceled deposit check is used to document the source of funds, the bank statements must cover the period up to (and including) the date the check cleared the bank account.

If it cannot be determined that these funds were withdrawn from the Borrower's account, additional verification of the source and evidence that the funds have actually changed hands from the Borrower to the seller, the real estate agent, the escrow agent, or the settlement attorney should be provided. Large earnest money deposits and deposits that exceed the amount customary for the area should be closely evaluated.

5.9.9.3 Documentation for Receipt of the Deposit

Receipt of the deposit must be verified by either a copy of the Borrower's canceled check or a written statement from the holder of the deposit.

5.9.10 Anticipated Sales Proceeds

If the Borrower's currently owned home is listed for sale but has not been sold, the PFI may qualify the Borrower on the basis of anticipated sales proceeds.

The PFI must document the actual proceeds received by the Borrower.

5.9.10.1 Determining the Amount of Net Proceeds

The following table describes how to determine the amount of net proceeds based on a Borrower's anticipated equity.

Sales Price Established?	Net Proceeds Calculation
Yes	Sales Price – (Sales Costs + All Liens) = Estimated Proceeds
No	90% of Listing Price – All Liens = Estimated Proceeds Note: The 10% adjustment factor that is applied to the listing price must be changed depending on market conditions.

5.9.10.2 Sale Proceeds Needed for Down Payment and Closing Costs

If the proceeds from the sale of a currently owned home are needed for the down payment and closing costs on the new house, the PFI must verify the source of funds by obtaining a copy of the settlement statement on the existing home before, or simultaneously with, the settlement on the new home, showing sufficient net cash proceeds to consummate the purchase of the new home.

5.9.10.3 Employee Relocation

When the Borrower's employer assumes responsibility for paying off the existing mortgage in connection with a relocation plan, the PFI must obtain a copy of the executed buy-out agreement to document the source of funds. A photocopy of a sales contract or a listing agreement is not considered an acceptable source of verification of proceeds from the sale.

5.9.11 Trade Equity

Trade equity is an acceptable source of funds to supplement the Borrower's minimum Borrower contribution provided the following requirements are met:

- The seller's equity contribution for the traded property must be a true-value consideration supported by a current appraisal.
- The Borrower must make the minimum required contribution from his or her own funds unless:
 - the LTV or CLTV ratio is less than or equal to 80%; or
 - the Borrower is purchasing a one-unit principal residence and meets the requirements to use gifts, donated grant funds, or funds received from an employer to pay for some or all of the Borrower's minimum contribution. See [Personal Gifts](#); [Grants and Lender Contributions](#); and [Employer Assistance](#), for additional information.

These requirements apply to all transactions that involve property trades, including those that are evidenced by two separate contracts that have the buyer and the seller on one contract reversing roles on the second contract.

Note: Trade equity is entered in the loan application as a credit to the transaction, which will reduce the Borrower's required funds to close.

5.9.11.1 Calculating the Equity Contribution

The equity contribution is determined by subtracting the outstanding mortgage balance of the property being traded, plus any transfer costs, from the lesser of either the property's appraised value or the trade-in value agreed to by both parties.

5.9.11.2 Documentation Requirements

For real property, the transfer deed must be recorded. In addition, PFIs must obtain the following:

- A search of the land records to verify the ownership of the property and to determine whether there are any existing liens on the property.
- Proof of title transfer and satisfaction of any existing mortgage liens for which the Borrower was liable.

5.9.12 Rent Credit for Option to Purchase (8/27/24)⁶¹

Rent credit with an option to purchase is the portion of rental payments (also referred to as lease payments) paid by the borrower that can be credited towards the down payment or minimum borrower contribution under a documented rental or purchase agreement.

Borrowers are not required to make a minimum Borrower contribution from their own funds for the rental payments to be credited toward the down payment. The rent credit is not considered an interested party contribution.

The rent credit for the Seller down payment is determined by calculating the difference between the market rent and the actual rent paid for by the Borrower. The market rent is determined by the appraiser in the appraisal for the subject property and the credit may be no more than the difference between the market rent and the actual rent paid.

5.9.12.1 Documentation Requirements (8/27/24)⁶²

The PFI must obtain the following documentation:

- A copy of the rental/lease with an option to purchase agreement that evidences the following:
 - an original term of at least 12 months,
 - the total number of months of the agreement,
 - the monthly rental amount, and
 - the amount of monthly rent credit.
- Copies of the Borrower's canceled checks, bank statements, money order receipts or other reasonable method evidencing the rental payments over the term of the agreement. The documentation must clearly indicate the payee and the amount being paid.
- The appraisal of the subject property reflecting the market rent amount.

5.9.13 Rent-Back Credit (8/27/24)⁶³

A rent-back credit is an amount paid by the property seller to the Borrower in exchange for allowing the seller to stay in the home for a specified period of time after closing. While rent-back credit to the Borrower paid by the seller is permissible as part of the sale; it

⁶¹ MPF Announcement 2024-55 (8/27/24)

⁶² MPF Announcement 2024-55 (8/27/24)

⁶³ MPF Announcement 2024-55 (8/27/24)

MPF® Traditional Selling Guide

cannot be used as an eligible source of funds for closing costs, down payment, or reserves when qualifying the Borrower.

A rent-back credit may appear on the Closing Disclosure as a credit to the Borrower. In all cases, the PFI must underwrite the mortgage loan without any consideration of the rent-back credit and must document that the Borrower has sufficient funds for the transaction from eligible sources.

Note: For mortgage loans secured by the Borrower's principal residence, the Borrower must continue to meet any occupancy requirements as outlined in the security instrument.

5.9.14 Sweat Equity

Sweat equity is credit given by the builder or seller for labor performed or material furnished by the Borrower on the Mortgaged Property. Sweat equity may be considered up to a maximum of five percent (5%), provided a minimum contribution of three percent (3%) of the funds invested in the transaction comes from the Borrower's own funds.

The value attributed to sweat equity must be based on the hours of work performed. The following table provides instructions for determining the contributory value of sweat equity.

Step	Determining the Value of Sweat Equity
1.	<ul style="list-style-type: none"> • The hours of work to be performed and the hourly rate established by the sweat equity program provider must be fully documented in an agreement between the Borrower and the provider. • The hourly rate must conform with the national or state value of volunteer time per hour.
2.	<p>The hours of work performed each day must be recorded in a log managed by the sweat equity program provider.</p> <p>The log must include all of the following:</p> <ul style="list-style-type: none"> • program name, • Borrower name, • work date(s), • time in/out, • number of hours, • volunteer worker name, • work location and activity, and • supervisory approval. <p>Note: The hours of work performed must be completed before the loan is closed.</p>
3.	<p>The contributory value of the sweat equity is calculated by multiplying the total number of hours of work performed by the hourly rate.</p> <p>Example: 500 hours worked x \$20 per hour = \$10,000</p>

4.	The PFI must review the agreement and log from the sweat equity program provider to validate the contributory value of the sweat equity applied towards the down payment. All documentation must be retained in the loan file.
----	---

5.9.15 Bridge/Swing Loans

A bridge (or swing) loan is an acceptable source of funds provided the following requirements are met:

- The bridge loan cannot be cross collateralized against the new property.
- The PFI must document the Borrower's ability to successfully carry the payments for the new home, the current home, the bridge loan, and other obligations.

The MPF Program does not have a specified limitation on the term of bridge loans. See [5.14.3 Monthly Debt Obligations](#), for more information about how to treat the resulting contingent liability.

5.9.16 Borrowed Funds Secured by an Asset

Borrowed funds secured by an asset are an acceptable source of funds for the down payment, closing costs, and reserves, since borrowed funds secured by an asset represent a return of equity.

Assets that may be used to secure funds include automobiles, artwork, collectibles, real estate, or financial assets, such as savings accounts, certificates of deposit, stocks, bonds, and 401(k) accounts.

5.9.16.1 Secured Loans as Debt

When qualifying the Borrower, the PFI must consider monthly payments for secured loans as a debt.

If a secured loan does not require monthly payments, the PFI must calculate an equivalent amount and consider that amount as a recurring debt.

When loans are secured by the Borrower's financial assets, monthly payments for the loan do not have to be considered as long-term debt.

5.9.16.2 Reducing the Asset by the Amount Borrowed

If the Borrower uses the same financial asset as part of his or her financial reserves, the PFI must reduce the value of the asset by the amount of proceeds and related fees for the secured loan.

5.9.16.3 Documentation Requirements

The PFI must document the following:

- the terms of the secured loan,
- evidence that the party providing the secured loan is not a party to the sale, and
- evidence that the funds have been transferred to the Borrower.

5.9.17 Credit Card Financing and Reward Points

Certain costs not considered to be extraordinary amounts, that must be paid early in the application process, such as lock-in fees, origination fees, commitment fees, credit report fees, and appraisal fees, may be charged to the Borrower's credit card. Under no circumstances may credit card financing be used for the down payment.

PFI may allow credit card financing for the payment of common and customary fees paid outside of closing up to a maximum of 2% of the loan amount if the PFI:

- confirms that the Borrower has sufficient liquid funds (financial reserves) to cover these charges (in addition to funds needed for other closing costs and the down payment that he or she will be paying); or
- recalculates the credit card payment, per [5.14.3 Monthly Debt Obligations](#), to account for the new charges and includes the updated payment in the qualifying ratio calculation.

5.9.17.1 Credit Card Reward Points

Credit card reward points may be considered as acceptable funds for use towards closing costs, down payment and financial reserves, provided the reward points are converted to cash prior to the closing of the loan. The following requirements apply:

- If the credit card reward points are converted to cash and deposited into the Borrower's depository account (for example, checking or savings), no additional documentation is required unless the deposit is considered a large deposit. In this event, the PFI must follow the requirements in [5.8.2.2 Evaluating Large Deposits](#).
- If the credit card reward points are converted to cash, but not deposited into a Borrower's depository account, the PFI must provide evidence the reward points were
 - available to the Borrower prior to the conversion, including verification of the cash value (for example, credit card reward statement prior to conversion); and
 - converted to cash prior to the closing of the loan.

5.9.18 Personal Unsecured Loans

Personal unsecured loans are not an acceptable source of funds for the down payment, closing costs, or financial reserves.

Examples of personal unsecured loans include signature loans, lines of credit on credit cards, and overdraft protection on checking accounts.

5.9.19 Sale of Personal Assets

Proceeds from the sale of personal assets are an acceptable source of funds for the down payment, closing costs, and reserves provided the individual purchasing the asset is not a party to the property sale transaction or the mortgage financing transaction.

5.9.19.1 Documentation requirements

The PFI must document the following:

- The Borrower's ownership of the asset for all asset types that are titled assets, for example automobile title.
- The value of the asset, as determined by an independent and reputable source, if the proceeds represent more than 50% of the total monthly income used in qualifying. The PFI must use the lesser of the estimated value (as determined by the independent source) or actual sales price when determining the amount of funds for the transaction. For example, a Borrower plans to sell their vehicle. The value as determined by an independent source is \$10,000; the sales price of the vehicle is \$12,000. \$10,000 can be added to the Borrower's available funds even if the sale has already occurred.
- The transfer of ownership of the asset, as documented by either a bill of sale or a statement from the purchaser.
- The Borrower's receipt of the sale proceeds from documents such as deposit slips, bank statements, copies of the purchaser's canceled check or an equivalent payment source.

5.9.20 Cash of Value of Life Insurance

Net proceeds from a loan against the cash value or from the surrender of a life insurance policy are an acceptable source of funds for the down payment, closing costs, and reserves.

The PFI must assess repayment or additional obligation considerations to determine the impact on Borrower qualification or reserves.

If penalties for failure to repay the loan are limited to the surrender of the policy, payments on a loan secured by the cash value of a Borrower's life insurance policy do not have to be considered in the total debt-to-income ratio.

If additional obligations are indicated, the obligation amount must be factored into the total debt-to-income ratio or subtracted from the Borrower's financial reserves.

5.9.20.1 Documenting Borrower Receipt of Funds

If the funds are needed for the down payment or closing costs, PFIs must document the Borrower's receipt of the funds from the insurance company by obtaining either a copy of the check from the insurer or a copy of the payout statement issued by the insurer. If the cash-value of the life insurance is being used for reserves, the cash-value must be documented but does not need to be liquidated and received by the Borrower.

5.9.21 Anticipated Savings and Cash-on-Hand

The PFI may preliminarily qualify a Borrower on the basis that anticipated savings will be sufficient to meet the funds needed for closing. The PFI must verify that savings are actually accumulated by the Borrower before loan closing.

The estimate for a Borrower's anticipated savings must be realistically developed. To calculate potential saved funds, the PFI should reduce the Borrower's expected after-tax income for the expected savings period by existing housing expenses, monthly debt expenses based on data from the credit report, and expected living expenses, such as food, transportation, etc.

5.9.21.1 Cash-on-Hand

Cash on hand is an acceptable source of the Borrower's own funds if the following requirements are met:

- The amount of cash on hand is consistent with the Borrower's income and employment;
- The Borrower has a history of paying cash; and
- The Borrower has a limited credit history with no checking or savings accounts.

5.9.22 Borrower's Earned Real Estate Commission

Earned real estate commission refers to the Borrower's portion of a real estate commission earned from the sale of the subject property being purchased when the Borrower is acting as their own real estate agent. PFIs may use the Borrower's earned real estate commission as an eligible source of funds for down payment and closing costs provided the Borrower is a licensed real estate agent and will receive a sales commission from the purchase of the subject property.

The PFI must document the following:

- the settlement statement must reflect the commission earned by the Borrower, and
- the earned commission amount must be credited towards the mortgage loan.

5.10 Credit Assessment (3/21/24) ⁶⁴

To ensure QM Status, PFIs are required to verify the Borrower's debt obligations and liabilities, pursuant to TILA/Regulation Z (including 12 CFR 1026.43). The verification requirements outlined in this section and this Guide are intended to meet TILA/Regulation Z and its official commentary which permits originators to rely on GSE validation standards to provide reasonably reliable evidence (specifically the applicable verification requirements outlined in [Fannie Mae Single Family Selling Guide](#) Sections B3-3 through B3-6). Any deviations in this Guide from those the GSE's verification standards were only intended to impose more restrictive requirements, and not intend to be more permissive.

⁶⁴ MPF Announcement 2024-17 (3/21/24)

MPF® Traditional Selling Guide

To the extent the guidance for verification requirements in this MPF Traditional Selling Guide contradict what is provided in aforementioned sections of [Fannie Mae's Single Family Selling Guide](#), the more restrictive policy will supersede. The Fannie Mae Selling Guides sections referenced should only be used for verification purposes. Nothing in the Fannie Mae guides supersede a PFI's obligation to considering a Borrower's debt obligations and liabilities as provided for in TILA/Regulation Z (including 12 CFR 1026.43). This is the stated intent for verification standards only, as a result, the underwriting and eligibility guidelines of the MPF Guides.

5.10.1 General Requirements for Credit Scores

5.10.1.1 Credit Score Versions

Credit scores are required for most loans delivered into the MPF Program. The classic FICO credit score is produced from software developed by Fair Isaac Corporation and is available from the three major credit repositories. The MPF Program requires the following versions of the classic FICO score for manually underwritten mortgage loans:

- Equifax Beacon® 5.0;
- Experian®/Fair Isaac Risk Model V2SM; and
- TransUnion FICO® Risk Score, Classic 04.

The PFI must request these FICO credit scores for each Borrower from each of the three major credit repositories when they order the three in-file merged credit report. If the Borrower's credit file includes complete and accurate information to ensure the validity of the credit score, the PFI does not need to further evaluate the Borrower's creditworthiness.

Note: The credit report will indicate if a credit score could not be produced due to insufficient credit. The credit report must be maintained in the mortgage loan file, whether the report includes traditional credit and a credit score or indicates that a credit score could not be produced due to insufficient or frozen credit.

5.10.1.2 Minimum Credit Score Requirements

Whether the loan is underwritten manually or using an AUS, the minimum FICO score is the greater of a score required in other sections of this Guide or 620.

Exceptions to the minimum FICO score requirement(s) are:

- The Borrower has an unusable FICO score. If unable to obtain a FICO score, the PFI may determine Borrower eligibility for established credit or non-established credit; or
- The Borrower lacks traditional credit and therefore a FICO score is unobtainable.

For High-Balance Mortgage Loans, in addition to the credit score requirements in this Guide, each Borrower must have a valid FICO score based on an established credit history. The use of alternative credit references is not allowed in lieu of a valid FICO

MPF® Traditional Selling Guide

score. The lowest primary credit score for all Borrowers must meet the required minimums.

5.10.2 Determining the Credit Score for a Mortgage Loan

The representative credit score for the loan is determined based on the credit scores of each Borrower and is used to determine loan eligibility. Follow these steps to calculate the representative credit score for a loan:

Step	Description
1	PFIs are recommended to obtain at least two credit scores for each Borrower.
2	Select a single score for each Borrower. <ul style="list-style-type: none">• When two credit scores are obtained, choose the lower score.• When three credit scores are obtained, choose the middle score. (If two of the three scores are the same, choose the middle of the three scores. For example: 700, 680, 680 = 680; 700, 700, 680 = 700)
3	If there is only one Borrower, the single score for the Borrower is the representative credit score for the mortgage loan. If there are multiple Borrowers, determine the applicable credit score for each individual Borrower and select the lowest applicable score from the group as the representative credit score for the loan. If there is a Borrower who does not have a credit score, determine the representative credit score for the loan based on the credit scores of the other Borrowers on the loan.

The credit score determined for each individual Borrower must be input in the Loan Presentment Form ([OG3](#)).

5.10.2.1 Foreign Credit Reports

Foreign credit reports are not permitted. If a credit score is provided with a foreign credit report it cannot be used to establish eligibility and cannot be delivered to the MPF Program. See Section [Nontraditional Credit History](#), for requirements that apply when a loan includes a Borrower without an acceptable credit score.

5.10.3 Unobtainable Credit Score

If a FICO score is unobtainable due to a lack of traditional credit history, Borrower eligibility should be determined in accordance with the Non-Traditional Credit History requirements of this guide.

If a FICO score cannot be obtained, See [Section 11.1.4 Inability to Obtain a Usable FICO Score](#) and Loan Presentment Request ([Form OG3](#)) Instructions for data delivery in lieu of a FICO score.

5.11 Credit Reports

5.11.1 Requirements for Credit Reports

The PFI must obtain a credit report for each Borrower on the loan application who has an individual credit record. The credit report must be based on data provided by the national credit repositories. Acceptable credit report formats are described in [Types of Credit Reports](#).

A nontraditional mortgage credit report or other form of alternative credit verification may be used if the Borrower:

- does not have sufficient credit to enable the development of a credit score, or
- does not use the type of credit that is reported to credit repositories.

See [5.13 Nontraditional Credit History](#) for additional information.

5.11.1.1 General Requirements

Credit reports must meet the following general requirements:

- The report must include both credit and public record information for each locality in which the Borrower has resided during the most recent two-year period.
- The report must include all discovered credit and legal information that is not considered obsolete under the Fair Credit Reporting Act. Although the Fair Credit Reporting Act currently specifies that credit information is not considered obsolete until after seven years, and bankruptcy information after ten years, the MPF Program requires only a seven-year history to be reviewed for all credit and public record information.
- The report must be an original report, with no erasures, white-outs, or alterations. An automated credit report or one that is transmitted by fax is considered to be an “original” report.
- The report must include the full name, address, and telephone number of the credit reporting agency, as well as the names of the national repositories that the agency used to provide information for the report.
- The credit reporting agency must make responsive statements about all items on the credit report—indicating “unable to verify” or “employer refused to verify,” when appropriate.

5.11.1.2 Public Records Information

The report must include all available public records information, identify the sources of the public records information, and disclose whether any judgments, foreclosures, tax liens, or bankruptcies were discovered (with these adverse items reported in accordance with the Fair Credit Reporting Act and to the extent reported by consumer reporting agencies participating in the National Consumer Assistance Plan).

5.11.1.3 Acceptable and Unacceptable Changes

Collected credit report information should not be changed. However, it is permissible to delete duplicate information, translate codes to plain language, and make appropriate adjustments to resolve conflicting information to ensure the clarity of the report.

The following types of changes are unacceptable:

- deleting tradelines that pertain to a Borrower's bankruptcy,
- adding a payment amount to a creditor's tradeline when the creditor does not require a payment, or
- restricting information collection to a shorter time period than the MPF Program requires.

Credit repositories should only change the information called to its attention by a creditor or a party that is not associated with either the real estate sale or purchase transaction or the mortgage financing.

5.11.1.4 Required Creditor Information

For each debt listed, the report must provide:

- the creditor's name,
- the date the account was opened,
- the amount of the highest credit,
- the current status of the account,
- the required payment amount,
- the unpaid balance, and
- a payment history.

The report must indicate the dates that accounts were last updated with the creditors. Each account with a balance must have been checked with the creditor within 90 days of the date of the credit report.

5.11.1.5 Format for Reporting Payment History

All data must be presented in a format that is easy to read and that is understandable without the need for code translations.

The report must list the historical status of each account. This status must be presented in a "number of times past due" format and include the dates of the delinquencies.

The preferred format is "0 x 30, 0 x 60, 0 x 90 days" late. The following formats are also acceptable:

- "R1, R2, R3, ...," if it also gives historical negative ratings, such as "was R3 in 6/05."
- a consecutive numbering sequence, such as "0001000 ...," provided the meaning is clear from the report.

Statements such as “current,” “satisfactory,” or “as agreed” are not satisfactory by themselves.

5.11.1.6 Inquiries

The report must list all inquiries that were made in the previous 90 days.

5.11.1.7 Unreported Debts

If the credit report does not include a reference for each significant open debt on the application, the PFI must obtain a separate written verification for each unreported debt. The PFI also needs to verify separately accounts listed as “will rate by mail only” or “need written authorization.”

5.11.1.8 Assessing Borrower Credit Management Skills

The Borrower’s credit management skills can be assessed by analyzing repayment patterns, credit utilization, and level of experience in using credit.

5.11.2 Types of Credit Reports

5.11.2.1 In-File Credit Reports

An in-file credit report provides credit and public record information obtained from one or more credit repositories. The report contains “as is” information, which typically has not been updated or re-verified as a result of the credit inquiry.

The report must meet the following requirements:

- The report should include all information from three different credit repositories, or two repositories, if:
 - that is the extent of the data available for the Borrower, or
 - the Borrower’s credit information is frozen at one credit repository.

If only one in-file credit report is available for a Borrower, this is acceptable if the PFI is able to obtain a credit score for the Borrower and the PFI requested information from three credit repositories.

If the report does not include a reference for each significant debt reported by the Borrower on the loan application, the PFI must obtain a separate written verification for each unreported (or unrated) debt.

If the report lists accounts that were not checked with the creditor within 90 days of the date of the in-file report, the PFI must obtain an updated credit report or a separate written verification for those accounts.

5.11.2.2 Automated Merged Credit Reports

An automated merged credit report combines the in-file credit reports from multiple repositories into a single report. A joint merged credit report includes all credit repository credit data on more than one individual applicant.

The report must meet the following requirements:

MPF® Traditional Selling Guide

- The report must include all information from three different credit repositories, or two repositories, if:
 - that is the extent of the data available for the Borrower, or
 - the Borrower's credit information is frozen at one credit repository.
- If information from only one credit repository is available, this is acceptable if the PFI is able to obtain a credit score for the Borrower and the PFI requested information from three different credit repositories.
- The report cannot be provided by a credit reporting agency that is affiliated with the PFI in any way.
- The report must include all information reported for the Borrower from the in-file credit reports.
- The report must identify the repositories that were used for the in-file credit reports.
- The report does not have to repeat duplicate information that is in in-file credit reports. However, if duplicate information is not exactly the same on each report, the automated merged report must either repeat the information or include the most derogatory of the duplicate information that pertains to payment history and/or current payment status.

5.11.2.3 Residential Mortgage Credit Reports

A residential mortgage credit report is a detailed account of the Borrower's credit, employment, and residency history, as well as public records information.

The report must meet the following requirements:

- The credit reporting agency must contact at least two national repositories of accumulated credit records for each locality in which the Borrower has lived during the most recent two-year period.
- All information must be obtained from, or verified by, sources other than the Borrower. When co-Borrowers have individually obtained credit, separate repository inquiries are necessary, although the results of both reports may be combined in one report, as long as the report clearly indicates that this has been done.
- The credit reporting agency must verify, either in writing or by telephone, the Borrower's current employment and income (if it can be obtained). If the Borrower has changed jobs in the past two years, the credit report also must mention the Borrower's previous employment and income.
- The report must include a positive statement that the employment was verified, the date of the verification, and the name of the individual who confirmed the employment. If this information was not obtained by an employer interview, the credit reporting agency must indicate why that was not done.

MPF® Traditional Selling Guide

- The report must include the name of the party who ordered the report. If another party paid for the report, the credit report must provide that party's name, unless the PFI ordered the report and the billed party has a documented agent or corporate relationship with the PFI.
- The original report must be delivered to the office of the party who requested it, using any means acceptable under the Fair Credit Reporting Act or other similar regulations, such as sending it through the U.S. postal system, by messenger, over a fax machine, or through other automated means.
- The report must include a certification that it meets the standards for a residential mortgage credit report.

When the credit reporting agency has incomplete information, discovers that the Borrower might not have disclosed all information that should be found in the public records, or obtains other information that indicates the possible existence of undisclosed credit records, the credit reporting agency must interview the Borrower(s) to obtain additional information that is needed to provide an accurate report or perform additional research to verify whether the purported undisclosed records actually exist.

5.11.3 Accuracy of Credit Information in a Credit Report

For all mortgage loans the PFI is responsible for reviewing the credit report, as well as all credit information, to determine that the credit report meets the MPF Programs requirements, and that the data evaluated by was accurate.

If a Borrower indicates that any significant information in the credit file is inaccurate—such as reported accounts that do not belong to the Borrower or derogatory information that is reported in error—the PFI should carefully review the credit information with the Borrower, then request the credit reporting company that provided the information to confirm its accuracy.

5.11.3.1 Disputed Tradelines

If the Borrower has disputed information in their credit file, and the credit reporting company confirms that the disputed information is incorrect or incomplete and underwriting the loan needs to be completed before the credit files can be corrected, the PFI cannot use the credit score(s) when manually underwriting the loan. Instead, the credit risk assessment must be based on a review of the Borrower's traditional credit history.

If there are multiple disputed tradelines or a dispute on a mortgage tradeline, the PFI should obtain correspondence directly from the Borrower indicating the reason for the dispute. The aspect of the tradeline—such as balance and payment history—that is being disputed is of particular interest when considering the impact to the Borrower's overall credit profile.

The PFI is responsible for determining whether the Borrower's explanation is reasonable and/or whether additional documentation (such as canceled checks) is necessary to

disprove the adverse information. PFIs are not required to investigate disputed medical tradelines.

5.12 Traditional Credit History

5.12.1 Number and Age of Accounts

The PFI must review the Borrower's credit report to determine whether he or she has an older established credit history or a newly established credit history, and whether there are a significant number of recently opened accounts or a mix of new accounts and older accounts.

Credit histories that include older, established accounts generally represent lower credit risk. However, an older, established credit history that includes a significant number of recently opened accounts may indicate that the Borrower is overextended, and thus will represent a higher credit risk.

A newly established credit history does not automatically represent a higher credit risk, since making payments as agreed on newly opened accounts represents less of a risk than not making payments as agreed on older, established accounts.

5.12.2 Payment History

The PFI must review the Borrower's credit report to determine the current status of each credit account (including mortgage accounts), the timeliness of payments, and the frequency, recency, and severity of any delinquent payments.

Credit histories that include no late payments, collection or charged-off accounts, foreclosures, deeds-in-lieu, bankruptcies, or other public records information represent a lower credit risk.

Credit histories that include recent late payments represent a higher credit risk than those with late payments that occurred more than 24 months ago. When there are payments that were 30, 60, or 90 days (or longer) past due, the PFI must determine whether the late payments represent isolated incidences or frequent occurrences. Delinquent payments must be evaluated in the context of the Borrower's overall credit history, including the number and age of accounts, credit utilization, and recent attempts to obtain new credit. For example, a credit history that includes delinquent payments along with recent inquiries and a high balances-to-limits ratio indicates a high credit risk.

Credit histories that include foreclosures, deeds-in-lieu, and public records information (such as bankruptcies, judgments, and liens) represent a higher credit risk. The greater the number of such incidences and the more recently they occurred, the higher the credit risk.

5.12.3 Previous Mortgage Payment History

5.12.3.1 Documenting Previous Mortgage History

The PFI must review the Borrower's credit report to determine the status of all mortgage accounts. If a Borrower had previous mortgages, the PFI does not have to independently

verify the mortgage's payment history provided the credit report includes a reference to the mortgage (or mortgages) and reflects 12 months of the most recent payment activity. If adequate mortgage payment history is not included in the Borrower's credit report, the PFI must use the following to verify the Borrower's payment history on a previous mortgage(s):

- a standard mortgage verification;
- loan payment history from the servicer;
- the Borrower's canceled checks for the last 12 months; or
- the Borrower's year-end mortgage account statement, provided the statement includes a payment receipt history, and, if applicable, canceled checks for the months elapsed since the year-end mortgage account statement was issued.

5.12.3.2 Standard Mortgage Verification from Servicers

When a PFI relies on standard mortgage verifications from servicers or holders, it must ensure that the verifications include:

- the unpaid principal balance of the mortgage and monthly payment amount;
- the present status of the mortgage, such as current, 30 days' delinquent, etc.; and
- the Borrower's payment history.

When a servicer fails to provide all of the requested information, the PFI must rely on information provided through the Borrower's canceled checks. The checks must:

- be legible,
- identify the mortgage servicer or mortgage holder as the payee,
- indicate that the servicer or holder endorsed the check for deposit, and
- indicate the date the Servicer or holder deposited the check.

5.12.3.3 Existing Mortgage Payment Requirements

On the date of the mortgage loan application, the Borrower's existing mortgage must be current, which means that no more than 45 days may have elapsed since the last paid installment date.

5.12.3.4 Excessive Mortgage Delinquency

The PFI must review the Borrower's credit history to determine previous mortgage delinquency, severity (e.g., 30, 60, or 90 days), and recency of the delinquency. Mortgage Loans with excessive prior mortgage delinquencies are not eligible for delivery. Excessive prior mortgage delinquency is defined as any mortgage tradeline that has one or more 60-, 90-, 120-, or 150-day delinquency reported within the 12 months prior to the credit report date. See [5.12.2 Payment History](#), and [5.12.7 Significant Derogatory Credit Events – Waiting Periods and Re-establishing Credit](#) for additional information.

If a Borrower does not have excessive mortgage delinquency, however, has a history displaying evidence of late charges being imposed on mortgage related debts, even when not shown on a credit report as being thirty (30) days delinquent, PFIs are expected to consider this in their review and require a satisfactory explanation or to preclude Borrowers from obtaining new financing when deemed applicable.

Note: For purposes of complying with the guidelines in this topic, timeshare accounts identified as mortgage tradelines are not required to meet the requirements described above and are considered to be installment accounts.

5.12.4 Inquiries: Recent Attempts to Obtain New Credit

The PFI must review the section of the Borrower's credit report that indicates the presence of creditor inquiries to determine the number and recency of the inquiries.

Recent inquiries may indicate that the Borrower has been actively seeking new credit accounts. The presence of a large number of unrelated inquiries represents higher credit risk (whether or not the Borrower actually obtained credit as a result of the inquiry). The presence of many recent inquiries in combination with a significant number of recently opened accounts or delinquent accounts represents a high credit risk.

When the credit report indicates that recent inquiries took place, the PFI must confirm that the Borrower has not obtained any additional credit that is not reflected in the credit report or the mortgage application. If additional credit was obtained, a verification of that debt must be provided, and the Borrower must be qualified with the monthly payment.

5.12.5 Credit Utilization

PFIs must review the Borrower's credit report to evaluate his or her use of revolving credit by comparing the current balance on each open account to the amount of credit that is available to determine whether the Borrower has a pattern of using revolving accounts up to (or approaching) the credit limit. Patterns of revolving credit spending are credit risk indicative.

Credit histories that include revolving accounts with a low balances-to-limits ratio generally represent a lower credit risk, while those that include accounts with a high balances-to-limits ratio represent a higher credit risk.

A credit history that includes recently opened accounts that are at or near their limits may indicate that the Borrower is overextended or overly reliant on the use of revolving credit—and, when this is combined with a delinquent payment history, it is generally an indication that the Borrower has not managed his or her credit successfully.

Note: PFIs are not required to analyze trended credit data in the credit report. See [5.11.1 Requirements for Credit Reports](#), for additional information.

5.12.6 Authorized Users of Credit

When a credit account owner permits another person, typically a family member who is managing credit for the first time, to have access to and use an account, the user is

referred to as an authorized user of the account. This practice is intended to assist related individuals in legitimately establishing a credit history and credit score based on the account and payment history of the account owner, even though the authorized user is not the account owner.

5.12.6.1 Consideration of Authorized User Accounts

For mortgage loans with credit report tradelines that list a Borrower as an authorized user cannot be considered in the underwriting decision, except as outlined below.

An authorized user tradeline may be considered if:

- another Borrower in the mortgage transaction is the owner of the tradeline; or
- the Borrower can provide written documentation (e.g., canceled checks, payment receipts, etc.) that he or she has been the actual and sole payer of the monthly payment on the account for at least 12 months preceding the date of the application.

If written documentation of the Borrower's monthly payments on the authorized user tradeline is provided, then the payment history — particularly any late payments that are indicated — must be considered in the credit analysis and the monthly payment obligation must be included in the debt-to-income ratio.

An authorized user tradeline must be considered if the owner of the tradeline is the Borrower's spouse and the spouse is not a Borrower in the mortgage transaction.

5.12.7 Significant Derogatory Credit Events – Waiting Periods and Re-establishing Credit

The presence of significant derogatory credit events dramatically increases the likelihood of a future default and represents a significantly higher level of default risk. Examples of significant derogatory credit events include bankruptcies, foreclosures, deeds-in-lieu of foreclosure, preforeclosure sales, short sales, and charge-offs of mortgage accounts.

Note: The terms “preforeclosure sale” and “short sale” are used interchangeably in this Guide and have the same meaning (see [5.12.7.7 Deed-in-Lieu of Foreclosure, Preforeclosure Sale, and Charge-Off of a Mortgage Account](#) below).

The PFI must determine the cause and significance of the derogatory information, verify that sufficient time has elapsed since the date of the last derogatory information, and confirm that the Borrower has re-established an acceptable credit history. The PFI must make the final decision about the acceptability of a Borrower's credit history when significant derogatory credit information exists.

This topic describes the amount of time that must elapse (the “waiting period”) after a significant derogatory credit event before the Borrower is eligible for a new loan salable to the MPF Program. The waiting period commences on the completion, discharge, or dismissal date (as applicable) of the derogatory credit event and ends on the

disbursement date of the new loan. Also see [5.12.8 Extenuating Circumstances for Derogatory Credit](#), for additional information.

5.12.7.1 Identification of Significant Derogatory Credit Events in the Credit Report

PFI must review the credit report and the Declarations in the loan application to identify instances of significant derogatory credit events. PFI must review the public records section of the credit report and all tradelines, including mortgage accounts (first liens, second liens, home improvement loans, HELOCs, and manufactured home loans), to identify previous foreclosures, deeds-in-lieu, preforeclosure sales, charge-offs of mortgage accounts, and bankruptcies. PFI must carefully review the current status of each tradeline, manner of payment codes, and remarks to identify these types of significant derogatory credit events. Remarks Codes are descriptive text or codes that appear on a tradeline, such as “Foreclosure,” “Forfeit deed-in-lieu of foreclosure,” and “Settled for less than full balance.”

Significant derogatory credit events may not be accurately reported or consistently reported in the same manner by all creditors or credit reporting agencies. If not clearly identified in the credit report, the PFI must obtain copies of appropriate documentation. The documentation must establish the completion date of a previous foreclosure, deed-in-lieu or preforeclosure sale, or date of the charge-off of a mortgage account; confirm the bankruptcy discharge or dismissal date; and identify debts that were not satisfied by the bankruptcy. Debts that were not satisfied by a bankruptcy must be paid off or have an acceptable, established repayment schedule.

Note: Timeshare accounts are considered installment loans and are not subject to the waiting periods described below.

5.12.7.2 Bankruptcy (Chapter 7 or Chapter 11)

A four-year waiting period is required, measured from the discharge or dismissal date of the bankruptcy action.

Exceptions for Extenuating Circumstances

A two-year waiting period is permitted if extenuating circumstances can be documented, and is measured from the discharge or dismissal date of the bankruptcy action. See Section [5.12.8 Extenuating Circumstances for Derogatory Credit](#) for requirements on documenting extenuating circumstances.

5.12.7.3 Bankruptcy (Chapter 13)

A distinction is made between Chapter 13 bankruptcies that were discharged and those that were dismissed. The waiting period required for Chapter 13 bankruptcy actions is measured as follows:

- two years from the discharge date, or
- four years from the dismissal date.

The shorter waiting period based on the discharge date recognizes that Borrowers have already met a portion of the waiting period within the time needed for the successful completion of a Chapter 13 plan and subsequent discharge. A Borrower who was unable to complete the Chapter 13 plan and received a dismissal will be held to a four-year waiting period.

Exceptions for Extenuating Circumstances

A two-year waiting period is permitted after a Chapter 13 dismissal, if extenuating circumstances can be documented. There are no exceptions permitted to the two-year waiting period after a Chapter 13 discharge. See Section [5.12.8 Extenuating Circumstances for Derogatory Credit](#) for requirements on documenting extenuating circumstances.

5.12.7.4 Multiple Bankruptcy Filings

For a Borrower with more than one bankruptcy filing within the past seven years, a five-year waiting period is required, measured from the most recent dismissal or discharge date.

Note: The presence of multiple bankruptcies in the Borrower's credit history is evidence of significant derogatory credit and increases the likelihood of future default. Two or more Borrowers with individual bankruptcies are not cumulative, and do not constitute multiple bankruptcies. For example, if the Borrower has one bankruptcy and the co-Borrower has one bankruptcy this is not considered a multiple bankruptcy.

Exceptions for Extenuating Circumstances

A three-year waiting period is permitted if extenuating circumstances can be documented, and is measured from the most recent bankruptcy discharge or dismissal date. The most recent bankruptcy filing must have been the result of extenuating circumstances. See Section [5.12.8 Extenuating Circumstances for Derogatory Credit](#) for requirements on documenting extenuating circumstances.

5.12.7.5 Foreclosure

A seven-year waiting period is required and is measured from the completion date of the foreclosure action as reported on the credit report or other foreclosure documents provided by the Borrower.

Exceptions for Extenuating Circumstances

A three-year waiting period is permitted if extenuating circumstances can be documented and is measured from the completion date of the foreclosure action. Additional requirements apply between three and seven years, which include:

- Maximum LTV, CLTV, or HCLTV ratios of the lesser of 90% or the maximum LTV, CLTV, or HCLTV ratios for the transaction per the Eligibility Matrix.
- The purchase of a principal residence is permitted.

- Limited cash-out refinances are permitted for all occupancy types pursuant to the eligibility requirements in effect at that time.

Note: The purchase of second homes and cash-out refinances (any occupancy type) are not permitted until a seven-year waiting period has elapsed.

5.12.7.6 Foreclosure and Bankruptcy on the Same Mortgage

If a mortgage debt was discharged through a bankruptcy, the bankruptcy waiting periods may be applied if the PFI obtains the appropriate documentation to verify that the mortgage obligation was discharged in the bankruptcy. Otherwise, the greater of the applicable bankruptcy or foreclosure waiting periods must be applied.

5.12.7.7 Deed-in-Lieu of Foreclosure, Preforeclosure Sale, and Charge-Off of a Mortgage Account

These transaction types are completed as alternatives to foreclosure.

- A deed-in-lieu of foreclosure is a transaction in which the deed to the real property is transferred back to the servicer. These are typically identified on the credit report through Remarks Codes such as “Forfeit deed-in-lieu of foreclosure.”
- A preforeclosure sale or short sale is the sale of a property in lieu of a foreclosure resulting in a payoff of less than the total amount owed, which was pre-approved by the servicer. These are typically identified on the credit report through Remarks Codes such as “Settled for less than full balance.”
- A charge-off of a mortgage account occurs when a creditor has determined that there is little (or no) likelihood that the mortgage debt will be collected. A charge-off is typically reported after an account reaches a certain delinquency status, and is identified on the credit report with a manner of payment (MOP) code of “9.”

A four-year waiting period is required from the completion date of the deed-in-lieu of foreclosure, preforeclosure sale, or charge-off as reported on the credit report or other documents provided by the Borrower.

Exceptions for Extenuating Circumstances

A two-year waiting period is permitted if extenuating circumstances can be documented. See Section [5.12.8 Extenuating Circumstances for Derogatory Credit](#) for requirements on documenting extenuating circumstances.

Note: Deeds-in-lieu and preforeclosure sales may not be accurately or consistently reported in the same manner by all creditors or credit reporting agencies. See [5.12.7.1 Identification of Significant Derogatory Credit Events in the Credit Report](#) for additional information.

5.12.7.8 Summary – All Waiting Period Requirements

The following table summarizes the waiting period requirements for all significant derogatory credit events.

MPF® Traditional Selling Guide

Derogatory Event	Waiting Period Requirements	Waiting Period with Extenuating Circumstances
Bankruptcy — Chapter 7 or 11	4 years	2 years
Bankruptcy — Chapter 13	<ul style="list-style-type: none"> • 2 years from discharge date • 4 years from dismissal date 	<ul style="list-style-type: none"> • 2 years from discharge date • 2 years from dismissal date
Multiple Bankruptcy Filings	5 years if more than one filing within the past 7 years	3 years from the most recent discharge or dismissal date
Foreclosure*	7 years	3 years Additional requirements after 3 years up to 7 years: <ul style="list-style-type: none"> • 90% maximum LTV ratios* • Purchase, principal residence • Limited cash-out refinance, all occupancy types Note: No exceptions to 7-year waiting period for cash-out refinances (any occupancy type) or purchases of second homes.
Deed-in-Lieu of Foreclosure, Preforeclosure Sale, or Charge-Off of Mortgage Account	4 years	2 years

*When both a bankruptcy and foreclosure are disclosed on the loan application, or when both appear on the credit report, the PFI may apply the bankruptcy waiting period if the PFI obtains the appropriate documentation to verify that the mortgage loan in question was discharged in the bankruptcy. Otherwise, the greater of the applicable bankruptcy or foreclosure waiting period must be applied.

**References to LTV ratios include LTV, CLTV, and HCLTV ratios. The maximum LTV ratios permitted are the lesser of the LTV ratios in this table or the maximum LTV ratios for the transaction per section 2.4 Maximum LTV and TLTV ratios.

See Section [5.12.8 Extenuating Circumstances for Derogatory Credit](#) for requirements on documenting extenuating circumstances.

5.12.7.9 Requirements for Re-establishing Credit

After a bankruptcy, foreclosure, deed-in-lieu of foreclosure, preforeclosure sale, or charge-off of a mortgage account, the Borrower's credit will be considered re-established if all of the following are met:

- The waiting period and the related additional requirements are met.
- Meets the minimum credit score requirements based on the parameters of the loan and the established eligibility requirements.
- The Borrower has traditional credit as outlined in the [5.12 Traditional Credit History](#). Nontraditional credit or "thin files" are not acceptable.

5.12.8 Extenuating Circumstances for Derogatory Credit

Extenuating circumstances are nonrecurring events that are beyond the Borrower's control that result in a sudden, significant, and prolonged reduction in income or a catastrophic increase in financial obligations.

If a Borrower claims that derogatory information is the result of extenuating circumstances, the PFI must substantiate the Borrower's claim. Examples of documentation that can be used to support extenuating circumstances include

- documents that confirm the event
 - such as a copy of a divorce decree, medical reports or bills, notice of job layoff, job severance papers, etc.; and
- documents that illustrate factors that contributed to the Borrower's inability to resolve the problems that resulted from the event
 - such as a copy of insurance papers or claim settlements, property listing agreements, lease agreements, tax returns (covering the periods prior to, during, and after a loss of employment), etc.

The PFI must obtain a written explanation from the Borrower explaining the relevance of the documentation. The written explanation must support the claims of extenuating circumstances, confirm the nature of the event that led to the bankruptcy or foreclosure-related action, and illustrate that the Borrower had no reasonable options other than to default on his or her financial obligations. The written explanation may be in the form of a letter from the Borrower, an email from the Borrower, or some other form of written documentation provided by the Borrower.

5.13 Nontraditional Credit History

5.13.1 Eligibility Requirements for Loans with Nontraditional Credit

If one or more Borrowers do not have a credit score due to insufficient credit, the PFI must establish an acceptable nontraditional credit profile. The PFI must first check all three major credit repositories to verify the Borrower's credit history and confirm that the Borrower does not have a credit score.

MPF® Traditional Selling Guide

If the Borrower's credit information is frozen at one of the credit repositories, and no credit score is available from any other repository, the PFI may underwrite the Borrower following the requirements for nontraditional credit. If the Borrower's credit information is frozen at two or more of the credit repositories, the loan is not eligible as nontraditional credit even though no credit score is available.

The credit report will indicate if a credit score could not be produced due to insufficient credit. PFIs must ensure that the credit report accurately reflects the Borrower's information, such as the name, Social Security number, and current residence of the Borrower to confirm that the lack of traditional credit was not erroneously reported because incorrect information was used to order the credit report.

Note: For certain loan transactions, one or more Borrower(s) are required to have traditional credit as evidenced by a credit score.

5.13.1.1 Unacceptable Uses

The establishment of a nontraditional credit history is not acceptable for the following scenarios:

- The PFI is able to obtain a credit score for the Borrower despite the Borrower's limited use of credit.
- The Borrower has a sufficient amount of credit to obtain a credit score, and the representative credit score is less than the minimum required.

The Borrower's traditional credit history indicates significant derogatory references, such as a prior bankruptcy or foreclosure. In these cases, the Borrower must have re-established credit in accordance with [Significant Derogatory Credit Events – Waiting Periods and Re-establishing Credit](#), including the establishment of traditional credit and a credit score.

5.13.1.2 Unobtainable Credit Score (9/10/25)⁶⁵

If one or more Borrowers on the mortgage loan does not have a credit score and is relying on nontraditional credit to qualify, the following requirements apply:

- The property must be a one-unit primary residence,
- Non-occupant co-Borrowers are permitted, provided the requirements described in [Section 3.1.4 Non-Occupant Co-Borrowers](#) on the Subject Transaction are met,
- The transaction must be a purchase or limited cash-out refinance,
- The loan amount must meet the conforming loan limits, high-balance mortgage loans are ineligible,

⁶⁵ MPF Announcement 2025-71 (9/10/25)

MPF® Traditional Selling Guide

- The maximum debt-to-income ratio is 36%, and
- A nontraditional credit history must be documented for each Borrower without a credit score.

Borrower eligibility should be determined in accordance with the requirements of [5.13.2 Number and Types of Nontraditional Credit Resources](#) and [5.13.3 Documentation and Assessment of a Nontraditional Credit History](#).

If a FICO score cannot be obtained, see Selling Guide [Section 11.1.4](#) and Loan Presentment Request ([Form OG3](#)) Instructions for data delivery in lieu of a FICO score.

5.13.1.3 Homeownership Education/Credit Counseling

Homeownership education is not required, however, may be beneficial if Borrowers on the loan are relying solely on nontraditional credit to qualify.

Consumer credit counseling services are not required, although they may be beneficial for some Borrowers.

5.13.2 Number and Types of Nontraditional Credit Resources

The number of nontraditional credit sources that must be documented for a Borrower without a credit score is four sources for each Borrower without a score.

5.13.2.1 Eligible Types of Nontraditional Credit (5/9/24)⁶⁶

The types of credit that can be used to develop a nontraditional credit history are those that require the Borrower to make periodic payments on a regular basis with intervals that are no longer than every three months.

Note: There is an exception to allow a longer interval for the payment of real estate taxes on the borrower's principal residence as described below.

The PFI should consider whether the borrower has any eligible housing expenses and then review other nontraditional credit reference. The PFI must conduct an informational interview with the Borrower to identify all of the sources from which the Borrower obtained credit over the most recent consecutive 12 months. If the PFI is requesting a nontraditional mortgage credit report from a consumer reporting agency, the agency will conduct the Borrower interview and obtain the list of available nontraditional credit sources.

In all cases, the payment history for each credit reference must be documented for the most recent consecutive 12-month period. All credit sources must be included, not just those that reflect acceptable performance.

The following nontraditional credit sources may be used to develop a nontraditional credit history for the Borrower:

⁶⁶ MPF Announcement 2024-33 (5/9/24)

MPF® Traditional Selling Guide

- The following are examples of acceptable housing payments (**Note:** Mortgage loans are not required to have one source of nontraditional credit be rental housing payments.):
 - Rent: payments made to a landlord or property management company.
 - Privately held mortgage loan: housing payments not reported to the credit bureaus, such as contract for deed payments and other similar arrangements, provided the payments are related to the Borrower's primary residence; and
 - Real estate taxes: payments made on the primary residence, regardless of payment frequency (for homes owned free and clear).
- Utilities, such as electricity, gas, water, telephone service, television, and internet service providers. If utilities are included in the rental housing payment, they cannot be considered a separate source of nontraditional credit. Utilities can be considered a source of nontraditional credit only if the payment history can be separately documented.
- Medical insurance coverage (excluding payroll deductions)
- Automobile insurance payments
- Cell phone payments
- Life insurance policies (excluding payroll deductions)
- Payments for household or renter's insurance
- Payments to local stores, such as department stores, furniture stores, appliance stores
- Rental payments for durable goods, such as automobiles
- Payment of medical bills
- Payment of school tuition
- Payments for child care
- A loan obtained from an individual, provided the repayment terms can be documented in a written agreement
- Checking account, savings account, voluntary payments made to a payroll savings plan or contributions to a stock purchase plan, provided the records reflect an increasing balance as a result of periodic deposits over at least the most recent 12 months. Contributions must have been made no less than quarterly.
- Wire remittance statements demonstrating a consistent amount of funds remitted over the most recent 12-month period.

5.13.3 Documentation and Assessment of Nontraditional Credit History

The PFI can document the Borrower's nontraditional credit history directly from the Borrower or the creditor, or by obtaining a nontraditional mortgage credit report from a consumer reporting agency.

5.13.3.1 Housing Payment History (9/10/25)⁶⁷

The Borrower's housing payment history must be documented for the most recent consecutive 12-month period. The following documentation is acceptable:

- Canceled checks can be provided. In lieu of canceled checks, the PFI may use the Borrower's bank statements, copies of money orders, or other reasonable methods for documenting the timely housing payments. The documentation must clearly indicate the payee and amount being paid, and reflect that payments were made on a consistent basis.
- Direct verification of the payment of rent from the landlord. Direct landlord verification is acceptable whether the landlord is an individual or a professional management company.

The PFI is not required to obtain documentation of a housing payment history for other nontraditional credit Borrowers on the Mortgage Loan. However, the PFI must still document the minimum number of nontraditional credit sources required for each nontraditional credit Borrower.

If two or more Borrowers on a Mortgage Loan share the housing-related source (for example, they are both named on the lease for the property in which they are living), that documentation counts as one source of nontraditional credit documentation for each Borrower, even if only one Borrower has been making the payments.

Note: If the credit report contains a housing payment reference and it includes the required information, including payment history, then the PFI may use that housing payment reference as an acceptable nontraditional credit reference.

For examples of acceptable housing payments to fulfill this housing payment history requirement, see [Number and Types of Nontraditional Credit Resources](#).

5.13.3.2 Standards for Individual Credit References Obtained Directly from a Creditor (5/9/24)⁶⁸

Individual credit references (other than housing payments) from a creditor must include the following:

- the creditor's name,
- the name of the individual providing the reference,

⁶⁷ MPF Announcement 2025-71 (9/10/25)

MPF Announcement 2024-33 (5/9/24)

⁶⁸ MPF Announcement 2024-33 (5/9/24)

- the date the account was opened,
- the amount of highest credit,
- the current status of the account,
- the required payment amount,
- the unpaid balance, and
- the payment history.

The historical status of each account must be stated in a “number of times past due” format using “0 X 30, 0 X 60, 0 X 90” days late.

Note: Vague statements such as “current,” “satisfactory,” or “pays as agreed” are not acceptable by themselves.

5.13.3.3 Standards for Documenting Payment History Obtained From the Borrower

For documentation obtained directly from the Borrower, the following standards must be met:

- documentation that describes the terms of the debt repayment or contract together with canceled checks or copies of bills marked “paid” that reflect the Borrower’s payment history over the most recent consecutive 12 months.
- withdrawals or debits on the Borrower’s bank statements that show the payee information clearly listed for the creditor and that payments were made on a consistent basis over the most recent consecutive 12 months.

5.13.3.4 Verification of Bank Accounts and Wire Remittance Statements

Account statements can be used to document the Borrower’s checking account, savings account, voluntary payments made to a payroll savings plan, or contributions to a stock purchase plan. The account statements must reflect an increasing balance as a result of periodic deposits over at least the most recent consecutive 12-month period, with contributions being made no less than quarterly. If the account statements demonstrate overdraft activity, that information suggests a weakness in the Borrower’s ability to meet financial obligations. The PFI must assess the significance of this information relative to the Borrower’s overall credit risk.

Wire remittance statements can be used to document a source of nontraditional credit, provided they demonstrate a consistent amount of funds being remitted over the most recent consecutive 12-month period.

5.13.3.5 Borrowers with Disabilities

If a Borrower with disabilities does not have a credit score and a nontraditional credit history is being developed, the PFI may use documentation provided by a court-appointed guardian, a Social Security Administration (SSA) representative payee, or a parent, provided that this party:

MPF® Traditional Selling Guide

- manages the Borrower's financial transactions,
- maintains records on the Borrower's behalf, and
- uses credit accounts held jointly in the name of the person with disabilities to pay financial obligations.

The PFI can use the documentation provided either to request a nontraditional mortgage credit report from a consumer reporting agency, or to establish a nontraditional credit history for the Borrower, as described in this topic.

5.13.3.6 Assessment of the Payment History for Nontraditional Credit Sources

For each nontraditional credit source, the following requirements must be met:

- There cannot be any delinquency on rental housing payments within the past 12 months.
- Only one account, excluding rental housing payments, can have a 30-day delinquency in the past 12 months.
- No collections (other than medical collections) or judgments have been filed in the past 24 months.
- Judgments, liens, collections, and charge-offs of non-mortgage accounts must be satisfied in accordance with [5.14.5 Debts Paid Off At or Prior to Closing](#).

Note: A Borrower may lack sufficient credit to obtain a credit score. However, the PFI must still consider any derogatory credit references that appear on the credit report.

5.14 Liability Assessment

To ensure QM Status, PFIs are required to verify the Borrower's debt obligations and liabilities, pursuant to TILA/Regulation Z (including 12 CFR 1026.43). The verification requirements outlined in this section and this Guide are intended to meet TILA/Regulation Z and its official commentary which permits originators to rely on GSE validation standards to provide reasonably reliable evidence (specifically and the applicable verification requirements outlined in [Fannie Mae Single Family Selling Guide](#) Sections B3-3 through B3-6). Any deviations in this Guide from those the GSE's verification standards were only intended to impose more restrictive requirements, and not intend to be more permissive. In some circumstances more restrictive, which are provided within this section. To the extent the guidance for verification requirements in this MPF Traditional Selling Guide contradict what is provided in aforementioned sections of [Fannie Mae's Single Family Selling Guide](#), the more restrictive policy will supersede. The Fannie Mae Selling Guides should only be used for verification purposes. Nothing in the Fannie Mae guides supersede a PFI's obligation to considering Borrower's current or reasonably expected income as provided for in TILA/Regulation Z (including 12 CFR 1026.43), and this is the

stated intent for verification standards only, as a result, the underwriting and eligibility guidelines of the MPF Guides apply to MPF Traditional mortgage loans.

5.14.1 General Information on Liabilities

The PFI's risk analysis must include all liabilities affecting income or assets that will affect the Borrower's ability to fulfill the mortgage payment obligation.

A Borrower's liabilities include the following:

- housing payment (mortgage or rent) for each Borrower's principal residence,
- all revolving charge accounts,
- installment loan debts with a remaining payment term greater than 10 months,
- installment debts secured by virtual currency,
- lease payments,
- real estate loans,
- HELOCs,
- alimony and child support,
- maintenance payments, and
- all other debts of a recurring nature.

For each liability, the PFI must determine the unpaid balance, the terms of repayment, and the Borrower's payment history, and verify any other liability that is not shown on a credit report by obtaining documentation from the Borrower or creditor.

All of the Borrower's obligations outstanding at the time of Closing must be included in the determination of the Borrower's ability to repay the Mortgage Loan and the calculation of the total debt ratio.

If the credit report does not contain a reference for each significant open debt shown on the loan application—including outstanding mortgage debt, bank, student, or credit union loans—the PFI must provide separate credit verification.

If a current liability appears on the credit report that is not shown on the loan application, the Borrower should provide a reasonable explanation for the undisclosed debt.

Documentation may be required to support the Borrower's explanation.

If the Borrower discloses, or the PFI discovers, additional liabilities after the underwriting decision has been made, up to and concurrent with closing, the PFI must recalculate the Borrower's debt-to-income ratio.

Any liability incurred after the application but prior to Closing not considered when underwriting a Mortgage Loan that, when taken into account, renders the loan ineligible under the MPF Program, will result in the loan being subject to repurchase.

MPF® Traditional Selling Guide

See [5.14.1.2 Debt-to-Income Ratios \(DTI\)](#) and [5.14.2 Monthly Housing Expense for the Subject Property](#) for additional information.

5.14.1.1 Monthly Obligations Not Included in Liabilities

Some obligations, often identified on a Borrower's paystub, are not considered a liability and will not be included as a debt or deducted from the Borrower's gross income when calculating the Borrower's debt-to-income ratio. These obligations include items such as

- federal, state, and local taxes;
- Federal Insurance Contributions Act (FICA) or other retirement contributions, such as 401(k) accounts (including repayment of debt secured by these funds);
- commuting costs;
- union dues; and
- voluntary deductions.

5.14.1.2 Debt-to-Income Ratios (DTI)

The DTI ratio consists of two components:

- total monthly obligations, which includes the qualifying payment for the subject mortgage loan and other long-term and significant short-term monthly debts (see [5.14.2.1 Calculating Monthly Real Estate Tax Payment](#) below); and
- total monthly income of all Borrowers, to the extent the income is used to qualify for the mortgage (see [5.3 Income Assessment](#)).

5.14.1.3 Maximum DTI Ratios

The maximum allowable debt-to-income ratios are listed in the following table:

Underwriting Method	Maximum Debt-to-Income Ratio
Manually underwritten	43.00%
Loan Product Advisor Accept	Allowable by AUS
DU Approve	Allowable by AUS

A Mortgage Loan with a debt-to-income ratio of 43.01% is considered in excess of 43% and is not eligible for delivery if manually underwritten.

5.14.1.4 Calculating Total Monthly Obligation

The total monthly obligation is the sum of the following:

- the housing payment for each Borrower's principal residence
 - if the subject loan is the Borrower's principal residence, use the PITIA and qualifying payment amount (see [5.14.2 Monthly Housing Expense for the Subject Property](#));

MPF® Traditional Selling Guide

- if there is a non-occupant Borrower, use the mortgage payment (including HOA fees and subordinate lien payments) or rental payments (see [5.14.3 Monthly Debt Obligations](#));
- if the subject loan is a second home, use the mortgage payment (including HOA fees and subordinate lien payments) or rental payments (see [5.14.3 Monthly Debt Obligations](#));
- the qualifying payment amount if the subject loan is for a second home;
- monthly payments on installment debts and other mortgage debts that extend beyond ten months;
- monthly payments on installment debts and other mortgage debts that extend ten months or less if the payments significantly affect the Borrower's ability to meet credit obligations;
- monthly payments on installment debts secured by virtual currency;
- monthly payments on revolving debts;
- monthly payments on lease agreements, regardless of the expiration date of the lease;
- monthly alimony, child support, or maintenance payments that extend beyond ten months (alimony (but not child support or maintenance) may instead be deducted from income, (see [5.14.3 Monthly Debt Obligations](#));
- monthly payments for other recurring monthly obligations; and
- any net loss from a rental property.

5.14.1.5 DTI Ratio Tolerance and Re-Underwriting Criteria

PFI's are expected to have in place processes to facilitate Borrower disclosure of changes in financial circumstances throughout the origination process and prefunding quality control processes to increase the likelihood of discovering material undisclosed debts or reduced income.

As a result of the PFI's normal processes and controls, the PFI may need to re-underwrite the loan after initial underwriting. If the Borrower discloses or the PFI discovers additional debt(s) or reduced income after the underwriting decision was made up to and concurrent with loan closing, the loan must be re-underwritten if the new information causes the DTI ratio to increase by more than the allowed tolerances.

In all cases, if the PFI determines that there is new subordinate financing on the subject property during the loan process, the mortgage loan must be re-underwritten.

Note: A comprehensive risk and eligibility assessment must be performed.

MPF® Traditional Selling Guide

The following steps are required if the Borrower discloses or the PFI discovers additional debt(s) or reduced income after the underwriting decision was made up to and concurrent with loan closing:

Step	Description
1	The PFI must document the additional debt(s) and reduced income in accordance with General Information on Liabilities or Income Assessment , as applicable. Note: The PFI is not required to obtain a new credit report to verify the additional debt(s). However, if the PFI chooses to obtain a new credit report after the initial underwriting decision was made, the loan must be re-underwritten.
2	If there is new subordinate debt on the subject property, the mortgage loan must be re-underwritten.
3	The PFI must recalculate the DTI ratio.
4	<ul style="list-style-type: none">• If the recalculated DTI ratio exceeds 43.00%, the mortgage loan is not eligible for delivery.• If the recalculated DTI does not exceed 43.00%, the mortgage loan must be re-underwritten with the updated information to determine if the loan is still eligible for delivery.
5	The final loan application signed by the Borrower must include all income and debts verified, disclosed, or identified during the mortgage process.
6	Upon delivery the PFI must deliver the qualifying monthly income and expense amounts that are on the final loan application.

5.14.2 Monthly Housing Expense for the Subject Property

Monthly housing expense is the sum of the following and is referred to as PITIA for the subject property:

- principal and interest (P&I);
- property, flood, and mortgage insurance premiums (as applicable);
- real estate taxes;
- ground rent;
- special assessments;
- any owners' association dues (including utility charges that are attributable to the common areas, but excluding any utility charges that apply to the individual unit);
- any subordinate financing payments on mortgages secured by the subject property.

Note: The monthly payment of a subordinate lien associated with a business debt secured by the subject property can be excluded from the monthly housing expense if it meets the

requirements of Business Debt in the Borrower's Name in section [5.14.3 Monthly Debt Obligations](#).

PFI must enter all components of the monthly housing expense on the loan application including subordinate financing P&I, homeowner's insurance, supplemental property insurance, real estate taxes, mortgage insurance, association/project dues, and other proposed housing expenses.

If the subject mortgage is secured by the Borrower's principal residence, the monthly housing expense is based on the qualifying payment. This amount is the monthly housing expense used to calculate the debt-to-income (DTI) ratio.

If the subject mortgage is secured by a second home, the qualifying payment amount is considered one of the Borrower's monthly debt obligations when calculating the DTI ratio.

5.14.2.1 Calculating Monthly Real Estate Tax Payment

The PFI must base its calculation of real estate taxes for Borrower qualification on no less than the current assessed value. However, the PFI must project the real estate taxes if one of the following applies:

- For purchase and construction-related transactions, the PFI must use a reasonable estimate of the real estate taxes based on the value of the land and the total of all new and existing improvements. This policy also applies to properties in jurisdictions where a transfer of ownership typically results in a reassessment or revaluation of the property and a corresponding increase in the amount of taxes.
- There is a tax abatement on the subject property that will last for no less than 5 years from the note date. For example:
 - for a municipality with a 10-year abatement, the PFI may qualify the Borrower with the reduced tax amount;
 - for a municipality with a 10-year abatement and with annual real estate tax increases in years 1 through 10, the PFI must qualify the Borrower with the annual taxes that will be required at the end of the 5th year after the first mortgage payment date.

The PFI has the option to project the real estate taxes if the amount of taxes will be reduced based on federal, state, or local jurisdictional requirements. However, the taxes may not be reduced if an appeal to reduce them is only pending and has not been approved.

5.14.3 Monthly Debt Obligations

5.14.3.1 Alimony, Child Support, and Separate Maintenance Payments

When the Borrower is required to pay alimony, child support, or separate maintenance payments under a divorce decree, separation agreement, or any other written legal agreement—and those payments must continue to be made for more than ten months—the payments must be considered as part of the Borrower's recurring monthly debt

obligations. However, voluntary payments do not need to be taken into consideration, and an exception is allowed for alimony. A copy of the divorce decree, separation agreement, court order, or equivalent documentation confirming the amount of the obligation must be obtained and retained in the loan file.

For alimony and separate maintenance obligations, the PFI has the option to reduce the qualifying income by the amount of the obligation in lieu of including it as a monthly payment in the calculation of the DTI ratio.

5.14.3.2 Bridge/Swing Loans

When a Borrower obtains a bridge (or swing) loan, the funds from that loan can be used for closing on a new principal residence before the current residence is sold. This creates a contingent liability that must be considered part of the Borrower's recurring monthly debt obligations and included in the DTI ratio calculation.

The MPF Program will waive this requirement and not require the debt to be included in the DTI ratio if the following documentation is provided:

- a fully executed sales contract for the current residence, and
- confirmation that any financing contingencies have been cleared.

5.14.3.3 Business Debt in Borrower's Name

When a self-employed Borrower claims that a monthly obligation that appears on his or her personal credit report (such as a Small Business Administration loan) is being paid by the Borrower's business, the PFI must confirm that it verified that the obligation was actually paid out of company funds and that this was considered in its cash flow analysis of the Borrower's business.

The account payment does not need to be considered as part of the Borrower's DTI ratio if:

- the account in question does not have a history of delinquency,
- the business provides acceptable evidence that the obligation was paid out of company funds (such as 12 months of canceled company checks), and
- the PFIs cash flow analysis of the business took payment of the obligation into consideration.

The account payment must be considered as part of the Borrower's DTI ratio in any of the following situations:

- If the business does not provide sufficient evidence that the obligation was paid out of company funds.
- If the business provides acceptable evidence of its payment of the obligation, but the PFIs cash flow analysis of the business does not reflect any business expense related to the obligation (such as an interest expense—and taxes and insurance, if

applicable—equal to or greater than the amount of interest that one would reasonably expect to see given the amount of financing shown on the credit report and the age of the loan). It is reasonable to assume that the obligation has not been accounted for in the cash flow analysis.

- If the account in question has a history of delinquency. To ensure that the obligation is counted only once, the PFI should adjust the net income of the business by the amount of interest, taxes, or insurance expense, if any, that relates to the account in question.

5.14.3.4 Court-Ordered Assignment of Debt

When a Borrower has outstanding debt that was assigned to another party by court order (such as under a divorce decree or separation agreement) and the creditor does not release the Borrower from liability, the Borrower has a contingent liability. The PFI is not required to count this contingent liability as part of the Borrower's recurring monthly debt obligations.

The PFI is not required to evaluate the payment history for the assigned debt after the effective date of the assignment. The PFI cannot disregard the Borrower's payment history for the debt before its assignment.

5.14.3.5 Debts Paid by Others

Certain debts can be excluded from the Borrower's recurring monthly obligations and the DTI ratio:

- When a Borrower is obligated on a non-mortgage debt - but is not the party who is actually repaying the debt - the PFI may exclude the monthly payment from the Borrower's recurring monthly obligations. This policy applies whether or not the other party is obligated on the debt but is not applicable if the other party is an interested party to the subject transaction (such as the seller or real estate agent). Non-mortgage debts include installment loans, student loans, revolving accounts, lease payments, alimony, child support, and separate maintenance. See below for treatment of payments due under a federal income tax installment agreement.
- When a Borrower is obligated on a mortgage debt - but is not the party who is actually repaying the debt - the PFI may exclude the full monthly housing expense (PITIA) from the Borrower's recurring monthly obligations if
 - the party making the payments is obligated on the mortgage debt,
 - there are no delinquencies in the most recent 12 months, and
 - the Borrower is not using rental income from the applicable property to qualify.

In order to exclude non-mortgage or mortgage debts from the Borrower's DTI ratio, the PFI must obtain the most recent 12 months' canceled checks (or bank statements) from the other party making the payments that document a 12-month payment history with no delinquent payments.

5.14.3.6 Non-Applicant Accounts

Credit reports may include accounts identified as possible non-applicant accounts (or with other similar notation). Non-applicant accounts may belong to the Borrower, or they may truly belong to another individual.

Typical causes of non-applicant accounts include:

- applicants who are Juniors or Seniors,
- individuals who move frequently,
- unrelated individuals who have identical names, and
- debts the Borrower applied for under a different Social Security number or under a different address. These may be indicative of potential fraud.

If the debts do not belong to the Borrower, the PFI may provide supporting documentation to validate this, and may exclude the non-applicant debts for the Borrower's DTI ratio. If the debts do belong to the Borrower, they must be included as part of the Borrower's recurring monthly debt obligations.

5.14.3.7 Deferred Installment Debt

Deferred installment debts must be included as part of the Borrower's recurring monthly debt obligations. For deferred installment debts other than student loans, if the Borrower's credit report does not indicate the monthly amount that will be payable at the end of the deferment period, the PFI must obtain copies of the Borrower's payment letters or forbearance agreements so that a monthly payment amount can be determined and used in calculating the Borrower's total monthly obligations.

For information about deferred student loans, see [Student Loans](#) below.

5.14.3.8 Federal Income Tax Installment Agreements

When a Borrower has entered into an installment agreement with the IRS to repay delinquent federal income taxes, the PFI may include the monthly payment amount as part of the Borrower's monthly debt obligations (in lieu of requiring payment in full) if:

- There is no indication that a Notice of Federal Tax Lien has been filed against the Borrower in the county in which the subject property is located.
- The PFI obtains the following documentation:
 - an approved IRS installment agreement with the terms of repayment, including the monthly payment amount and total amount due; and
 - evidence the Borrower is current on the payments associated with the tax installment plan. Acceptable evidence includes the most recent payment reminder from the IRS, reflecting the last payment amount and date and the next payment amount owed and due date. At least one payment must have been made prior to closing.

As a reminder, PFIs remain responsible under the life-of-loan representations and warranties for clear title and first-lien enforceability in accordance with the MPF Guides.

The payments on a federal income tax installment agreement can be excluded from the Borrower's DTI ratio if the agreement meets the terms in Debts Paid by Others or Installment Debt described above. If any of the above conditions are not met, the Borrower must pay off the outstanding balance due under the installment agreement with the IRS in accordance with 5.14.5 [Debts Paid Off At or Prior to Closing](#).

5.14.3.9 Garnishments

All garnishments with more than ten months remaining must be included in the Borrower's recurring monthly debt obligations for qualifying purposes.

5.14.3.10 Home Equity Lines of Credit

When the mortgage that will be delivered also has a home equity line of credit (HELOC) that has an outstanding balance, the payment on the HELOC must be considered as part of the Borrower's recurring monthly debt obligations. The monthly HELOC payment may be found on the credit report or may be verified by the creditor.

If no minimum monthly payment is given, then the greater of five percent (5%) of the outstanding balance or ten dollars (\$10) must be used.

If the HELOC does not have a balance and as a result does not require a payment, there is no recurring monthly debt obligation so the PFI does not need to develop an equivalent payment amount.

5.14.3.11 Installment Debt

All installment debt that is not secured by a financial asset—including student loans, automobile loans, personal loans, and timeshares—must be considered part of the Borrower's recurring monthly debt obligations if there are more than ten monthly payments remaining. However, an installment debt with fewer monthly payments remaining also should be considered as a recurring monthly debt obligation if it significantly affects the Borrower's ability to meet his or her credit obligations.

Note: A timeshare account should be treated as an installment debt regardless of how it is reported on the credit report or other documentation (that is, even if reported as a mortgage loan).

5.14.3.12 Lease Payments

Lease payments must be considered as recurring monthly debt obligations regardless of the number of months remaining on the lease. This is because the expiration of a lease agreement for rental housing or an automobile typically leads to either a new lease agreement, the buyout of the existing lease, or the purchase of a new vehicle or house.

5.14.3.13 Rental Housing Payment

The housing payment for each Borrower's principal residence must be considered when underwriting the mortgage loan. For the following scenarios, the Borrower's monthly rental housing payment must be evaluated (if the Borrower does not otherwise have a mortgage payment or no housing expense):

- for non-occupant Borrowers, and
- for second homes or investment properties.

The following list provides examples of acceptable documentation to verify the rental payment:

- six months canceled checks or equivalent payment source;
- six months bank statements reflecting a clear and consistent payment to an organization or individual;
- direct verification of rent from a management company or individual landlord; or
- a copy of a current, fully executed lease agreement and two months canceled checks (or equivalent payment source) supporting the rental payment amount.

Note: Refer to [5.13.3 Documentation and Assessment of Nontraditional Credit History](#) for rental payment history requirements when using non-traditional credit.

5.14.3.14 Loans Secured by Financial Assets

When a Borrower uses his or her financial assets—life insurance policies, 401(k) accounts, individual retirement accounts, certificates of deposit, stocks, bonds, etc.—as security for a loan, the Borrower has a contingent liability.

The PFI is not required to include this contingent liability as part of the Borrower's recurring monthly debt obligations provided the PFI obtains a copy of the applicable loan instrument that shows the Borrower's financial asset as collateral for the loan. If the Borrower intends to use the same asset to satisfy financial reserve requirements, the PFI must reduce the value of the asset (the account balance, in most cases) by the proceeds from the secured loan and any related fees to determine whether the Borrower has sufficient reserves.

Note: Payment on any debt secured by virtual currency is an exception to the above policy and must be included when calculating the debt-to-income ratio.

5.14.3.15 Open 30-Day Charge Accounts

Open 30-day charge accounts require the balance to be paid in full every month. PFIs are not required to include open 30-day charge accounts in the debt-to-income ratio.

See [5.14.5 Debts Paid Off At or Prior to Closing](#), for additional information on open 30-day charge accounts.

5.14.3.16 Other Real Estate Owned – Qualifying Impact

For details regarding the qualifying impact of other real estate owned, see [5.14.4 Qualifying Impact of Other Real Estate Owned](#).

5.14.3.17 Revolving Charge/Lines of Credit

Revolving charge accounts and unsecured lines of credit are open-ended and should be treated as long-term debts and must be considered part of the Borrower's recurring monthly debt obligations. These tradelines include credit cards, department store charge cards, and personal lines of credit. Equity lines of credit secured by real estate should be included in the housing expense.

If the credit report does not show a required minimum payment amount and there is no supplemental documentation to support a payment of less than 5%, the PFI must use 5% of the outstanding balance as the Borrower's recurring monthly debt obligation.

5.14.3.18 Student Loans

If a monthly student loan payment is provided on the credit report, the PFI may use that amount for qualifying purposes. If the credit report does not reflect the correct monthly payment, the PFI may use the monthly payment that is on the student loan documentation (the most recent student loan statement) to qualify the Borrower.

If the credit report does not provide a monthly payment for the student loan, or if the credit report shows \$0 as the monthly payment, the PFI must determine the qualifying monthly payment using one of the options below.

- If the Borrower is on an income-driven payment plan, the PFI may obtain student loan documentation to verify the actual monthly payment is \$0. The PFI may then qualify the Borrower with a \$0 payment.
- For deferred loans or loans in forbearance, the PFI may calculate
 - a payment equal to 1% of the outstanding student loan balance (even if this amount is lower than the actual fully amortizing payment), or
 - a fully amortizing payment using the documented loan repayment terms.

5.14.4 Qualifying Impact of Other Real Estate Owned

When the Borrower owns mortgaged real estate, the status of the property determines how the existing property's PITIA must be considered in qualifying for the new mortgage transaction. If the mortgaged property owned by the Borrower is

- an existing investment property or a current principal residence converting to investment use, the Borrower must be qualified in accordance with, but not limited to, the policies in topics [5.5.5.2 Rental Income](#), and [5.7.1 Minimum Reserve Requirements](#);

- an existing second home or a current principal residence converting to a second home, the PITIA of the second home must also be counted as part of the Borrower's recurring monthly debt obligations; or
- the Borrower's current principal residence that is pending sale but will not close (with title transfer to the new owner) prior to the subject transaction, the PFI must comply with the policies in this topic.

In conjunction with the policies in this topic, the PFI must also comply with the policies in [5.5.5.2 Rental Income](#), and [5.7.1 Minimum Reserve Requirements](#), as applicable.

5.14.4.1 Mortgage Assumption

When a Borrower sells a mortgaged property and the property purchaser assumes the outstanding mortgage debt without a release of liability, the Borrower has a contingent liability.

The PFI is not required to count this contingent liability (PITIA) as part of the Borrower's recurring monthly debt obligations if the PFI verifies that the property purchaser has at least a 12-month history of making regular, timely payments for the mortgage. The PFI can document this by obtaining:

- evidence of the transfer of ownership;
- a copy of the formal, executed assumption agreement; and
- a credit report indicating that consistent and timely payments were made for the assumed mortgage.

If the PFI cannot document timely payments during the most recent 12-month period, the applicable mortgage payment must be counted as part of the Borrower's recurring monthly debt obligations.

5.14.4.2 Property Settlement Buyout

When a Borrower's interest in a property is bought out by another co-owner of the property, as often happens in a divorce settlement, but the PFI does not release the Borrower from liability under the mortgage, the Borrower has a contingent liability.

If the PFI obtains documentation to confirm the transfer of title to the property, this liability does not have to be considered as part of the Borrower's recurring monthly debt obligations.

5.14.4.3 Current Principal Residence Pending Sale

If the Borrower's current principal residence is pending sale, but the transaction will not close with title transfer to the new owner prior to the subject transaction, and the Borrower is purchasing a new principal residence, the current PITIA and the proposed PITIA must be used in qualifying the Borrower for the new mortgage loan.

However, it is not required for the current principal residence's PITIA to be used in qualifying the Borrower as long as the following documentation is provided:

- the executed sales contract for the current residence, and
- confirmation that any financing contingencies have been cleared.

5.14.5 Debts Paid Off at or Prior to Closing

5.14.5.1 Payoff or Paydown of Debt for Qualification

Payoff or paydown of debt solely to qualify must be carefully evaluated and considered in the overall loan analysis. The Borrower's history of credit use should be a factor in determining whether the appropriate approach is to include or exclude debt for qualification. Generally

- Installment loans that are being paid off or paid down to 10 or fewer remaining monthly payments do not need to be included in the Borrower's long-term debt.
- If a revolving account balance is to be paid off at or prior to closing, a monthly payment on the current outstanding balance does not need to be included in the Borrower's long-term debt, i.e., not included in the debt-to-income (DTI) ratio. Such accounts do not need to be closed as a condition of excluding the payment from the DTI ratio.

See [5.14.1.2 Debt-to-Income Ratios \(DTI\)](#) for additional guidance on calculating total monthly obligations for qualifying purposes.

5.14.5.2 Open 30-Day Charge Accounts

For open 30-day charge accounts that do not reflect a monthly payment on the credit report, or 30-day accounts that reflect a monthly payment that is identical to the account balance, PFIs must verify Borrower funds to cover the account balance. The verified funds must be in addition to any funds required for closing costs and reserves.

If the Borrower paid off the account balance prior to closing, the PFI may provide proof of payoff in lieu of verifying funds to cover the account balance.

5.14.5.3 Collections, Charge-Offs of Non-Mortgage Accounts, Judgements, and Liens

Delinquent credit—including taxes, judgments, charge-offs of non-mortgage accounts (see below for exceptions), tax liens, mechanic's or materialmen's liens, and liens that have the potential to affect lien position or diminish the Borrower's equity—must be paid off at or prior to closing.

Delinquent federal income taxes that are approved to be paid by a monthly installment agreement with the IRS must be paid in full at or prior to closing if there is any indication that a Notice of Federal Tax Lien has been recorded against the Borrower in the county in which the subject property is located. For additional information about federal income tax installment agreements, see [Monthly Debt Obligations](#).

MPF® Traditional Selling Guide

For details regarding delinquent federal income taxes that the IRS has approved to be paid through an installment agreement that can be included as a monthly debt obligation, rather than being paid in full, also see, [5.14.3 Monthly Debt Obligations](#).

Non-medical collection accounts and charge-offs on non-mortgage accounts do not have to be paid off at or prior to closing if the balance of an individual account is less than \$250 or the total balance of all accounts is \$1,000 or less. Non-medical collection accounts and charge-offs on non-mortgage accounts that exceed these limits must be paid off at or prior to closing.

CHAPTER 6. PROPERTY REQUIREMENTS

6.1 Property Standards

This section addresses eligible property types and general property requirements.

6.1.1 Eligible Property Types (7/2/24)⁶⁹

Eligible property types are mortgage loans with servicing retained and mortgage loans with servicing released to NewRez, that are 1–4 units including condos, PUDs and manufactured homes (subject to restrictions, including restrictions imposed by the Servicer under Servicing Released option), located in any of the fifty (50) United States, the District of Columbia, Puerto Rico, Guam or the U.S Virgin Islands.

Modular, panelized or prefabricated homes, 3D printed homes built with a traditional design and conventional building materials are not considered manufactured housing and may be delivered under the MPF Program as standard single-family dwellings.

6.1.1.1 Unique Property Types (5/9/24)⁷⁰

Mortgages secured by unique or nontraditional types of housing, including, but not limited to, barndominiums, earth houses, geodesic domes, and log houses, are eligible for sale to the MPF Program provided the appraiser has adequate information to develop a reliable opinion of market value and market acceptance with similar properties.

6.1.2 Multiple Parcels

When the Mortgaged Property consists of more than one parcel, the appraiser must consider all parcels in the Appraisal, and the site description must accurately describe the land and any improvements on each parcel.

A Mortgaged Property consisting of more than one parcel is eligible if the following conditions are met:

- The parcels must be adjoining;
- Only one parcel contains a residence (the adjoining parcel(s) may contain a non-residential structure such as a garage);
- All parcels must be zoned residential; and
- The Mortgage Loan must be a valid first lien on all parcels.

6.1.3 Mixed-Use Properties

Mixed-use properties are dwellings that have a business use in addition to residential use. Examples of mixed-use properties are homes that have a space set aside for a day-care facility or a beauty salon.

Mixed-use properties are acceptable if the following requirements are met:

⁶⁹ MPF Announcement 2024-47 (7/2/24)

MPF Announcement 2024-37 (5/9/24)

⁷⁰ MPF Announcement 2024-37 (5/9/24)

- The property must be an owner-occupied, single-family Primary Residence, or second home;
- The mixed use of the property must be a legal, permissible use of the property under the local zoning requirements;
- The Borrower must be both the owner and the operator of the business;
- The property must be primarily residential in nature, and the business use must be compatible with use of the property as a Primary Residence; and
- The market value of the property must be primarily a function of its residential characteristics, rather than the business use or any special business-use modifications that were made.

6.1.4 Rural Property

Rural properties should meet the following requirements:

- Be primarily residential in nature;
- Be a sufficient distance from undesirable influences that may affect value;
- Be accessible by public highways or private roads that have recorded easements and shared maintenance agreements; and
- Have adequate sewage, water, and utilities available and in service.

6.1.4.1 Appraisal Requirements

Recent comps are required to establish marketability. There may be a shortage (or absence) of recent comparable sales in the immediate vicinity of a property that is in a rural location. The use of comps located more than one (1) mile from the Mortgaged Property is allowed to support the Mortgaged Property value, provided use of such comps is addressed by the appraiser.

Rural properties should not contain excess acreage as compared to like properties within that market. The appraiser must appraise and accurately describe the entire site and include all improvements contained on the Mortgage Property regardless of the total acreage the property contains. The site size described in the Appraisal should correspond to the legal description provided in the Security Instrument, the final title policy, public records and survey. The underwriter should review the sales comparison analysis approach to determine if the comparable support the acreage and rural location of the subject property.

Properties with outbuildings must be given special consideration in the underwriting and Appraisal review. Properties with minimal outbuildings that are of relatively insignificant value in relation to the total appraised value of the Mortgaged Property (such as a small barn or stable) are acceptable if the appraiser demonstrates through the use of comparable sales that the improvements represent typical residential improvements for the location and property type, for which an active, viable residential market exists. Any

MPF® Traditional Selling Guide

adjustments should be properly addressed by the appraiser and typical for the area. Properties with significant outbuildings (such as a large barn, a storage area or facilities for farm-type animals, or a silo) may indicate that the Mortgaged Property is agricultural in nature. In such cases, the Originator must review the Appraisal to determine whether the improvements are residential or agricultural in nature, regardless of whether the appraiser assigns any value to the outbuildings.

6.1.5 Properties with Solar Panels (8/27/24)⁷¹

Properties with solar panels are eligible for delivery into the MPF Program. PFIs are responsible for ensuring the first lien position of the Mortgage Loan is maintained regardless of ownership or financing structure of the panels. This section provides guidelines for such mortgage loans.

No additional MPF Program requirements are imposed on properties with solar panels where the Borrower is, or will be, the owner of the solar panels (meaning the panels were a cash purchase, were included in the home purchase price, were otherwise financed and repaid in full, or are secured by the existing first mortgage), as a result, standard MPF Program requirements apply (for example, appraisal, insurance, and title).

Properties with solar panels and other energy efficient items financed with a PACE loan are not eligible for delivery to the MPF Program if the PACE loan is not paid in full prior to or at closing. For additional information regarding eligible PACE loans, see Section [2.6.7](#).

PFIs may assess whether financing is involved by:

- evaluating the borrower's credit report for solar-related debt and by asking the borrower for a copy of all related documentation for the loan; and
- reviewing the title report to determine if the related debt is reflected in the land records associated with the subject property.

If insufficient documentation is available and the ownership status of the panels is unclear, no value for the panels may be attributed to the property value on the appraisal unless the PFI obtains a Uniform Commercial Code (UCC) "personal property" search that confirms the solar panels are not claimed as collateral by any non-mortgage lender. In addition, a UCC financing statement that covers personal property and is not intended as a "fixture filing" must be filed in the office identified in the relevant state's adopted version of the UCC.

PFIs are responsible for ensuring the appraiser has accurate information about the ownership structure of the solar panels and that the appraisal appropriately addresses any impact to the property's value. Separately financed solar panels must not contribute to the value of the property unless the related documents indicate the panels cannot be repossessed in the event of default on the associated financing. Any contributory value for

⁷¹ MPF Announcement 2024-58 (8/27/24)

MPF® Traditional Selling Guide

owned or financed solar panels must comply with Energy Efficiency Improvements in Section [7.14](#).

If the solar panels are financed and are collateral for the separate debt used to purchase the panels, but they are a fixture to the real estate because a UCC fixture filing (UCC-1 financing statement authorized and made in accordance with the UCC adopted in the state in which the related real property is located) has been filed for the panels in the real estate records, the PFI must:

- Obtain and review the credit report, title report, appraisal, and/or UCC fixture filing, related promissory note and related security agreement that reflect the terms of the secured loan;
- Include the debt obligation in the DTI ratio calculation;
- Provided that the panels cannot be repossessed for default on the financing terms, instruct the appraiser to consider the solar panels in the value of the property (based on standard appraisal requirements); and
- Include the solar panels in other debt secured by the real estate in the CLTV ratio calculation because a UCC fixture filing is of record in the land records.

If a UCC fixture filing is in the land records as a priority senior to the mortgage loan, it must be subordinated.

If the solar panels are financed and are reported to be collateral for separate (non-mortgage) debt used to purchase the panels, but do not appear on the title report, the PFI must:

- Obtain and review documentation sufficient to confirm the terms of the secured loan (such as copies of the credit report, title report, any UCC financing statement, related promissory note or related security agreement);
- Include the debt obligation in the DTI ratio calculation;
- Instruct the appraiser not to provide contributory value of the solar panels towards the appraised value because the panels are collateral for another debt;
- Not include the panels in the LTV ratio calculation; and
- Not include the debt in the other debt secured by the real estate in the CLTV ratio calculation since the security agreement or any UCC financing statement treat the panels as personal property not affixed to the home.

If the solar panels are leased from or owned by a third party under a power purchase agreement or other similar lease arrangement, the following requirements apply (whether to the original agreement or as subsequently amended):

- The PFI must obtain and review copies of the lease or power purchase agreement.
- The monthly lease payment must be included in the DTI ratio calculation unless the lease is structured to

MPF® Traditional Selling Guide

- provide delivery of a specific amount of energy at a fixed payment during a given period, and
- have a production guarantee that compensates the borrower on a prorated basis in the event the solar panels fail to meet the energy output required for in the lease for that period.

Note: Payments under power purchase agreements where the payment is calculated solely based on the energy produced may be excluded from the DTI ratio.

- The value of the solar panels cannot be included in the appraised value of the property.
- The value of the solar panels must not be included in the LTV ratio calculation, even if a precautionary UCC filing is recorded because the documented lease or power purchase agreement status takes priority.

Note: When the only property described in the UCC filing as collateral is the solar equipment covered by the lease or power purchase agreement, and not the home or underlying land, such a precautionary UCC filing is acceptable (and a minor impediment to title), as long as the loan is underwritten in accordance with this section.

- The value of the solar panels must not be included in other debt secured by real estate in the CLTV ratio calculation because the documented lease or power purchase agreement status takes priority.
- The property must maintain access to an alternate source of electric power that meets community standards.
- The lease or power purchase agreement must indicate that:
 - any damage that occurs as a result of installation, malfunction, manufacturing defect, or the removal of the solar panels is the responsibility of the owner of the equipment and the owner must be obligated to repair the damage and return the improvements to their original or prior condition (for example, sound and watertight conditions that are architecturally consistent with the home);
 - the owner of the solar panels agrees not to be named loss payee (or named insured) on the property owner's property insurance policy covering the residential structure on which the panels are attached. As an alternative to this requirement, the PFI may verify that the owner of the solar panels is not a named loss payee (or named insured) on the property owner's property insurance policy; and
 - in the event of foreclosure, the PFI or assignee has the discretion to

MPF® Traditional Selling Guide

- terminate the lease/agreement and require the third-party owner to remove the equipment;
 - become, without payment of any transfer or similar fee, the beneficiary of the borrower's lease/agreement with the third party; or
 - enter into a new lease/agreement with the third party, under terms no less favorable than the prior owner
- Any exceptions to coverage on the title insurance policy for recorded instruments relating to the solar panels must comply with [Section 9.6](#).

6.2 Occupancy Status

Only Mortgage Loans secured by properties that are Primary Residences or second homes are eligible for delivery under the MPF Program.

6.2.1 Primary Residence

The following criteria must be considered to determine whether a Mortgaged Property is a Primary Residence:

- It is occupied by the owner for the major portion of the year;
- It is in a location relatively convenient to the owner's principal place of employment;
- It is the address of record for such activities as federal income tax reporting, mail delivery, and similar functions;
- It possesses the physical characteristics to accommodate the owner's immediate dependent family; and
- The Borrower states an intent to occupy the property as a Primary Residence.

The following table lists instances where the Borrower does not intend to occupy the property, but the property is still considered a Primary Residence:

Borrower Classification	Occupancy Requirements
Multiple Borrowers	Only one Borrower is required to occupy the property, provided the non-occupant co-Borrower requirements in Chapter 3 are met.

MPF® Traditional Selling Guide

<p>Military Service Members</p>	<p>A military service member Borrower currently on active duty and temporarily absent from their Primary Residence because of military service is considered to be an owner occupant.</p> <p>PFIs must verify the Borrower's temporary absence from the subject property by obtaining a copy of the Borrower's military orders.</p> <p>The military orders must evidence the Borrower will be absent from the subject property as of the date the owner occupancy must be established as required by the Security Instrument.</p>
<p>Parents or legal guardians providing housing for a physically handicapped or developmentally disabled adult child</p>	<p>Permitted when the child cannot work or has insufficient income to qualify for the Mortgage Loan on their own. In this instance, the parent/legal guardian is considered the owner and occupant.</p>
<p>Adult children providing housing for parents</p>	<p>Permitted when the parent cannot work or has insufficient income to qualify for the Mortgage Loan on their own. In this instance, the child is considered the owner and occupant.</p>

6.2.2 Second Home

Eligible second homes are one-unit properties, including condominiums and PUDs that the Borrower will occupy for a portion of the year. If the second home is in a condominium or PUD project, the Borrower may only own one unit in the project in total, regardless of the number of units the project permits individuals to own in the project. Second homes that are two-four (2–4) unit properties are not eligible.

The property must be suitable for year-round use, have full kitchen facilities with standard-sized appliances, separate rooms for living and sleeping, and no lockout bedrooms. While there is no specific mileage requirements regarding the distance between a second home and primary residence, a second home should generally not be in the same local market as the Borrower's primary residence. However, there can be exceptions, such as properties that are located in a recreational area but also part of a metropolitan area, or properties that are used to minimize the commute to work. The property must not be part of a timesharing or rental pool agreement.

6.3 Property Condition (6/3/24)⁷²

The Mortgaged Property must be in acceptable condition (as indicated by the Appraisal, if an Appraisal is obtained, or pursuant to Guide requirements if an alternative property valuation is obtained) at the time of Closing, including, but not limited to the following:

- Property must be habitable;
- All appliances, plumbing, electrical, etc. must be functional and in good working condition;
- The kitchen must be functional;
- All utilities must be turned on and in good working order; and
- All bathrooms must be complete and functional.

6.4 Escrow for Completion/Postponed Improvements

Most improvements on the Mortgaged Property must be completed prior to Closing. The improvements must be unimpaired by fire, windstorm or other perils. Certain exceptions are allowed and are detailed in this section.

6.4.1 Requirements for New or Proposed Constructions

Where the Mortgaged Property is newly constructed and improvements that do not affect the livability of the property or the Borrower's ability to obtain a certificate of occupancy (if common and customary to the area) from the applicable government authority cannot be completed for justifiable reasons, such as inclement weather or shortages of building materials, the Mortgage Loan may be delivered before those improvements are completed if:

- An adequate cash escrow for the postponed improvements is established;
- The terms of the postponed improvements must be included as part of the sales contract for the Mortgaged Property, and cannot be part of a third party contract;
- The certificate of occupancy is verified in writing by the appraiser;
- The value of the incomplete improvements is less than or equal to ten percent (10%) of the value of the completed Mortgaged Property; and
- Mortgage and title insurance are not impaired or negatively impacted during the escrow period.

An executed escrow agreement must state how the escrow account will be managed and how funds from the escrow account will be disbursed. The escrow holdbacks may be held and managed by the title company. Release of the escrow holdbacks require evidence and a certificate of completion by the appraiser that is signed off by the PFI.

⁷² MPF Announcement 2024-41 (6/3/24)

MPF® Traditional Selling Guide

The improvements must be completed within 180 days of the Note date. Once the improvements are complete, the Mortgaged Property must be inspected by the original appraiser, if available, or another qualified appraiser. The appraiser must provide an Appraisal Update and/or Completion Report ([FNMA Form 1004D](#) / [FHLMC Form 442](#)) accompanied by photographs of the completed improvements, which must be included in the Mortgage Loan File.

6.4.2 Requirements for Existing Construction

Where the Mortgaged Property is existing, and not newly constructed, the Originator must review the Appraisal, if one was obtained, to ensure that there are no minor conditions and deferred maintenance projects that affect the safety, soundness, or structural integrity of the Mortgaged Property. If minor conditions are noted by the appraiser, but they do not affect the safety, soundness, or structural integrity of the property, then the Appraisal may be completed “as is”. Such minor conditions must be represented in the appraiser’s opinion of the property’s value but do not need to be completed prior to delivering the Mortgage Loan.

An escrow account may be established for completion of the minor conditions. The Mortgage Loan may be delivered prior to disbursement of the escrow funds and prior to completion of the work, provided that the Originator ensures the minor conditions do not compromise the safety, soundness, or structural integrity of the Mortgaged Property.

6.5 Title (12/31/25)⁷³

Title to the Mortgaged Property must be held as fee simple, or a leasehold estate by a Borrower who is a natural person, an inter vivos trust that meets Guide eligibility requirements (see Section [3.1.5](#) for eligibility requirements), or by an Illinois Land Trust that meets Guide eligibility requirements (see Section [3.1.5](#) for eligibility requirements).

6.5.1 Fee Simple (12/31/25)⁷⁴

Fee simple is the greatest possible interest a person can have in real estate. When the title is held as fee simple, the Borrower is recorded as the owner of the Mortgaged Property subject only to liens for taxes and special assessments that are not currently due and payable and other matters permitted in Selling Guide Section [6.1 Property Standards](#).

If a life state has been granted under state property law, the following provisions apply:

- The life tenant (the individual who has the right to possess and use the subject property during their lifetime) must be a Borrower.
- One (or more) remainderman (individuals who have an irrevocable, vested and alienable interest in the subject property and who will receive full ownership of the subject property upon the death of the tenant) may also be co-borrower(s).

⁷³ MPF Announcement 2025-104 (12/31/25)

⁷⁴ MPF Announcement 2025-104 (12/31/25)

- Both the life tenant and all remaindermen must sign the security instrument to convey their respective interests in the property.

Arrangements where the named successors do not have vested and irrevocable property rights in the subject property, such as with "lady bird deeds" are not eligible.

Arrangements where the current holder of the property, before their own death, transfer full ownership of the subject property to a third party without the approval or consent of any contingent beneficiaries such as under typical statutory "transfer on death deeds" are eligible if the current holder of the property meets the Borrower eligibility requirements see [Chapter 3 Borrower Eligibility](#).

6.5.2 Leasehold Estate

A leasehold arrangement is one in which there is a separate owner of the land and the improvements on the land. The landowner grants a lease to the owner of the improvements that gives the right to use the land in exchange for a rental payment. The ownership interest in the improvements with the rights granted in the lease to use the land is called the leasehold estate. The rent due under the lease is called the leasehold payment.

In order for a Mortgaged Property that is a leasehold estate to be eligible for sale through the MPF Program, the leasehold estate and the improvements must constitute real property, be subject to the mortgage lien and be insured by the PFI's title policy. The lease or sublease must be valid, in good standing, and in full force. The leasehold estate must be assignable and/or transferable. All rents must be current. In addition, the use of leasehold or ground rent estates for residential property must be an accepted practice in the area where the Mortgaged Property is located and such property must be readily marketable. If the lease is not typical for the market, then the appraiser must fully explain the effect on marketability.

Government Mortgage Loans must comply with the leasehold requirements of the applicable Government Agency.

6.5.2.1 Ground Lease Requirements

If the land is subject to a leasehold interest, the terms must be typical and customary for the market. If it is not typical for the market, the effect on marketability must be fully explained. The leasehold term must be as long as the term of the Mortgage Loan. The [FNMA/FHLMC 461](#) (Ground Lease Analysis) is required for each leasehold Mortgage Loan and must be retained in the Mortgage Loan File. A separate [FHLMC Form 461](#) is required for each leasehold Mortgage Loan originated which arises from resale of units in such developments.

For sublease hold mortgages, the amount of the sublease payments must be at least equal to the amount of the lease payments. The sublease payments must be due no less frequently than the lease payments.

MPF® Traditional Selling Guide

In addition, the lease must meet the following requirements:

- The lease and any sublease are recorded in the appropriate public land records;
- The lease is a lease of the fee or a sublease executed by both the fee owner and the sublessor;
- The instrument creating the lease, sublease or conveyance reserving ground rents is in a form commonly acceptable to mortgage lenders in the area where the mortgage property is located;
- The lease must not contain provisions for termination in the event of damage to or destruction of the mortgaged residence so long as the leasehold mortgage exists; and
- An increase in the lease payments, or sublease payments, during the term of the mortgage is permitted only if the increase is a specified amount at a defined, scheduled date or time interval. During this period, increases based on the cost of living index or other indices or reappraisal are acceptable if the amount of such increases is subject to a maximum limitation.

The lease must have the following provisions to protect the interests of the MPF Bank:

- The lease must provide for the right of the MPF Bank to cure a default for the lessee's account within the time permitted to the lessee plus reasonable additional time. The lease must provide for a new lease of the same priority to be given to the MPF Bank if the lease terminates because of default which could not be cured by the MPF Bank, or provide for no termination for noncurable default as long as no default in rent exists;
- A provision exists in the lease for payment to the MPF Bank of a condemnation award to which the lessee is entitled. This payment must not be less than the total award minus the value of the land considered as unimproved;
- The lease must provide that in the case of a partial condemnation, the lessee will rebuild and restore the improvements on the mortgaged property, unless the MPF Bank consents to the distribution of the proceeds instead. The proceeds must be applied first to the reduction of the leasehold mortgage debt;
- The lease must contain a provision for the MPF Bank's right to acquire the lease in its own name or in the name of a nominee upon foreclosure or assignment in lieu of foreclosure;
- The lease must provide for the MPF Bank's right to exercise any renewal options that may exist; and
- If the MPF Bank or MPF Provider determines, with evidence of the ground lease analysis, that the mortgage loan is not a suitable investment due to underwriting

considerations, the PFI will purchase the leasehold mortgage loan from the MPF Bank.

The lease must include the following provisions to address the rights of the lessor and lessee:

- The lease must permit mortgaging of the leasehold estate;
- The lease must permit Assignments of the leasehold estate without the lessor's consent;
- The lease must provide for release of an assigning lessee; and
- The lease must provide for written notice from the lessor, notifying the MPF Provider of default by the lessee as a condition of the validity of the notice of default.

6.6 Legal Description

A legal description is a written and / or graphically depicted, geographical description of the Mortgaged Property, whereby the description is recognized by law as sufficient to locate and identify the property precisely without need of oral testimony. The legal description of a Mortgaged Property must be consistent on all documents relating to the Mortgage Loan including: Security Instrument, title policy, survey, mortgage insurance policy or property insurance policies.

The legal description of the Mortgaged Property must be stated in the Security Instrument and the title insurance policy or other evidence of title.

6.6.1 Conventional Mortgage Loans

This section addresses the forms of legal description that are acceptable for Conventional Mortgage Loans.

6.6.1.1 Metes and Bounds

The method of metes and bounds is the descriptive form which identifies and defines the distances and directions of the boundaries of a land parcel, usually one which is irregular in shape. A metes and bounds legal description must comply with the following requirements:

- The beginning point should be established by a monument located at the beginning point or by reference to a nearby monument;
- The varying sides of the Mortgaged Property must be described by the distances and bearings of each. In place of bearings, the interior angle of adjoining sides is acceptable if the beginning point is on a dedicated public street line or a fixed line on other property, or if the course of the first side can be otherwise properly fixed;
- The legal description should be a single perimeter description of the entire plot. Division into sub- parcels must be avoided unless the process would serve a beneficial purpose of the mortgage;

- Division is necessary. However, if the plot is located on two sides of a public way. It is also customary in many areas to describe an easement relevant to a fee parcel by using a separate parcel description;
- The distances, bearings and angles should be taken from a recent instrument survey or recently recertified instrument survey by a licensed civil engineer or registered surveyor; and
- Curved courses should be described by data including the length of arc, the radius of circle for the arc, and the chord distance and bearing. When a survey course is part of a dedicated public street or road line, the course may be described by indicating the distance and direction the course takes along the street line from the end of the previous course, if commonly accepted by private institutional mortgage investors in the regional area where the Mortgaged Property is located.

6.6.1.2 Lot and Block

The form of lot and block uses a description composed of lots and/or blocks with a reference to a recorded map or plat that already shows the lots or blocks. This form is often used when describing a land parcel, or lot, within a subdivision.

When all of the lots or blocks in the description do not appear on the same recorded map or plat, a reference to the location of the apparently identical sides of lots or blocks in different recorded maps or plats, fixed in both maps or plats by the same monuments is acceptable.

6.6.1.3 Other Acceptable Legal Description Forms

A description of a land parcel which is bounded on all sides by dedicated streets or alleys and which refers just to the dedicated streets or alleys is acceptable.

A description of registered property is acceptable if in the form required by a local Torrens Act.

6.7 Other Requirements

6.7.1 Ownership History/Chain of Title

There must be a clear chain of title on all Mortgaged Properties. All Mortgage Loan Files must contain a 24-month title history (chain of title) provided by the closing attorney/title company. As a best practice, the current owner should have held title (deed recorded) for at least ninety (90) days at the time of Borrower's application.

6.7.2 Property Flipping

"Property flipping" or a "flip" is generally defined as a purchase transaction for a property that has recently been acquired by the property seller and is being sold for a quick profit.

The following red flags may indicate a property flip and should be further investigated:

- Subject property being re-sold with a large price increase after being recently renovated;

- Property seller is an LLC (Limited Liability Company);
- Inconsistencies exist between the owner as listed on the Appraisal, if an Appraisal is obtained, the vested owner as listed on the title commitment, and the seller as listed on the sales contract;
- Comparable sales in the Appraisal, if an appraisal is obtained, do not appear to be the best available comparable sales;
- Comparable sales have transferred multiple times within twelve (12) months, or the Appraisal, if an Appraisal is obtained, reflects excessive adjustments;
- Title commitment reflects multiple deeds necessary to effect transfer of title;
- Title commitment, sales contract and/or the Appraisal report, if an Appraisal is obtained, lists the owner only as “owner of record”;
- Seller holds second mortgage; or
- Title search reveals several changes in ownership over the course of a few months.

6.7.3 Properties Subject to Age Restrictions

If a housing development has an age restriction, it must comply with the Fair Housing Act exemptions.

6.7.4 Properties Subject to Resale Restrictions (Income) (6/3/24)⁷⁵

Properties subject to income-based restrictions (inclusionary zoning) imposed by a state or local government in order to ensure that a certain number or a certain percentage of properties in a designated area are dedicated to low or moderate income families, are eligible if:

- all requirements are met, including requirements regarding resale controls, public land records, etc;
- the restrictions comply with all federal, state, and local laws and regulations;
- the resale restrictions must not impair the right of the MPF Bank to cure a default under the mortgage terms, to foreclosure on the mortgage, or to otherwise protect the MPF Banks’s interest under the mortgage; and
- The Appraisal must include at least three (3) comparables with similar resale restrictions. An appraisal is required, alternative property valuations are not acceptable for these loans.

Other types of resale restrictions are not permitted, unless specifically provided for in the MPF Guides (See for example [8.2.3 Right of First Refusal](#)).

⁷⁵ MPF Announcement 2024-41 (6/3/24)

6.7.5 Private Transfer Fee Covenants

A private transfer fee, typically imposed by a recorded or unrecorded private transfer fee covenant, is a payment required of a transferee or transferor in connection with, or as a result of, a transfer of title to real estate. Private transfer fees do not include fees, charges, payments, or other obligations that:

- Are imposed by or payable to the federal government or a state or local government; or
- Defray the actual costs of the transfer of the property, including transfer of membership in the relevant homeowners association.

A Mortgage Loan secured by a Mortgaged Property encumbered by a private transfer fee covenant is eligible for sale under the MPF Program, if the Originator ensures that the covenant is in compliance with all Applicable Laws and that the covenant:

- Was created before February 8, 2011; or
- Was created after February 8, 2011 and:
 - Requires the payment of a private transfer fee only to a homeowners association; and
 - Limits the use of the private transfer fee exclusively to purposes which provide a direct benefit to the Mortgaged Property, including: supporting the maintenance and improvements to the Mortgaged Property; the acquisition, improvement, administration, and maintenance of property owned by the homeowners association; cultural, educational, charitable, recreational, environmental, conservation or other similar activities that conducted in or on the community formed by the properties subject to the same covenant or property adjacent to that community, or on other property that is used primarily by residents of that community.

6.8 Manufactured Housing

Mortgage Loans for manufactured homes are eligible for delivery under Servicing Retained option if all of the requirements in the Selling Guide are met. For eligibility of delivery under Servicing Released Option, PFIs should refer to the applicable Servicer's manual.

6.8.1 Eligibility and General Requirements

A manufactured home is a structure that is transportable in one or more sections. Manufactured homes are designed and constructed to the Federal Manufactured Construction and Safety Standards and must be labeled as such.

All eligible manufactured homes must comply with the following additional requirements:

- Be a double-wide or larger;
- Be a one-unit Primary Residence with the dwelling and land legally classified together as real estate for tax purposes;

MPF® Traditional Selling Guide

- Be built and remain on a permanent chassis that supports the complete unit of walls, floors and roof;
- Be designed to be used as a dwelling and anchored to a pre-built permanent foundation appropriate for the soil conditions that satisfies the manufacturer's requirements and all federal, state, county, and local building codes and regulations;
- Not have been previously installed or occupied at any other site or location, except from the manufacturer or the dealer's lot as a new unit;
- Have the appearance and functionality of a site-built home;
- Conform to all applicable use restrictions and be zoned for residential use only; and
- Be permanently connected to a septic tank, sewage system, or public sewer in accordance with local, state, and federal requirements.

In addition, the Mortgage Loan for the manufactured home must cover both the manufactured unit and its site, and shall have a term of not more than 30 years from the date amortization begins.

6.8.2 Ineligible Manufactured Homes (5/9/24)⁷⁶

Mortgage Loans secured by manufactured housing with any of the following characteristics are ineligible:

- Subordinate financing;
- Modified loans (including extensions, loan assumptions, and transfers of equity);
- Land-in-lieu of down payment (i.e. equity established based on ownership of land);
- Leasehold estates;
- Low-side overrides (i.e. underwriting exceptions on loans that were previously rejected by the Originator);
- Second homes;
- Site Condominiums; and
- Expedited Refinances;

6.8.3 Purchase Transactions (5/9/24)⁷⁷

In addition to the standard MPF Program purchase transaction requirements, manufactured homes underwritten as purchase transactions must meet the following requirements:

⁷⁶ MPF Announcement 2024-38 (5/9/24)

⁷⁷ MPF Announcement 2024-38 (5/9/24)

MPF® Traditional Selling Guide

- For newly built manufactured homes, the purchase price may include documented costs for delivery, set-up, site development, installation, and permanent utility connections;
- For construction-permanent loans, the transaction may be completed with single or dual closings;
- For newly built manufactured homes, the LTV is based on the lowest of:
 - The purchase price of the manufactured home plus the lowest purchase price at which the land was sold in the last twelve (12) months if the land was purchased less than (12) months prior to the Application Date;
 - The purchase price of the manufactured home plus the current appraised value of the land if the land was purchased more than twelve (12) months prior to the Application Date; or
 - The current appraised value of the manufactured home and the land.
- For existing manufactured homes (affixed to a permanent foundation prior to the Loan Application Date), the LTV is based on the lowest of:
 - The purchase price of the manufactured home and the land;
 - The current appraised value of the manufactured home and the land; or
 - If the manufactured home was affixed to the foundation less than twelve (12) months prior to the Loan Application Date, the lowest price at which the manufactured home was sold during that twelve (12) month period plus the lower of:
 - The current appraised value of the land; or
 - The lowest price at which the land was sold during that twelve (12) month period.

For all LTVs, at least five percent (5%) of the down payment must come from the occupant Borrower's own funds.

6.8.4 Limited Cash-Out Transactions

In addition to the standard MPF Program limited cash-out requirements, if the manufactured home and land are encumbered by separate mortgages, both mortgages must be paid off.

The LTV is based on the lower of:

- The current appraised value of the home and land; or
- If the Borrower has owned the manufactured home for less than twelve (12) months prior to the Application Date and:
 - The manufactured home and land are secured by separate mortgages: the lowest price at which the manufactured home was previously sold during the

twelve (12) month period preceding the Application Date plus the lower of the current appraised value of the land or the lowest purchase price at which the land was sold during the twelve (12) month period preceding the Application Date; or

- The manufactured home and land are secured by a single mortgage: the price at which the manufactured home and land were previously sold during the twelve (12)-month period preceding the Application Date.

6.8.5 Cash-Out Refinance Transactions

In addition to the standard MPF Program cash-out requirements, manufactured homes must meet the following requirements:

- If the manufactured home and land are encumbered by separate mortgages, both mortgages must be paid off;
- The Borrower must have owned the manufactured home and land for at least twelve (12) months prior to the Loan Application Date; and
- The LTV is based on the current appraised value of the manufactured home and land.

6.8.6 Age of Home Requirements

A manufactured home must be built after June 15, 1976. Manufactured houses built before June 15, 1976, are ineligible for financing under the MPF Program.

6.8.7 Site

The manufactured unit must not have been installed or occupied previously at any other site or location. Manufactured units may be moved only from the manufacturer's or dealer's lot to the site on which the unit will be installed. If a permanent foundation is to be constructed under an existing eligible unit, the unit may be jacked up in order to install a new foundation.

The maximum lot size permitted is ten (10) acres.

6.8.8 HUD Certification Label (6/3/24)⁷⁸

All manufactured homes must have an affixed HUD certification label, or by a HUD Data Plate. The HUD Data Plate is a paper document located on the interior of the subject property that contains, among other things, the manufacturer's name and trade/model number. The HUD Data Plate includes pertinent information about the unit, including a list of factory-installed equipment. The HUD Certification Label(s), sometimes referred to as a HUD "seal" or "tag," is a metal plate located on the exterior of each section of the home. The Manufactured Home Appraisal Report ([Form 1004C](#)) must have photos of either the

⁷⁸ MPF Announcement 2024-41 (6/3/24)

HUD Data Plate or the HUD Certification Label(s). If the home is a multi-wide unit, each unit must have a label. In some instances, the units may not be sequentially numbered.

If the labels are missing from the home, appraisers must notify the Originator and condition the Appraisal for documentation verifying that HUD labels were issued to the manufactured home. In some states a manufactured home may not be re-sold if it is missing a label. As an alternative to the original HUD Certification Label, it may be possible to obtain a verification letter from the Institute for Building Technology and Safety (IBTS). A duplicate HUD Data Plate/Compliance Certificate may be available from IBTS or by contacting the In-Plant Primary Inspection Agency (IPIA) or the manufacturer.

Information regarding a request of label verification and a list of IPIA offices can be found at [HUD's Manufactured Housing website](#).

6.8.9 Structural Modifications or Additions

Additions or structural modifications may put the home at risk if changes were not performed in accordance with the Federal Manufactured Home Construction Safety Standards. Some states require a state agency (often this is the State Administrative Agency) to approve all modifications to manufactured homes once they leave the factory. The Originator is responsible for knowing the local regulations on this. If the area where the manufactured home is located has such requirements, then the Mortgaged Property must meet these requirements, or it shall be deemed ineligible.

If additions have been made to the dwelling, certification must be provided from the local authority that governs manufactured housing, stating that the addition meets all applicable local and state codes and specifications. If there is no local authority, then a licensed engineer within the subject state may certify the addition to the manufactured home. The report must indicate that structural changes or additions were made in accordance with the HUD Manufactured Home Construction and Safety Standards, and the report must be retained in the Mortgage Loan File.

6.8.10 Elevation Certificate

An elevation certificate is required if the manufactured home is located in a Special Flood Hazard Area (SFHA). The finished grade elevation beneath the manufactured home or, if a basement is used, have the lowest finished exterior grade adjacent to the perimeter enclosure, shall be at or above the 100-year return frequency flood elevation—Flood Zones A or V.

6.8.11 Appraisal Requirements (6/3/24)⁷⁹

The sales comparison and cost approaches must be used for the valuation of manufactured housing. A [Fannie Mae Form 1004C/Freddie Mac Form 70B](#): Manufactured Home Appraisal Report is required. An appraisal is required, an alternative property

⁷⁹ MPF Announcement 2024-41 (6/3/24)

valuation is not accepted for these loans. The appraiser must be experienced in appraising manufactured homes.

At least two (2) of the comparable sales in the Appraisal report must be manufactured homes. Comparables must include no more than one site-built home. The comparables and comments in the Appraisal must support marketability and value. The appraiser must not create comparable sales by combining vacant land sales with the contract purchase price of the manufactured home. If the appraiser is unable to develop an Appraisal based on at least two (2) comparable sales of similar manufactured homes, the Mortgage Loan is not eligible for delivery under the MPF Program. The value may not include furniture, freestanding appliances, insurance, warranties or other items of a personal nature.

For purchase Mortgage Loans, the appraiser must be provided with a complete copy of the executed contract for sale of the manufactured home and land. If the manufactured home and land are being purchased separately, the appraiser must be provided with the executed contract for each. For a new manufactured home, the manufactured home purchase agreement and a copy of the dealer's invoice must be provided to the appraiser. The appraiser must analyze and review the sales contract, agreements and the manufacturer's invoice, if applicable, and provide comments in the Appraisal. The serial number(s) from the HUD Data Plate or frame front cross member of each section of the manufactured home must be matched to the serial number(s) on the manufacturer's invoice to ensure the accuracy of the manufactured home information provided in the Appraisal.

6.8.12 Title and Lien Requirements (5/9/24)⁸⁰

Mortgage Loans secured by manufactured housing must meet the following title and lien requirements:

- The Mortgage Loan must be secured by a perfected first lien in accordance with Applicable Laws on real estate that consists of the manufactured home and the land. The lien must be able to be foreclosed in a single real estate proceeding. Documentation evidencing perfection of the lien must be retained in the Mortgage Loan File;
- The manufactured home must meet the requirements of Applicable Laws that permit such property to be conveyed, financed, and encumbered in a single integrated transaction with the land;
- The Security Instrument must:
 - Describe the manufactured home by model year, manufacturer, model, dimensions and serial number;

⁸⁰ MPF Announcement 2024-38 (5/9/24)

MPF® Traditional Selling Guide

- State that the manufactured home is an improvement to the Mortgaged Property and an immovable fixture; and
- Include the legal description of the land and any other information required by Applicable Laws to identify the manufactured home and document it as real estate.
- The Borrower and the Originator must sign an affidavit (sometimes referred to as “Manufactured Home Affidavit” or “Affidavit of Affixture” or “Manufactured Home Rider”) that acknowledges their intent for the manufactured home to be made a permanent part of the Mortgaged Property;
 - The affidavit must contain any specific language that may be required by applicable law.
 - The affidavit must be retained in the loan file.
 - Failure to include the affidavit in the loan file may result in the loan being ineligible for the MPF Program.
 - If state law requires a Uniform Commercial Code (UCC) filing in order to perfect a security interest in a manufactured home, the PFI must ensure such filing is made in any and all appropriate locations.
- The manufactured home and the land on which it is situated must be owned by the same Person(s) in fee simple. Leasehold estates are not permitted;
- The Mortgage Loan must be covered by a title insurance policy, including an ALTA 7.1 endorsement (or other equivalent endorsements permitted by Applicable Laws). Note that the endorsement does not ensure that the manufactured home has been properly converted to real estate. See [Section 9.3](#) of the MPF Traditional Selling Guide for title insurance requirements; and
- An insured closing protection letter may be obtained at the PFIs discretion for each Mortgage Loan that is secured by a manufactured home, unless prohibited under Applicable Law.

6.8.13 Master Commitment Requirements

No more than 15% of the aggregate principal balance of each Master Commitment may consist of manufactured housing.

CHAPTER 7. APPRAISAL REQUIREMENTS

7.1 Appraiser Independence

All Appraisals must comply with Uniform Standards of Professional Appraisal Practice (USPAP), and all applicable federal, state or local requirements. In addition, appraisers, third parties, or affiliate originators used in conjunction with delivery of an Appraisal under the MPF Program shall adhere to the regulations and requirements established as part of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, the Home Valuation Code of Conduct, and Appraiser Independence Requirements. The Originator must have written policies and procedures with respect to the Appraiser Independence Requirements.

The appraiser must not have a direct or indirect interest, financial or otherwise, in the Mortgaged Property or in the transaction. The appraiser must be independent of the origination process. When the appraiser is employed by the Originator in any capacity, the appraiser's position or job duty cannot adversely affect the appraiser's ability to independently estimate the property's value, condition and characteristics. In addition, no employee, director, officer or agent of the Originator, or any other third party acting in any capacity shall influence or attempt to influence the appraiser and appraisal assignment through coercion, extortion, collusion, compensation, inducement, intimidation, bribery, or in any other manner. The appraiser cannot be employed by or affiliated with any interested party as defined in MPF Traditional Selling Guide Section [5.24.1](#). Selection criteria should ensure that the appraiser is independent of the transaction and is capable of rendering an unbiased opinion.

An Appraisal prepared by an individual who was selected or engaged by a Borrower, property seller, real estate agent, or other interested party is not acceptable. Re-addressed Appraisals or Appraisal reports that are altered by the appraiser to replace any references to the original client with the Originator's name are not acceptable.

The individuals engaged in the selection process of appraisers for a panel of approved appraisers or substantive appraisal review must be appropriately trained and qualified in the area of real estate appraisals. The Originator's production staff, any person who is compensated on a commission basis upon successful completion of a Mortgage Loan, and any person whose immediate supervisor is not independent of the production staff and process is prohibited from selecting, retaining, recommending, or influencing the selection of an appraiser for an appraisal assignment or for inclusion on a list of appraisers approved or forbidden from performing appraisals for the Originator. These individuals shall not have any substantive communication on the valuation, ordering, or managing of an appraisal assignment with the appraiser or appraisal management company. If lines of independence cannot be achieved due to the Originator's small size and limited staff, the Originator must be able to clearly demonstrate that it has prudent safeguards to isolate its

MPF® Traditional Selling Guide

collateral evaluation process from influence or interference from its mortgage production staff.

Effective internal controls require that only qualified and adequately trained underwriters, who are not involved in the loan production process, review Appraisals. To maintain independence, the underwriter should not directly report to someone involved in loan production. The underwriting review should include confirming the independence of the appraiser in addition to a comprehensive technical review of the appraiser's analysis prior to making a final credit decision.

The MPF Bank may refuse to accept an Appraisal prepared by a specific appraiser or may notify a PFI that it will no longer accept Appraisals prepared by a given appraiser.

7.2 Appraisal Reports (6/3/24)⁸¹

This section addresses the Appraisal reports that are acceptable under the MPF Program. The following elements are required with all Appraisals:

- A street map that shows the location of the subject property and all comparable sales the appraiser used;
- A sketch of the building improvements or condominium unit with dimensions and calculations used to estimate for gross building area;
- Clear, descriptive color photos that show the front and rear of the subject, and a street scene;
- Clear, descriptive color photos that show the front of each comparable sale;
- Photos should include any improvements, amenities, conditions, and external influences that materially impact market value or marketability;
- Any other data necessary to provide an adequately supported opinion of market value;
- For appraisals dated on or after September 2, 2024, when measuring, calculating and reporting the gross living area and non-gross living areas (basement, additional structures, etc.) of the subject property, appraisers must use the American National Standards Institute (ANSI) Standard, Square Footage - Method for Calculating: ANSI® Z765. The ANSI Standard must be used for 1-unit properties, whether attached or detached, and including Manufactured Homes, Condominium Units (condos that are apartment style are not subject to this requirement);
- Interior Appraisals should also include clear, descriptive photos that show the following:

⁸¹MPF Announcement 2024-41 (6/3/24)
MPF Announcement 2024-03 (1/18/24)

MPF® Traditional Selling Guide

- The kitchen, all bathrooms, and the main living areas of the property (such as living room, family room, dining room, all bedrooms, etc.); and
- Basement, including all finished and unfinished rooms;
 - Examples of physical deterioration if present; and
 - Examples of recent updates such as restoration, remodeling, and renovation if present.

Note: Interior photographs on proposed or under construction properties may be taken at the time of the completion inspection and included with [Form 1004D/442](#).

7.2.1 FNMA 1004/FHLMC 70: Uniform Residential Appraisal Report (URAR)

Uniform Residential Appraisal Report ([FNMA 1004/FHLMC 70](#)) is acceptable to use to appraise one- unit properties, including attached and detached units in PUD projects, and condominium projects that consist solely of detached dwellings.

When completing [Form 1004](#), the appraiser must, at a minimum, do the following:

- Perform a visual inspection of the interior and exterior areas of the Mortgaged Property;
- Inspect the neighborhood;
- Inspect each of the comparable sales, at least from the street;
- Research, verify, and analyze data from reliable public and/or private sources; and
- Report his or her analysis, opinions, and conclusions.

7.2.2 FNMA 1004C/FHLMC 70B: Manufactured Home Appraisal Report

Manufactured Home Appraisal Report ([FNMA 1004C/FHLMC 70B](#)) is required for manufactured homes based on interior and exterior property inspections.

The appraiser must, at a minimum, do the following:

- Perform a visual inspection of the interior and exterior areas of the Mortgaged Property;
- Inspect the neighborhood;
- Inspect each of the comparable sales, at least from the street;
- Research, verify, and analyze data from reliable public and/or private sources; and
- Report his or her analysis, opinions, and conclusions.

7.2.3 FNMA 1073/FHLMC 465: Individual Condominium Unit Appraisal Report (6/3/24)⁸²

Individual Condominium Report ([FNMA 1073/FHLMC 465](#)) is used to appraise an attached unit in a condominium project based on an interior and exterior inspection of the Mortgaged Property.

The appraiser must, at a minimum, do the following:

- Perform a visual inspection of the interior and exterior areas of the Mortgaged Property;
- Inspect and analyze the condominium project;
- Inspect the neighborhood;
- Inspect each of the comparable sales, at least from the street;
- Research, verify, and analyze data from reliable public and/or private sources; and
- Report his or her analysis. Opinion, and conclusions

7.2.4 FNMA 1073 Hybrid/FHLMC 465H Individual Condominium Unit Appraisal Report (Hybrid) (6/3/24)⁸³

The Individual Condominium Report ([FNMA 1073/FHLMC 465](#)) for hybrid are permitted for certain transactions. The minimum scope of work for hybrid appraisals includes consideration by the appraiser of interior and exterior property data collection by a trained and vetted third party (such as a real estate agent, insurance inspector, appraiser, etc.). The appraiser relies on the data collected (and other sources if needed) to identify property characteristics including condition. The property data collection must comply and be completed in accordance to the applicable AUS requirements.

7.2.5 FNMA 1025/FHLMC 72: Small Res. Income Property Appraisal Report

Small Res. Income Property Appraisal Report ([FNMA 1025/FHLMC 72](#)) is used for all 2–4-unit properties.

The appraiser must, at a minimum, do the following:

- Perform a visual inspection of the interior and exterior areas of the Mortgaged Property;
- Inspect the neighborhood;
- Inspect each of the comparable sales, at least from the street;
- Research, verify, and analyze data from reliable public and/or private sources; and
- Report his or her analysis, opinions, and conclusions.

⁸² MPF Announcement 2024-41 (6/3/24)

⁸³ MPF Announcement 2024-41 (6/3/24)

MPF® Traditional Selling Guide

7.2.6 FNMA 1004D/FHLMC 442: Appraisal Update and/or Completion Report (1/18/24)⁸⁴

An Appraisal Update and/or Completion Report ([FNMA 1004D/FHLMC 442](#)) is used to update an appraisal or provide confirmation that the requirements or conditions in an appraisal report have been met (such as completion of construction or repairs).

The appraiser can complete the Completion Report section of [Form 1004D](#) based on an on-site visual inspection of the property. The appraiser may also complete the form based on alternative methods, such as virtual inspections, digital photos, site videos, or other technological solutions.

All completion documentation must include one or more visually verifiable exhibits. A link to the digital exhibits from within the form is acceptable provided the digital exhibits are accessible by the MPF Provider for the life of the loan and PFIs are able provide the digital exhibits to the MPF Provider upon request. These exhibits must be unaltered and able to be authenticated using metadata and the geocode for the subject property.

7.2.6.1 Form 1004D/FHLMC 442 and Completion Alternatives (1/18/24)⁸⁵

The MPF Program permits attestation letters as a completion alternative methods to verify completion of construction, alteration, or repairs in lieu of [Form 1004D](#).

Borrower/Builder Attestation Letter

For new or proposed construction, a Borrower/Builder Attestation Letter is permitted to confirm the property was completed and constructed in conformity with the plans and specifications, amendments, and change orders. The Borrower/builder attestation letter must include (at a minimum) the following items:

- Borrower name,
- property address or legal description if the address is not available,
- certification language that the property was constructed in conformity with the plans and specifications including any amendments or changes,
- signatures and dates by the Borrower(s) and builder, and
- exterior and interior photos of the property that meet the requirements of this Guide.

If a letter signed by both parties is not obtainable, then a [Form 1004D/FHLMC 442](#) completed by the appraiser is required.

Borrower Attestation Letter

⁸⁴ MPF Announcement 2024-03 (1/18/24)

⁸⁵ MPF Announcement 2024-03 (1/18/24)

MPF® Traditional Selling Guide

A Borrower Attestation Letter is permitted to confirm completion of certain alterations or repairs for existing construction.

The Borrower Attestation Letter must include (at a minimum) the following:

- Borrower name;
- property address;
- certification language that the alteration or repair was satisfactorily completed;
- signatures and date of the Borrower;
- visually verifiable exhibits of the completed work; and
- one of the following:
 - signature of the qualified professional,
 - a professionally prepared report, or
 - paid invoices for the alterations or repairs.

When either of these attestation letter options is used, a link within the letter to any digital exhibits is acceptable provided the digital exhibits are accessible by the MPF Provider for the life of the loan and PFIs are able provide the digital exhibits to the MPF Provider upon request. These exhibits must be unaltered and able to be authenticated using metadata and the geocode for the subject property. The letter and all documentation must be retained in the mortgage loan file.

7.2.6.2 Criteria for Use of Form 1004D/FHLMC 442 and Completion Alternatives (1/18/24)⁸⁶

Use of [Form 1004D](#) and completion alternatives varies depending on the type of valuation method and condition (completion, alteration, inspection, or repair) that must be verified.

Appraisals (Any appraisal report form including Desktop)		
Appraisal "Subject to" Condition	Performer	Documentation Options
New or proposed construction - completion per plans and specifications	Appraiser	Form 1004D/FHLMC 442 with site visit
	Appraiser	Form 1004D/FHLMC 442 with virtual inspection
	Borrower and builder	Borrower/builder attestation letter with supporting evidence

⁸⁶ MPF Announcement 2024-03 (1/18/24)

MPF® Traditional Selling Guide

Existing construction - repairs or alterations	Appraiser	Form 1004D/FHLMC 442 with site visit
	Appraiser	Form 1004D/FHLMC 442 with virtual inspection
	Borrower	Borrower attestation letter with supporting evidence
Existing construction - inspections requiring a professionally prepared report	Qualified professional	Professionally prepared inspection report The PFI must determine if repairs are required as a result of the inspection, verification per above requirements.

7.2.6.3 Verification of Completion: New or Proposed Construction (1/18/24)⁸⁷

When the property securing the mortgage loan is new or proposed construction, the appraisal must be based on either plans and specifications, an existing model home, or other information sufficient to identify the quality and character to accurately report the interior features of the proposed improvements.

Verification of completion of construction is required before the mortgage loan is eligible for delivery to the MPF Program. If there are postponed improvements, PFIs should refer to [6.4.1 Requirements for New or Proposed Constructions](#).

7.2.6.4 Verification of Completion: Existing Construction (1/18/24)⁸⁸

PFIs must review the appraisal to ensure that the property does not have minor conditions or deferred maintenance items that affect the safety, soundness, or structural integrity of the subject property. For additional requirements for existing construction when there are minor conditions or deferred maintenance items that do not affect the safety, soundness, or structural integrity of the property refer to [6.4.2 Requirements for Existing Construction](#).

When an appraisal is required and there are incomplete items, physical deficiencies, or items affecting the safety, soundness, or structural integrity of the improvements, the

⁸⁷ MPF Announcement 2024-03 (1/18/24)

⁸⁸ MPF Announcement 2024-03 (1/18/24)

appraisal must be "subject to" completion of the specific repairs or alterations. The PFI must verify all completion before the mortgage loan is delivered to the MPF Program.

7.2.7 FNMA Form 1004 Desktop/ FHLMC Form 70D: Uniform Residential Appraisal Report (Desktop) (6/3/24)⁸⁹

A desktop appraisal reported on the *Uniform Residential Appraisal Report (Desktop)* ([Form 1004 Desktop / 70D](#)) is permitted for certain transactions. The minimum scope of work for [Form 1004 Desktop](#) does not include an interior and exterior on-site physical inspection of the subject property or comparable sales by the appraiser; the appraiser relies on data obtained from alternative methods or sources to identify property characteristics and condition.

When completing the [Form 1004 Desktop / 70D](#), the appraiser must at a minimum do the following:

- Research, verify, and analyze data from reliable public and/or private sources;
- Determine if the information is accurate and reliable to produce a credible report, which includes the features, quality, and condition of the subject property;
- Report his or her analysis, opinions, and conclusions; and
- Upgrade to an appraisal if the appraiser:
 - cannot obtain sufficient information about both the interior and exterior physical characteristics of the subject property from third-party data sources in order to develop an accurate and adequately supported appraisal;
 - cannot reconcile significant discrepancies (e.g., room count, gross living area, size, condition, etc.) among available data sources;
 - the subject property is undergoing renovation or rehabilitation; or
 - the data sources used to develop the appraisal, including the sales contract, reflect the presence of physical deficiencies or an adverse condition(s).

This form is not designed to report an appraisal for a manufactured home or for a unit in a condo. Appraisals reported on [Form 1004 Desktop](#) must be completed in accordance with the applicable AUS requirements. See [Chapter 4](#) for additional requirements for desktop appraisals.

7.2.8 FNMA Form 1004 Hybrid/FHLMC 70H: Uniform Residential Appraisal Report (Hybrid) (6/3/24)⁹⁰

Hybrid appraisals are based on interior and exterior property data collection. This form is for appraisals of one-unit properties and units in PUDs, this form is not designed to report an appraisal for a manufactured home or for a unit in a condo. Appraisals reported on

⁸⁹ MPF Announcement 2024-41 (6/3/24)

⁹⁰ MPF Announcement 2024-41 (6/3/24)

MPF® Traditional Selling Guide

[Form 1004 Hybrid](#) / [70H](#) must be completed in accordance with the applicable AUS requirements.

7.3 Appraisal Standards

An Appraisal must be performed for each Mortgage Loan delivered under the MPF Program.

The Originator is required to document that all appraisers are state-licensed or state-certified in accordance with Title XI of the Financial Institutions Reform, Recovery and Enforcement Act of 1989 and all applicable state laws and that the state license or certification is active on the effective date of the Appraisal. The appraiser who personally inspected the Mortgaged Property must legibly input their name, signature, the appraisal firm name, and the state license or certification number on the Appraisal.

When an appraiser trainee is used, the trainee must sign the left side of the appraiser certification section of the Appraisal. The supervising appraiser must sign the right side of the appraiser certification section of the Appraisal and ensure compliance with all Applicable Laws.

The Appraisal must be computer-generated (Adobe Format, PDF) on the current form applicable to the product and property type, with no blanks, alterations, or omissions. It must include the appropriate attachments or addenda, and color pictures are required. The Appraisal must present a complete and accurate evaluation of the Mortgaged Property that supports the appraised value.

There are three methods for determining market value: the sales comparison analysis, cost approach, and the income approach. The appraiser must reconcile the valuation methods required on the Appraisal form, stating the approach relied upon most heavily and the rationale for the value conclusion.

7.3.1 Appraisal Age

The effective date of the Appraisal must be no more than 12 months prior to the Note date. (See Section [7.15](#) for appraisal age requirements for properties impacted by a major disaster). If the Appraisal is more than 120 days old on the Note date, then an Appraisal Update and/or Completion Report ([FNMA Form 1004D/FHLMC 442](#)) must be completed by the original appraiser or a qualified appraiser from the same firm approved by the Originator and must include an exterior inspection of the Mortgaged Property. If the appraiser indicates on the Appraisal Update and/or Completion Report that the Mortgaged Property has declined in value, then a new full Appraisal must be completed.

An Appraisal obtained during a previous mortgage transaction originated by the same Originator to the same Borrower may be used, provided the following requirements are met:

- The Appraisal age requirements above are met;
- The new transaction is a limited cash-out refinance; and

- The Originator ensures that the property has not undergone any significant remodeling, renovation, or deterioration that would materially affect the market value of the property.

7.4 Zoning Compliance

The Mortgaged Property must be zoned as "residential". "Highest and best use as improved" must be the present use indicated on the Appraisal (any other indications of "highest and best use" are not acceptable) and the Mortgaged Property's use must be residential. In addition, the appraiser should provide a general statement with respect to what the zoning permits, regardless of zoning classification. The appraiser must explain any change in land use. Present improvements should conform to zoning regulations. If the zoning is not "residential" and the use a "legal conforming use", the Originator must further review the zoning compliance and determine eligibility as follows:

- If the Mortgaged Property is subject to certain land-use restrictions that create setback lines or other provisions that prevent the reconstruction if the improvements are damaged or destroyed, then the property is ineligible;
- If the Mortgaged Property is zoned "legal" but "non-conforming" due to neighboring land use, the Mortgaged Property may be eligible provided the Appraisal analysis addresses the adverse effect that the non-conforming use has on the value and marketability of the Mortgaged Property;
- If the Mortgaged Property is zoned "legal, but "non-conforming" due to density restrictions but allows for re-construction to current density in the event the Mortgaged Property is partially or fully destroyed, the Mortgaged Property is eligible provided the Mortgage Loan File includes either a copy of the applicable zoning regulations or a letter from the local zoning authority that authorizes reconstruction to current density;
- If the Mortgaged Property is zoned "legal", but "non-conforming" and cannot be rebuilt in the event of partial or full destruction, or if the property is "illegal," then the property is ineligible; or
- If the Mortgaged Property is not subject to zoning or is located in a rural area, the surrounding property should be compatible with residential usage.

7.5 Adverse Environmental Conditions

Properties with material environmental hazards and properties located in neighborhoods where material environmental hazards exist are not eligible.

An exception to this requirement is permitted if the following requirements are met:

- The appraiser is informed of the condition of the Mortgaged Property when the Appraisal is ordered;

MPF® Traditional Selling Guide

- The conditions were evaluated and determined to have no impact on the investment quality of the Mortgage Loan;
- The Mortgage Loan File must contain a description of the conditions and their location relative to the Mortgaged Property, along with and the Originator's opinion on the investment quality of the Mortgage; and
- The Mortgage Loan File must contain evidence of the corrective action as required by an inspector or appraiser. Removal or remedy of such hazards, if required, must be completed prior to the Note date.

Environmental conditions that may have a negative effect on value and marketability — such as proximity to a hazardous waste site, contamination of the Mortgaged Property or a nearby site, the presence of radon gas or asbestos, etc. — must be disclosed to the Borrower and the appraiser. The Appraisal must identify and fully explain the effect these conditions have on the value, marketability and safety of the Mortgaged Property. Comparables should have similar environmental conditions and fully support the value and marketability of the Mortgaged Property.

7.6 Changes in Value

If an increase in value is due to remodeling or renovation of the Mortgaged Property, the appraiser must provide acceptable photos of all improvements to support the increase.

Additional information may be required from the seller to document an increase in value. A desk review, field review, or second Appraisal may be requested if deemed necessary.

7.7 Prior Sales Activity

The appraiser must provide and analyze prior sales activity or transfers for the last thirty-six (36) months or the minimum period required by Applicable Law, whichever is greater, for the Mortgaged Property and last twelve (12) for the comparables. The effect on the value of the Mortgaged Property and comparables of prior sales and transfers must be described. Adverse value trends need to be identified and explained. If the information and analysis was not provided, the appraiser must explain why it was not performed.

7.8 Comparable Sales

This section provides requirements for selecting comparable sales.

7.8.1 General Requirements

Appraisals must include at least three (3) comparable sales that have closed within six (6) months prior to the effective date of the Appraisal. In some markets, compliance with this requirement may be difficult or not possible due to the lack of market data. In this case, a detailed explanation is required. The appraiser is expected to include two (2) sales that are as similar as possible to the Mortgaged Property, in order to show recent market activity, including the following:

MPF® Traditional Selling Guide

- At least three (3) comparables must be closed sales and must be included on the Appraisal grid. Current listings or pending sales may be used in addition to the three (3) closed sales to support the Appraisal data and value of the property;
- At least two (2) comparable sales should be located within one (1) mile of the Mortgaged Property (an exception is made for rural properties where comparables may be farther away). Any comparables greater than one (1) mile from the Mortgaged Property must be explained by the appraiser;
- Appraiser must provide data on market trends in the subject area;
- Appraiser must address declining property values, any over-supply, or marketing times over six months;
- Appraiser must address the impact on marketability and value of both favorable and unfavorable factors;
- Appraiser must evaluate any sales concessions for their effect on the marketability of the property;
- Appraiser must avoid using subjective, racial or stereotypical terms, phrases, or comments within the Appraisal report;
- Days on the market must be reported for the Mortgaged Property and each comparable sale and must support the average marketing time listed on page one of the Appraisal report;
- The appraiser must provide and analyze prior sales activity or transfers for the last thirty six (36) months or the minimum period required by Applicable Law, whichever is greater, for the Mortgaged Property and last twelve (12) for the comparables. The effect on the value of the Mortgaged Property and comparables of prior sales and transfers must be described. Adverse value trends need to be identified and explained. If the information and analysis was not provided, the appraiser must explain why it was not performed; and
- The final value of the Mortgaged Property must reflect the most reliable sales data, not an average of the three (3) comparables.

7.8.2 New Projects/New Subdivision Requirements

The following are required for new construction:

- One (1) closed comparable is required from inside the subject development/project;
- At least one (1) closed comparable is required from outside the development/project and/or from outside the influence of the developer;
- Additionally, if possible, a minimum of two (2) resale comparables should be provided to verify that current transactions have been exposed to the open market; and

- If resales cannot be obtained, the appraiser must address and adequately support the final valuation of the Mortgaged Property.

When there are no closed sales within a new project or subdivision, two pending sales from the project or subdivision may be used in place of one closed sale. In this instance, three closed comparables from outside the project or subdivision are also required.

An appraiser may need to rely on a builder in order to provide comparable sales data within the subject property's subdivision or project. In such a circumstance, the appraiser may rely on the builder's copy of the final settlement statement, signed by all parties, to verify the transaction of the comparable sale if the data is not yet available through typical data sources, such as public records or multiple listing services.

7.9 Marketability/ Predominant Value

The Mortgaged Property must be located in a market area of similarly priced homes. The relationship between appraised value and predominant value should be reasonable. A Mortgaged Property with a value significantly in excess of the predominant value may be ineligible. Typically, the Mortgaged Property value should not exceed 50% of the market area's predominant value.

7.10 Lot Size (Acreage)

A Mortgaged Property should not contain excess acreage as compared to like properties within its market. The lot size described in the Appraisal should correspond to the legal description provided in the Security Instrument, the final title policy/attorney's opinion, public records and, if provided, the survey. The underwriter should review the sales comparison analysis approach to determine if the comparables support the acreage and location of the Mortgaged Property.

The appraiser and the underwriter must address the acreage issue and the residential nature must be the highest and best use of the Mortgaged Property. If the land value is higher than the area norm, the appraiser must adequately explain the impact.

7.11 Adjustments

The size of the adjustments indicates the extent of differences between the comparables and the Mortgaged Property. Large adjustments must be fully explained by the appraiser. Large adjustments for site / view, design and appeal, quality of construction, age, or condition may be an indication that the comparables are not truly comparable. Adjustments must be consistent for all comparables.

The appraiser's adjustments must reflect the market's reaction to the difference in the properties. The number and/or amount of the dollar adjustments must not be the sole determinant in the acceptability of a comparable.

One-directional adjustments need further explanation. Property value may be inflated when all of the comparables are significantly superior or inferior to the Mortgage Property.

When all of the adjustments are positive or all are negative, the valuation may be questionable.

See Section [6.1.4.1](#) for rural properties adjustment requirements.

7.12 Cost Approach

The cost approach method estimates value by determining the cost of reproducing the Mortgaged Property using current material prices, then subtracting estimated depreciation, and then adding the value of the site and site improvements. The cost approach method must be used for manufactured homes.

The site value and the proportion of the value of the site to the value of the residence must be in line with other values in the neighborhood. The cost per square foot should also be in line with other properties in the area.

The appraiser must make adjustments for any physical, functional, and external depreciation.

7.13 Income Approach

The income approach bases the value on the amount of income the Mortgaged Property could generate from rent. This approach may be used for two- to four-unit properties. The income approach may not be the sole method used to determine the value of the Mortgaged Property. Comparable sales must be used to support the value determination.

7.14 Improvements/Comments Section

In this section of the Appraisal, the Originator should look for those physical features most like other similarly sized dwellings in the market area. Construction components and special features should be similar to the other properties in the marketplace. Certain characteristics that are not similar, for example, a room list that is not typical or amenities that do not meet market expectations, may negatively affect market appeal. The appraiser must comment on the effects the nonconformity has on value and marketability.

Curable structural factors may be acceptable under certain conditions when properly justified.

Condition of improvements

The property improvements should be at least in average condition and not negatively affect either the livability or marketability of the property. Minor cosmetic deficiencies are not a major concern. The condition of the major components such as the roof, foundation, plumbing, electrical, and heating, may be an issue.

The comparables should support a market demand for similar properties by reasonable proximity to the subject rather than being located in a different section of the city or town.

Additional Features (including Energy Efficiency Improvements)

MPF® Traditional Selling Guide

The appraiser should describe all additional features of a property. Over-improvements and limited market appeal features (e.g. gold fixtures and extensive sound systems) should be adjusted to reflect market demand rather than cost.

Additional builder options on newly constructed properties should be reviewed carefully. For example, if the subject has \$5,000 in options, such as upgraded wall coverings, carpeting and built-ins, the appraiser must be careful that the costs of these items are truly reflected in the resale market. Often the options do not recapture dollar-for-dollar cost in market value. At least one comparable sale should have options or extras similar to the subject's. Furniture, fixtures and other personal property cannot be included in the market value of a property and are considered sales concessions.

Homes with energy efficiency improvements are eligible under the MPF Program when marketability can be justified through comparable sales and any additional cost is supported by the market. The Originator should underwrite these properties based on the evaluation of the individual loan and not require special documentation or ratio guidelines for energy-efficient properties.

Off-site Improvements

Private road maintenance should be identified. Further explanation may be necessary if the condition or adequacy of a private road is not typical.

7.15 Properties Located in Major Disaster Areas (10/6/25)⁹¹

A Major Disaster area is defined as a county, municipality or parish that has been identified as a Declared Disaster area by the Federal Emergency Management Agency (FEMA) (see <https://www.fema.gov/>). Where a mortgage loan that is being delivered into the MPF Program is secured by a property located in a Major Disaster area it must meet all MPF Program requirements, including the requirements in this section.

The appraiser of these types of properties and underwriter of mortgage loans secured by these types of properties must make additional considerations when completing or reviewing an appraisal report. Although the definition of a Major Disaster area in this Guide does not include state or locally declared disasters, Originators should use their knowledge of particular geographic areas to determine when to submit a request to their MPF Bank and/or the Master Servicer (as applicable) to apply the Major Disaster related requirements of the Guides to loans affected by natural disasters that are not Major Disasters, or when they encounter a particular situation they wish to address that does not meet MPF Program Major Disaster related requirements.

The PFI is required to ensure that, on the date the Mortgage Loan is delivered into the MPF Program:

- The Mortgage Loan meets all the MPF Program requirements;

⁹¹ MPF Announcement 2025-81 (10/6/25)

MPF[®] Traditional Selling Guide

- No proceeding is pending for condemnation of all or any portion of the Mortgaged Property;
- The Appraisal for the subject property is dated no more than 180 days before the note date;
- There are no adverse circumstances involving the Mortgage Loan, the Mortgaged Property or the credit worthiness of the Borrower that would reduce the value or marketability of the Mortgage Loan or Mortgaged Property; and
- The PFI must be able to make all loan delivery related representations and warranties.

Property Appraisals in Major Disaster Areas

When determining the value and marketability of a property located in a Major Disaster area, the appraiser must consider neighborhood characteristics using post-Major Disaster area comparable sales to support the value opinion. If there are limited post-Major Disaster area comparable sales available, the appraiser may need to utilize pre-Major Disaster area comparable sales to supplement the post-Major Disaster Area comparables. If the appraiser cannot arrive at an accurate assessment of market value as derived through analysis of both the property and neighborhood characteristics, the mortgage loan is not eligible for delivery under the MPF Program. The MPF Program will not recognize limiting conditions beyond those that are standard to industry appraisal forms.

When a Value Acceptance is offered on a property located in a Major Disaster area, PFIs may only exercise the offer if it is more than 120 days after the disaster ended. PFIs must still ensure the Mortgage Loan meets all other Guide requirements, including Value Acceptance requirements.

For mortgage loans with a DU or LPA alternative property valuation offer that contains a message that identifies the property as being located in an area that may have been impacted by a recent disaster, the PFI may continue with the offer, provided the PFI takes prudent and reasonable actions to determine whether the condition of the property has been materially impacted by the disaster, and if it complies with the property eligibility requirements that pertain to properties affected by a disaster in the Guides.

'As-Is' Versus 'As-Repaired' Appraisals

Properties located in Major Disaster areas must be appraised based on exterior and interior inspections. If no conditions exist that affect the habitability or structural integrity of the property, the Appraisal can be based on the 'as-is' condition of the property.

If conditions exist that the appraiser determines do affect the habitability or structural integrity of the property, the property must be appraised subject to completion of certain alterations or repairs ('as repaired'). The Originator must obtain a completion report from the appraiser indicating that all repairs have been completed prior to the Mortgage Loan being delivered under the MPF Program. In the event that such repairs which do not affect

the habitability or structural integrity cannot be completed prior to delivery of the Mortgage Loan, an escrow for completion can be established.

Appraisals with Supplemental Statements or Limiting Conditions

If the appraiser cannot arrive at an accurate assessment of market value as derived from a thorough analysis of property and neighborhood characteristics, the mortgage loan is not eligible for delivery under the MPF Program.

Properties Damaged After Date of Appraisal

A PFI delivering a mortgage loan into the MPF Program that is secured by a property that is, at the time of delivery, located in a Major Disaster area, but for which the appraisal is dated prior to the declaration of the disaster, the PFI must take prudent and reasonable actions to determine whether the condition of the property has materially changed since the effective date of the Appraisal. This would include determining if an inspection or new Appraisal of the property is required to support its representations and warranties.

7.16 Reconciliation Section

In the reconciliation section of the Appraisal, the final value used for the “Certification of Appraisal and final value” must reflect the most reliable sales data, not an average of the three (3) comparables.

If the PFI considers an Appraisal report deficient, it should address the deficiencies as follows:

- Contact the appraiser to address deficiencies contained in the Appraisal report;
- Obtain a desk review or a field review of the original Appraisal report; or
- Obtain a new Appraisal report on the Mortgaged Property.

It is not acceptable for the PFI to arbitrarily change the opinion of market value from an Appraisal report, regardless of how the PFI arrives at such conclusions (such as averaging the two opinions of market value, etc.) in order to arrive at a final value.

The PFI may return the Appraisal report to the appraiser who completed the assignment, identifying the deficiencies found, and provide justification for the request that the appraiser address the deficiencies.

If the Appraiser fails to address the deficiencies, a desk or field review of the original Appraisal report may be requested or a new Appraisal may be completed. If a review Appraisal is requested, the appraiser completing the review must be licensed in the state in which the Mortgaged Property is located and possess the knowledge and experience to appraise the Mortgaged Property with respect to both the property type and geographical location. If a new Appraisal is completed, the new Appraisal must be based on the same level of inspection required for the original Appraisal report. The property value indicated in the review or new Appraisal must be used. Use of the value from the original appraiser is not acceptable.

MPF® Traditional Selling Guide

The Mortgage Loan File must be documented when addressing any Appraisal deficiency with the underwriter's actions and determination to accept final property value and eligibility. In the event an Originator has a reasonable basis to believe an appraiser or appraisal management company is violating Applicable Laws, or is otherwise engaging in unethical conduct, it shall promptly refer the matter to the applicable state appraiser certifying and licensing agency or other relevant regulatory body in accordance with the Applicable Laws or applicable regulatory agency requirements.

7.17 Reconsideration of Value (10/23/25)⁹²

Deficiencies identified in appraisals, either through the PFIs review processes or through Borrower provided information, may be a basis for a reconsideration of value (ROV).

PFIs choosing to develop a reconsideration of value framework must ensure their process adheres to all applicable local, state, and federal laws and that their process does not permit post-closing borrower initiated ROV requests.

Regardless of the outcome of the ROV, the PFI is responsible for ensuring the appraisal report and opinion of market value are reliable and adequately supported. In addition, all ROV processes must be completed prior to delivery of a mortgage loan to the MPF Program. Mortgage Loans with uncertain valuations cannot be delivered to the MPF Program.

PFIs must ensure all documentation and communications related to outcome of the ROV are retained in the loan file.

MPF Traditional Government Mortgage Loans must comply with the ROV requirements of the applicable Government Agency.

7.18 Restrictions

Occupancy restrictions are acceptable as long as such limitations are reasonable local, state, or federal restrictions applied to all occupants, that do not discriminate on the basis of race, age, color, religion, gender, national origin, disability, familial status, or any other prohibited basis under applicable anti-discrimination law.

7.19 Race or Racial Distribution

Any mortgage supported by an Appraisal that discloses race or the racial distribution of a neighborhood is ineligible.

7.20 Neighborhood

The neighborhood of the property must be acceptable as collateral for a Mortgage Loan under the MPF Program. The appraiser must take all data, influences and factors into consideration including regulations, laws and taxes that are imposed on properties.

⁹² MPF Announcement 2025--84 (10/23/25)

Factors that affect the marketability of the neighborhood (such as proximity to employment and amenities and appeal to market) should be described. Analysis should include economic trends, location influences and neighborhood amenities. Market conditions and trends should be supported by statistical information.

7.21 Drainage/Flood Hazard

Drainage problems or the existence of a flood hazard condition should be addressed by the appraiser. Such conditions or major problems may require physical correction or flood insurance.

CHAPTER 8. OTHER PROPERTY TYPES

This chapter provides guidelines for evaluating condominium and planned unit development (PUD) project eligibility. The intent of the project review is to assess the marketability and long-term stability of the project. Current market conditions and comparable sales on the Appraisal, if an Appraisal is obtained, provide information on the Mortgaged Property's marketability.

The project guidelines and documentation requirements in this chapter are applied to Mortgaged Properties that are part of condominiums or PUDs in addition to the standard property appraisal review guidelines.

8.1 Planned Unit Development

A Planned Unit Development (PUD) is a parcel of land that contains common elements and improvements that are owned and maintained by a homeowners association, corporation or trust. The common elements are for the benefit and use of the individual homeowners within the PUD. The housing units may be attached or detached. The individual homeowners must own or have a leasehold interest in a parcel of land improved with a dwelling that is not shared in common with other unit owners.

The unit owners must have an automatic, non-severable interest in the homeowners association and pay mandatory assessments.

The pre-sale and owner occupancy requirements that apply to condominium projects do not apply to PUDs, provided that the appraiser does not indicate marketability problems. If the appraiser indicates marketability problems, a review of the project must be performed to determine whether there may be an adverse impact on the value or marketability of the Mortgaged Property.

Requirements for 1- to 4-unit properties apply to similar residential properties within a Planned Unit Development (PUD).

A PUD project is ineligible if:

- The project contains two- to four-unit properties;
- The project contains manufactured housing;
- The project contains space devoted to commercial use; or
- The project is a multi-dwelling unit PUD project that permits an owner to hold title to more than one dwelling unit with ownership of all his units evidenced by a single deed and mortgage are ineligible.

8.2 General Condominium Eligibility Requirements

The following guidelines apply to all condominium projects. Project information may be reported by the appraiser, disclosed by the homeowner's association or developer, shown on the purchase contract, or obtained through a review of the homeowner's association certificate or other condominium documents. The homeowner's association assessment

must be based upon either the size of the unit or the ratio to the total number of units in the project. The assessment cannot be based on the sales price of the unit. The charges for interior and exterior maintenance must be included in the assessment as the responsibility of the homeowner's association.

8.2.1 Single Entity Ownership

The maximum allowable number of units that may be sold to or owned by a single entity are as follows:

- Projects with 2– 4 units: 1 unit allowed;
- Projects with 5–20 units: 2 units allowed; and
- Projects with 21 or more units: 10% of total units allowed.

Note: while this addresses the number of units the project permits any one owner to own within the project, PFIs must ensure the number of units the Borrower actually owns in that project and the occupancy status of those units meet any applicable requirements and limitations in the MPF Guides on number of units a Borrower may own and their status of occupancy, to be eligible. See for example [6.2.2 Second Home](#).

8.2.2 Commercial Use

Commercial use within the project may not exceed 25% of the total square footage for the project and should be compatible with residential use.

8.2.3 Right of First Refusal

Any right of first refusal in the condominium project's constituent documents may not impair the rights of a first mortgagee to:

- Foreclose or take title to a condominium unit pursuant to the remedies contained within the security instrument;
- Accept a deed in lieu of foreclosure in the event of default by a mortgagor; or
- Sell or lease a unit acquired by the mortgagee.

8.2.4 Mortgagee Rights

The condominium project's constituent documents must provide for a written notice to the mortgagee in the event of any of the following:

- Condemnation or casualty loss that affects a substantial part of the project or the unit secured by the mortgage;
- The owner of the unit securing the mortgage becomes sixty (60) days or more delinquent on HOA dues;
- There is a lapse, cancellation, or substantial change in the insurance coverage for the HOA; and
- There is any proposal made requiring agreement from a certain percentage of mortgagees.

8.2.5 Adverse Environmental Factors

Any adverse environmental factors affecting the condominium project must be addressed by the appraiser.

Any factors affecting safety, habitability, or marketability of the unit or project will render the project ineligible.

8.2.6 Litigation

If the HOA is involved in any litigation, arbitration, mediation, or other dispute resolution process, additional details must be obtained from the HOA. This information should be verified with an attorney's letter, insurance information, structural report, and/or other documentation.

The following types of litigation generally pose little or no risk to the project and are acceptable:

- HOA is suing individual owners for unpaid dues or assessments;
- HOA is being sued for a "slip and fall" liability issue and the project has adequate liability insurance to cover the damages being sought by the plaintiff; and
- Other suits filed by the HOA that do not impact the value or livability of the project are generally acceptable.

The following types of litigation may impact the project's marketability and are generally not acceptable:

- HOA is suing the developer for structural defects or other property deficiencies that impact health and safety. However, the project may be acceptable if the defects have been corrected and the project is financially sound and marketable; and
- Suits filed against the HOA in which the damages exceed or are not covered by the HOA's insurance.

Projects involved in pending litigation (i.e., lawsuit has not yet been filed) may be approved when the risk to the project is assessed and it is determined that:

- HOA insurance will cover potential damages; or
- HOA is in a position to benefit from the lawsuit.

8.2.7 Delinquent HOA Dues/Special Assessments

For condominium projects with more than four (4) units, no more than 15% of the unit owners may be delinquent by more than sixty (60) days on their HOA dues.

For two- to four-unit projects, no unit owners may be sixty (60) days or more delinquent on HOA dues.

For all condominium projects, no more than 15% of the total units in a project are 60 days or more past due in the payment of each special assessment.

8.2.8 Insurance

The entire condominium project insurance policy must be reviewed to ensure coverage complies with MPF Program Requirements. See Selling Guide [Chapter 9](#).

Projects with a pooled insurance policy are ineligible.

8.2.9 Agreement for Professional Management

Any agreement or contract for services of the builder, developer, sponsor, or a professional management firm or the condominium project must not exceed three (3) years. Any such agreement or contract must provide for termination by either party without cause and without payment of a termination fee on ninety (90) days or less written notice.

8.2.10 Taxes, Assessments and Charges

If Applicable Laws mandate that liens for taxes, assessments, and charges become priority liens over the Security Instrument, the liens must relate only to the individual condominium unit and not to the entire condominium project.

8.2.11 Actions of Homeowners' Association

When condemnation or a major loss occurs to the units and/or common elements of a project, a written approval by two-thirds (2/3) majority of the individual unit owners or their first mortgagees shall be required for the homeowners association to take the following measures:

- Abandon or terminate the condominium project, intentionally or inadvertently;
- Partition or subdivide any condominium unit;
- Abandon, partition, subdivide, encumber, sell, or transfer the common elements by act or by omission. The granting of easements for public utilities or other public purposes consistent with the intended use of the common elements within the meaning of this provision;
- Use Insurance Proceeds for losses to any condominium property, whether individual units or common elements, for any purpose other than the repair, replacement, or reconstruction of the property; and/or
- Change the pro rata interest or obligations of any unit in order to levy assessments or charges, allocate distribution of Insurance Proceeds or condemnation awards, or to determine the pro rata share of ownership of each unit in the common elements.

8.2.12 Phasing or Add-Ons

Any proposal or plan subjecting the condominium project to phasing or add-ons must comply with the following limitations:

- The real property must be described in the declaration of condominium;
- A condominium unit owner's undivided interest in the common elements must be stated in the declaration of condominium, master deed, or a similar instrument

which will become subject to the condominium project if the alternative percentage becomes effective. The conditions whereby a change in that percentage may take place are fully described in the declaration provisions; and

- No change in the percentage interests in the common elements may be effective pursuant to such phasing or add-on plan more than seven (7) years after the declaration of condominium becomes effective.

8.2.13 MPF Bank's Rights Confirmed

No provision of the condominium document may give a condominium unit owner or any other party priority over any rights of the PFI, Servicer, or the MPF Bank, pursuant to the Security Instrument in the event of payment to the unit owner of Insurance Proceeds or condemnation awards for major losses to the condominium unit and/or common elements.

8.2.14 Amenities

All amenities of the project, such as the parking areas, recreation areas, and service areas must be covered by the Security Instrument to at least the same extent as the common elements. If any amenities are not completed as of the Note date for a particular Mortgage Loan, the sales contract must provide for a completion date and the necessary recourse measures in lieu of default or delay by the seller.

8.2.15 Age of Project Eligibility Determination

The maximum age of the Originator's project eligibility determination as of the Funding Date is:

- One (1) year for existing condominium projects; or
- Six (6) months for a new condominium project.

8.3 Condominium Project Classification Standards

This section covers the requirements for established projects and new projects.

8.3.1 Established Condominium Projects

Established condominium projects must meet the following requirements:

- At least ninety percent (90%) of all units are sold and closed;
- If the Mortgaged Property is a second home, at least fifty percent (50%) of all units in the project must be conveyed to principal residence or second home purchasers;
- The homeowner's association is under the control of the unit owners;
- Project is not subject to additional phasing or annexation;
- All units and amenities are completed; and
- All units that have been conveyed must be owned in fee simple, and all unit owners must have exclusive ownership in the rights to use the amenities and common elements. The amenities, common elements or facilities may not be subject to a lease between the unit owners or the homeowner's association and another party.

8.3.2 New Condominium Projects

A new condominium project or an existing building that was recently or is being converted to a condominium project is considered a new or newly converted condominium project if less than ninety percent (90%) of all units are sold and closed. New or newly converted condominium projects must meet the following requirements:

- Minimum presale requirements:
 - At least fifty percent (50%) of all units (or the Mortgaged Property's legal phase*) must be conveyed to principal residence or second home purchasers;
 - For small condominium projects with 2-4 units, no more than one (1) unit in the project may be conveyed and occupied as an investment property;

*To consider a Mortgaged Property's legal phase in lieu of all units in the condominium project, the Mortgaged Property's legal phase must be "substantially" completed. A legal phase is considered "substantially" complete when:

- A certificate of occupancy or other substantially similar document has been issued by the applicable governmental agency for the project or Mortgaged Property's legal phase;
- All the units in the building that contains the Mortgaged Property are complete, subject to the installation of common and customary buyer selection items;
- If the legal phase contains more than one building or structure, each must be 100% complete. Note that for manually reviewed new condominium projects, a single building cannot contain more than one legal phase; and
- Any additional phases or add-ons meet the requirements the following requirements:
 1. The real property shall be described in the declaration of condominium;
 2. A condominium unit owner's undivided interest in the common elements must be stated in the declaration of condominium, master deed, or a similar instrument which will become subject to the condominium project if the alternative percentage becomes effective. The conditions whereby a change in that percentage may take place are fully described in the declaration provisions; and
 3. No change in the percentage interests in the common elements may be effective pursuant to such phasing or add-on plan more than seven (7) years after the declaration of condominium becomes effective.

MPF® Traditional Selling Guide

For two- to four-unit condo projects, all units and common elements must be 100% complete and may not be subject to additional phasing.

If the condominium unit owners are in control of the homeowner's association, there must be a sufficient number of occupying unit owners to competently manage the homeowner's association and support the budget required to fund the homeowners association budget; and

All units that have been conveyed must be owned in fee simple, and all unit owners must have exclusive ownership in the rights to use the amenities and common elements. The amenities, common elements or facilities may not be subject to a lease between the unit owners or the homeowner's association and another party.

No more than 30% of the units in the project may be subject to rent regulations (i.e. regulations that protect the tenant from eviction).

Two- to Four-Unit Projects

For new or newly converted condo projects consisting of two- to four-unit properties, the following restrictions apply:

- All units and common elements in the project must be 100% complete. The project may not be subject to any additional phasing; and
- All except (1) unit in the project must be conveyed or under contract for sale to Primary Residence or second home buyers.

8.4 Ineligible Projects

All attached or detached Planned Unit Developments (PUDs) and condominiums must include a review of the project ineligibility characteristics for eligibility verification.

The following project types are ineligible:

- Timeshare, fragmented, or segmented ownership projects;
- New condominium projects where the seller is offering any of the following:
 - Contributions in excess of the maximum interested party contribution limits permitted in this Selling Guide;
 - Contributions or concessions that are not fully disclosed on the final Settlement Statement;
 - Payment abatements of any homeowners association dues; and
 - Concessions to financing terms, including but not limited to below market interest rates or principal and interest payment abatements;
- Newly converted non-gut rehabilitation projects containing more than four attached units that have not been approved through Fannie Mae's Project Eligibility Review Servicer (PERS);

MPF® Traditional Selling Guide

- Mortgage loans secured by units in projects with a status of "Unavailable" in Fannie Mae's Condo Project Manager (CPM) are ineligible;
- Projects that split ownership of the property or restrict the owner's ability to occupy the unit, including "common interest" apartment (also known as a community apartment or own-your-own);
- Projects with mandatory rental pooling agreements that require the unit owners to either rent their units or to give a management firm control over the occupancy of the units;
- Projects that include weekly and/or daily rentals or projects with units that are marketed for sale based on the availability of short-term rental rates;
- Student housing projects;
- Multi-dwelling unit condominiums that permit an owner to hold title to more than one dwelling unit, with ownership of all of his or her owned units evidenced by a single deed and financed by a single mortgage;
- Projects that include manufactured housing units;
- Projects that permit individual residential unit owners to operate and run a small business from their residential unit (i.e. live-work projects);
- Projects that have documents on file with the Securities and Exchange Commission, or projects where unit ownership is characterized or promoted as an investment opportunity;
- Legal nonconforming projects where the appropriate local zoning and/or local statutes do not permit the reconstruction of the current property improvements and current density in the event of partial or full destruction;
- Projects with required membership fees for use of recreational spaces (such as a golf course or other recreational facility) owned by a party other than the HOA or master association;
- Projects with property that is not real estate (e.g.: Houseboats, boat slips, cabanas) (**Note:** Boat slips, cabanas, and other amenities are permitted when owned in common by the unit owners as part of the HOA);
- Projects that are continuing care facilities (**Note:** Projects that make continuing care services available to residents are eligible only if the continuing care facilities or services are not owned or operated by the HOA and residential unit owners are not obligated to purchase or utilize the services through a mandatory membership, contract, or other arrangement);
- Projects with non-incident business operations owned or operated by the homeowner's association such as, but not limited to, a restaurant, spa, health club, etc.

MPF® Traditional Selling Guide

- Project is ineligible if more than 10% of its budgeted income is from non-incidentals business arrangements related to the active ownership and/or operation of amenities or services available to unit owners and the general public. This includes, but is not limited to, businesses such as a restaurant or other food- and beverage-related services, health clubs, and spa services;
- Non-incidentals income not exceeding 15% of the project's budgeted income may be derived from:
 - income from the use of recreational amenities or services owned by the HOA for the exclusive use by unit owners in the project or leased to another project according to a shared amenities agreement, or
 - income from the leasing of units in the project acquired by the HOA through foreclosure;
- Projects in which the condominium units are subject to ineligible Private Transfer Fee Covenants;
- Projects for which the project sponsor, homeowners association, or developer (if the project has not been turned over to the homeowners), is a party to current litigation or is engaging in pre-litigation activities (such as, but not limited to, arbitration or mediation) that are reasonably expected to proceed to formal litigation, except for "minor" litigation that has no impact on the safety, structural soundness, habitability, or functional use of the project. "Minor" litigation is defined as:
 - Non-monetary litigation including, but not limited to, neighbor disputes or rights of quiet enjoyment;
 - Litigation for which the insurance carrier has agreed to provide the defense, and the amount is covered by the homeowner's association's insurance;
 - the reasonably anticipated or known damages and legal expenses are not expected to exceed 10% of the project's funded reserves;
 - the HOA is seeking recovery of funds for issues that have already been remediated, repaired, or replaced and there is no anticipated material adverse impact to the HOA if funds are not recovered;
 - litigation concerning localized damage to a unit in the project that does not impact the overall safety, structural soundness, habitability, or functional use of the project; or
 - Actions in the normal course of business to collect HOA dues and assessments;
- Projects with space that is used for nonresidential or commercial purposes exceeding 35% of project space;

MPF® Traditional Selling Guide

- Condominium hotels;
- Projects that are managed and operated as a hotel or motel, even though the units are individually owned (See [8.4.1 Hotels or Motels](#));
- Projects that have been converted from a resort, hotel, motel, lodge (or any other property type that was used for temporary living arrangements), unless the project is an established project, meets all requirements for gut rehabilitation projects and all units are residential dwelling units without any of the characteristics of a hotel or similar type of transient housing building;
- Projects that do not meet the ownership requirements of Section [8.2.1 Single Entity Ownership](#); and
- Projects in need of critical repairs, including material deficiencies and significant deferred maintenance (See [8.4.2 Projects in Need of Critical Repairs](#)).

8.4.1 Hotels or Motels

The following characteristics should be utilized to identify projects that operate as hotels or motels, which are ineligible:

- The project is deemed ineligible under Fannie Mae or Freddie Mac's requirements because of condo hotel, resort, transient or short-term rental activity;
- The HOA is licensed as a hotel, motel, resort, or hospitality entity;
- The project is professionally managed by a hotel or resort management company that also facilitates short term rentals for unit owners or projects with management companies that are licensed as a hotel, motel, resort, or hospitality entity;
- Voluntary or mandatory revenue sharing agreements;
- Occupancy restrictions mandated by the zoning, by HOA or project's legal documents (including restricting owners' ability to occupy the unit during any part of the year);
- The project has a legal or common name that includes "hotel," "motel," "inn," "resort," or "lodge" unless the use is a reference to a historical use of the building and not reflective of its current use as a residential condo;
- The project is marketed as a hotel, motel, resort or investment opportunity;
- The project has obtained a hotel or resort rating for its hotel, motel, or resort operations through hotel ratings providers including, but not limited to, travel agencies, hotel booking websites, and internet search engines;
- The project shares facilities with a hotel or motel;
- The project is primarily transient in nature, or is in an area zoned primarily for transient accommodations (projects located in a resort area require additional due diligence);

- The unit is in a building that functions like a traditional condominium, yet the project contains additional resort type amenities or other buildings with resort type amenities (amenities that are common in hotels or resorts including spa services, concierge services, rentals of recreational equipment or amenities, childcare services for short-term renters, scheduled social or entertainment activities for short-term renters, airport shuttles, ski lift shuttles or ski lift and trail passes, or other vacation amenities and packages require additional due diligence);
- The unit is fully furnished or has restrictions on interior decorating;
- The unit does not have a full kitchen (units that do not contain full-sized kitchen appliance require additional due diligence);
- The unit is less than four hundred (400) square feet; and
- The project provides any of the following services:
 - Management desk;
 - Bellman;
 - Daily maid service;
 - Food service;
 - Centralized utilities (e.g., central telephone service or cable); and
 - Centralized key system.

8.4.2 Projects in Need of Critical Repairs

Projects in need of critical repairs are those needing repairs or replacements that significantly impact the safety, soundness, structural integrity or habitability of the project's building(s), or the financial viability or marketability of the project. Critical repairs include conditions such as:

- material deficiencies, which if left uncorrected, have the potential to result in or contribute to critical element or system failure within one year;
- any mold, water intrusions or potentially damaging leaks to the project's building(s);
- advanced physical deterioration;
- any project that failed to pass state, county, or other jurisdictional mandatory inspections or certifications specific to structural safety, soundness, and habitability; or
- any unfunded repairs costing more than \$10,000 per unit that should be undertaken within the next 12 months (does not include repairs made by the unit owner or repairs funded through a special assessment).

Examples of some items to consider include, but are not limited to, sea walls, elevators, waterproofing, stairwells, balconies, foundation, electrical systems, parking structures or other load-bearing structures.

MPF® Traditional Selling Guide

If damage or deferred maintenance is isolated to one or a few units and does not affect the overall safety, soundness, structural integrity, or habitability of the project, then these requirements do not apply.

Routine repairs are not considered to be critical and include work that is:

- preventative in nature or part of normal capital replacements (for example, focused on keeping the project fully functioning and serviceable); and
- accomplished within the project's normal operating budget or through special assessments that are within guidelines.

A project with an evacuation order due to an unsafe condition, either for a partial or total evacuation of the project's building(s), is ineligible until the unsafe condition has been remediated and the building(s) is deemed safe for occupancy.

Special Assessments

Special assessments may be current or planned. PFIs must obtain and review the following information for each special assessment to determine if it addresses a critical repair:

- what is the purpose of the special assessment,
- when was the special assessment approved and is it planned (approved by the unit owners, but not yet initiated by the board) or already being executed,
- what was the original amount of the special assessment and the remaining amount to be collected, and
- when is the expected date the special assessment will be paid in full.

If the special assessment is associated with a critical repair and the issue is not remediated, the project is ineligible.

Inspection Reports

If a structural and/or mechanical inspection was completed within 3 years of the PFIs project review date, the PFI must obtain and review the inspection report. The report cannot indicate that any critical repairs are needed, no evacuation orders are in effect, and no regulatory actions are required.

If the inspection report indicates there are unaddressed critical repairs, the project is ineligible until the required repairs have been completed and documented accordingly. The PFI must review an engineer's report or substantially similar document to determine if the repairs completed have resolved the safety, soundness, structural integrity, or habitability concerns of the project.

Documentation

PFI's are responsible for determining which documents are needed to ensure compliance with the requirements of this Guide. Some examples of this documentation include, but are not limited to:

- HOA board meeting minutes,
- engineer report(s),
- structural and/or mechanical inspection reports,
- reserve studies,
- a list of necessary repairs provided by the HOA or the project's management company,
- a list of special assessments provided by the HOA or the project's management company, and
- other substantially similar documentation.

8.4.3 Projects Terminating or Involved in Insolvency Proceedings (8/12/25)⁹³

A project must not be the subject of an action that would cause the project to cease to exist, including termination, deconversion, or dissolution of the project's legal structure. In addition, a project must not be the subject of a voluntary or involuntary bankruptcy, insolvency, liquidation, or receivership proceeding, or any substantially similar action under state or federal law. This includes any project that has voted or is in the process of voting on any of the actions or proceedings described above.

8.5 Unpaid HOA Assessments

In the event that the PFI or the MPF Bank obtains title to a condominium unit, either through Foreclosure or pursuant to the remedies in the Security Instrument, the MPF Bank will not be liable for more than six (6) months of the unit's unpaid, regularly budgeted homeowners association assessments or charges accrued before the PFI's acquisition of the title. If the homeowners association has a priority lien for the costs of collecting unpaid assessments, the PFI will be responsible for those fees or costs related to that lien and for protecting the priority of the Mortgage lien.

8.6 Project Eligibility

The Originator must use one of the methods in this section to determine if a condominium project is eligible. The Originator should use the Fannie Mae Condominium Project Questionnaire ([Form – 1076](#)) or an equivalent for assistance in determining project eligibility and should retain the questionnaire in the Mortgage Loan File.

⁹³ MPF Announcement 2025-61 (8/12/25)

MPF® Traditional Selling Guide

A project review is not required for PUDs and site condominiums that meet the PUD and site condominium policies in this Guide.

8.6.1 Limited Review (6/3/24)⁹⁴

A limited review may be conducted for an attached unit in an established project. Manually underwritten loans and loans underwritten through DU and Loan Product Advisor are eligible for a limited review.

To be eligible for a limited review, the following requirements must be met:

- The Appraisal, if an Appraisal was obtained, complies with all appraisal requirements in this Selling Guide;
- The insurance in force complies with all applicable insurance requirements; and
- Attached units in established projects must meet the LTV/TLTV requirements below:

Limited Review of Attached Units in Established Projects Located Outside Florida	
Occupancy Status	Maximum LTV/TLTV
Primary Residence	90%
1 Unit Second Home	75%

Properties in Florida must comply with different LTV ratio requirements. See Selling Guide Section [8.6.5](#).

Originators are encouraged to use the Condominium Project Questionnaire – ([Fannie Mae Form 1076/Freddie Mac Form 476](#)) to assist with determining condominium project eligibility. If this form is used, it must be retained in the Mortgage Loan File.

If a project is ineligible for a limited review, then another review method must be used.

8.6.2 Full Review

The full review may be conducted for attached units in new and established condominium projects, provided that the following requirements are met:

- The Appraisal, if an Appraisal was obtained, complies with all applicable appraisal requirements in this Selling Guide;
- The insurance in force complies with all applicable insurance requirements in this Selling Guide;
- The HOA's budget must have sufficient funds to support the project, and at least ten percent (10%) of the HOA's total budget must be allocated toward a reserve

⁹⁴ MPF Announcement 2024-41 (6/3/24)

MPF® Traditional Selling Guide

fund for maintenance, repairs, and replacement of the common elements. (Projects with two- to four-units are exempt from this requirement);

The HOA budget requirement does not apply to two- to four-unit projects.

- The project must be on contiguous parcels of land. It is permissible for streets to divide the project;
- The unit owners must have exclusive ownership and use of the common elements and amenities;
- Parking spaces may be financed as part of the Mortgage Loan if the parking space and unit are on one deed as demonstrated by the legal description. The LTV and TLTV must reflect the value of the parking space and the unit; and
- If the project is a gut rehabilitation project (defined as a project where major components such as the roof, HVAC system, electrical, and plumbing were replaced) that was completed during the past three (3) years, then a licensed engineer's report must be obtained that indicates the structural integrity of the building and the condition of the major components are acceptable.

Newly converted non-gut rehabilitation projects with more than four (4) units must be reviewed using Fannie Mae's PERS process. Newly converted non-gut rehabilitation projects with less than four (4) units may be reviewed using the full review process.

Originators are encouraged to use the Condominium Project Questionnaire – Full Form ([Fannie Mae Form 1076/Freddie Mac Form 476](#)) to assist with determining condominium project eligibility. If this form is used, it must be retained in the Mortgage Loan File.

8.6.3 Fannie Mae's Project Eligibility Review Service (PERS)

The following projects must be submitted to Fannie Mae's PERS for review:

- New and newly converted condo projects with attached units located in Florida; and
- Newly converted non-gut rehabilitation projects with more than four (4) units. **Note:** The PERS process is optional for any projects not indicated above.

Projects that have been approved through PERS are eligible for delivery under the MPF Program if the following requirements are met:

- The project complies with MPF Program Requirements;
- The conditions of the Fannie Mae Review approval have not expired, been cancelled, or modified as of the Funding Date; and
- The Mortgage Loan File contains a copy of the Fannie Mae Review approval (Project Eligibility Review Service (PERS) or the FNMA Form 1028) or a screen print from the Fannie Mae accepted condominium project list documenting the unexpired, unmodified Fannie Mae Review approval.

8.6.4 Fannie Mae's Condo Project Manager (CPM) (6/4/25)⁹⁵

The use of Fannie Mae's Condo Project Manager (CPM) is permitted, provided that the following requirements are met:

- The PFI delivering the Mortgage Loan requested and obtained the CPM project acceptance;
- The data entered into CPM is accurate and complete; and
- The Mortgage Loan File contains a copy of the unexpired CPM project acceptance certification that meets the following criteria:
 - For an established project, the certification date must be no more than (1) year old as of the Funding Date; and
 - For a new project, the certification date must be no more than six (6) months old as of the Funding Date.
- PFIs utilizing CPM through DU, must ensure the following requirements are met:
 - The mortgage loan must receive both:
 - an Approve/Eligible recommendation, and
 - a message indicating the project has an Approved by Fannie Mae status in CPM.
 - Effective, with application dates on or after June 23, 2025, PFIs must comply with any applicable delivery restrictions displayed in CPM and/or in the DU Underwriting Findings report.

8.6.5 Location-Specific Condominium Project Requirements

This section covers specific requirements for projects located in Florida. A PERS review is required in accordance with this Selling Guide Section [8.6.3](#), for new and newly converted condo projects with attached units located in Florida.

The following table is for manually underwritten loans only and indicates the maximum LTV ratios allowed for a limited review for established condominiums in Florida. Loans underwritten using an AUS must follow the LTV ratio requirements of the applicable agency (Fannie Mae or Freddie Mac).

⁹⁵ MPF Announcement 2025-47 (6/4/25)

Attached Units in Established Condo Projects in Florida Manual Underwriting	
Occupancy	Maximum LTV/TLTV
Primary Residence	75%/90%
1 Unit Second Home	70%/75%

8.6.6 Two- to Four-Unit Condominium Projects

A 2-4 unit condominium project consists of from two to four 1-unit dwellings that are separately owned with separate legal descriptions. To be eligible, the Originator must determine that there is a demonstrated marketability for such condominium projects in the subject market area, and the project must have been approved using a permitted review method. The project must meet the following requirements:

- The project, including all common areas and any amenities, is complete;
- Homeowners own the condominium units in fee simple or leasehold, and the homeowners are the sole owners of and have exclusive rights to the use of the project's common elements; and
- No more than one (1) unit in the project has been conveyed and is occupied as an investment property

8.6.7 Site Condominiums

New or established condominium projects composed of only detached one-unit dwellings (site condominiums) are eligible and do not require a project review if they meet the following requirements:

- The condominium project consists solely of detached one-unit dwellings where the unit owners own the land and improvements on the land;
- The project does not include manufactured housing units;
- The project has few or no common elements, such as project signs and minimal undeveloped green space;
- The project does not own any common amenities (e.g. pool, fitness or recreational center, playground, laundry facility, clubhouse, etc.);
- The project does not own nor has responsibility for maintaining infrastructure such as roads, street signs, electricity, water, sewage, snow removal, or garbage disposal;
- The project has little to no engagement with an HOA, such as minimal or no dues or special assessments and no common element maintenance;

MPF® Traditional Selling Guide

- The subject unit maintains the required property insurance coverage per [Chapter 9](#);
- The Appraisal, if an Appraisal was obtained, specifically references the property as a "site condo" and verifies there is little to no difference in market value between this type of ownership and a single-family detached home; and
- The project complies with the requirements in this chapter regarding HOA assessment priority liens.

CHAPTER 9. INSURANCE REQUIREMENTS

9.1 Government Mortgage Insurance

Government Mortgage Loans must maintain the insurance or guaranty from the applicable Government Agency. If any premium is not paid to the Government Agency when due, or if the insurance or guarantee is canceled by the Government Agency for any reason, the MPF Bank may:

- Require repurchase of the Mortgage Loan; or
- Advance the premium or behalf of the PFI and debit the PFI's DDA for the amount of the advance.

9.2 Conventional Mortgage Insurance

This section addresses the mortgage insurance (MI) requirements for Conventional Loans, including acceptable insurers and coverage amounts.

9.2.1 General Mortgage Insurance Requirements

MI is required for every Conventional Mortgage that has an LTV ratio greater than 80%. LTV / TLTV ratio must always be rounded up to the next whole percentage. (For example, 80.01 percent must be rounded up to 81 percent.)

The MI coverage must be under the mortgage insurance company's master policy, and its associated endorsements and forms, that were effective October 1, 2014, or the most current master policy, endorsements, and forms issued thereafter. Self-insurance is not acceptable.

MI must be in full force as of the Mortgage Loan disbursement date and must remain in full force until the Mortgage Loan meets the MI cancellation requirements in accordance with the Guides.

The LTV calculation for mortgage insurance for properties located in the state of New York is based solely on the appraised value of the Mortgaged Property as of the Closing date.

Mortgage Insurance Payment Structures

The following MI payment structures are acceptable:

- Borrower-paid MI with an upfront single premium. paid at closing;
- Borrower-paid MI with monthly premiums paid from escrow; and
- Borrower-paid MI with a split premium (i.e. combination of upfront single premium paid at closing and monthly premium paid from escrow).

For Mortgage Loans secured by one-unit property types, the MI upfront single premium or the upfront portion of a split premium may be financed in the loan amount.

Solely for the purpose of determining the required minimum MI coverage level, the financed upfront single premium may be excluded from the purchase or refinance transaction loan amount in calculating the LTV ratio. However, for all other purposes,

MPF® Traditional Selling Guide

including Loan Presentment and loan eligibility determination, the financed upfront MI premium must be included in the loan amount for calculating LTV ratios. The LTV ratio, calculated using the purchase or refinance transaction loan amount plus the financed upfront MI premium, may not exceed 95% or a lesser LTV restriction published in the Guides.

The Originator must obtain a Financed MI Premium Endorsement to the mortgage insurance policy. This endorsement must indicate that the mortgage insurance will adjust its claim calculation so that the claim amount will include one hundred percent (100%) of the unamortized portion of the financed mortgage insurance premium.

Originator-paid MI is only permitted for single premium, life of loan, non-cancelable coverage.

9.2.2 Approved Mortgage Insurers

MI must be provided by one of the approved mortgage insurers listed in [Exhibit V](#) who has been approved by the MPF Provider. However, each MPF Bank may make its own determination as to which mortgage insurers it will accept. The PFI should contact its MPF Bank to verify which insurers are approved for their district. If the PFI delivers a Mortgage Loan that is not insured by an approved mortgage insurance company, the Mortgage Loan may be subject to repurchase.

When the MPF Program removes a mortgage insurer from its approved list, the applicable insurance policy does not need to be replaced, provided that the amount and scope of coverage does not change, the insurer remains licensed in all pertinent jurisdictions, and the insurer meets the requirements for mortgage insurers in those jurisdictions. Coverage must run to the MPF Bank and nothing must have been done or not done that would impair the rights of the MPF Bank with respect to such coverage.

9.2.3 Mortgage Insurance Coverage

The following table indicates the minimum required MI coverage:

Standard Mortgage Insurance Coverage 1-4 Unit Primary Residences and 1 Unit Second Homes		
LTV	> 20 Year Term	≤ 20 Year Term
>97% to ≤100%*	35% Coverage	35% Coverage
>95% to ≤97%*	30% Coverage	30% Coverage
>90% to ≤ 95%	30% Coverage	25% Coverage
>85% to ≤ 90%	25% Coverage	12% Coverage
>80% to ≤ 85%	12% Coverage	6% Coverage

*Applicable to AHP loans only.

Standard Mortgage Insurance Coverage - Manufactured Homes		
LTV	> 20 Year Term	≤ 20 Year Term
>90% to ≤95%	Not Eligible	30% Coverage
>85% to ≤90%	30% Coverage	25% Coverage
>80% to ≤85%	17% Coverage	12% Coverage

9.2.4 Special Mortgage Insurance Requirements

Mortgage Loans underwritten with an AUS must meet the mortgage insurance requirements of the applicable AUS, however, mortgage loans originated with reduced mortgage insurance coverage are not eligible for delivery. The "custom" mortgage insurance coverage option from Loan Product Advisor and "lower-cost" mortgage insurance coverage option from DU are not eligible.

For AHP loans with LTVs from 95.01% to 97%, a minimum of thirty percent (30%) mortgage insurance coverage is required. For AHP loans with LTVs from 97.01% to 100%, a minimum of thirty-five percent (35%) mortgage insurance coverage is required.

9.3 Title Insurance

Each Mortgage Loan must have a paid-up mortgage title insurance policy or an attorney's title opinion or certificate prior to delivery under the MPF Program. This section addresses the requirements for the policy or attorney's title opinion and any permitted exceptions. For Government Loans, title insurance must comply with applicable Government Agency requirements.

9.3.1 General Title Insurance Requirements (1/18/24)⁹⁶

The title insurance must list any additional liens on the Mortgaged Property and indicate that they are subordinate to the lien of the Mortgage. The title insurance must be enforceable and protect the MPF Bank's rights.

The title insurance coverage must run to the named Mortgagee or the mortgagee of record, and its successors and/or assigns, as their interests may appear. The title insurance must protect the Mortgagee up to at least the original Principal Balance of the Mortgage Loan.

The effective date of the policy must be as of or later than the date of recording the Security Instrument. If the Security Instrument must be rerecorded, for any reason, an endorsement must be obtained showing the rerecording information, with the first lien position maintained.

⁹⁶ MPF Announcement 2024-06 (1/18/24)

MPF® Traditional Selling Guide

Unless the final title policy is issued at settlement, the title insurance binder or commitment must be retained in the Mortgage Loan File until the final title policy is issued. Once the final title policy is issued, it must be retained in the Mortgage Loan File. The preliminary binder and the final title policy must be issued by the same company.

9.3.2 Title Insurer Rating

The title insurer must be legally authorized to write title insurance in the jurisdiction of the Mortgaged Property and must have an acceptable rating from at least one of the independent rating agencies listed below. A title insurer's rating may be obtained from the insurer or directly from one of the rating agencies, but the rating must be independently verified with the applicable rating agency every six (6) months. Acceptable ratings include the following:

- A "Financial Stability Rating" of "S" or better or a "Statutory Accounting Rating" of "C" or better by Demotech, Inc.;
- A "BBB" or better rating from Duff and Phelps Credit Rating Company;
- A "C" or better rating from LACE Financial Corporation;
- A "Baa" or better rating from Moody's Investor Services; and
- A "BBB" or better rating from S&P Global Ratings.

The MPF Provider reserves the right to refuse to accept title insurance policies from any insurer by giving the PFI advance notice of the intent to do so. The PFI should contact the MPF Provider in circumstances which would justify alternative requirements.

9.3.3 ALTA Policy Form

The title insurance should be written on one of the following forms with all required endorsements. For mortgage loans with Note dates prior to January 1, 2024:

- The 2006 American Land Title Association (ALTA) Loan Policy form or the 2021 Alta Loan Policy. In states where the 2006 Loan Policy is not available for use, the 1992 American Land Title Association (ALTA) Loan Policy form is acceptable;
- The October 21, 2000 ALTA Short Form Residential Loan Policy form or most current form of such policy issued thereafter; or
- A form policy which provides coverage that is at least as broad as that provided by the 2006 ALTA Loan Policy Form.

For mortgage loans with Note dates on or after January 1, 2024:

- the 2021 American Land Title Association (ALTA) Loan Policy;
- an ALTA short form if it provides coverage equivalent to the 2021 ALTA Loan Policy and does not materially impair protection to MPF Program; and
- in states in which standard ALTA forms of coverage are, by law or regulation, not used, the state-promulgated standard or short form which provides same coverage

as the equivalent ALTA form, provided that those forms do not materially impair protection to MPF Program.

The Environmental Protection Lien Endorsement (ALTA Form 8.1) or equivalent coverage must be included with every title insurance policy and may make an exception only for specific state statutes that provide for possible subsequent "superliens" that could take priority over the Mortgage Loan.

9.3.4 Title Endorsements

The following special endorsement(s), or the equivalent, must be attached to the ALTA policy form, when applicable

- ALTA Endorsement Form 7.1-06 (manufactured home) if available, otherwise Form 7-06, or for policies other than 2006 ALTA Loan Policy, Form 7.1 if available, otherwise Form 7;
- ALTA Endorsement Form 9.3-06 (Restrictions, Encroachments, Minerals) if available, otherwise Form 9-06, or for policies other than 2006 ALTA Loan Policy, Form 9.3 if available, otherwise Form 9;
- ALTA Endorsement Form 13.1-06 (leasehold estate) or for policies other than 2006 ALTA Loan Policy, Form 13.1;
- An ALTA Form 4-06 endorsement (condominium unit), or for policies other than the 2006 ALTA Loan Policy, Form 4; and
- An ALTA Form 5-06 endorsement (PUD), or for policies other than the 2006 ALTA Loan Policy, Form 5.

9.3.5 Master Title Insurance Policy

Evidence of title insurance under a master title insurance policy is acceptable, provided that that master policy complies with all MPF Program title insurance guidelines and the following additional requirements:

- The scope of coverage given by the master policy must be equal to or greater than that provided by the ALTA policy form and all other MPF Program title requirements must be met;
- The PFI must obtain from the title insurer a fully executed master title insurance policy issued in the PFI's name as the insured and must provide a copy of the policy to its MPF Bank. The PFI agrees to assign its rights in this policy for the Mortgage Loan sold to the MPF Bank;
- The master policy must be approved by the applicable state or local authority where such approval is required; and
- The insurer will replace the title insurance certificate with a full individual ALTA form or similar policy upon ten (10) days' notice from the MPF Provider.

MPF® Traditional Selling Guide

The MPF Provider reserves the right to refuse to accept the master title insurance policy of any title insurer.

9.4 Survey Standards

A current and accurate survey of the Mortgaged Property must be obtained. Upon request, the Originator must submit the survey to the title insurer or the attorney rendering a title opinion.

The survey provided must conform to the standards of the title insurance company or attorney and any Applicable Standards.

If the title insurance policy takes exception to survey matters other than those permitted in this chapter, the Originator must provide whatever information is required by the insurer to either remove the exception or must obtain an endorsement providing the insurance required. If it is not customary in a particular area to supply either the survey or an endorsement, the title policy must not have a survey exception.

If the Title Company will not issue a policy without coverage over a survey exception, the Mortgage Loan is not eligible for delivery under the MPF Program.

9.5 Opinion of Title

An attorney's opinion of title is acceptable in place of a title insurance policy, provided that all of the following conditions are met:

- The opinion must be addressed to the Originator and all successors in interest;
- The attorney must be licensed to practice law in the same jurisdiction as the Mortgaged Property;
- The attorney must be insured against malpractice in rendering opinions of title in an amount commonly prevailing in the jurisdiction, taking into account the volume of opinions rendered by the attorney;
- An attorney's opinion of title, including any supplemental provisions and exceptions, is commonly accepted in place of a title insurance policy by private institutional mortgage lenders in the jurisdiction where the Mortgaged Property is located. If the attorney's opinion of title is commonly accepted in the Mortgaged Property's jurisdiction but does not meet the requirements of the Guides, the PFI is responsible for any losses arising from title or related matters that would have been covered if the attorney's opinion was compliant with the Guides;
- The Mortgage Loan must not be secured by a unit in a condominium or PUD, a dwelling on a leasehold estate, a manufactured home, properties subject to deed restrictions or restrictive agreements, or a Mortgage Loan executed using a Power of Attorney; and
- The opinion below must be included in lieu of an Environmental Protection Lien Endorsement (ALTA Form 8.1) with an exception for possible subsequent

superliens that could take priority over the Mortgage only if the Mortgaged Property is located in a state whose Applicable Laws provide for such a superlien:

"There is (i) no environmental protection lien recorded in those records established under state statutes for the purpose of imparting constructive notice of matters relating to real property to purchasers for value and without knowledge, or filed in the records of the clerk of the United States district court for the district in which the land is located, nor (ii) are there any environmental protection liens provided for by any state statute in effect on the date of this opinion, which could achieve priority over the Mortgage except those listed below (any state statute that allows a lien for environmental protection that can attain priority over the lien of the insured Mortgage should be listed; if none, state 'none')."

The opinion must provide the exact statement, as follows: "We [I] agree to indemnify you and your successors in interest in the [Mortgage] [deed of trust] opined hereto, to the full extent of any loss attributable to a breach of our [my] duty to exercise reasonable care and skill in the examination of the title and the giving of this opinion."

The opinion must be retained in the Mortgage Loan File and must not be subject to any title exceptions other than those permitted under MPF Program Requirements. The opinion must not take exception to survey matters. The Originator must provide the necessary information as required by the attorney to remove the exception.

Mortgage Loans with a survey title exception are not eligible for delivery.

9.6 Acceptable Title Exceptions

Exceptions to the title insurance policy or the attorney's opinion of title are acceptable so long as they do not substantially affect the marketability or use of the Mortgaged Property (including the areas outside the easement that are not occupied by improvements) and do not impair the exercise of rights of repair and maintenance. Examples of acceptable exceptions are:

- Easements for subsurface residential distribution including, but not limited to, lines and/or cables for gas, water, electric, telephone, and television;
- Easements for surface public utilities for local residential distribution so long as the location of the easements is fixed, ascertainable and the easement is accessible for repair;
- Encroachments on easements such as a garage, tool or garden shed, or some other structure which is not attached to the dwelling structure. Such encroachments require a title insurance policy endorsement insuring against loss suffered from a court order or decree requiring the removal of the encroachment;
- Mutual easement agreements of record that establish a joint driveway or a party wall are acceptable. The agreement must allow all present and future owners and their heirs, successors and assigns unlimited use and enjoyment of the driveway or

MPF® Traditional Selling Guide

party wall without any restriction by reason of the mutual easement owners' rights in common and duties for joint maintenance;

- Fence encroachments on either side of the property line. The definition of fence does not include retaining walls or other permanent structures;
- Rights of tenants in possession, as tenants only, under prior unrecorded leases;
- Improvements on adjoining property which encroach upon the Mortgaged Property are acceptable provided that the encroachment does not touch any improvements of the Mortgaged Property or impair the usage of the Mortgaged Property;
- Liens for real estate or ad valorem taxes and assessments are acceptable which specifically state that such liens are not yet due and payable;
- Rights of tenants in possession, as tenants only, under prior unrecorded leases; and
- Oil, gas, water or mineral rights that are commonly accepted by private institutional mortgage investors in the area where the Mortgaged Property is located, provided that the exercise of such rights will not damage the Mortgaged Property. The rights must meet one of the following conditions (which must be documented in the Mortgage Loan File):
 - There is no right of surface or subsurface entry within two-hundred (200) feet of the residential structure;
 - There is a comprehensive endorsement to the title insurance policy that insures the MPF Bank against damage or loss due to the exercise of such rights;
 - The Mortgage Property is insured by a homeowners insurance policy that also insures the MPF Bank against damage or loss due to the exercise of such rights; or
 - The PFI represents and warrants that it will either repurchase the Mortgage from the MPF Bank or indemnify the MPF Bank for any loss incurred by the MPF Bank that can be attributed to the exercise such rights if a comprehensive endorsement to the title insurance or homeowners insurance policy that affirmatively insures the MPF Bank against damage or loss due to the exercise of such rights is not available, but Applicable Laws where the Mortgaged Property is located provide for the payment of Miscellaneous Proceeds as defined in the Uniform Security Instrument. The decision to require either a repurchase of the Mortgage or an indemnification is solely that of the MPF Bank.

The following conditions must be met to permit exceptions for restrictive agreements or covenants of record related to cost, use, setback, minimum size and building materials,

and architectural, aesthetic or similar matters (other than single-family-use restrictions on 2-4 unit properties):

- The restrictive agreements or covenants do not create or provide for any lien that would take precedence over the MPF Bank's Mortgage or provide for the elimination of the MPF Bank's Mortgage lien;
- The terms and provisions of the restrictive agreements or covenants are commonly acceptable to private institutional mortgage investors in the area where the Mortgaged Property is located; and
- An endorsement to the title insurance policy affirmatively insures that no violation of any such restrictive agreement or covenant exists and that any future violation shall not result in forfeiture or reversion of title.

The priority of the MPF Bank's lien on the Mortgaged Property shall remain in effect for any sum repaid and subsequently re-advanced under the terms of the Mortgage Loan.

9.6.1 Unexpired Redemption Periods

Many states give homeowners who have lost their homes due to foreclosure a “redemption period” that allows them to regain title if they meet financial obligations and other requirements within a certain period.

Title exceptions related to unexpired redemption periods are not permitted, unless all of the following requirements are met:

- The mortgagee title insurance policy contains a specific exception for the unexpired right of redemption and insures the mortgagee against all loss arising out of the exercise of any outstanding right of redemption;
- If any party exercises a right to redeem the Mortgaged Property, the Mortgage Loan must be paid off directly using the redemption proceeds with no requirement for any further action or claim for repayment;
- The MPF Bank must not incur any loss due to the exercise by any party of a right to redeem the Mortgaged Property; and
- The Mortgaged Property must be located in a state where it is “common and customary” to sell a 1-4 unit property during a redemption period.

It is highly recommended that the Originator provide a written disclosure to the Borrowers prior to Closing if the Mortgaged Property is subject to a redemption period.

9.7 Additional Title Insurance Requirements for Condominiums and PUDs

In addition to all other MPF Program title insurance guidelines, condominiums and PUDs must meet the additional requirements in this section.

Title Insurance Information

The title insurance policy must include the following information:

MPF® Traditional Selling Guide

- The name of the project;
- The unit itself, as shown on a survey;
- The undivided interest in the common elements in a condominium project;
- The nonexclusive easement to use the common areas and facilities; and
- Any significant, limited, common elements or exclusive easements over the common areas.

If the unit owners hold title to the common areas of the development as tenants in common, the policy must reflect that ownership. The policy may describe limited common elements or exclusive easements specifically or by reference to the association documents.

Title Insurance Coverage

The title insurance policy must insure the following:

- The Mortgage is superior to any lien for unpaid common expense assessments. In jurisdictions that give these assessments a limited priority over a first or second Mortgage lien, the policy must provide assurance that those assessments have been paid through the effective date of the policy;
- Against any impairment or loss of title on the Mortgaged Property caused by any past, present, or future violations of any covenants, conditions, or restrictions of the master deed for the condominium project or PUD. It must specifically insure against any loss that results from a violation that existed as of the date of the policy;
- The Mortgage Loan is secured by a unit in a condominium project that has been created in compliance with the applicable enabling statutes;
- The owner of a PUD unit is a member of the homeowners association and that the membership is transferable;
- Assessments and liens for real estate taxes are only against an individual condominium unit and its undivided interest in the common elements, rather than against the project as a whole; and
- The unit does not encroach on another unit or on any of the common elements, areas, or facilities. The policy must also insure that there is no encroachment on the unit by another unit or by any of the common elements, areas, or facilities.

If the HOA owns common elements, areas, or facilities separately (or holds them in a leasehold estate), a title policy is required for those areas. The title must be free and clear of any liens and encumbrances.

9.8 Property Insurance

Conventional Mortgage Loans must be covered by property insurance that complies with the requirements in this chapter. Government Mortgage Loans must comply with the property insurance requirements of the applicable Government Agency.

9.8.1 Insurer Requirements

All insurers (and reinsurers, if applicable) must be licensed or authorized to do business in the jurisdiction where the Mortgaged Property is located and must meet one of the following requirements:

1. The insurer meets any of the following ratings:
 - A.M. Best
 - Financial Performance Index of 6 or higher per Insurance Reports—Property/Casualty or Key Rating Guide-Property/Casualty;
 - Rating of B/III or higher per Insurance Reports-Property/Casualty or Key Rating Guide
 - Property/Casualty; or
 - Rating of A/VIII or higher per Insurance Reports—International
 - Demotech, Inc.
 - Rating of a minimum of "A" per First Rate/P&C Financial Stability Ratings
 - S&P Global Ratings
 - Rating of BBBq per Insurer Solvency Review—Property/Casualty Edition;
 - Rating of BBB or higher per Insurer Solvency Review—Property/Casualty Edition; or
 - Rating of AAisi or higher per International Confidential Rating Service or International Solvency Report Service
2. An insurer whose coverage is guaranteed by another company (“reinsurer”) that meets all of the following requirements:
 - The reinsurer has a minimum rating of:
 - A. M. Best — B/III or (for non-U.S. insurers) A/VIII, or
 - Standard & Poor's Global Ratings— BBB or AAisi
 - Both the insurer and the reinsurer execute an assumption of liability endorsement or equivalent endorsement that provides for:
 - One hundred percent (100%) reinsurance of the primary insurer's liability for any covered loss payable but unpaid by the insurer for reasons of insolvency;

MPF® Traditional Selling Guide

- The reinsurer to give ninety (90) days written notice to the policyholder and the Originator before canceling or terminating the guarantee; and
 - The above endorsements are attached to each property insurance policy accepted by the Originator on account of the endorsements.
3. The insurer is Lloyd's of London
 4. Insurance underwritten by any of the following is acceptable, provided it is the only insurance coverage available for the Mortgaged Property:
 - A state's Fair Access to Insurance Requirements (FAIR) plan; or
 - State insurance plans covering specific geographic areas.
 5. A non-admitted insurance company whose current rating is at least one of the following:
 - A. M. Best – A
 - Standard & Poor's Global Ratings-AA-
 6. A carrier whose coverage is guaranteed under the National Flood Insurance Program (NFIP).

9.8.2 Property Insurance Coverage Requirements

An All Risk Coverage property insurance policy is required for any properties maintaining an individually held insurance policy. If any hazards normally covered under the All Risk Coverage policy are limited or excluded, then a supplemental insurance policy for the limited/excluded hazard is required. Property insurance policies that limit or exclude from coverage (in whole or in part) windstorm, hurricane, hail damages, or any other perils that are normally included under an extended coverage endorsement are not acceptable. The MPF Program may require insurance covering losses from other hazards or risks as required.

The property insurance policy must meet the minimum amount required, which is the lower of:

- One hundred percent (100%) of the replacement cost of the insurable improvements; or
- The unpaid Principal Balance of the Mortgage Loan, provided that it is at least equal to 80% of the insurable value of the improvements or is the minimum amount required to compensate for damage or loss on a replacement cost basis.

Insurance contracts must state that no assessments may be assessed against the PFI or the MPF Bank, and that any assessment made against others may not become a superior lien on the Mortgaged Property.

9.8.3 Deductibles

The maximum permitted deductible is five percent (5%) of the face amount of the insurance policy. This limit applies to each separate peril policy maintained and applies to any HO-6 policy. The deductible clause may apply to either fire, extended coverage or both.

This limit also applies to each blanket or master policy maintained by a PUD or condominium HOA and applies to each supplemental policy maintained. The HOA must have funds in its reserves specifically designated for the deductible.

9.8.4 Additional Insurance Requirements for Condos and PUDs

The HOA for all condominium and PUD projects must maintain a blanket or master policy that provides for All Risk Coverage to protect the buildings, general and limited common elements, fixtures, machinery, equipment and supplies used for the service of the project, and common personal property owned by the HOA. Blanket All Risk Coverage for all units in the PUD is acceptable if called for in the PUD's legal documents. Blanket coverage for all units in a condo or PUD project must include coverage for fixtures, improvements, alterations, and equipment within the units. Self-insurance or an insurance policy covering unaffiliated condominium associations or projects is not permitted.

If the PUD project's blanket or master policy does not provide coverage for each unit, then the Borrower must maintain an individual property insurance policy.

If the condominium blanket or master policy does not cover the individual condominium units (including interior improvements), then the Borrower must maintain an HO-6 policy. Coverage must be an amount, as determined by the insurer, sufficient to repair the condo unit to its condition prior to the loss event.

The blanket or master policy maintained by the condo or PUD HOA must provide coverage at least equal to one hundred percent (100%) of the insurable value of the project improvements, including all individual units.

The HOA must be the named insured on the blanket or master policy. An exception is made for condominium projects where the legal documents allow the policy to designate an authorized representative of the HOA, including the insurance trustee, as the named insured.

The blanket or master policy must require that the insurer provide written notice to the HOA and each Mortgagee at least ten (10) days prior to cancelling or reducing the insurance coverage.

The HOA must also obtain any additional coverage commonly required by private mortgage investors for developments with similar construction, location, and use.

The following special endorsements also are required for the condominium project:

- Agreed amount;

- Cost of demolition;
- An Inflation Guard Endorsement, when it can be obtained;
- Building Ordinance or Law Endorsement;
- Steam Boiler and Machinery Coverage Endorsement, if the project has central heating or cooling. (This endorsement should provide for the insurer's minimum liability per accident to at least equal the lesser of two million dollars (\$2,000,000) or the insurable value of the building(s) housing the boiler or machinery.); and
- Special Condominium Endorsement, which must provide that any Insurance Trust Agreement will be recognized; the right of subrogation against unit owners will be waived; the insurance will not be prejudiced by any acts or omissions of individual unit owners that are not under the control of the owners' association; and the policy will be primary, even if a unit owner has other insurance that covers the same loss.

9.8.5 Mortgagee Clause for Property and Flood Insurance

All insurance policies obtained must include the insurance industry's standard mortgagee clause and must name the Servicer as the Mortgagee. The Servicer's name should be followed by the phrase "its successors and assigns." This requirement does not apply to condominium and PUD master or blanket policies. The Mortgagee clause must provide that the insurer will notify the named Mortgagee at least ten (10) days prior to any reduction in coverage or cancellation of the policy.

The Named Insured clause for the condominium HOA's policy must contain language that is similar to the following:

"Association of Owners of the... Condominium for the use and benefit of the individual owners (designated by name, if required by law or the legal documents)."

In deed-of-trust jurisdictions, the Mortgagee should be designated as "(Name of Servicer), its successors and assigns, beneficiary."

When a mortgagee clause is not appropriate (e.g., in a separate comprehensive general liability policy), a certificate of insurance must be provided to the PFI. This certificate must contain the information required for certificates or other evidence of insurance as required with the PFI named as certificate holder.

9.8.6 Evidence of Insurance (4/3/25)⁹⁷

Evidence of all required property insurance coverage must be maintained in the Mortgage Loan File. Evidence of insurance coverage must be in one of the following forms:

- The original policy and applicable endorsements, including the PUD or condominium HOA's master or blanket policy; or

⁹⁷ MPF Announcement 2025-28 (4/3/25)

MPF® Traditional Selling Guide

- A certificate of insurance or evidence or declarations of insurance that meets the following requirements:
 - Name all persons holding title to the subject property as named insured to ensure the borrower(s) have full rights to the policy;
 - Where applicable, for Condo projects or PUD, the master property or flood insurance policy must designate the HOA as the named insured. If the condo's legal documents permit it, the master property or flood insurance policy can specify an authorized representative of the HOA, including its insurance trustee, as the named insured;
 - Address of the Mortgaged Property;
 - Type of coverage;
 - Amount of coverage;
 - Effective dates of coverage;
 - Deductible amount and coverage to which each deductible applies;
 - Any endorsement or optional coverage obtained and made part of the original policy;
 - Insurer's agreement to provide written notice to the Mortgagee and Borrower (or applicable unit owner Mortgagee if for a PUD or condominium unit) at least ten (10) days prior to any reduction in coverage or cancellation of the policy; and
 - Signature of an authorized representative of the insurer, if required by Applicable Law.

Data Files

In lieu of an original policy, the insurer may provide a data file. These data files are acceptable, provided they meet the following requirements:

- The data file contains sufficient information about the insurance policy, the property, and the Borrower to allow the Servicer to monitor and maintain property insurance in accordance with MPF Program Requirements;
- The Originator's errors and omissions insurance policy must provide coverage for electronic data transfers and provide full protection for the Originator and the MPF Bank against losses incurred as the result of erroneous data files or transfers;
- The insurance carrier must provide the Originator written confirmation that the data file is equivalent to a printed policy;
- The Servicer must have adequate procedures in place to mitigate risk exposure associated with not having an original hard copy of the policy. These procedures may include requiring the insurer to certify to the accuracy of the information; and

MPF® Traditional Selling Guide

- The Servicer must be able to produce legible hard copies of the actual insurance policies and proof of premium payments if requested by the MPF Bank or the MPF Provider.

9.8.7 Insurance Premiums

The initial property insurance premium for any policy the Borrower maintains must be paid in full by the Borrower at or prior to Closing. Any subsequent premiums must be paid when due by the Borrower or by the Servicer if the premium is escrowed.

9.9 Flood Insurance (7/2/24)⁹⁸

Flood insurance is required for the Mortgaged Property if a residential structure or any of the improvements are located in a Special Flood Hazard Area (SFHA) as determined by FEMA, or the Coastal Barrier Resources System or Otherwise Protected Area. The flood insurance policy may be issued by the National Flood Insurance Program (NFIP) or a private insurer.

As required under Applicable Laws, premiums for flood insurance must be escrowed as part of the mortgage transaction. Borrowers may not elect to maintain and pay flood insurance premiums independent of the mortgage payment.

If flood insurance is required for the Mortgaged Property but the community does not participate in the NFIP, then the loan is ineligible.

Flood insurance is not required in the following circumstances:

- Non-residential detached structures on the Mortgaged Property are in the SFHA but the residential structure and improvements are not in the SFHA;
- The Borrower provides a Letter of Map Amendment (LOMA) from FEMA excluding the residential structure and improvements from the SFHA; or
- The Borrower provides a Letter of Map Revision (LOMR) from FEMA removing the community from the SFHA.

A flood zone determination must be made for each property and must be documented by a completed [FEMA Standard Flood Hazard Determination Form](#) in accordance with federal law. The [Standard Flood Hazard Determination Form](#) may be used in a printed, computerized or electronic manner and must be retained in the mortgage loan file in either hard copy or electronic format.

The date in the “Date of Determination” field on the [Standard Flood Hazard Determination Form](#) must be a date that is no more than 120 days before the Note date of the Mortgage, or, if applicable, the Note date of the refinance Mortgage.

However, PFIs who are refinancing a mortgage loan may rely on the previous flood determination, but only if:

⁹⁸ MPF Announcement 2024-44 (7/2/24)

MPF® Traditional Selling Guide

- The PFI is the same entity who originated the mortgage loan being refinanced,
- The PFI obtained the previous flood determination on the property,
- The previous flood determination was made not more than seven years before the Note date of the refinance,
- The basis for the determination was set forth on the [FEMA Standard Flood Hazard Determination Form](#), and
- There were no map revisions affecting the property since the original determination was made.

9.9.1 Coverage Requirements for One- to Four-Unit Properties

Flood insurance policies issued by a National Flood Insurance Program must be at least equal to the lowest of:

- 100% of the replacement cost of the insurable improvements;
- The maximum insurance available under the National Flood Insurance Program; or
- The unpaid Principal Balance of the Mortgage Loan.

Flood insurance policies issued by a private insurer must meet the following requirements:

- The terms and amount of coverage must be at least equal to that provided under an NFIP policy based on a review of the full policy issued by a private insurer; and
- The policy must be issued by a private insurer that meets the insurer rating requirements as detailed in [Section 9.8.1](#) of this guide.

The minimum coverage requirements for one- to four-unit properties also apply to individual PUDs and detached condominium units.

Refer to the National Flood Insurance Program for current limits. The deductible for coverage on a single-family property must not exceed the maximum deductible amount permitted under the NFIP.

9.9.2 Deductibles

The deductible for master condo flood insurance or individual flood insurance policies must comply with NFIP requirements, unless Applicable Law mandates a higher maximum deductible. The maximum deductible applies to NFIP and private insurance policies. The HOA must have funds in its reserves specifically designated for the deductible.

9.9.3 Additional Flood Insurance Requirements for Condos

Flood insurance requirements for townhomes, row houses, and site condominiums are the same as for one- to four-unit residences.

The HOA must maintain flood insurance coverage for detached common elements and property equal to 100% of their insurable value.

Units in a high-rise or vertical condominium must have a master flood insurance policy in place that is maintained by the HOA. Individual flood insurance dwelling policies are not

required for high-rise or vertical condominiums. The HOA's flood insurance policy must provide coverage for the individual units in the building, as well as the common elements, building machinery, and equipment. A separate HOA endorsement is required if not part of the policy.

The master flood insurance policy must meet the following requirements:

- Building coverage must equal at least 100% of the insurable value of the common elements and property, including any machinery and equipment that are part of the building; or
- Contents coverage must equal at least 100% of the insurable value of all contents, including machinery and equipment that are not part of the building but are owned in common by the HOA members.

If the minimum coverage requirements for the master policy are met, but the master policy does not meet the minimum coverage requirements for one- to four-unit residences, then the unit owner may obtain a flood insurance policy to cover the difference.

9.9.4 Coastal Barrier Resources System or Otherwise Protected Area

Properties located in the Coastal Barrier Resources System or an Otherwise Protected Area must maintain flood insurance. If the community does not participate in the Coastal Barrier Resources System or Otherwise Protected Area, the Mortgage Loan is only eligible if the Mortgaged Property is not located in an SFHA but still maintains flood insurance coverage in accordance with MPF Program Requirements. The flood insurance coverage may be a private policy or an NFIP policy.

9.10 Liability Insurance

The HOA for a PUD or condominium project must maintain a comprehensive general liability insurance policy covering the entire project including all common areas, public ways, commercial space that is owned by the HOA, even if they are leased to others, and any other areas that are under the supervision or control of the HOA. The commercial general liability insurance policy should provide coverage for bodily injury and property damage that result from the operation, maintenance, or use of the project's common areas and elements.

The amount of coverage should be at least one million dollars (\$1,000,000) for bodily injury and property damage for any single occurrence. The MPF Program may require more coverage if higher amounts are usually required by mortgage investors for similar projects in that area.

If the policy does not include "severability of interest" in its terms, a specific endorsement is required, precluding the insurer's denial of a unit owner's claim because of negligent acts of the homeowners association or of other unit owners.

The policy should provide for at least ten (10) days' written notice to the HOA before the insurer can cancel or substantially modify it.

9.11 Fidelity Insurance

All condominium projects and PUD projects consisting of more than twenty (20) units that contain only attached dwellings must have blanket fidelity insurance coverage for anyone who handles (or is responsible for) funds held or administered by the HOA, whether or not that individual receives compensation for services. The insurance policy should name the HOA as the insured and the premiums should be paid as a common expense by the HOA. The policy for a condominium project must include a provision that calls for ten (10) days' written notice to the HOA before the policy can be canceled or substantially modified for any reason.

A management agent that handles funds for the HOA should be covered by its own fidelity insurance policy, which must provide the same coverage required of the HOA. The management agent must furnish proof of such coverage to the HOA.

The fidelity insurance policy should cover the maximum funds that will be in the custody of the HOA or its management agent at any time while the policy is in force. Where the condominium or PUD project's legal documents require that it or its management agent adhere to at least one of the following financial controls, the minimum amount of fidelity insurance coverage only needs to be equal to the sum of three (3) months of assessments on all units in the project:

- Separate depository accounts are maintained by the HOA or management agent for the association's working account and the reserve account(s), each with appropriate access controls, and the HOA receives copies of the monthly account statements directly from the institution where the accounts are maintained;
- The management agent maintains separate records and depository accounts for each HOA using its services, and does not have authority to draw checks on, or to transfer funds from, the reserve account(s) of the owners' association; or
- Two or more members of the Board of Directors are required to sign any checks written on the reserve account(s).

In a state that has statutory fidelity insurance requirements, the MPF Program will accept the state's requirements in place of the MPF Program's.

CHAPTER 10. MORTGAGE LOAN DOCUMENT EXECUTION AND RETENTION

10.1 Mortgage Loan File Contents

The Mortgage Loan File must be maintained in accordance MPF Program Requirements. All documents that demonstrate compliance with all Applicable Standards and MPF Program Requirements must be included in the Mortgage Loan File. All documents in the Mortgage Loan File must be legible.

10.1.1 Closing Documents (10/1/25)⁹⁹

The following Closing documents must be retained in the Mortgage Loan File:

- A copy of the front and back of the Note showing all endorsements, any applicable addenda and allonges, and any related modification or Assumption/Release of Liability instrument;
- POA (if applicable) attached to the copy of the Note;
- A copy of the original Security Instrument, complete with recording notation and any applicable riders and addenda. In jurisdictions where Applicable Law or common practice requires the presentation of the original Security Instrument to obtain a release, a certified copy of the original Security Instrument complete with recording notation must be retained in the file;
- A copy of all Assignments of the Security Instrument with any applicable riders and any documents that modify the mortgage terms;
- The final, fully executed Settlement Statement detailing all costs to the home buyer and seller;
- Closing instructions;
- All disclosures required under Applicable Law;
- Supplement Consumer Information Form (SCIF) ([Fannie Mae/Freddie Mac Form 1103](#)); (**Note:** PFIs must be able to provide the form and any data elements collected to the MPF Bank or MPF Provider if requested. For MPF Government mortgage loans, PFIs must ensure they comply with any additional applicable Government Agency requirements.)
- The following insurance documentation is required:
 - The original mortgage insurance certificate or proof of insurance from the MI company (if applicable);
 - Title policy;
 - Plat of survey or title insurance that provides coverage over "matters of survey";

⁹⁹ MPF Announcement 2025-78 (10/1/25)

MPF® Traditional Selling Guide

- Current, endorsed property insurance policy, or suitable evidence of insurance, obtained at Closing;
- Flood zone determination;
- Flood insurance policy (if required); and
- All flood insurance documents necessary to comply with Applicable Standards.

Until the final evidence of flood insurance is available and placed in the Mortgage Loan File, one of the following documents must be retained in the Mortgage Loan File:

- Completed and executed NFIP flood insurance agent's receipt marked "paid;"
- Completed and executed [NFIP flood insurance application](#) with the final Settlement Statement indicating the flood insurance premium collected at Closing;
- Completed and executed [NFIP General Change Endorsement Form](#) showing the assignment of the current flood insurance policy from the property seller to the Borrower; or
- An NFIP Certification of Proof of Purchase of Flood Insurance, executed by the insurance agent.

If the flood insurer is not the NFIP, the insurer's equivalent of the applicable NFIP form is acceptable.

10.1.2 Underwriting Documents

The following underwriting documentation must be retained in the Mortgage Loan File:

- The initial and final Uniform Residential Loan Application (most current version of the [FNMA Form 1003](#) / [FHLMC Form 65](#) as shown in [\(Exhibit Y\)](#);
- A credit report meeting the requirements of this Selling Guide and which shows valid credit scores. For a Mortgage Loan originated in a jurisdiction that requires a Borrower's consent to obtain the Borrower's credit information (report), this consent must be included in the Mortgage Loan File, and must extend to the Originator's successors and assigns and/or to subsequent investors and Servicers;
- Verification of Employment and Income;
- Verification of all sources of cash or other equity or assets utilized for down payment, prepaid items, closing costs, financing costs, and reserves;
- An intelligible payment history for the Mortgage Loan is required beginning with the Closing date of the Mortgage Loan;
- Verification of the Borrower's housing payment history;
- A completed Uniform Underwriting and Transmittal Summary (most current version of [FNMA Form 1008](#) / [FHLMC Form 1077](#)) is required for manually underwritten Mortgage Loans;

MPF® Traditional Selling Guide

- A written explanation fully supporting the underwriting decision for any special or extenuating circumstances;
- The Uniform Residential Appraisal Report, if an Appraisal was obtained;
- Automated Underwriting System Certificate for loans underwritten with DU or Loan Product Advisor; and
- For Mortgage Loans with subordinate financing, the following documents must be retained in the Mortgage Loan File:
 - A copy of the subordinate note;
 - A copy of the subordinate security instrument; and
 - A copy of the settlement statement or HELOC closing statement, as applicable.

10.1.3 Special Purpose Documents

The following special purpose documents must be retained in the Mortgage Loan File, if applicable:

- For New York Consolidation, Extension, and Modification Agreements (CEMA) loans, the original previous Notes and the gap Note listed on Exhibit A of the [FNMA/FHLMC Form 3172](#).
- A legible signed copy of the sales contract, or an equivalent document, is required for purchase transactions.
- The original buydown agreement and evidence of the total amount of Buydown Funds, property interested party contributions, and the calculation of the Principal and Interest Payments are required, if applicable.
- A Satisfactory Completion Certificate ([FNMA Form 1004D](#) / [FHLMC Form 442](#)), or equivalent, is required to be completed and maintained in the Mortgage Loan File when the Appraisal, if an Appraisal was obtained, is made subject to conditions.
- The legal opinion, if any, addressed to the Originator and the MPF Bank, unconditionally confirming the legal conclusions in the certification of compliance with the warranties of condominium or PUD projects.
- If the Mortgaged Property is dependent upon assurance of an adequate supply of water from a water or irrigation company that supplies water only to its shareholders, the Mortgage Loan File must contain a stock certificate, duly endorsed to the MPF Bank, entitling the property owner to an adequate supply of water.
- If the Mortgaged Property is secured by existing subordinate financing, the Mortgage Loan File must contain a copy of the executed note, trust deed, and subordination agreement.

MPF® Traditional Selling Guide

- If the Mortgaged Property is secured by new subordinate financing, the Mortgage Loan File must contain a copy of the note executed at closing on the subordinate financing, if available.
- If the Mortgaged Property is on a leasehold estate, the Mortgage Loan File must contain a Ground Lease Analysis ([FNMA/FHLMC 461](#)).

10.1.4 Access to Records

Upon request, the PFI must deliver all Mortgage Loan records and documents to the MPF Bank or MPF Provider. Each Mortgage Loan File must be clearly identified. If the records have been microfilmed or otherwise condensed, the PFI must reproduce them at its own expense. The MPF Bank will not execute any trust receipts for documents it requests and will not participate in, or provide compensation for, their delivery.

10.2 Document Execution

This section details the requirements for executing certain Mortgage Loan documents.

10.2.1 Uniform Instruments and Notes

PFI must use the most recent version of the applicable Fannie Mae and Freddie Mac Uniform Instruments for all legal documents such as security instruments, notes, riders and addenda in connection with all conventional Mortgage Loans.

For Government Mortgage Loans, forms specified by the applicable Government Agency must be used.

Instruments (1-4 Family) for the jurisdiction where the Mortgaged Properties are located must be used for execution of the Security Instrument, riders, and Note.

The following riders are required, if applicable:

- Condominium or PUD rider - For units in a condominium or PUD;
- 1-4 Family rider – For two- to four-unit properties; and
- Second home rider – For Mortgage Loans secured by a second home.

No changes are permitted to the FNMA/FHLMC Uniform Instruments or to any Government Agency instruments, except in the following circumstances:

- Use of FNMA/FHLMC Uniform Instrument Riders;
- Modifications permitted by FNMA/FHLMC as authorized changes to Uniform Instruments, as required by the state where the Mortgaged Property is located;
- Modifications permitted by the applicable Government Agency; or
- Modifications where an Illinois Land Trust holds title to the Mortgaged Property.

The Originator may reproduce and use the current FNMA/FHLMC Uniform Instruments on their letterhead, by computer or as supplied by the MPF Provider. However, any such reproductions must remain unchanged and show the identification notation that the instrument is a FNMA/FHLMC Uniform Instrument.

MPF® Traditional Selling Guide

The Originator must not take any action that violates the terms of any covenant in the Mortgage Loan documents. The PFI must enforce its rights under the Uniform Instruments based on instructions or guidance provided by the MPF Bank or MPF Provider.

10.2.1.1.1 Late Charges

The monthly payment due date, amount of the late charge, and the grace period must be appropriately indicated on the Note.

Monthly payments must be due on the first (1st) calendar day of the month. Unless otherwise stated by Applicable Law, a late charge may be collected if the monthly payment is received after the end of the fifteenth (15th) calendar day of the month. The late charge amount collected may not exceed 5% of the late Principal and Interest payment. If Applicable Law does not allow a late charge as high as 5%, the maximum allowed late charge should be used.

If the Note provides for a shorter grace period or a late charge that exceeds the limits above, the Mortgage Loan is still eligible; however, the Servicer cannot collect a late charge in excess of 5% or collect a late charge on a monthly payment received prior to the end of the 15th calendar day of the month while the MPF Bank or any other investor under the MPF Program holds the Mortgage Loan.

10.2.1.2 Government Mortgage Loans

For Government Mortgage Loans, forms specified by the applicable Government Agency must be used. No modifications to any Security Instrument or Note is permitted other than as required by the applicable Government Agency or by law.

10.2.2 Master and Short Form Security Instruments

Certain states have statutes that allow originators to record a Master Form Security Instrument in a given county and then to record a Short Form Security Instrument for each subsequent mortgage loan originated and recorded in that county.

The state-specific Fannie Mae/Freddie Mac Uniform Master and Short Form Security Instruments are acceptable, provided that The Mortgaged Property is located in a state that permits the use of the Uniform FNMA/FHLMC Master and Short Form Security Instruments and the most current state specific FNMA/FHLMC Master and Short Form Security Instrument(s) are available for use.

10.2.3 Security Instrument Preparation

The Security Instrument must be properly executed, acknowledged, and recorded in all places required to perfect a first lien security interest in the Mortgaged Property in favor of the Mortgagee.

These actions must be completed by the PFI at its own expense and include actions necessary to conform with the local practice and state law, or to fulfill a request from the MPF Bank, MPF Provider or Custodian. The PFI must inform the Custodian of any material changes to these requirements as they occur.

10.2.4 Assignment Preparation

The Assignment must meet the following requirements:

- The Assignment must not contain any statement to the effect that the Assignment is “without recourse”. Any statement in the Assignment to the effect that the Assignment is made with recourse will in no way affect the PFI's delivery or repurchase obligations under the PFI Agreement;
- Must not be dated prior to the Note;
- Must include the date of the Security Instrument;
- Must include the Mortgaged Property's legal description or the property address; and
- The PFI must ensure the Assignments of the Security Instrument are prepared and completed for each applicable condition as follows:
 - **Recordable But Unrecorded Assignments** - The PFI must prepare and execute an Assignment of the Security Instrument "in blank" in recordable form. The PFI must not record this Assignment;
 - **Intervening Assignments** - If the PFI is not the original Mortgagee on the Security Instrument, the chain of Assignments must be complete and recorded from the original Mortgagee to the PFI. If the PFI concurrently or subsequently transfers the Servicing Rights, an Assignment must be completed to the new Servicer, thus keeping the chain complete; and
 - **States without Recorded Assignments** - If a state does not accept or require Assignments for recordation, the PFI must provide a copy of an attorney's opinion maintained with the unrecorded Assignment, stating that the law in the state does not permit or require recordation of Assignments of the Security Instrument.

The MPF Provider or the MPF Bank reserves the right to require that the recordable Assignment be recorded at any time.

The PFI agrees to complete and record any Assignment necessary at its own expense to transfer the Security Instrument to the MPF Bank or its assignee, designee or transferee.

10.2.5 Note Preparation

The Note must be prepared in accordance with the following requirements:

- The Note must be signed by any individual whose income or financial strength is used in the underwriting process;
- The Note Rate must be indicated in one-thousandth percent (.001%) increments. Examples of eligible Note Rates are: 5.000%, 5.001%, 4.999%, or 5.125%

Note Endorsement

The PFI must endorse the Note “in blank” as follows:

PAY TO THE ORDER OF WITHOUT RECOURSE

(Name of PFI)

(Signature of authorized officer)

(Typed name and title of authorized officer)

This endorsement "without recourse" will in no way affect the PFI's obligations under the PFI Agreement.

The original payee on the Note may not delegate to an attorney-in-fact its authority to execute a Note endorsement. An authorized signer that is an employee of the original payee must execute the Note endorsement.

If the PFI is not the original payee on the Note, then the chain of endorsements must be proper and complete from the original payee shown on the Note to the PFI.

Use of an Allonge

An allonge to the Note may be used for the endorsement if the following requirements are met:

- If the allonge is dated, the endorsement must be dated on or after the Note date;
- The allonge must be permanently affixed to the Note;
- The allonge must identify the associated Note by referencing:
 - The Note date;
 - Borrower(s) name(s);
 - Note amount;
 - Mortgaged Property Address.
- The form of the allonge, and its use, complies with all Applicable Laws; and
- The use of the allonge does not impair the MPF Bank's or any other investors' rights or status as a "holder in due course".

10.2.6 Power of Attorney

When the Borrower has designated an individual to act as attorney-in-fact by granting a Power of Attorney (POA), the POA must meet the requirements provided for within this Guide, must be legally enforceable, and comply with the laws of the applicable jurisdiction.

If a PFI determines that it is required by law to accept a POA presented by a Borrower, that does not meet the POA requirements in this Guide, the PFI must include a written statement in the mortgage loan file that explains that determination. Such written statement must be provided to the document custodian along with the POA.

MPF® Traditional Selling Guide

When title to the mortgaged property is held by a trustee under an inter vivos revocable trust, mortgage loan documentation may not be executed using a POA granted by such trustee unless:

- the related trust instrument expressly authorizes the trustee to use a POA to delegate powers to an agent, or
- the agent under the POA is the Borrower creating such inter vivos revocable trust.

A POA may be used for purchase or limited cash-out refinance transactions.

An agent under a POA may sign the Note and/or Security instrument on behalf of a Borrower if all of the following requirements are met:

- The PFI obtains a copy of the POA,
- The name(s) on the POA match the name(s) of the person on the relevant loan document,
- The POA is dated such that it was valid at the time the relevant loan document was executed,
- The POA is notarized, and
- The POA references the address of the subject property.

The following persons connected to the transaction may not serve as the attorney-in-fact or agent under a Power of Attorney unless they are the (a) Borrower's relative (as defined in this Guide), or a person who is a fiancé, fiancée, or domestic partner; or (b) a person listed with an "*" below that meets the conditions of the permitted exceptions provided for in this section:

- the lender;
- any affiliate of the lender;*
- any employee of the lender or any other affiliate of the lender;
- the loan originator;*
- affiliate of the loan originator;*
- any employee of the employer of the loan originator;
- the title insurance company providing the title insurance policy or any affiliate of such title insurance company (including, but not limited to, the title agency closing the loan), or any employee of either such title insurance company or any such affiliate;* or
- any real estate agent with a financial interest in the transaction or any person affiliated with such real estate agent; or
- property seller, or any person related to the property seller including a relative or affiliate.

MPF® Traditional Selling Guide

The persons listed above with “” may have a permitted exception to act as the attorney-in-fact or agent under a Power of Attorney provided all the following additional conditions are met:

- The POA expressly states an intention to secure a mortgage loan not to exceed a stated amount from the PFI on a specific property;
- The POA expressly authorizes the agent to execute the required loan documents on behalf of the Borrower;
- In a recorded, interactive session conducted via the internet, and to the satisfaction of the agent, the Borrower must:
 - confirm their identity;
 - after reviewing the required mortgage loan documents, reaffirm their agreement to the terms and conditions of the Note and Security instrument evidencing the transaction; and
 - reaffirm their agreement to the execution of the loan documents by the agent;
- At the MPF Provider’s or the MPF Bank’s request the PFI must produce a recording and other documentary media memorializing the entirety of the interactive session. Such request may be at any time during the term of the related mortgage loan. The PFI must comply within a commercially reasonable time following such request and without additional expense to the MPF Provider or the MPF Bank; and
- If the agent is an employee of the title insurer or is an employee of the policy-issuing agent of the title insurer, such title insurer must issue a closing protection letter (or similar contractual protection) for the transaction for the policy-issuing agent, unless unavailable under applicable law.

The original POA must be attached to and delivered with the Note, unless in jurisdictions where a POA used for a signature on a Security Instrument must be recorded with the Security Instrument, in which the PFI must ensure it is recorded pursuant to applicable law, and a certified copy of the POA showing the recordation information must be attached to the Note.

If applicable law requires an original POA for enforcement or foreclosure purposes, the original POA must be forwarded to the document custodian.

If there is more than one Borrower, each may execute the Note and/or Security Instrument using a POA that complies with this section.

If either the Note or the Security Instrument and the final [Form 1003](#) will be executed pursuant to a power of attorney in accordance with this Guide, then the initial [Form 1003](#) must be personally signed by all Borrower (except as provided below) and included in the mortgage file.

MPF® Traditional Selling Guide

However, a Power of Attorney may be used to execute both the initial and final [Form 1003](#) in any of the following circumstances:

- A Borrower is on military service with the United States armed forces serving outside the United States or deployed aboard a United States vessel, as long as the power of attorney:
 - expressly states an intention to secure a loan on a specific property; or
 - complies with the requirements under the VA Lender's Handbook relating to powers of attorney for VA-insured mortgage loans; or
- The attorney-in-fact or agent is the spouse or domestic partner of the Borrower;
- The attorney-in-fact or agent signs the Security Instrument in their personal capacity with regard to their individual ownership interest in the mortgaged property; or
- Such use is required of the PFI by applicable law.

10.2.7 Facsimile Signatures

If facsimile signatures are used to endorse the Note, the documentation described below must be provided as evidence that such endorsements are valid in relevant states, are authorized by appropriate corporate action, and are valid and enforceable. The following documentation is required:

- A copy, certified by the PFI's secretary or other authorized officer, of the resolution by the PFI's board of directors: (i) authorizing specific officers to use their facsimile signatures to endorse Notes; (ii) stating that such facsimile signatures by the authorized officer will be a valid and binding act by the PFI; and (iii) authorizing the PFI's secretary or other appropriate officer to certify the validity of the resolution, the names of the officers authorized to endorse Notes using their facsimile signatures and the authenticity of specimen forms of facsimile signatures;
- A notarized "certification of facsimile signature", which includes both the facsimile and the original signatures of the signing officer(s) and each officer's certification that the facsimile is a true and correct copy of his or her original signature; and
- Legal opinions from the PFI's counsel indicating that facsimile signatures are valid for each jurisdiction in which the PFI uses them.

Additionally, the PFI must indemnify and hold the MPF Bank harmless against any claims, losses, judgments, costs and expenses, including reasonable attorneys' fees, arising from the invalidity of its use of facsimile signatures. The PFI must provide a copy of all documentation to the MPF Bank and must retain a copy in its records.

10.2.8 MERS Registration

The PFI must comply with the requirements of the Mortgage Electronic Registration System (MERS) Membership Agreement if it is a MERS Member and delivers Mortgages registered in MERS to an MPF Bank.

If any requirement of the MERS Membership Agreement is in conflict with the requirements of the Selling Guide, the PFI must comply with the requirements of the Selling Guide.

If a Mortgage Loan has been registered with MERS, no Assignment from the PFI is required. However, the PFI must immediately register with MERS that the investor for that Mortgage Loan is "Org ID 1000491".

If MERS is the original Mortgagee (a MOM loan), a certified copy of the Security Instrument showing MERS as the original Mortgagee must be delivered to the Custodian.

Use of MERS Rider in Specified Geographic Areas

In the states listed below, use of the MERS Rider ([Fannie Mae/Freddie Mac Form 3158](#)) is required when a newly originated Mortgage Loan will be registered with MERS. In addition, the instructions to the MERS Rider must be followed in order to make changes to the standard Security Instruments for the following states:

- Montana;
- Oregon; and
- Washington

As the MERS Rider must be used in these specified states, post-closing assignments into MERS are prohibited. The new rider and instructions are available on the Single-Family Riders & Addenda page at "<https://singlefamily.fanniemae.com/fannie-mae-legal-documents>". The instructions are under the "Summary" link for the [Form 3158](#).

10.2.9 Electronic Signatures

Electronic signatures are acceptable provided the document is permitted to be electronically signed by applicable laws and the MPF Program, including the requirements provided in [MPF Program Guide](#) Section "7.4 Electronic Signatures in Global and National Commerce Act (E-SIGN)".

In addition to the above requirements, PFIs must ensure that recording offices (if document is meant to be recorded), and all guarantor, insurer, Investor, or Government Agency (as applicable) permit electronic signatures and their requirements for the use of such electronic signatures are met.

10.2.10 Notarization Standards

Certain loan documents and instruments may require notarization under applicable laws to allow for either recognition, enforcement, or recordation of the loan document or instrument. PFIs must ensure the notarization complies with applicable laws, MPF

MPF® Traditional Selling Guide

Program requirements, recording offices (if document is meant to be recorded) requirements, and all guarantor, insurer, Investor, or Government Agency (as applicable) requirements.

For the MPF Program requirements refer to [MPF Program Guide](#) section – “7.4.2 Notarization Standards”.

MPF® Traditional Selling Guide

CHAPTER 11. LOAN PRESENTMENT

11.1 Loan Presentment Overview

The Mortgage Loan must be submitted for Loan Presentment prior to delivery. The Loan Presentment Request ([Form OG3](#)) must be completed and submitted electronically via the [eMPF](#) website or via secure email to MPF-Help@fhlbc.com.

11.1.1 Submission

A Loan Presentment Request ([Form OG3](#)) received via secure email will be accepted any time and will be processed each Business Day between 8:30 A.M. and 3:30 P.M. Central Standard Time. A Loan Presentment Request received via the [eMPF](#) Website will be accepted 7 days per week, including holidays, between 6:00 A.M. and 8:00 P.M. Central Time, except when system maintenance is necessary and the [eMPF](#) Website is not available. Note that during non-business hours and on holidays and weekends, MPF Service Center staff will not be available to provide assistance to PFIs who may experience problems with their Loan Presentments. If problems occur, PFIs need to contact the [MPF Service Center](#) for assistance the next Business Day.

For each Conventional Mortgage Loan, the MPF Provider evaluates the information on the Loan Presentment Request using the MPF credit enhancement rating system and determines a Loan Level Credit Enhancement amount and percentage. For certain MPF Mortgage Products, only the aggregate Loan Level Credit Enhancement amount plus any applicable Pool Level Credit Enhancement amount are reported to the PFI.

The Loan Presentment data and, if applicable, the Loan Level Credit Enhancement amount, will be confirmed with the PFI electronically or via e-mail. If submission is via secure email, confirmation will be returned via e-mail to the PFI within twenty-four (24) hours of submission or on the next Business Day, whichever is later.

11.1.2 Special Instructions

In limited instances where a loan originator may be exempt from licensing or registration under the *de minimis* exception of the SAFE Act, and does not have a loan originator identifier through NMLS, the PFI should populate all applicable data fields related to an NMLS license number, including the [OG3](#), with a value of "1000".

For loans with AHP funds that have an LTV greater than ninety-five percent (95%), the PFI must contact the MPF Servicer at 877-345-2673 or at MPF-help@fhlbc.com to submit the loan for Loan Presentment.

For the purposes of loan eligibility and Loan Presentment, the TLTV must be calculated using the full HELOC limit, even if undrawn.

The following table provides an example of how to calculate the TLTV for Loan Presentment:

MPF® Traditional Selling Guide

1) First Mortgage Amount	2) Full HELOC Limit	3) Outstanding HELOC Amount	4) Mortgaged Property Value	TLTV (1+2) / 4
\$50,000.00	\$40,000.00	\$10,000.00	\$100,000.00	90%

11.1.3 Resubmission

If any of the Loan Presentment data changes after submission, the PFI must re-submit the Loan Presentment data. For a resubmission, only the data that has changed since the last submission should be submitted.

For Conventional Mortgage Loans, the most recent Credit Enhancement is considered the only valid Loan Level Credit Enhancement amount.

For Government Mortgage Loans, the most recent Loan Presentment submission is considered the only valid data.

11.1.4 Inability to Obtain a Usable FICO Score

Credit repositories are unable to provide FICO scores to the Originator when:

- No file is found; or
- There is a match, but there is insufficient credit data to calculate a FICO score (known as a “thin file”).

In the case where only a thin file can be obtained, the loan must be submitted for Loan Presentment, and the PFI must indicate “thin file” in place of a FICO score.

11.1.5 Loan Level Credit Enhancement Expiration

The Loan Level Credit Enhancement amount for a Mortgage Loan expires ninety (90) calendar days after the submission of the Loan Presentment data. However, the Loan Level Credit Enhancement amount expiration is subject to MPF Program credit enhancement rating system limitations such as upgrades, modifications or enhancements to MPF Program methodology and changes in data element requirements.

11.1.6 Use of Credit Enhancement Data

Credit Enhancement information, both on a loan level basis and on a pool level basis, supplied by the MPF Provider on behalf of the MPF Bank is proprietary information. This information is shared with the PFI for the sole purpose of assisting the PFI to evaluate whether to sell the mortgage to, the MPF Bank, and for the PFI to determine the appropriate capital treatment for such mortgage(s), and for no other purpose, including but not limited to valuation for market securitization purposes.

The MPF Bank and MPF Provider, their vendors and licensors and all Affiliates thereof do not and cannot warrant the accuracy, adequacy or completeness of, or performance or results that may be obtained by using the MPF Provider's system and/or any information or data generated with the use of this system. The information and data generated by the

MPF® Traditional Selling Guide

MPF Provider's system are provided "as is" without any express or implied warranties, including but not limited to any implied warranties of merchantability or fitness for any particular purpose or use. The MPF Bank and MPF Provider, their vendors and licensors and all Affiliates thereof shall not be liable to any PFI or anyone else for any inaccuracy, delay, interruption in service, error or omission, regardless of cause, or for any resulting damages.

Neither the MPF Bank, MPF Provider, their vendors and licensors and all Affiliates thereof nor anyone else who has been involved in the creation or production of the MPF Provider's system and/or the delivery of the information and data generated by the system or any component of the forgoing shall be liable for any indirect, incidental, special, punitive, consequential or similar damages, such as but not limited to, loss of anticipated profits or benefits resulting from the use of the information and data generated by the MPF Provider's system, even if any of them has been advised as to the possibility of such damages. This limitation of liability shall apply to any claim or cause whatsoever whether such claim or cause arises in contract, tort or otherwise. In the event that liability is nevertheless imposed, the cumulative liability of the MPF Bank and MPF Provider, their vendors and licensors and all Affiliates thereof shall not exceed twenty thousand dollars (\$20,000) in the aggregate.

CHAPTER 12. MASTER COMMITMENTS

12.1 Master Commitment Overview

A Master Commitment is an agreement between the PFI and the MPF Bank which defines the terms under which the MPF Bank will purchase a pool of Mortgage Loans delivered by the PFI. A Master Commitment must be completed and signed by an authorized party of the PFI in accordance with the PFI Agreement and must be signed as accepted by the MPF Bank.

The signing of a Master Commitment does not require the PFI to originate or sell any mortgages under the agreement, but it does constitute the PFI's best efforts commitment to deliver mortgages to the MPF Bank. The MPF Bank reserves the right to limit the number and/or total dollar amount of Master Commitments.

Each Conventional Mortgage Loan Master Commitment will have an associated First Loss Account (FLA) and a Maximum and/or Actual Credit Enhancement amount. Both the FLA and CE amount may be used to cover Realized Losses from the assigned pool of Mortgage Loans.

12.2 Establishing a Master Commitment (3/30/26)¹⁰⁰

Credit Enhancement and First Loss Account Master Commitments must be established for each distinct Mortgage Loan type and distinct remittance type. No more than 15% of the aggregate principal balance of each Master Commitment may be comprised of manufactured housing.

When establishing a Master Commitment, the PFI and the MPF Bank must determine and/or be aware of the following:

- The estimated number and dollar amount of Mortgage Loans it believes it will deliver to the MPF Bank over the term of the Master Commitment (The estimated dollar amount of Mortgages will be shown as the amount of the Master Commitment);
- The remittance type for the Master Commitment (actual/actual, actual/actual single remittance or scheduled/scheduled);
- The initial term of the Master Commitment
 - Terms for Master Commitments for MPF Original, MPF 125 and MPF 35 must be at least three (3) months, but may not exceed twelve (12) months.
 - Note: at the MPF Bank's discretion, the maximum initial term may be as long as, but may not exceed twenty four (24) months.

¹⁰⁰ MPF Announcement 2026-15 (3/30/26)

MPF® Traditional Selling Guide

- Terms for Master Commitments for MPF Traditional Government loans must be at least three (3) months and, at the discretion of the MPF Bank, may be up to five (5) years with a renewal term of up to an additional five (5) years;
- Whether Servicing of the Mortgage Loans will be retained, or sold concurrently with the sale of Mortgage Loans.

The following combinations of Mortgage Loan types are not allowed within the same Master Commitment and require separate Master Commitments:

- Conventional Mortgage Loans may not be combined with Government Loans;
- HUD Section 184 loans may not be mixed with any other Government or Conventional Mortgage Loans;
- RHS Section 502 loans may not be mixed with any other Government or Conventional Mortgage Loans; and
- Remittance types (actual/actual, actual/actual single remittance, and scheduled/scheduled) may not be combined.

12.2.1

The Maximum Credit Enhancement amount is the maximum amount of Realized Losses for which the PFI can be required to reimburse the MPF Bank for the subject Master Commitment. The PFI must pledge collateral to secure its Credit Enhancement obligations to the MPF Bank.

The MPF Bank will establish a Maximum Credit Enhancement amount for Conventional Mortgage Loan Master Commitments based on the MPF Mortgage Product. The PFI may be required to provide a sample of mortgages that is similar in credit characteristics, mix, and term to the mortgages that the PFI expects will make up the given Master Commitment. For each mortgage in the sample, the PFI shall complete a Loan Presentment Request ([Form OG3](#)) and submit it to the MPF Provider via the [eMPF](#) Website or secure email.

For MPF Original Master Commitments, the MPF Provider will use the sample of mortgages to develop a target Credit Enhancement amount. This amount represents the Credit Enhancement that would most probably be required if the Mortgage Loans delivered under the Master Commitment have the characteristics estimated by the PFI.

12.2.2 Loan Level Credit Enhancement

A Loan Level Credit Enhancement must be calculated before delivering a Conventional Mortgage Loan under an MPF Traditional Product. The data submitted for the most recent Loan Level Credit Enhancement must be complete, correct, accurate, and unexpired.

Every Conventional Mortgage Loan requested to be delivered under a Master Commitment will be subject to the following procedures:

- The Mortgage Loan must have first been submitted for Loan Presentment;

- The Loan Level Credit Enhancement for the requested Mortgage Loan will be added to the Credit Enhancements of all Mortgage Loans previously delivered under the same Master Commitment;
- If required by the MPF credit enhancement rating system, the sum of the projected Loan Level Credit Enhancement amounts will then be added to the new Pool Level Credit Enhancement;
- If the sum of the projected Loan Level Credit Enhancement plus the new Pool Level Credit Enhancement does not exceed the Maximum Credit Enhancement amount of the Master Commitment, and the other MPF Program delivery requirements are satisfied, the Mortgage Loan will be purchased and the Loan Level Credit Enhancement amount for that Mortgage Loan will be assigned to the specified Master Commitment; and
- If the Maximum Credit Enhancement amount is exceeded, the specific mortgage loan will not be purchased.

12.2.3 Pool Level Credit Enhancement

In addition to the specific Loan Level Credit Enhancement amount assigned to a Master Commitment, a Pool Level Credit Enhancement amount may also be calculated and assigned to a Master Commitment each time a new Mortgage Loan is delivered under that Master Commitment, if required by the MPF credit enhancement rating system.

Additionally, on occasions that are expected to be highly unlikely and no later than 30 days after all open Delivery Commitments have been satisfied and the Master Commitment is closed, the Credit Enhancement amount for a Master Commitment may need to be increased in order for the Credit Enhancement amount to be sufficient to meet regulatory requirements applicable to the MPF Bank. Although such circumstances are anticipated to be highly unlikely and can occur for any Master Commitment, it is generally more likely to occur for very small Master Commitments containing fewer than 10 loans. On request from the PFI, the MPF Bank will communicate a preliminary assessment of Credit Enhancement sufficiency during Master Commitment fill-up.

12.2.4 Actual Credit Enhancement Amount

The Actual Credit Enhancement amount is the sum of Loan Level Credit Enhancement amounts for each Mortgage Loan and the Pool Level Credit Enhancement for the same Mortgage Loans in the Master Commitment.

The Actual Credit Enhancement amount must always be less than, or equal to, the Maximum Credit Enhancement amount for a given Master Commitment.

12.2.5 FLA Percentage

For MPF Original Master Commitments, the MPF Bank establishes the FLA percentage by examining potential credit losses from the sample of mortgages provided by the PFI. The FLA percentage will be determined solely at the MPF Bank's discretion. Master

MPF® Traditional Selling Guide

Commitments for other Conventional MPF Traditional Mortgage Products will provide for the FLA as specified for the applicable MPF Mortgage Product.

12.2.6 Credit Enhancement Income

Subject to the performance of the Mortgage Loans in a Master Commitment (if the Credit Enhancement Income is performance based), the MPF Bank will pay the PFI a Credit Enhancement Income based on the Principal Balance of the Mortgage Loans in the Master Commitment as of the last calendar day of each month. If the performance based CE Income is withheld they will be applied to losses before the CE obligation. The Credit Enhancement Income will be paid to the PFI on the eighteenth (18th) calendar day of the following month or on the preceding Business Day if the eighteenth (18th) is not a Business Day.

Credit Enhancement Income for newly purchased Mortgage Loans will be prorated on a 30/360 day basis for the period starting with the Funding Date through the end of the month.

12.3 Filling a Master Commitment

The Master Commitment gets filled when Delivery Commitments are obtained under the Master Commitment and when Mortgage Loans are delivered under the Delivery Commitments.

The PFI must assign each Delivery Commitment to a specific open Master Commitment. A Master Commitment is open for the issuance of a new Delivery Commitment as long as the sum of open Delivery Commitments and the Mortgage Loans already delivered under the Master Commitment is less than the Master Commitment amount.

12.4 Amending a Master Commitment

The PFI may request that the MPF Bank amend an open Master Commitment at any time. Any Master Commitment amendment made by the MPF Bank will be made at the MPF Bank's sole discretion.

Amendments may be requested to:

- Change the size and term of the Master Commitment;
- Change the Maximum Credit Enhancement amount; or
- Extend the expiration date of the Master Commitment.

Amendment requests are subject to the following conditions:

- Requests for amendments must be accompanied by complete information and supporting data; and
- No request for amendment may be made which would affect a Mortgage Loan or Delivery Commitment already assigned to a specific Master Commitment, the Actual Credit Enhancement amount, the First Loss Account, or the Credit Enhancement Income.

12.5 Resetting the PFI Credit Enhancement Obligation

For Master Commitments for which a reset is specified, the PFI's Credit Enhancement obligation is recalculated based on the current MPF credit enhancement rating system. Some Master Commitment characteristics taken into consideration include, but are not limited to, the unpaid Principal Balance of the Mortgage Loans, the credit evaluation of remaining Mortgage Loans and the remaining balances of the MPF Bank's FLA and/or stop loss account, where applicable.

The recalculation process is conducted and completed the month following the recalculation time frame as determined by the MPF Mortgage Product and the Master Commitment. For example, if the recalculation is as of the month of August, the recalculation process will be completed in September.

This recalculation will utilize the current MPF credit enhancement rating system to determine the Credit Enhancement. If this recalculated amount is less than the prior Credit Enhancement obligation, the PFI's Credit Enhancement obligation will be reset to the new, lower level. The new Credit Enhancement obligation will not be less than 20 Basis Points (0.20 %) of the remaining Principal Balance of the Master Commitment, unless a lower Credit Enhancement is permitted for the specific Master Commitment.

12.6 Closing a Master Commitment

A Master Commitment is closed when any of the following occurs:

- The sum of open Delivery Commitments and the Mortgage Loans delivered under the Master Commitment equals or exceeds the Master Commitment amount;
- The Master Commitment term has expired; or
- In the MPF Bank's or the MPF Provider's judgment, the Actual Credit Enhancement may exceed the Maximum Credit Enhancement due to existing Delivery Commitments.

MPF® Traditional Selling Guide

CHAPTER 13. DELIVERY COMMITMENTS

13.1 Overview (2/18/26)¹⁰¹

A Delivery Commitment is an agreement between the PFI and the MPF Bank that defines the Note Rate, premium or discount, closing time interval, product type, subproduct type total dollar amount, and other terms pertaining to the purchase of Mortgage Loans under the terms of the corresponding Master Commitment.

13.2 Establishing a Delivery Commitment

By 8:30 A.M. Central Time each Business Day, the MPF Provider will publish electronically on the [eMPF®](#) Website, the Rate and Fee Schedules for each remittance type, if available from the MPF Bank. Each individual Rate and Fee Schedule posted will have a unique schedule number.

Posted Rate and Fee Schedules expire at 3:30 P.M. Central Time on the date of issue. The MPF Provider may cancel, withdraw and/or reissue the Rate and Fee Schedules at any time during the Business Day. Each new issue of a Rate and Fee Schedule will be assigned a new unique schedule number and will be published electronically as indicated above.

At any time between 8:30 A.M. Central Time and 3:30 P.M. Central Time, the PFI may obtain a Delivery Commitment using the following methods:

- For Delivery Commitments less than \$10 Million, the PFI may utilize the [eMPF Website](#); or
- For Delivery Commitments greater than or equal to \$10 Million, the PFI must contact the [MPF Service Center](#). All telephone conversations relative to obtaining a Delivery Commitment will be tape-recorded.

The PFI will supply the following information to the MPF Provider:

- PFI name and number (if via telephone);
- The name of the person calling and authorized to obtain a Delivery Commitment (if via telephone);
- The number of the Master Commitment to which the Delivery Commitment is to be assigned;
- The associated product type, subproduct type, and commitment term/expiration date;
- The Note Rate for the Delivery Commitment; and
- The Delivery Commitment amount.

¹⁰¹ MPF Announcement 2026-07 (2/18/26)

MPF® Traditional Selling Guide

The PFI is required to make specific representations and warranties when requesting a Delivery Commitment for certain MPF Mortgage Products.

The MPF Provider will verify the following information:

- The referenced Rate and Fee Schedule is still valid; and
- The referenced Master Commitment is open and the remaining amount equals or exceeds the amount of the Delivery Commitment.

If the above items are confirmed, the MPF Provider will assign a Delivery Commitment number and issue a binding Delivery Commitment. The terms of each Delivery Commitment will be confirmed with the PFI on the day of issuance via on-screen notification and e-mail.

13.3 Extending a Delivery Commitment

A Delivery Commitment may be extended prior to its expiration by contacting the [MPF Service Center](#) or via the [eMPF](#) website. The extension is in one-day increments up to a maximum of thirty (30) calendar days. A Delivery Commitment extension fee will be assessed for each extension. The Delivery Commitment must have delivery capacity available in order to be extended.

13.4 Mandatory Delivery Commitment (2/18/26)¹⁰²

A Mandatory Delivery Commitment is a binding agreement between the PFI and the MPF Bank that defines the Note Rate, premium or discount, closing time interval, product type, subproduct type, total dollar amount, and other terms pertaining to the purchase of Mortgage Loans under the terms of the corresponding Master Commitment.

In addition, to the general requirements above, a Mandatory Delivery Commitments must also meet the specific requirements described within this section.

Mandatory Delivery Commitments may be filled with a single Mortgage Loan or multiple Mortgage Loans.

A Mandatory Delivery Commitment cannot be assigned to a closed Master Commitment, nor reassigned to another Master Commitment.

13.4.1 Mandatory Delivery Commitment Note Rate Range (2/18/26)¹⁰³

For each Delivery Commitment, the PFI must specify a Note Rate from the appropriate Rate and Fee Schedule. The acceptable Note Rate range for the Mortgage Loans in a Delivery Commitment is plus or minus 25 Basis Points (0.25%) from the specified Note Rate, or the limit of the price range, whichever is more restrictive.

¹⁰² MPF Announcement 2026-07 (2/18/26)

¹⁰³ MPF Announcement 2026-07 (2/18/26)

MPF® Traditional Selling Guide

Since Delivery Commitment pricing is published and obtained in one-eighth percent (0.125%) increments, pricing will be determined for Mortgage Loans that are delivered with Note Rates in between one-eighth percent increments by interpolating the pricing difference between the upper and lower one-eighth percent rate published for the specific Delivery Commitment.

13.4.2 Closing a Mandatory Delivery Commitment (2/18/26)¹⁰⁴

A Mandatory Delivery Commitment is closed on the applicable expiration date or on the date the aggregate principal amount of the Mortgage Loans delivered under the Mandatory Delivery Commitment exceeds the Delivery Amount of the Delivery Commitment is filled, whichever occurs first.

The maximum permitted dollar amount is the greater of:

- 101% of the original Delivery Commitment amount; or
- The original Delivery Commitment amount plus \$100,000.

Price adjustment fees may apply on the date when the aggregate principal amount of the Mortgage Loans delivered under the Mandatory Delivery Commitment exceeds the Delivery Amount of the Delivery Commitment.

No Mortgage Loan may be delivered under a Delivery Commitment if it would cause that Delivery Commitment to exceed the maximum permitted dollar amount.

13.4.3 Mandatory Delivery Commitment Pair-off Fees (2/18/26)¹⁰⁵

For each Mandatory Delivery Commitment of \$2 Million or less, the PFI will be assessed a Pair-off Fee at expiration when the aggregate principal amount of the Mortgage Loans delivered under a Mandatory Delivery Commitment is less than ninety-five percent (95%) of the original Delivery Commitment amount. The Pair-off Fee will be calculated on the difference between the aggregate principal amount of the Mortgage Loans actually purchased by the MPF Bank and ninety-five percent (95%) of the original Delivery Commitment amount.

For each Mandatory Delivery Commitment of greater than \$2 Million or for each MPF Government MBS Mortgage Loan Delivery Commitment of any amount, the PFI will be assessed a Pair-off Fee at expiration when the aggregate principal amount of the Mortgage Loans delivered under a Delivery Commitment amount is less than ninety-nine percent (99%) of the original Delivery Commitment amount. The Pair-off Fee will be calculated on the difference between the aggregate principal amount of the Mortgages actually purchased by the MPF Bank and ninety-nine percent (99%) percent of the original Delivery Commitment amount.

¹⁰⁴ MPF Announcement 2025-78 (2/18/26)

¹⁰⁵ MPF Announcement 2026-07 (2/18/26)

The Pair-off Fee will be calculated as of the close of business on the expiration date of the Mandatory Delivery Commitment.

Reduced Mandatory Delivery Commitment

The PFI may reduce the amount of a Mandatory Delivery Commitment prior to the expiration of that Delivery Commitment. For all Mandatory Delivery Commitments which are reduced, a Pair-off Fee will be calculated on one hundred percent (100%) of the reduction amount of the Delivery Commitment.

The reduction amount of the Mandatory Delivery Commitment is the amount of the existing Delivery Commitment less the amount of the reduced Delivery Commitment. The Pair-off Fee will be calculated at the time of the reduction.

13.4.3.1 Mandatory Delivery Commitment Price Adjustment Fees (2/18/26)¹⁰⁶

For each Mandatory Delivery Commitment of \$2 Million or less, the PFI will be assessed a Price Adjustment Fee when the aggregate principal amount of the Mortgage Loans delivered under a Delivery Commitment is greater than one hundred-five percent (105%) of the Delivery Commitment amount at expiration. The Price Adjustment Fee will be assessed at expiration and calculated on the difference between the aggregate principal amount of the Mortgage Loans actually purchased by the MPF Bank and one hundred-five percent (105%) of the original Delivery Commitment amount at expiration.

For each Mandatory Delivery Commitment of greater than \$2 Million, the PFI will be assessed a Price Adjustment Fee when the aggregate principal amount of the Mortgage Loans delivered under a Delivery Commitment is greater than one hundred-one percent (101%) of the Delivery Commitment amount at expiration. The Price Adjustment Fee will be assessed at expiration and calculated on the difference between the aggregate principal amount of the Mortgage Loans actually purchased by the MPF Bank and one hundred-one percent (101%) of the original Delivery Commitment amount at expiration.

The Price Adjustment Fee will be calculated as of the close of business on the date that the aggregate principal amount of the Mortgage Loan purchased exceeds the amount of the Mandatory Delivery Commitment.

13.4.4 Mandatory Delivery Commitment Calculation of the Pair-off Fee and the Price Adjustment Fee

The MPF Provider will calculate the Pair-off Fee and Price Adjustment Fee based on the following:

- The nature and amount of the pair-off;

¹⁰⁶ MPF Announcement 2026-07 (2/18/26)

MPF® Traditional Selling Guide

- The premium or discount corresponding to the Note Rate issued for the Delivery Commitment; and
- The premium or discount in effect at the time of pair-off for Delivery Commitments that have the same product type, subproduct type, Note Rate, and delivery period that most closely approximates the remaining term of the Delivery Commitment being paired off.

Pair-off Fees and Price Adjustment Fees will be charged to the PFI's DDA. Under no circumstances will these fees be paid directly to the PFI.

13.5 Best Efforts Delivery Commitments (2/18/26)¹⁰⁷

Not all MPF Banks accept best efforts delivery commitments, PFIs should contact their local MPF Bank, to ensure eligibility and compliance with any MPF Bank specific requirements.

¹⁰⁷ MPF Announcement 2025-07 (2/18/26)

MPF® Traditional Selling Guide

CHAPTER 14. MORTGAGE LOAN PURCHASE

All Mortgage Loans delivered under the MPF Program must be of investment quality.

14.1 Conventional Mortgage Loan Seasoning Requirements

In addition to complying with all other MPF Program Requirements, Conventional Mortgage Loans must also meet the following criteria:

Category	Mortgage Loans with 24 or fewer monthly payments applied	Mortgage Loans with more than 24 monthly payments applied
Notification to MPF Bank prior to submitting the loan for Loan Presentment or opening a Delivery Commitment.	Not Required.	Required. At its discretion, the MPF Bank may require the Mortgage Loans to meet additional criteria.
Applicable eligibility and underwriting requirements	MPF Program Requirements in effect on the Note date, with the exception of the maximum original loan amount, which must comply with MPF Program loan limits in effect on the Funding Date.	MPF Program Requirements in effect on the Funding Date. If the Loan Application Date is on or after January 10, 2014, the Mortgage Loan must be a “safe harbor” qualified mortgage.
FICO score maximum age on Funding Date	180 days.	180 days and the FICO score must be the greater of: <ul style="list-style-type: none"> • 660; or • The minimum applicable credit score in effect on the Funding Date for the loan characteristics.
Minimum Transaction Amount	None.	\$2,500,000 for a single transaction.
Payment History on Funding Date	<ul style="list-style-type: none"> • The Mortgage Loan has not been thirty (30) days or more delinquent in the most recent twelve (12) months. • The Borrower’s most recent monthly payment cannot be past due as follows: <ul style="list-style-type: none"> ○ For Actual/Actual and Actual/Actual Single remittance types, the monthly payment must not be more than fifteen (15) days past the payment due date; 	

MPF® Traditional Selling Guide

Category	Mortgage Loans with 24 or fewer monthly payments applied	Mortgage Loans with more than 24 monthly payments applied
	<ul style="list-style-type: none"> ○ For Scheduled/Scheduled remittance types, the Mortgage Loan must be current through the end of the month prior to the Funding Date. 	

By delivering the Mortgage Loan under the MPF Program, the PFI represents and warrants that from the Note date to the Funding Date, the Mortgage Loan has met the following requirements:

- The value of the Mortgaged Property has not declined;
- The Mortgage Loan has not been modified;
- The Mortgage Loan's lien priority has not been adversely affected;
- The occupancy status of the Mortgaged Property has not changed; and
- The Mortgage Loan has been serviced in compliance with Applicable Standards.

14.2 Government Mortgage Loan Seasoning Requirements

In addition to complying with all MPF Program and applicable Government Agency requirements for Government Mortgage Loans, Government Mortgage Loans must meet the following criteria:

Category	Mortgage Loans with 24 or fewer payments applied	Mortgage Loans with more than 24 payments applied
Notification to MPF Bank prior to submitting the loan to Loan Presentment or opening a Delivery Commitment.	Not required.	Required. At its discretion, the MPF Bank may require the Mortgage Loans to meet additional criteria.
Applicable eligibility and underwriting requirements	MPF Program and Government Agency requirements in effect on the Note date.	MPF Program and Government Agency requirements in effect on the Funding Date.
Minimum Transaction Amount	None.	\$2,500,000 for a single transaction.
Payment History on Funding Date	<ul style="list-style-type: none"> • The Mortgage Loan has not been thirty (30) days or more delinquent in the most recent twelve (12) months. • The Borrower's most recent monthly payment cannot be past due as follows: 	

MPF® Traditional Selling Guide

Category	Mortgage Loans with 24 or fewer payments applied	Mortgage Loans with more than 24 payments applied
	<ul style="list-style-type: none"> ○ For Actual/Actual and Actual/Actual Single remittance types, the monthly payment must not be more than fifteen (15) days past the payment due date; ○ For Scheduled/Scheduled remittance types, the Mortgage Loan must be current through the end of the month prior to the Funding Date. 	

14.3 Data to be Submitted

In order to deliver a Mortgage Loan under the MPF Program, the following data must be submitted electronically via the [eMPF](#) website:

- PFI number and name
- PFI loan number
- Loan Application Date
- Name of the person submitting data and authorized to deliver Mortgages
- Master Commitment number
- Delivery Commitment number
- Borrower(s) name
- Borrower(s) ethnicity
- Borrower(s) race or national origin
- Borrower(s) gender
- Borrower(s) age
- Borrower(s) date of birth
- Borrower(s) monthly income
- Borrower(s) Social Security Number
- Borrower(s) FICO score
- Borrower(s) FICO score source
- Number of Borrowers
- NextGen FICO®208F score
- Borrower(s) self-employed
- First time buyer
- Loan Origination Source
- Mortgage Identification Number (if MERS registered)

MPF® Traditional Selling Guide

- Loan plan type
- Loan purpose
- Occupancy
- Loan feature
- Product type
- Loan term (in months)
- Note Rate
- Original loan amount
- Appraised value
- Sales price
- Note Date
- Loan-to-Value (LTV) Ratio
- Subordinated financing
- Total Loan-to-Value (TLTV) Ratio
- Housing expense ratio
- Total debt ratio
- Mortgage insurance coverage level (%)
- Mortgage insurance company code (if required)
- Documentation type
- Asset verification
- Automated Underwriting System (AUS)
- Automated Underwriting System (AUS) certificate number
- Appraisal Type
- Buydown
- Anti-predatory lending (APL) category
- HOEPA status
- Rate/APR spread or Average Prime Offer Rate/APR spread
- Higher Priced Mortgage Loan status
- Property street address and apartment number
- City, state and zip code

MPF® Traditional Selling Guide

- Mailing address (**Note:** must use Special Feature Code (SFC) 877 when borrower is enrolled in a State Address Confidentiality Program)
- Property county name
- Federal Information Processing Standards (FIPS) code
- Property type
- Manufactured housing information
- Number of bedrooms per unit
- Unit owner occupied per unit
- Rent level per unit
- Rent plus utilities per unit
- Principal and Interest Payment (as reflected on the Note)
- Outstanding loan balance
- First payment due date
- Next payment due date
- Aggregate Curtailment Amount, if applicable
- Maturity date
- Funding Date
- Investor due date
- Disbursement date (if refinance)
- Loan Originator and Originator's Company ID numbers
- Appraiser state license number, if an Appraisal was obtained
- Supervisory appraiser state license number (if signor on Appraisal form)
- Agency case number (Government Loan only)
- Current Loan-to-Value ratio (seasoned loan only)
- Pay history (seasoned loan only)

Borrower and Co-Borrower income must be collected and delivered to the MPF Provider for all Government Mortgage Loans, regardless of the applicable Government Agency's requirement to use or collect such information.

14.4 Purchase Requirements

In order to qualify for purchase under the MPF Program, the Mortgage Loan must meet the following requirements:

MPF® Traditional Selling Guide

- Be assigned to an open Delivery Commitment that corresponds to the applicable MPF Mortgage Product;
- Not cause the maximum permitted amount of the referenced Delivery Commitment to be exceeded (within tolerance limits);
- For Conventional Mortgage Loans, not cause the Actual Credit Enhancement amount to exceed the Maximum Credit Enhancement amount of the relevant Master Commitment; and
- Have the entire principal amount of the Mortgage Loan fully disbursed to the Borrower, or disbursed or advanced in accordance with the direction of the Borrower, prior to the purchase of the Mortgage Loan by the MPF Bank. For example, a refinance Mortgage Loan cannot be delivered under the MPF Program during any applicable rescission period for the refinance Mortgage.

14.5 Amount to be Paid

Mortgage Loans will be purchased in the amount of the current principal balance plus interim interest, from the prior payment date to the Funding Date, calculated on a 30/360 basis at the pass-through rate, plus or minus any applicable premium or discount.

For the Scheduled/Scheduled remittance type, the "outstanding loan balance" on the Loan Presentment Request ([Form OG3](#)) is the scheduled principal balance as of the month delivered (if the first payment date is in the future, it is the scheduled principle balance following application of the first payment).

For the Actual/Actual and actual/actual single remittance types, the "outstanding loan balance" is the actual principal balance as of the Funding Date.

14.5.1 Payment Method

Upon determination that a Mortgage Loan can be purchased, the MPF Bank will deposit funds in the PFI's DDA. The purchase of a Mortgage Loan will be confirmed with the PFI on the Funding Date via e-mail or electronically.

The first payment due date for all Mortgage Loans should be the first day of the second month following the disbursement date of the Mortgage Loan.

14.5.2 Reconciliation

If at a later date it is determined that a payment error has taken place, regardless of the source of the error, the MPF Bank will make adjusting debits or credits to the PFI's DDA and confirm the details of such adjustments with the PFI.

14.5.3 Premium Pricing Reimbursement

The MPF Bank reserves the right to request reimbursement for any premiums paid in connection with Mortgage Loans that are paid off within 120 days of the Funding Date.

CHAPTER 15. DOCUMENT DELIVERY TO THE CUSTODIAN

The PFI's must use the MPF Program Custodian. The PFI must obtain acceptance from the Custodian that documents are in proper form and are properly executed. PFIs should reference MPF Custody Frequently Asked Questions and Answers ([Exhibit J](#)) for assistance with the MPF Custody process.

15.1 Collateral File Package

Documents must be submitted to the Custodian in the order specified in a legal-sized manila folder. The outside of the manila folder must identify the MPF Program, the PFI's name, the Master Commitment number, the Borrower's name, the MPF loan number and the PFI's loan number. Collateral Files must be sent in MPF loan number order to the Custodian.

The following documents must be sent to the Custodian in the order indicated:

- Original Note with proper endorsements;
In a circumstance where the original Note is lost or destroyed prior to delivery to the Custodian, the PFI may substitute the following:
 - A lost note affidavit along with a copy of the fully-executed Note; or
 - A lost instrument bond in accordance with the Initial Certification Review Checklist for MPF Traditional ([Exhibit K](#));
- The original unrecorded Assignment of the Security Instrument "in blank" from the PFI;
- Original unrecorded Assignments of the Security Instrument from the Affiliate to the PFI (if applicable);
- All recorded Intervening Assignments or certified copies of Intervening Assignments sent for recording (if applicable);
- Original/certified copy of the Power of Attorney (if applicable);
- Any rider, addendum, modification or Assumption that modifies the Note (if applicable); and
- Trust Agreement(s) (if applicable).

Any copies provided must be certified with the following signed statement: "certified to be a true and correct copy of the original."

15.1.1 New York Consolidation, Extension, and Modification Agreements

For CEMA, the following documents must be submitted to the Custodian:

- Original/Certified Copy of the most current version of CEMA ([FNMA/FHLMC Form 3172](#));

MPF® Traditional Selling Guide

- [FNMA/FHLMC Form 3172](#) Exhibits "A", "B", "C", and "D". Exhibit "A" must list all Notes and Security Instruments being consolidated, modified and extended; and
- The original consolidated Note evidencing the new indebtedness endorsed "in blank", without recourse.

See the Initial Certification Review Checklist for MPF Traditional ([Exhibit K](#)) for more CEMA requirements.

15.1.2 Data Accuracy

The PFI is responsible for reviewing all Mortgage Loan documents for completeness and accuracy, and is responsible for the correction of all errors prior to submission to the Custodian. All Closing documents must be error-free. If corrections are necessary, strikeovers that are initialed by the Borrower must be used. Corrective coverings are not acceptable.

The names and signatures of each Borrower must be consistent on all Closing documents, and must correspond to the names appearing on the title insurance policy.

15.2 Document Safeguarding

The PFI must protect and safeguard all Mortgage Loan documents before they are sent to the Custodian or upon release from the Custodian. These practices include protection from external elements (such as fire), identification of documents as MPF Bank assets, and separation from other unrelated documents. Collateral Files should be stored in secure, fire resistant facilities with customary controls on access to assure their safety and security.

15.2.1 Transit Insurance

If the PFI has not contractually agreed with the Custodian to have the Custodian assume liability for Notes and Assignments and any other documents in the Collateral File while in transit, the PFI must obtain insurance covering physical damage or destruction to, or loss of, any Notes, Assignments and other documents while such documents are in transit between the Custodian's premises and anywhere, regardless of the means by which they are transported. For the purpose of this insurance, Mortgage Notes are considered to be "Negotiable Instruments" under Section 3-104 of the Uniform Commercial Code (UCC).

The PFI or PFI's insurer, insurance broker or agent must notify the MPF Provider at least thirty (30) calendar days prior to cancellation or nonrenewal of the insurance.

The PFI's insurance policy must:

- Be underwritten by an insurer that has a B+ or better rating and also a financial size category of VI or better according to the A.M. Best Company, or be affiliated with Lloyd's of London;

MPF® Traditional Selling Guide

- Be maintained in an amount that is deemed adequate for the number of Notes and Assignments held in custody and that is deemed appropriate based on prudent business practice; and
- Have a deductible amount no more than the greater of five percent (5%) of the PFI's GAAP net worth or \$100,000, but in no case greater than \$10,000,000.

If the PFI is covered under its parent's insurance program rather than by its own insurance, then the following additional requirements apply:

- The acceptable deductible amount for each insurance policy may be no more than the greater of five percent (5%) of the parent's GAAP net worth or \$100,000, but in no case greater than \$10,000,000; and
- The PFI must be a named insured.

15.3 Initial Certification Review (5/27/25)¹⁰⁸

The PFI must deliver all required documents to the MPF Program Custodian for review, certification and safekeeping within seven (7) calendar days of the Funding Date by the MPF Bank. The MPF Program Custodian will review the Collateral File in accordance with the MPF Traditional Initial Certification Review Checklist I ([Exhibit K](#)).

For each Collateral File not received and certified within the required time frame, an uncertified loan fee will be assessed to the PFI each calendar day thereafter until the date of Initial Certification by the MPF Program Custodian or repurchase of the Mortgage Loan.

Any Mortgage Loans for which an Initial Certification has not been received from the Custodian within thirty (30) calendar days of the Funding Date will be deemed "Not Eligible" and must be repurchased by the PFI.

The MPF Provider will notify the PFI of all Mortgage Loans for which the MPF Program Custodian has not received a Collateral File.

If the MPF Program Custodian determines that the documents submitted are not acceptable, the Collateral File will be suspended or deemed ineligible. The MPF Provider will notify the PFI of any Mortgage Loans for which the Collateral Files are suspended or ineligible, and the detailed reasons for the suspension or ineligibility.

If the MPF Program Custodian sends documents to the PFI for correction, the PFI must immediately correct any defects and return all documents to the MPF Program Custodian. Penalty charges may be assessed for delays in correcting and resubmitting required documents.

¹⁰⁸ MPF Announcement 2025-43 (5/27/25)

15.3.1 Correction of Exception (5/27/25)¹⁰⁹

When the PFI discovers an Exception, which includes an error on one of the documents in the Collateral File or a discrepancy between the Loan Presentment information and the loan document information, the PFI must immediately report the Exception by emailing the MPF Service Center at MPF-Help@fhlbc.com and work with the MPF Provider to correct the Exception.

Exceptions are detailed in the Exception Report on the [eMPF](#) website. PFIs should reference [Exhibit H](#) (MPF Program Custodian-Document Codes) and [Exhibit I](#) (MPF Program Custodian-Exception Codes) for a translation of the codes on the Exception Report.

15.3.2 Loan Not Eligible

If the Custodian determines that the documents in the Collateral File do not meet the MPF Program Requirements, the Custodian will inform the MPF Provider of the conditions that cause ineligibility, and the Mortgage Loan must be repurchased by the PFI. The MPF Bank will affect the repurchase by withdrawing the required funds from the PFI's DDA.

15.4 Final Certification

The Final Certification requirements in this section apply to all Government Mortgage Loans, regardless of the Custodian used.

The documents for Government Mortgage Loans must be submitted to and certified by the Custodian for Final Certification within twelve (12) months of the Funding Date (Conventional Mortgage Loans are not subject to Final Certification). The documents may be forwarded on a piecemeal basis as the PFI receives them, or the documents may be immediately forwarded once the PFI receives all of them. Multiple documents must be delivered in Master Commitment number order and then within each Master Commitment, by MPF loan number order. The final documents may be provided in a legal-sized manila folder, or as an alternative, the PFI may provide the applicable Government Agency insurance certificate or loan guaranty in the acceptable delivery format listed in the Government Mortgage Final Certification Review Checklist ([Exhibit L](#)). The Custodian will review the Collateral File in accordance with [Exhibit L](#).

An uncertified loan fee will be assessed to the PFI each calendar day for each Mortgage Loan that fails to receive Final Certification in the required time frame.

15.4.1 Required Documentation

For Final Certification, the PFI must submit an electronic stamped certified true copy of the Loan Guaranty Certificate (LGC), Mortgage Insurance Certificate (MIC), Loan Note Guaranty (LNG) or Indian Loan Guaranty Certificate (ILGC) evidencing the Mortgage Loan

¹⁰⁹ MPF Announcement 2025-45 (5/27/25)

has received insurance or a guaranty from the applicable Government Agency. The certificate or guaranty must be initialed by the PFI and display the MPF loan number.

While a Government Mortgage Loan is pending receipt of the loan guaranty or mortgage insurance certificate from the applicable Government Agency, the PFI is responsible for ensuring that the mortgage loan continues to meet the applicable Government Agency requirements and assumes all risk if any losses that occur that would deem the government mortgage loan ineligible. If the PFI is unable to obtain the applicable certificate or guarantee, the PFI must contact their MPF Bank representative.

15.4.1.1 HUD Guaranteed Section 184 Loans

A PFI that is unable to obtain an Indian Loan Guaranty Certificate for a HUD section 184 loan before loan delivery, represents and warrants, by delivery of the loan, all of the following:

- A complete and satisfactory mortgage guaranty application was submitted to the government agency within the required time frame, either based on an agency's prior approval of the loan application and issuance of a commitment to insure or guarantee, or subject to an agency's delegated or automatic loan approval processing, as applicable.
- All applicable fees (e.g. funding fee, guarantee fee etc...) were paid to the government agency within the government agency's required time frame.
- The government agency has the legal authority to issue the guaranty or insurance and will have such authority for long enough to issue the guaranty within a time period that is consistent with its past practice.

The MPF Bank, the MPF Provider or the Master Servicer may require the PFI to provide periodic reports on the guaranty status for such loans. Such reports must be provided within the requested timeframe.

PFI's must notify their MPF Bank of any delays in obtaining an Indian Loan Guaranty Certificate, or final certification, for any HUD section 184 loan delivered into the MPF Program. A PFI that fails to submit the Indian Loan Guaranty Certificate to the custodian and obtain final certification of a HUD section 184 loan within twelve (12) months of the Funding Date or in a timely manner as determined by the MPF Bank, must repurchase the Mortgage Loan and make the MPF Bank whole for any losses incurred by the MPF Bank. In addition, the MPF Bank may suspend or terminate the PFI's authority to deliver any or all mortgage loans into the MPF Program.

15.4.2 Past Due Final Certifications

No more than four percent (4%) of the Mortgage Loans in the PFI's MPF Government Master Commitments may be past due for Final Certification. If the past due ratio exceeds 4%, at the sole discretion of the MPF Bank, the PFI must:

MPF® Traditional Selling Guide

1. Pledge collateral equal to one hundred percent (100%) of the aggregate unpaid Principal Balance of the overdue Government Mortgage Loans, as of the date the MPF Provider notifies the PFI, in accordance with the PFI's Advances Agreement. The amount due for all Government Mortgage Loans requiring collateralization may be combined into a single collateralization. If the PFI brings its Government Mortgage Loans into compliance with the tolerance levels stated above before the collateralization expires, the PFI may request that the MPF Bank release its collateral. If after the six-month period the Government Mortgage Loans are still not in compliance with the Final Certification thresholds, the collateralization must be extended prior to expiration; or
2. Repurchase the overdue Government Mortgages.

For any Government Mortgage Loans, other than HUD section 184 loans, past due for Final Certification after three (3) years, the PFI will be required to collateralize the Principal Balance of the overdue Government Mortgage Loans or repurchase such Mortgage Loans, regardless of the percentages of total Mortgage Loans past due for Final Certification. The MPF Bank will have discretion to impose the same requirement, or other additional requirements, for any HUD section 184 loans past due for Final Certification after three (3) years or longer, as determined by the MPF Bank.

15.5 MPF Program Custodian Fees and Service Charges

The MPF Program Custodian assesses the PFI the following fees and service charges:

- Rush release or rejected release request: (i) a request issued within the timelines listed below or (ii) for an invalid release request as determined by the MPF Program Custodian.
 - 1 Business Day turnaround -- \$5.00
 - 2 Business Day turnaround -- \$3.50
- Nonstandard or rejected release request - A fee charged to the PFI for: (i) the release of a Collateral File for a purpose other than Liquidation, Foreclosure or other Servicing responsibility that requires the physical possession of the Note or other documents (such as Exception correction for Initial or Final Certification requirements, etc.) or (ii) an invalid release request as determined by the Custodian.
 - 1 Business Day turnaround -- \$5.00
 - 2 Business Day turnaround -- \$3.50
 - 3-4 Business Day turnaround -- \$2.00
- Non-standard or rejected file reinstatement requests -- A fee charged to the PFI for: (i) the file reinstatement following a release request for a purpose other than Liquidation, Foreclosure or other Servicing responsibility that requires the physical

MPF® Traditional Selling Guide

possession of the Note or other documents (such as Exception correction for Initial or Final Certification requirements, etc.) or (ii) an invalid reinstatement request as determined by the Custodian -- \$3.00

- Copies of documents -- \$1.00 plus \$0.25 per single sided copy
- Exception correction (per Exception) – A fee charged to the PFI for every Exception cited by the MPF Program Custodian for Initial Certification, Final Certification, or recertification. Exception fees will be billed to a new PFI once one of the following occurs: sixty (60) calendar days have passed from first receipt of Collateral Files or one hundred (100) Collateral Files have been received by the Custodian from the PFI -- \$3.50
- External file transfer (change of Custodian) -- \$3.50

The MPF Provider will create preliminary custody invoices no later than the first (1st) Business Day of each month for the custody fees and service charges accrued in the previous month. The MPF Provider will create the final custody invoices on the eighteenth (18th) calendar day of each month or on the preceding Business Day if the eighteenth (18th) is not a Business Day, indicating the amount that will be drafted from the PFI's DDA. Both the preliminary and final invoices are available on the eMPF website. The MPF Provider reserves the right to amend the custodian fee schedule from time to time.

CHAPTER 16. POST-CLOSING REQUIREMENTS

16.1 Payments and Correspondence

If the Originator is not the current Servicer, any payments and correspondence that the Originator receives from the Borrower after Closing must be immediately forwarded to the current Servicer of the Mortgage Loan.

16.2 Rescission Notice

The Originator must immediately notify the current Servicer of the Mortgage Loan, the MPF Provider, the investor, and the MPF Bank if a rescission notice is received from a Borrower. To avoid delays, the notification to the MPF Provider must include at minimum the following information:

- MPF loan number;
- Borrower name(s);
- Loan product, name of Investor(s) and any applicable Government Agency insuring or guaranteeing the Mortgage Loan;
- Who inquiry was received from and relationship to Borrower (Note that any request received related to inquiry from alleged successors in interests will be assumed to have been confirmed as a Successor in Interest by Servicer pursuant to its policies and procedures);
- Date and method notice of rescission was received;
- Copy of the Notice of Rescission;
- Copy of any other communication received from Borrower or Borrower's representative related to the rescission; and
- Any other relevant loan or Borrower information that may be needed to address the rescission demand.

CHAPTER 17. SERVICING REQUIREMENTS

This chapter provides an overview for servicing retained loans and servicing released loans.

This chapter does not cover the requirements for the following types of transfers (which are addressed in the Servicing Guide):

- Transfers of servicing initiated post-loan delivery; or
- Transfers of servicing arising from mergers or other portfolio dispositions.

17.1 Servicing Retained

PFI that are retaining the Servicing of the Mortgage Loans must refer to the Servicing Guide for the MPF Program servicing requirements.

17.2 Servicing Released

This section addresses the options for PFIs to sell a Mortgage Loan Servicing released. To participate in these Servicing released options, PFIs must contact their MPF Bank Representative.

The following requirements apply for Mortgage Loans sold Servicing released:

- The PFI selling the Mortgage Loan (Selling PFI) must transfer servicing to the Assuming Servicer in full compliance with Applicable Law and the Guides;
- The Selling PFI must endorse the Note prior to delivery to the MPF Program Custodian;
- The Selling PFI must prepare an Assignment to the Assuming Servicer, or if the loan is registered with MERS, the Assignment must be prepared in accordance with MERS requirements. The Assuming Servicer is responsible for preparing the Assignment “in blank”;
- The Selling PFI must submit the Collateral File to the MPF Program Custodian and is responsible for the Initial Certification and, if applicable, Final Certification with the Custodian;
- The Selling PFI is responsible for conducting quality control reviews in accordance with the Guides;
- The Selling PFI is responsible for providing copies of any documents requested by the MPF Provider if the MPF Provider selects the Mortgage Loans for a quality control review;
- The Selling PFI represents and warrants that the Mortgage Loans were serviced in accordance with Applicable Standards for any Servicing activity that occurred prior to the sale to the MPF Bank;
- The Selling PFI is responsible for Servicing the Mortgage Loans in accordance with the [MPF Traditional Servicing Guide](#) and Applicable Standards for any Servicing

MPF[®] Traditional Selling Guide

activity that occurs after the Mortgage Loans have been sold to the MPF Bank but prior to the effective servicing transfer date. Also see [MPF Traditional Servicing Guide](#) Chapter 13 for additional information; and

- The Selling PFI will remain liable for origination representations and warranties under its PFI Agreement.

17.2.1 Whole Loan Sale (7/2/24)¹¹⁰

Whole loan sales involve the PFI selling Conventional and certain Government Mortgage Loans, including the Servicing Rights for those Mortgage Loans, to the MPF Bank at loan delivery. The MPF Bank concurrently transfers the Servicing Rights to the Federal Home Loan Bank of Chicago (MPF Provider) for sale to the Assuming Servicer. The Selling PFI must obtain a Master Commitment that (i) indicates it will sell MPF Traditional Mortgage Loans on a whole loan basis and (ii) lists an Assuming Servicer as directed by the Selling PFI's MPF Bank.

For specific requirements regarding the servicing transfer process, see [Exhibit W: Newrez Whole Loan Servicing Transfer Manual for MPF[®] Traditional](#).

THE SELLING SERVICER MUST TRANSFER SERVICING TO THE ASSUMING SERVICER IN FULL COMPLIANCE WITH APPLICABLE LAW, THE GUIDES, AND IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE APPLICABLE SERVICING TRANSFER MANUAL.

Note: All servicing released activity delivered to Specialized Loan Servicing (SLS) prior to June 1, 2024 has been transitioned to NewRez. As a result, for all mortgage loans previously delivered to SLS, Servicers must refer to and comply with [Exhibit W: NewRez Whole Loan Servicing Transfer Manual for MPF Traditional](#).

17.2.2 Concurrent Sale of Servicing (7/2/24)¹¹¹

Concurrent sales or transfers of Servicing involve the PFI selling the Servicing Rights for Conventional and certain Government Mortgage Loans to an Assuming Servicer at the same time the Mortgage Loan is sold to the MPF Bank.

For specific requirements for selling Servicing Rights to Colonial Savings, see the Colonial Savings Concurrent Servicing Sale Manual ([Exhibit F](#)).

The Selling Servicer must transfer servicing to the Assuming Servicer in full compliance with Applicable Law, the Guides, and in accordance with the terms and conditions of the applicable Servicing Transfer Manual.

¹¹⁰ MPF Announcement 2024-47 (7/2/24)

¹¹¹ MPF Announcement 2024-47 (7/2/24)

MPF® Traditional Selling Guide

Copyright © 2023 Mortgage Partnership Finance® and its licensor. ALL RIGHTS RESERVED. Without the prior written permission of Mortgage Partnership Finance and its licensor, no part of this work may be used, reproduced or transmitted in any form or by any means, by or to any party outside of Mortgage Partnership Finance.

Mortgage Partnership Finance®, “MPF”, “eMPF”, “MPF Xtra” and “eMAQCS” are registered trademarks of the FHLBank Chicago. The “MPF Mortgage Partnership Finance” logo is a trademark of the FHLBank Chicago.